CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
CA headed in the:	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Right direction	32.1%	100.0%	0.0%	6.8%	72.0%	47.1%	76.2%	56.2%	11.5%	70.3%	27.3%	2.1%
	Wrong track	67.9%	0.0%	100.0%	93.2%	28.0%	52.9%	23.8%	43.8%	88.5%	29.7%	72.7%	97.9%
Election impact on job creation	Sample Size	1128	364	764	575	256	297	208	222	699	408	243	478
	Strongly likely neg	35.2%	5.0%	49.5%	69.1%	0.0%	0.0%	9.0%	10.1%	50.9%	5.2%	18.8%	69.1%
	SW likely neg	15.8%	5.8%	20.5%	30.9%	0.0%	0.0%	9.9%	13.0%	18.4%	8.5%	28.4%	15.5%
	Negative	**50.9%**	**10.8%**	**70.0%**	**100.0%**	**0.0%**	**0.0%**	**18.9%**	**23.1%**	**69.3%**	**13.7%**	**47.2%**	**84.6%**
	Positive	**22.7%**	**50.7%**	**9.4%**	**0.0%**	**100.0%**	**0.0%**	**52.9%**	**33.5%**	**10.3%**	**47.5%**	**17.1%**	**4.4%**
	SW likely pos	14.1%	28.0%	7.6%	0.0%	62.3%	0.0%	22.7%	22.2%	9.0%	28.3%	13.2%	2.6%
	Strongly likely pos	8.6%	22.7%	1.8%	0.0%	37.7%	0.0%	30.1%	11.3%	1.3%	19.2%	4.0%	1.8%
	No impact	26.4%	38.5%	20.6%	0.0%	0.0%	100.0%	28.2%	43.4%	20.4%	38.8%	35.6%	11.0%
How would you rate California's economy compared to the rest of the country?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Much better	3.8%	9.8%	1.0%	2.1%	9.3%	2.6%	20.9%	0.0%	0.0%	8.7%	1.4%	0.9%
	SW better	14.4%	33.6%	5.4%	4.7%	33.5%	17.1%	79.1%	0.0%	0.0%	32.2%	11.2%	1.0%
	Better	**18.3%**	**43.4%**	**6.4%**	**6.8%**	**42.8%**	**19.7%**	**100.0%**	**0.0%**	**0.0%**	**40.9%**	**12.6%**	**1.9%**
	Neither better/worse	19.6%	34.4%	12.7%	9.0%	29.1%	32.4%	0.0%	100.0%	0.0%	26.6%	35.3%	5.9%
	Worse	**62.1%**	**22.2%**	**80.9%**	**84.2%**	**28.1%**	**47.9%**	**0.0%**	**0.0%**	**100.0%**	**32.5%**	**52.1%**	**92.2%**
	SW worse	33.9%	19.2%	40.8%	36.7%	23.2%	37.0%	0.0%	0.0%	54.6%	28.8%	42.0%	34.1%
	Much worse	28.2%	3.0%	40.1%	47.5%	4.9%	10.9%	0.0%	0.0%	45.4%	3.7%	10.2%	58.0%
Do you see CA's economy getting:	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Much better	5.0%	15.0%	0.3%	1.7%	14.2%	3.5%	23.1%	3.4%	0.1%	13.8%	0.0%	0.0%
	Little better	31.0%	63.9%	15.5%	8.0%	61.4%	49.7%	57.5%	45.3%	18.7%	86.2%	0.0%	0.0%
	Better	**36.0%**	**78.9%**	**15.7%**	**9.7%**	**75.6%**	**53.3%**	**80.6%**	**48.7%**	**18.9%**	**100.0%**	**0.0%**	**0.0%**
	Stay the same	21.5%	18.3%	23.0%	19.9%	16.2%	29.0%	14.8%	38.6%	18.1%	0.0%	100.0%	0.0%
	Worse	**42.5%**	**2.8%**	**61.2%**	**70.3%**	**8.1%**	**17.7%**	**4.5%**	**12.7%**	**63.1%**	**0.0%**	**0.0%**	**100.0%**
	Little worse	20.8%	2.4%	29.6%	32.5%	7.3%	9.7%	3.9%	10.0%	29.3%	0.0%	0.0%	49.0%
	Much worse	21.7%	0.4%	31.7%	37.8%	0.9%	8.0%	0.7%	2.7%	33.8%	0.0%	0.0%	51.0%
Do you think it is easier to do business in California than in other states?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Much easier	2.3%	5.5%	0.8%	1.9%	3.9%	1.9%	7.8%	1.0%	1.1%	4.6%	2.1%	0.5%
	SW easier	8.0%	19.9%	2.4%	1.9%	21.0%	9.1%	23.3%	13.4%	1.8%	17.6%	5.7%	1.0%
	Easier	**10.3%**	**25.3%**	**3.2%**	**3.7%**	**24.9%**	**11.0%**	**31.1%**	**14.5%**	**2.9%**	**22.2%**	**7.8%**	**1.5%**
	About the same	13.2%	28.0%	6.2%	3.8%	22.8%	23.2%	21.9%	26.5%	6.4%	21.9%	18.7%	3.0%
	Harder	**69.3%**	**31.8%**	**86.9%**	**90.3%**	**40.8%**	**52.1%**	**35.6%**	**45.0%**	**86.8%**	**42.9%**	**66.7%**	**92.9%**
	SW harder	21.8%	21.1%	22.1%	17.8%	25.0%	26.9%	21.2%	29.4%	19.6%	28.8%	30.1%	11.7%
	Much harder	47.4%	10.7%	64.8%	72.5%	15.8%	25.2%	14.4%	15.7%	67.2%	14.1%	36.6%	81.2%
	Don't know	7.3%	14.9%	3.7%	2.2%	11.5%	13.8%	11.4%	14.0%	3.9%	13.1%	6.7%	2.6%

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		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Which of the following most closely describes your industry sector:	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Agriculture	0.7%	0.3%	0.8%	0.6%	0.7%	0.5%	0.3%	0.0%	1.0%	0.4%	0.2%	1.1%
	Mining	0.2%	0.0%	0.3%	0.4%	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%	0.0%	0.5%
	Construction	9.3%	6.8%	10.6%	12.0%	7.0%	6.6%	6.4%	6.7%	11.0%	7.6%	11.1%	9.9%
	Manufacturing	4.3%	3.9%	4.5%	5.7%	4.7%	1.6%	5.3%	1.4%	5.0%	4.1%	2.1%	5.6%
	Wholesale trade	7.2%	6.3%	7.6%	9.2%	8.5%	2.6%	7.8%	4.2%	8.0%	5.0%	7.3%	9.0%
	Retail trade	10.3%	8.8%	11.0%	10.6%	6.3%	13.8%	10.5%	10.9%	10.1%	10.3%	10.9%	10.0%
	Trans. and utilities	2.9%	3.6%	2.5%	2.9%	4.8%	1.2%	2.8%	3.0%	2.8%	2.1%	3.0%	3.5%
	Information	1.9%	1.7%	1.9%	1.8%	0.9%	2.8%	2.3%	1.5%	1.8%	1.9%	1.6%	2.0%
	Broadcasting/Motion pics.	0.9%	1.0%	0.8%	0.6%	1.5%	0.9%	1.5%	0.5%	0.8%	1.0%	0.6%	0.9%
	Financial/Insurance	3.8%	2.6%	4.3%	4.4%	2.8%	3.7%	4.6%	5.1%	3.2%	2.5%	6.6%	3.5%
	Real estate	5.2%	5.5%	5.0%	5.3%	3.8%	6.5%	5.9%	8.5%	4.0%	4.7%	5.6%	5.4%
	Prof/Business service	22.7%	25.1%	21.5%	20.9%	26.3%	22.4%	18.3%	24.5%	23.4%	25.7%	20.8%	21.0%
	Heath services	5.9%	8.0%	4.9%	5.7%	3.8%	8.2%	7.2%	5.9%	5.5%	5.5%	7.7%	5.3%
	Leisure/Hospitality service	5.3%	8.3%	3.9%	3.6%	8.9%	5.7%	7.7%	8.8%	3.5%	8.0%	5.4%	3.0%
	Other services	13.7%	13.2%	14.0%	11.3%	13.0%	18.4%	14.7%	12.1%	13.9%	15.4%	11.4%	13.4%
	Other	5.8%	4.8%	6.3%	5.1%	7.0%	5.0%	4.8%	6.9%	5.8%	5.8%	5.7%	5.8%
How many employees does your company currently have in California?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	1-9	78.8%	80.1%	78.1%	74.6%	75.2%	89.6%	72.7%	83.0%	79.3%	80.7%	77.9%	77.6%
	10-19	9.4%	8.6%	9.8%	9.9%	12.1%	6.6%	9.8%	10.1%	9.1%	7.8%	11.8%	9.5%
	20-99	8.2%	6.7%	9.0%	11.2%	7.7%	3.1%	10.4%	4.8%	8.7%	6.7%	6.8%	10.3%
	100-499	2.0%	1.3%	2.3%	2.7%	2.3%	0.2%	2.1%	1.4%	2.2%	2.0%	2.4%	1.8%
	500-999	1.1%	2.8%	0.4%	1.1%	2.6%	0.1%	5.0%	0.5%	0.2%	2.5%	0.5%	0.3%
	1000 or more	0.1%	0.2%	0.1%	0.2%	0.1%	0.1%	0.0%	0.2%	0.2%	0.1%	0.2%	0.2%
	Don't know	0.3%	0.3%	0.3%	0.4%	0.0%	0.3%	0.0%	0.0%	0.5%	0.2%	0.4%	0.3%
Does your company have a physical presence in other states?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Yes	12.1%	10.3%	12.9%	14.9%	12.5%	6.8%	15.2%	8.0%	12.4%	10.4%	11.1%	13.9%
	No	86.5%	87.5%	86.1%	83.7%	84.9%	92.7%	81.3%	90.7%	86.7%	87.7%	88.0%	84.8%
	Don't know	1.4%	2.2%	1.0%	1.4%	2.6%	0.5%	3.5%	1.2%	0.8%	1.8%	0.9%	1.3%

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Presence outside of CA: Agriculture	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	98.5%	100.0%	97.9%	100.0%	93.5%	100.0%	100.0%	100.0%	97.7%	96.8%	100.0%	98.9%
	Selected	1.5%	0.0%	2.1%	0.0%	6.5%	0.0%	0.0%	0.0%	2.3%	3.2%	0.0%	1.1%
Presence outside of CA: Mining	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	98.2%	100.0%	97.5%	97.1%	100.0%	100.0%	100.0%	100.0%	97.2%	100.0%	100.0%	96.3%
	Selected	1.8%	0.0%	2.5%	2.9%	0.0%	0.0%	0.0%	0.0%	2.8%	0.0%	0.0%	3.7%
Presence outside of CA: Construction	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	93.0%	89.0%	94.4%	94.3%	91.1%	90.2%	84.3%	100.0%	94.6%	87.8%	97.0%	94.6%
	Selected	7.0%	11.0%	5.6%	5.7%	8.9%	9.8%	15.7%	0.0%	5.4%	12.2%	3.0%	5.4%
Presence outside of CA: Manufacturing	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	83.2%	74.6%	86.5%	83.1%	76.2%	94.6%	73.2%	91.3%	85.1%	75.1%	96.2%	83.1%
	Selected	16.8%	25.4%	13.5%	16.9%	23.8%	5.4%	26.8%	8.7%	14.9%	24.9%	3.8%	16.9%
Presence outside of CA: Wholesale trade	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	82.7%	78.6%	84.3%	74.8%	93.2%	100.0%	74.4%	100.0%	82.2%	81.1%	83.9%	83.4%
	Selected	17.3%	21.4%	15.7%	25.2%	6.8%	0.0%	25.6%	0.0%	17.8%	18.9%	16.1%	16.6%
Presence outside of CA: Retail trade	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	93.6%	94.5%	93.3%	92.0%	97.2%	94.6%	93.4%	93.9%	93.6%	95.9%	91.6%	93.0%
	Selected	6.4%	5.5%	6.7%	8.0%	2.8%	5.4%	6.6%	6.1%	6.4%	4.1%	8.4%	7.0%
Presence outside of CA: Transportation/Utilities	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	95.7%	93.9%	96.3%	95.7%	92.8%	100.0%	92.8%	95.1%	96.8%	94.7%	96.8%	95.9%
	Selected	4.3%	6.1%	3.7%	4.3%	7.2%	0.0%	7.2%	4.9%	3.2%	5.3%	3.2%	4.1%
Presence outside of CA: Information	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	97.2%	99.8%	96.2%	99.6%	95.5%	89.7%	100.0%	99.6%	95.7%	93.5%	100.0%	98.4%
	Selected	2.8%	0.2%	3.8%	0.4%	4.5%	10.3%	0.0%	0.4%	4.3%	6.5%	0.0%	1.6%
Presence outside of CA: Broadcasting/Motion Pics and Sound Recording	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	98.6%	96.8%	99.3%	99.4%	95.7%	100.0%	94.0%	100.0%	100.0%	97.2%	97.4%	100.0%
	Selected	1.4%	3.2%	0.7%	0.6%	4.3%	0.0%	6.0%	0.0%	0.0%	2.8%	2.6%	0.0%

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Presence outside of CA: Financial/Insurance	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	92.6%	90.3%	93.4%	94.5%	82.8%	99.6%	85.9%	85.3%	96.5%	95.8%	83.7%	94.1%
	Selected	7.4%	9.7%	6.6%	5.5%	17.2%	0.4%	14.1%	14.7%	3.5%	4.2%	16.3%	5.9%
Presence outside of CA: Real Estate	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	89.5%	90.6%	89.1%	88.9%	94.3%	84.3%	94.5%	89.9%	87.6%	97.0%	85.9%	86.2%
	Selected	10.5%	9.4%	10.9%	11.1%	5.7%	15.7%	5.5%	10.1%	12.4%	3.0%	14.1%	13.8%
Presence outside of CA: Prof/Business services	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	77.5%	83.3%	75.3%	77.0%	79.0%	77.3%	84.9%	78.4%	74.7%	76.6%	86.9%	74.2%
	Selected	22.5%	16.7%	24.7%	23.0%	21.0%	22.7%	15.1%	21.6%	25.3%	23.4%	13.1%	25.8%
Presence outside of CA: Health services	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	95.5%	100.0%	93.8%	94.2%	96.3%	100.0%	100.0%	93.5%	94.3%	100.0%	92.5%	93.9%
	Selected	4.5%	0.0%	6.2%	5.8%	3.7%	0.0%	0.0%	6.5%	5.7%	0.0%	7.5%	6.1%
Presence outside of CA: Leisure/Hospitality services	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	95.6%	89.7%	97.8%	98.9%	92.7%	86.2%	96.0%	83.7%	97.9%	88.0%	96.6%	100.0%
	Selected	4.4%	10.3%	2.2%	1.1%	7.3%	13.8%	4.0%	16.3%	2.1%	12.0%	3.4%	0.0%
Presence outside of CA: Other services	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	85.2%	92.2%	82.5%	84.4%	87.6%	84.6%	94.1%	93.8%	80.2%	90.7%	85.3%	81.6%
	Selected	14.8%	7.8%	17.5%	15.6%	12.4%	15.4%	5.9%	6.2%	19.8%	9.3%	14.7%	18.4%
Presence outside of CA: Other	Sample Size	138	38	100	86	32	20	32	18	88	43	27	68
	Not selected	92.4%	96.2%	91.0%	90.9%	92.5%	98.8%	97.3%	91.1%	91.0%	96.6%	92.2%	89.9%
	Selected	7.6%	3.8%	9.0%	9.1%	7.5%	1.2%	2.7%	8.9%	9.0%	3.4%	7.8%	10.1%
What would you say is the biggest challenge to doing business in California?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Labor regulations	5.0%	3.4%	5.7%	7.1%	3.4%	2.5%	5.2%	2.0%	5.9%	5.2%	4.6%	5.1%
	Envrio. regulations	8.8%	3.5%	11.3%	12.5%	4.4%	5.4%	5.1%	4.0%	11.4%	5.2%	4.7%	13.9%
	Other gov. regulations	12.7%	7.0%	15.3%	17.6%	7.2%	6.1%	7.7%	9.0%	15.3%	8.2%	10.9%	17.4%
	Energy costs	3.0%	4.6%	2.3%	2.4%	4.6%	3.0%	8.3%	1.1%	2.1%	3.0%	3.9%	2.5%
	Infrastructure quality	1.4%	3.7%	0.3%	0.6%	2.6%	1.9%	2.3%	2.2%	0.8%	3.2%	0.9%	0.0%
	Employee/labor costs	8.2%	8.6%	8.0%	7.4%	9.2%	8.8%	10.6%	7.7%	7.7%	10.1%	9.4%	6.1%
	Taxes	25.5%	19.4%	28.3%	29.0%	19.6%	24.5%	13.6%	24.2%	29.4%	17.1%	26.4%	32.1%
	Bus/Property costs	10.0%	15.7%	7.3%	6.5%	11.7%	15.8%	16.7%	9.9%	8.0%	13.2%	15.3%	4.6%
	Gov finances/spending	9.9%	5.2%	12.0%	12.0%	8.9%	6.0%	5.3%	8.8%	11.5%	8.0%	9.3%	11.7%
	Quality of edu.	4.8%	10.2%	2.2%	0.6%	13.7%	5.6%	8.9%	8.3%	2.5%	9.4%	4.3%	1.1%
	Civil litigation	2.1%	1.4%	2.4%	2.1%	2.6%	1.8%	1.8%	2.5%	2.0%	2.2%	2.0%	2.0%
	None/Other	8.8%	17.2%	4.8%	2.4%	12.1%	18.8%	14.5%	20.3%	3.5%	15.1%	8.4%	3.6%

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Fielding Dates: 11/06/2012 - 12/26/2012

			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
[Labor regulations] What specifically would you say is the biggest challenge?	Sample Size	57	12	45	41	9	7	11	4	42	21	11	25
	Too many state regs	39.7%	16.1%	46.2%	47.2%	15.4%	27.1%	36.3%	0.0%	44.8%	21.0%	42.6%	54.4%
	Too many local regs	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Not enough flex in laws	26.6%	34.5%	24.4%	26.9%	26.1%	25.8%	39.4%	18.9%	24.1%	38.6%	14.6%	21.7%
	High cost compliance	26.0%	33.3%	24.0%	17.1%	49.5%	47.2%	6.0%	81.1%	25.3%	31.0%	30.5%	19.7%
	Overtime/meal rest	2.1%	9.6%	0.0%	2.9%	0.0%	0.0%	11.0%	0.0%	0.0%	5.6%	0.0%	0.0%
	Other	5.6%	6.4%	5.4%	5.9%	9.1%	0.0%	7.3%	0.0%	5.8%	3.8%	12.2%	4.2%
[Environmental regulations/permits] What specifically would you say is the biggest challenge?	Sample Size	100	13	87	72	11	16	11	9	81	22	11	67
	CEQA	9.2%	3.9%	10.0%	7.8%	4.4%	16.5%	13.4%	14.1%	8.2%	18.8%	12.2%	5.7%
	AB32 compliance	31.2%	8.2%	34.6%	37.5%	16.7%	15.8%	25.4%	26.7%	32.5%	15.9%	23.0%	37.6%
	Green Chemistry regs	2.1%	0.0%	2.4%	2.9%	0.0%	0.0%	0.0%	0.0%	2.6%	0.0%	0.0%	3.1%
	Changing rules	18.8%	16.6%	19.2%	18.6%	9.3%	28.1%	0.0%	30.6%	20.0%	14.7%	23.5%	19.3%
	Oversight agencies	14.5%	42.8%	10.3%	12.5%	27.9%	15.1%	29.5%	0.0%	14.1%	19.6%	13.9%	12.9%
	State exceed fed.	21.9%	21.9%	21.9%	20.8%	34.1%	16.0%	23.7%	28.7%	21.0%	20.7%	27.4%	21.4%
	None/Other	2.2%	6.6%	1.6%	0.0%	7.5%	8.5%	7.9%	0.0%	1.7%	10.2%	0.0%	0.0%
[Energy costs] What specifically would you say is the biggest challenge?	Sample Size	34	17	18	14	12	9	17	2	15	13	10	12
	High electric costs	31.2%	41.8%	21.1%	22.6%	56.1%	11.6%	46.6%	0.0%	18.3%	48.2%	9.1%	31.0%
	High gas/diesel costs	64.2%	55.0%	73.0%	77.4%	39.2%	76.7%	50.2%	100.0%	74.6%	47.4%	90.9%	60.6%
	High natural gas costs	1.6%	3.3%	0.0%	0.0%	4.6%	0.0%	3.2%	0.0%	0.0%	4.4%	0.0%	0.0%
	High cost - other energy	3.0%	0.0%	5.9%	0.0%	0.0%	11.6%	0.0%	0.0%	7.1%	0.0%	0.0%	8.4%
	None/Other	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
[Employee/Labor costs] What specifically would you say is the biggest challenge?	Sample Size	94	32	62	42	24	26	22	17	54	41	23	29
	Health care/insurance cost	35.7%	28.3%	39.5%	43.9%	25.0%	30.7%	34.5%	52.1%	31.0%	30.8%	36.5%	42.0%
	Hiring/Maintain work force	17.8%	19.5%	17.0%	11.4%	23.7%	20.9%	6.5%	15.7%	23.1%	25.5%	11.8%	11.8%
	High labor costs	26.6%	25.0%	27.5%	27.1%	36.6%	18.8%	36.6%	14.5%	26.5%	27.6%	27.2%	24.9%
	High cost of housing	10.1%	12.8%	8.7%	9.2%	9.2%	13.1%	7.2%	10.9%	11.1%	7.9%	14.8%	9.6%
	Overtime rules	2.4%	7.1%	0.0%	0.0%	0.6%	8.0%	4.7%	6.8%	0.0%	5.4%	0.0%	0.0%
	None/Other	7.3%	7.3%	7.3%	8.3%	4.9%	8.4%	10.5%	0.0%	8.4%	2.8%	9.7%	11.8%
[Taxes] What specifically would you say is the biggest challenge?	Sample Size	291	71	220	167	50	73	28	54	208	70	65	156
	High state taxes	41.9%	45.4%	40.7%	36.3%	39.3%	55.8%	24.5%	57.2%	40.3%	41.1%	51.4%	38.3%
	High local taxes	4.3%	1.5%	5.2%	5.0%	4.3%	2.8%	3.8%	11.9%	2.4%	1.5%	8.5%	3.8%
	High state fees	7.5%	14.9%	5.1%	7.0%	11.6%	5.8%	19.3%	2.5%	7.2%	14.3%	4.0%	5.9%
	High local fees	0.7%	3.0%	0.0%	0.0%	2.2%	1.4%	0.0%	2.0%	0.5%	3.0%	0.0%	0.0%
	High personal income taxes	17.4%	20.9%	16.2%	18.2%	21.9%	12.6%	32.0%	10.4%	17.2%	20.8%	16.0%	16.4%
	Manuf/Equipt. sales tax	1.1%	2.3%	0.6%	0.9%	3.3%	0.0%	0.0%	0.0%	1.5%	2.3%	0.0%	0.9%
	Threat of new taxes	24.2%	10.5%	28.6%	30.5%	17.5%	14.5%	16.5%	16.0%	27.3%	15.1%	14.3%	32.4%
	None/Other	3.0%	1.5%	3.5%	2.1%	0.0%	7.1%	3.8%	0.0%	3.7%	1.9%	5.9%	2.3%
[Business/propery costs] What specifically would you say is the biggest challenge?	Sample Size	114	58	56	37	30	47	35	22	57	54	38	22
	Access to capital/loans	54.0%	52.3%	55.7%	57.8%	57.9%	48.5%	64.6%	50.4%	48.9%	52.7%	59.5%	47.8%
	Other	46.0%	47.7%	44.3%	42.2%	42.1%	51.5%	35.4%	49.6%	51.1%	47.3%	40.5%	52.2%

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[Government finances/spending] What specifically would you say is the biggest challenge?	Sample Size	113	19	94	69	23	18	11	20	82	33	23	57
	State budget deficit	35.1%	62.8%	29.4%	25.6%	83.2%	15.7%	62.8%	41.0%	29.8%	53.6%	42.3%	21.5%
	Long term state debt	60.6%	37.2%	65.4%	72.4%	6.0%	78.4%	37.2%	46.6%	67.2%	42.0%	53.1%	74.3%
	None/Other	4.3%	0.0%	5.2%	2.0%	10.8%	5.8%	0.0%	12.5%	2.9%	4.4%	4.6%	4.2%
[Quality of education system] What specifically would you say is the biggest challenge?	Sample Size	55	38	17	3	35	17	19	19	17	39	11	5
	Poor quality k-12	41.6%	37.1%	51.6%	32.9%	30.0%	68.1%	42.9%	28.9%	53.9%	43.9%	33.3%	41.9%
	Poor quality higher edu	8.5%	9.6%	6.1%	0.0%	8.9%	9.3%	0.0%	25.0%	0.0%	6.7%	19.8%	0.0%
	Access to higher edu	28.4%	31.5%	21.8%	32.9%	37.6%	8.2%	32.3%	27.1%	25.7%	32.1%	10.0%	38.1%
	Resistance to reforms	4.6%	6.7%	0.0%	0.0%	7.1%	0.0%	0.0%	13.4%	0.0%	0.0%	23.9%	0.0%
	Inadequate vocational	11.0%	9.5%	14.2%	34.2%	10.4%	7.8%	19.1%	0.0%	14.1%	9.2%	13.1%	20.0%
	None/Other	5.8%	5.6%	6.3%	0.0%	6.0%	6.6%	5.6%	5.6%	6.2%	8.2%	0.0%	0.0%
[Civil litigation] What specifically would you say is the biggest challenge?	Sample Size	24	5	19	12	7	5	4	6	14	9	5	9
	High cost	21.3%	10.0%	24.3%	12.0%	31.1%	30.3%	13.0%	36.7%	17.4%	39.3%	0.0%	15.0%
	High risk	38.9%	72.2%	30.0%	25.5%	38.6%	69.7%	63.8%	47.6%	28.7%	39.2%	81.3%	16.2%
	Litigation for labor law	4.0%	0.0%	5.0%	7.9%	0.0%	0.0%	0.0%	0.0%	6.6%	0.0%	1.0%	9.4%
	Class action	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Frivolous suits	31.6%	17.8%	35.3%	46.3%	30.3%	0.0%	23.2%	15.7%	40.3%	21.5%	17.7%	48.9%
	Private attorney gen.	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	ADA lawsuit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	None/Other	4.2%	0.0%	5.3%	8.4%	0.0%	0.0%	0.0%	0.0%	7.0%	0.0%	0.0%	10.5%
And what would you say is the SECOND biggest challenge to doing business in California?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Labor regulations	7.7%	7.8%	7.6%	8.9%	7.6%	4.9%	10.5%	4.3%	8.0%	9.2%	3.6%	8.4%
	Envrio. regulations	6.2%	2.1%	8.1%	9.1%	3.4%	2.4%	4.3%	1.7%	8.1%	3.4%	2.4%	10.4%
	Other gov. regulations	13.7%	9.8%	15.6%	15.9%	8.4%	14.0%	11.5%	13.3%	14.5%	11.0%	13.6%	16.1%
	Energy costs	6.5%	8.9%	5.3%	4.8%	9.1%	7.8%	9.5%	7.4%	5.3%	8.9%	7.6%	3.9%
	Infrastructure quality	3.6%	6.7%	2.1%	1.5%	7.4%	4.4%	5.7%	6.2%	2.1%	6.5%	3.5%	1.0%
	Employee/labor costs	10.2%	8.7%	10.9%	10.5%	12.1%	8.0%	7.8%	9.1%	11.2%	8.4%	12.1%	10.7%
	Taxes	17.4%	13.7%	19.2%	19.9%	12.8%	16.5%	12.2%	18.0%	18.8%	14.4%	19.0%	19.1%
	Bus/Property costs	11.2%	17.1%	8.4%	7.2%	17.1%	14.5%	17.2%	14.6%	8.4%	15.6%	13.1%	6.6%
	Gov finances/spending	11.3%	4.5%	14.6%	14.4%	6.5%	9.0%	3.7%	9.4%	14.2%	5.7%	11.7%	15.9%
	Quality of edu.	4.3%	8.9%	2.2%	2.6%	6.1%	6.4%	6.7%	5.0%	3.4%	7.6%	4.0%	1.7%
	Civil litigation	3.6%	5.0%	2.9%	4.1%	3.0%	3.2%	4.6%	3.6%	3.2%	4.4%	2.3%	3.5%
	None/Other	4.4%	6.8%	3.3%	1.2%	6.5%	9.0%	6.4%	7.5%	2.8%	4.9%	7.0%	2.7%
[Labor regulations] What specifically would you say is the second biggest challenge?	Sample Size	88	29	59	51	19	15	22	10	56	38	9	41
	Too many state regs	24.4%	9.8%	31.5%	33.4%	4.8%	12.0%	0.0%	24.6%	33.8%	7.4%	39.9%	36.8%
	Too many local regs	3.5%	0.0%	5.2%	1.7%	0.0%	14.8%	4.7%	12.0%	1.6%	2.7%	12.8%	2.2%
	Not enough flex in laws	23.4%	28.3%	21.1%	22.4%	36.8%	13.7%	32.8%	0.0%	23.8%	26.9%	10.0%	23.1%
	High cost compliance	33.6%	34.7%	33.1%	30.5%	34.5%	42.3%	43.0%	48.5%	27.5%	46.1%	21.2%	24.7%
	Overtime/meal rest	11.7%	22.3%	6.5%	8.9%	23.9%	7.4%	19.5%	0.0%	10.6%	16.8%	0.0%	9.4%
	Other	3.4%	5.0%	2.6%	3.0%	0.0%	9.7%	0.0%	15.0%	2.7%	0.0%	16.1%	3.8%

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[Environmental regulations/permits] What specifically would you say is the second biggest challenge?	Sample Size	70	8	63	52	9	7	9	4	57	14	6	50
	CEQA	2.7%	0.0%	3.1%	1.7%	0.0%	14.8%	0.0%	21.8%	1.9%	13.6%	0.8%	0.0%
	AB32 compliance	19.3%	6.5%	20.8%	25.1%	5.7%	0.0%	5.5%	0.0%	22.7%	3.6%	13.8%	24.2%
	Green Chemistry regs	6.1%	0.0%	6.9%	5.5%	0.0%	20.3%	0.0%	0.0%	7.5%	0.0%	0.0%	8.5%
	Changing rules	12.9%	8.5%	13.5%	13.8%	9.9%	0.0%	7.3%	27.2%	12.9%	4.7%	40.0%	12.0%
	Oversight agencies	14.2%	21.2%	13.3%	12.4%	40.0%	0.0%	29.6%	0.0%	12.7%	26.6%	0.0%	12.4%
	State exceed fed.	34.4%	14.2%	36.8%	37.4%	13.3%	30.2%	12.1%	50.9%	36.8%	14.0%	45.4%	38.6%
	None/Other	10.4%	49.6%	5.6%	4.1%	31.2%	34.7%	45.5%	0.0%	5.6%	37.5%	0.0%	4.2%
[Energy costs] What specifically would you say is the second biggest challenge?	Sample Size	74	33	41	27	23	23	20	17	38	37	19	19
	High electric costs	48.1%	48.8%	47.5%	51.2%	38.9%	53.6%	61.2%	32.9%	47.9%	49.9%	45.9%	46.7%
	High gas/diesel costs	43.9%	36.4%	49.9%	44.9%	54.1%	32.6%	33.3%	54.0%	45.0%	39.9%	42.8%	52.8%
	High natural gas costs	2.1%	4.7%	0.0%	0.0%	6.6%	0.0%	0.0%	0.0%	4.1%	4.2%	0.0%	0.0%
	High cost - other energy	2.9%	6.5%	0.0%	0.0%	0.0%	9.2%	0.0%	6.5%	2.7%	3.0%	5.5%	0.0%
	None/Other	3.1%	3.6%	2.6%	4.0%	0.4%	4.7%	5.5%	6.5%	0.3%	3.0%	5.8%	0.5%
[Employee/Labor costs] What specifically would you say is the second biggest challenge?	Sample Size	116	32	84	60	31	24	16	20	79	35	30	52
	Health care/insurance cost	32.5%	28.2%	34.2%	34.4%	29.1%	29.3%	28.0%	18.5%	37.1%	27.9%	18.2%	43.9%
	Hiring/Maintain work force	11.2%	8.5%	12.2%	10.0%	12.2%	13.4%	21.3%	0.0%	12.0%	15.5%	8.4%	9.9%
	High labor costs	38.5%	43.4%	36.6%	42.3%	37.3%	32.1%	18.8%	65.6%	35.5%	40.9%	39.6%	36.2%
	High cost of housing	5.0%	6.4%	4.5%	2.8%	9.8%	4.6%	25.5%	0.0%	2.1%	3.0%	10.4%	3.3%
	Overtime rules	2.9%	3.7%	2.6%	1.3%	3.8%	5.8%	0.0%	5.7%	2.7%	9.6%	0.0%	0.0%
	None/Other	9.9%	9.8%	10.0%	9.3%	7.8%	14.8%	6.4%	10.1%	10.6%	3.0%	23.4%	6.8%
[Taxes] What specifically would you say is the second biggest challenge?	Sample Size	199	50	149	114	33	49	25	40	133	59	47	93
	High state taxes	33.3%	27.4%	35.2%	37.0%	34.8%	22.1%	33.5%	34.0%	33.0%	28.8%	35.3%	35.1%
	High local taxes	8.3%	7.8%	8.5%	4.5%	16.1%	12.3%	12.9%	13.5%	5.9%	15.5%	7.7%	4.0%
	High state fees	8.1%	9.1%	7.7%	9.3%	4.8%	7.8%	6.2%	11.0%	7.5%	7.7%	11.3%	6.7%
	High local fees	3.0%	4.1%	2.6%	1.7%	6.0%	4.1%	8.9%	2.2%	2.1%	6.3%	4.6%	0.0%
	High personal income taxes	13.1%	19.9%	10.9%	8.0%	7.7%	29.5%	9.6%	14.1%	13.5%	17.0%	11.8%	11.4%
	Manuf/Equipt. sales tax	3.9%	7.6%	2.7%	3.5%	7.6%	2.7%	5.2%	6.2%	3.0%	2.2%	10.3%	1.8%
	Threat of new taxes	26.4%	16.8%	29.6%	32.5%	19.8%	15.6%	19.6%	12.6%	31.8%	16.3%	19.1%	36.5%
	None/Other	3.9%	7.2%	2.8%	3.4%	3.2%	5.9%	4.1%	6.4%	3.2%	6.1%	0.0%	4.6%
[Bus/propery costs] What would you say is the second biggest challenge?	Sample Size	128	63	66	41	44	43	36	33	60	64	32	32
	Access to capital/loans	40.3%	47.0%	33.9%	35.7%	49.6%	35.3%	55.4%	25.4%	39.4%	42.3%	43.4%	33.2%
	Other	59.7%	53.0%	66.1%	64.3%	50.4%	64.7%	44.6%	74.6%	60.6%	57.7%	56.6%	66.8%
[Gov. finances/spending] What specifically would you say is the second biggest challenge?	Sample Size	129	16	113	83	17	27	8	21	101	23	29	77
	State budget deficit	30.0%	38.7%	28.8%	27.1%	42.5%	30.9%	63.5%	37.7%	25.9%	32.2%	43.2%	24.4%
	Long term state debt	68.6%	50.4%	71.2%	72.9%	53.0%	65.2%	36.5%	53.8%	74.1%	63.3%	54.1%	75.6%
	None/Other	1.4%	10.9%	0.0%	0.0%	4.5%	3.9%	0.0%	8.5%	0.0%	4.5%	2.6%	0.0%

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[Quality of education system] What specifically would you say is the second biggest challenge?	Sample Size	49	33	17	15	16	19	14	11	24	31	10	8
	Poor quality k-12	32.1%	24.6%	46.9%	52.1%	20.7%	25.9%	36.9%	0.8%	43.9%	22.3%	51.9%	45.6%
	Poor quality higher edu	6.0%	9.0%	0.0%	0.0%	0.0%	15.5%	6.3%	18.4%	0.0%	7.1%	7.2%	0.0%
	Access to higher edu	33.7%	42.6%	16.3%	10.1%	58.9%	31.5%	30.4%	57.8%	24.4%	47.3%	19.2%	0.0%
	Resistance to reforms	21.7%	17.3%	30.3%	30.4%	13.4%	21.6%	18.6%	13.6%	27.2%	19.8%	0.0%	54.4%
	Inadequate vocational	4.4%	3.3%	6.5%	7.3%	7.0%	0.0%	7.8%	0.0%	4.5%	3.5%	11.1%	0.0%
	None/Other	2.1%	3.2%	0.0%	0.0%	0.0%	5.5%	0.0%	9.3%	0.0%	0.0%	10.6%	0.0%
[Civil litigation] What specifically would you say is the second biggest challenge?	Sample Size	41	18	23	24	8	9	10	8	23	18	6	17
	High cost	22.6%	25.7%	20.2%	22.6%	17.7%	26.6%	33.9%	17.1%	19.8%	31.8%	0.0%	20.4%
	High risk	24.6%	22.7%	26.1%	25.1%	19.9%	27.3%	26.7%	19.2%	25.6%	22.8%	25.3%	26.3%
	Litigation for labor law	4.4%	6.3%	2.8%	2.7%	14.8%	0.0%	11.8%	0.0%	2.8%	0.0%	20.3%	3.8%
	Class action	3.8%	2.8%	4.6%	0.0%	6.5%	11.0%	5.2%	13.0%	0.0%	2.8%	18.6%	0.0%
	Frivolous suits	34.2%	25.3%	41.4%	38.4%	27.6%	29.4%	22.5%	30.9%	40.4%	25.3%	35.8%	43.2%
	Private attorney gen.	2.6%	5.8%	0.0%	0.0%	13.5%	0.0%	0.0%	13.0%	0.0%	5.8%	0.0%	0.0%
	ADA lawsuit	7.8%	11.5%	4.8%	11.2%	0.0%	5.8%	0.0%	6.8%	11.4%	11.5%	0.0%	6.4%
	None/Other	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Advantage of doing business in CA	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Climate/weather	36.6%	22.6%	43.1%	46.4%	22.4%	28.8%	18.7%	28.3%	44.4%	21.4%	36.2%	49.6%
	Quality of life	19.7%	26.8%	16.4%	14.6%	25.1%	25.9%	23.4%	26.5%	16.5%	26.4%	20.4%	13.7%
	CA is a leader	5.3%	9.0%	3.6%	3.9%	10.1%	4.2%	10.2%	6.2%	3.7%	8.0%	6.2%	2.6%
	Culture of innovation	7.3%	10.1%	5.9%	4.3%	11.5%	9.6%	12.4%	9.8%	4.9%	13.9%	3.7%	3.4%
	CA market	10.0%	7.8%	11.0%	11.0%	9.4%	8.6%	13.1%	4.0%	10.9%	10.5%	8.1%	10.5%
	Asian Pacific market	1.0%	0.3%	1.3%	1.0%	0.8%	0.8%	0.5%	0.5%	1.2%	0.5%	1.2%	1.2%
	Ethnic diversity	6.2%	10.0%	4.4%	4.2%	7.6%	9.0%	11.1%	9.3%	3.7%	7.1%	11.7%	2.6%
	Qualified and skilled workers	3.4%	5.7%	2.4%	2.8%	3.5%	4.5%	4.5%	4.2%	2.9%	5.3%	1.8%	2.7%
	Transportation	1.1%	0.3%	1.5%	1.2%	0.4%	1.1%	0.5%	1.1%	1.3%	0.6%	0.8%	1.7%
	State gov support	1.1%	1.2%	1.0%	0.3%	3.1%	1.1%	1.7%	2.8%	0.4%	1.7%	1.2%	0.5%
	Local gov support	1.1%	2.1%	0.6%	0.4%	2.9%	0.9%	2.0%	1.7%	0.6%	2.0%	1.5%	0.1%
	Higher edu resources	0.9%	1.2%	0.8%	0.4%	1.7%	0.7%	0.0%	1.0%	1.2%	0.7%	2.2%	0.4%
	None/ something else	6.4%	2.8%	8.0%	9.6%	1.4%	4.8%	1.8%	4.7%	8.3%	1.8%	5.0%	11.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
2nd biggest advantage of doing business in CA?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Climate/weather	21.1%	16.5%	23.2%	23.4%	15.7%	21.3%	18.3%	18.8%	22.6%	17.6%	23.5%	22.8%
	Quality of life	21.1%	18.8%	22.2%	21.7%	14.1%	25.2%	19.8%	20.1%	21.8%	20.3%	21.0%	21.9%
	CA is a leader	7.6%	9.1%	6.9%	6.9%	11.9%	5.4%	9.5%	8.9%	6.7%	8.9%	6.5%	7.2%
	Culture of innovation	7.4%	12.3%	5.0%	6.3%	10.3%	7.0%	10.9%	8.1%	6.1%	12.0%	5.2%	4.6%
	CA market	11.0%	11.7%	10.7%	11.5%	11.1%	10.5%	9.8%	12.0%	11.0%	9.4%	11.9%	11.9%
	Asian Pacific market	1.7%	2.6%	1.3%	1.7%	1.4%	2.3%	1.9%	2.9%	1.3%	1.4%	3.9%	0.9%
	Ethnic diversity	8.1%	12.0%	6.2%	4.2%	13.0%	11.7%	13.4%	12.0%	5.3%	11.9%	9.3%	4.1%
	Qualified and skilled workers	4.3%	4.5%	4.3%	3.5%	5.5%	4.7%	5.1%	3.6%	4.3%	5.0%	5.0%	3.4%
	Transportation	3.9%	2.6%	4.6%	4.7%	2.5%	3.3%	5.0%	0.0%	4.9%	3.4%	2.1%	5.3%
	State gov support	1.2%	2.0%	0.8%	0.5%	2.7%	1.3%	2.0%	2.5%	0.5%	2.4%	1.1%	0.2%
	Local gov support	1.4%	1.0%	1.6%	1.3%	1.8%	1.2%	0.0%	3.2%	1.2%	1.8%	2.0%	0.7%
	Higher edu resources	2.8%	3.6%	2.4%	2.4%	5.2%	0.9%	2.7%	2.8%	2.8%	3.6%	1.4%	2.8%
	None/ something else	8.4%	3.4%	10.8%	11.9%	4.9%	5.2%	1.8%	5.1%	11.4%	2.4%	7.1%	14.2%
What is the outlook for your company over the next year?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Get much better	10.4%	17.8%	6.9%	5.6%	24.4%	8.1%	27.7%	8.8%	5.8%	20.3%	5.7%	4.4%
	Get a little better	30.4%	48.0%	22.0%	19.3%	46.4%	38.7%	44.6%	39.0%	23.5%	51.0%	28.5%	13.8%
	Better	**40.8%**	**65.8%**	**29.0%**	**25.0%**	**70.8%**	**46.7%**	**72.3%**	**47.8%**	**29.3%**	**71.3%**	**34.2%**	**18.3%**
	About the same	32.2%	26.4%	35.0%	32.9%	22.5%	37.9%	22.2%	35.2%	34.2%	23.2%	45.7%	33.0%
	Worse	**22.5%**	**5.7%**	**30.4%**	**36.9%**	**4.9%**	**9.5%**	**5.4%**	**12.6%**	**30.6%**	**3.6%**	**14.0%**	**42.7%**
	Get a little worse	14.0%	5.2%	18.2%	21.6%	4.2%	8.0%	4.5%	9.8%	18.1%	3.6%	12.0%	23.8%
	Get much worse	8.5%	0.5%	12.2%	15.3%	0.7%	1.5%	1.0%	2.8%	12.5%	0.0%	2.0%	18.9%
	Don't know	4.5%	2.1%	5.6%	5.2%	1.8%	5.8%	0.0%	4.5%	5.8%	1.9%	6.0%	6.0%
Has your company added or reduced jobs (in CA): Added employees	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	86.9%	80.6%	89.9%	88.1%	75.9%	94.2%	77.3%	90.8%	88.5%	80.9%	91.6%	89.6%
	Selected	13.1%	19.4%	10.1%	11.9%	24.1%	5.8%	22.7%	9.2%	11.5%	19.1%	8.4%	10.4%
Has your company added or reduced jobs (in CA): Added non-employee	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	93.8%	91.5%	94.8%	94.4%	88.3%	96.8%	88.2%	95.7%	94.8%	91.0%	93.8%	96.1%
	Selected	6.2%	8.5%	5.2%	5.6%	11.7%	3.2%	11.8%	4.3%	5.2%	9.0%	6.2%	3.9%
Has your company added or reduced jobs (in CA): No change	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	40.8%	35.5%	43.3%	51.0%	45.2%	18.5%	38.9%	27.8%	45.4%	35.0%	32.9%	49.7%
	Selected	59.2%	64.5%	56.7%	49.0%	54.8%	81.5%	61.1%	72.2%	54.6%	65.0%	67.1%	50.3%
Has your company added or reduced jobs (in CA): Reduced employees	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	80.0%	92.2%	74.3%	69.1%	89.4%	92.1%	92.2%	89.9%	73.3%	91.5%	82.5%	69.0%
	Selected	20.0%	7.8%	25.7%	30.9%	10.6%	7.9%	7.8%	10.1%	26.7%	8.5%	17.5%	31.0%
Has your company added or reduced jobs (in CA): Reduced non-employee	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	94.4%	96.4%	93.5%	92.0%	96.0%	97.6%	96.2%	96.4%	93.3%	96.8%	97.7%	90.8%
	Selected	5.6%	3.6%	6.5%	8.0%	4.0%	2.4%	3.8%	3.6%	6.7%	3.2%	2.3%	9.2%
Has your company added or reduced jobs (in CA): Don't know	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	98.5%	98.0%	98.7%	98.3%	98.2%	98.8%	98.5%	96.9%	98.9%	98.5%	99.1%	98.1%
	Selected	1.5%	2.0%	1.3%	1.7%	1.8%	1.2%	1.5%	3.1%	1.1%	1.5%	0.9%	1.9%

CBRT CA Business Leaders Study Crosstabs
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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Has your company increased or reduced investment in CA?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Greatly increased	3.6%	7.0%	2.0%	3.0%	6.5%	2.4%	11.5%	3.9%	1.2%	6.1%	3.3%	1.7%
	Slightly increased	18.2%	24.9%	15.0%	13.2%	34.8%	14.1%	32.1%	18.4%	14.0%	27.2%	16.7%	11.3%
	Increased	**21.8%**	**31.8%**	**17.1%**	**16.2%**	**41.3%**	**16.5%**	**43.6%**	**22.3%**	**15.2%**	**33.3%**	**20.1%**	**13.0%**
	No change	48.3%	58.6%	43.3%	38.2%	43.9%	69.7%	45.7%	62.8%	44.4%	54.7%	53.6%	40.1%
	Reduced	**27.8%**	**8.2%**	**37.0%**	**43.2%**	**13.7%**	**11.3%**	**9.5%**	**13.3%**	**37.7%**	**11.0%**	**23.6%**	**44.1%**
	Slightly reduced	15.0%	4.9%	19.7%	21.8%	9.0%	7.4%	6.3%	7.2%	20.0%	8.3%	15.5%	20.4%
	Greatly reduced	12.8%	3.2%	17.3%	21.4%	4.7%	3.8%	3.2%	6.1%	17.7%	2.6%	8.2%	23.8%
	Don't know	2.2%	1.3%	2.6%	2.4%	1.2%	2.5%	1.2%	1.6%	2.6%	1.1%	2.7%	2.8%
Has your company added or reduced jobs (out CA): Added employees	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	93.6%	91.2%	94.8%	93.7%	90.0%	96.3%	89.7%	95.8%	94.1%	92.0%	94.0%	94.8%
	Selected	6.4%	8.8%	5.2%	6.3%	10.0%	3.7%	10.3%	4.2%	5.9%	8.0%	6.0%	5.2%
Has your company added or reduced jobs (out CA): Added non-employee	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	96.2%	97.4%	95.7%	95.1%	96.1%	98.2%	93.7%	98.6%	96.2%	96.9%	95.9%	95.8%
	Selected	3.8%	2.6%	4.3%	4.9%	3.9%	1.8%	6.3%	1.4%	3.8%	3.1%	4.1%	4.2%
Has your company added or reduced jobs (out CA): No change	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	63.2%	57.5%	65.9%	67.1%	67.0%	51.4%	62.5%	60.1%	64.4%	60.8%	59.6%	67.0%
	Selected	36.8%	42.5%	34.1%	32.9%	33.0%	48.6%	37.5%	39.9%	35.6%	39.2%	40.4%	33.0%
Has your company added or reduced jobs (out CA): Reduced employees	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	95.8%	97.2%	95.2%	95.1%	94.0%	98.6%	96.5%	95.5%	95.7%	95.8%	97.0%	95.3%
	Selected	4.2%	2.8%	4.8%	4.9%	6.0%	1.4%	3.5%	4.5%	4.3%	4.2%	3.0%	4.7%
Has your company added or reduced jobs (out CA): Reduced non-employee	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	98.2%	98.0%	98.3%	98.3%	96.9%	99.1%	96.8%	98.4%	98.5%	97.8%	98.5%	98.4%
	Selected	1.8%	2.0%	1.7%	1.7%	3.1%	0.9%	3.2%	1.6%	1.5%	2.2%	1.5%	1.6%
Has your company added or reduced jobs (out CA): Don't know	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	99.3%	99.6%	99.3%	99.4%	99.7%	99.0%	99.3%	100.0%	99.2%	99.7%	98.7%	99.3%
	Selected	0.7%	0.4%	0.7%	0.6%	0.3%	1.0%	0.7%	0.0%	0.8%	0.3%	1.3%	0.7%
Has your company added or reduced jobs (out CA): No operations outside CA	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	47.6%	50.5%	46.3%	46.2%	52.3%	48.0%	55.0%	46.0%	46.0%	48.0%	51.9%	45.2%
	Selected	52.4%	49.5%	53.7%	53.8%	47.7%	52.0%	45.0%	54.0%	54.0%	52.0%	48.1%	54.8%
Has your company increased or reduced investment outside CA?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Greatly increased	2.7%	3.2%	2.4%	3.0%	2.8%	2.1%	6.3%	0.7%	2.3%	3.1%	2.1%	2.6%
	Slightly increased	8.0%	8.7%	7.7%	7.2%	12.0%	6.7%	11.4%	6.3%	7.6%	9.5%	9.5%	6.1%
	Increased	**10.7%**	**11.9%**	**10.1%**	**10.2%**	**14.8%**	**8.8%**	**17.6%**	**7.0%**	**9.9%**	**12.6%**	**11.6%**	**8.7%**
	No change	27.6%	32.6%	25.3%	22.0%	30.5%	36.6%	29.6%	29.1%	26.6%	31.3%	30.1%	23.3%
	Reduced	**6.6%**	**2.9%**	**8.3%**	**9.9%**	**6.4%**	**0.6%**	**3.2%**	**5.2%**	**8.0%**	**3.2%**	**3.9%**	**10.8%**
	Slightly reduced	3.7%	2.0%	4.5%	5.4%	3.9%	0.3%	1.0%	1.9%	5.0%	2.3%	1.3%	6.0%
	Greatly reduced	2.9%	0.9%	3.9%	4.6%	2.5%	0.3%	2.2%	3.3%	3.0%	0.9%	2.6%	4.8%
	Don't know	1.4%	1.0%	1.5%	1.9%	0.7%	1.1%	1.2%	1.1%	1.5%	0.7%	2.0%	1.6%
	None outside CA	53.7%	51.6%	54.7%	56.0%	47.7%	52.9%	48.3%	57.6%	54.0%	52.2%	52.4%	55.6%

CBRT CA Business Leaders Study Crosstabs
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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Plan to add or reduce jobs outside CA in 2013: Add employees	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	92.4%	93.0%	92.2%	91.8%	89.7%	95.5%	89.4%	97.7%	91.6%	91.0%	96.8%	91.4%
	Selected	7.6%	7.0%	7.8%	8.2%	10.3%	4.5%	10.6%	2.3%	8.4%	9.0%	3.2%	8.6%
Plan to add or reduce jobs outside CA in 2013: Add non-employee	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	92.4%	96.1%	90.6%	89.9%	91.8%	97.4%	95.1%	92.7%	91.5%	94.1%	93.8%	90.2%
	Selected	7.6%	3.9%	9.4%	10.1%	8.2%	2.6%	4.9%	7.3%	8.5%	5.9%	6.2%	9.8%
Plan to add or reduce jobs outside CA in 2013: No change	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	71.5%	66.4%	73.9%	76.6%	71.8%	60.6%	68.8%	69.0%	73.0%	70.4%	69.2%	73.5%
	Selected	28.5%	33.6%	26.1%	23.4%	28.2%	39.4%	31.2%	31.0%	27.0%	29.6%	30.8%	26.5%
Plan to add or reduce jobs outside CA in 2013: Reduce employees	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	98.3%	97.3%	98.7%	98.2%	96.9%	99.6%	96.8%	98.6%	98.6%	97.7%	99.0%	98.4%
	Selected	1.7%	2.7%	1.3%	1.8%	3.1%	0.4%	3.2%	1.4%	1.4%	2.3%	1.0%	1.6%
Plan to add or reduce jobs outside CA in 2013: Reduce non-employee	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	99.5%	99.3%	99.6%	99.6%	98.5%	100.0%	98.7%	99.5%	99.7%	99.3%	99.5%	99.6%
	Selected	0.5%	0.7%	0.4%	0.4%	1.5%	0.0%	1.3%	0.5%	0.3%	0.7%	0.5%	0.4%
Plan to add or reduce jobs outside CA in 2013: Don't know	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	94.5%	95.9%	93.8%	92.5%	95.7%	97.0%	97.3%	96.2%	93.1%	95.5%	95.7%	93.0%
	Selected	5.5%	4.1%	6.2%	7.5%	4.3%	3.0%	2.7%	3.8%	6.9%	4.5%	4.3%	7.0%
Plan to add or reduce jobs outside CA in 2013: No operations outside CA	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	46.8%	46.2%	47.1%	48.4%	48.2%	44.0%	48.2%	39.9%	48.6%	46.0%	43.3%	49.3%
	Selected	53.2%	53.8%	52.9%	51.6%	51.8%	56.0%	51.8%	60.1%	51.4%	54.0%	56.7%	50.7%
Plan to increase or decrease investment outside CA in 2013?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Greatly increase	4.8%	4.4%	5.0%	6.8%	5.1%	1.0%	10.0%	1.3%	4.4%	4.6%	2.9%	6.0%
	Slightly increase	11.9%	9.7%	12.9%	11.9%	14.0%	10.5%	9.4%	11.0%	12.8%	11.3%	11.8%	12.3%
	Increase	**16.7%**	**14.1%**	**17.9%**	**18.7%**	**19.1%**	**11.5%**	**19.4%**	**12.3%**	**17.3%**	**15.9%**	**14.7%**	**18.3%**
	No change	23.5%	27.2%	21.8%	18.8%	24.5%	32.2%	26.8%	24.8%	22.2%	25.9%	25.4%	20.6%
	Decrease	**3.9%**	**3.6%**	**4.1%**	**5.5%**	**4.1%**	**0.9%**	**4.8%**	**2.9%**	**4.0%**	**3.0%**	**3.9%**	**4.7%**
	Slightly decrease	2.4%	3.0%	2.2%	3.2%	3.0%	0.6%	2.9%	2.9%	2.2%	2.5%	2.1%	2.6%
	Greatly decrease	1.5%	0.6%	1.9%	2.3%	1.2%	0.3%	1.9%	0.0%	1.8%	0.5%	1.7%	2.2%
	Don't know	4.0%	3.2%	4.4%	6.0%	2.5%	1.6%	1.2%	2.8%	5.3%	2.7%	4.7%	4.8%
	None outside CA	51.9%	51.9%	51.8%	51.0%	49.8%	53.7%	47.9%	57.2%	51.3%	52.5%	51.2%	51.6%

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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Plan to add or reduce jobs in CA in 2013: Add employees	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	86.0%	74.7%	91.3%	93.0%	64.2%	91.3%	70.4%	87.8%	90.0%	72.1%	93.3%	94.1%
	Selected	14.0%	25.3%	8.7%	7.0%	35.8%	8.7%	29.6%	12.2%	10.0%	27.9%	6.7%	5.9%
Plan to add or reduce jobs in CA in 2013: Add non-employee	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	89.9%	85.6%	91.9%	92.0%	83.1%	91.0%	80.5%	90.4%	92.5%	83.8%	91.4%	94.2%
	Selected	10.1%	14.4%	8.1%	8.0%	16.9%	9.0%	19.5%	9.6%	7.5%	16.2%	8.6%	5.8%
Plan to add or reduce jobs in CA in 2013: No change	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	44.8%	43.3%	45.5%	49.2%	55.4%	27.9%	48.8%	34.9%	46.8%	47.6%	31.3%	49.3%
	Selected	55.2%	56.7%	54.5%	50.8%	44.6%	72.1%	51.2%	65.1%	53.2%	52.4%	68.7%	50.7%
Plan to add or reduce jobs in CA in 2013: Reduce employees	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	87.6%	97.8%	82.9%	78.8%	97.3%	96.7%	98.4%	95.3%	82.1%	97.5%	93.8%	76.2%
	Selected	12.4%	2.2%	17.1%	21.2%	2.7%	3.3%	1.6%	4.7%	17.9%	2.5%	6.2%	23.8%
Plan to add or reduce jobs in CA in 2013: Reduce non-employee	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	96.8%	99.8%	95.4%	93.9%	100.0%	99.7%	99.7%	100.0%	95.0%	99.8%	99.1%	93.1%
	Selected	3.2%	0.2%	4.6%	6.1%	0.0%	0.3%	0.3%	0.0%	5.0%	0.2%	0.9%	6.9%
Plan to add or reduce jobs in CA in 2013: Don't know	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	89.4%	93.1%	87.7%	87.0%	91.9%	91.4%	93.8%	88.6%	88.4%	92.6%	88.6%	87.1%
	Selected	10.6%	6.9%	12.3%	13.0%	8.1%	8.6%	6.2%	11.4%	11.6%	7.4%	11.4%	12.9%
Plan to increase or decrease investment in CA in 2013?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Greatly increase	3.3%	7.3%	1.5%	1.4%	9.2%	2.2%	13.6%	0.4%	1.2%	7.9%	1.5%	0.4%
	Slightly increase	24.1%	40.4%	16.5%	16.3%	46.5%	21.0%	45.0%	26.7%	17.2%	40.0%	21.9%	11.8%
	Increase	**27.5%**	**47.7%**	**18.0%**	**17.7%**	**55.7%**	**23.2%**	**58.6%**	**27.1%**	**18.5%**	**47.9%**	**23.5%**	**12.2%**
	No change	45.1%	45.7%	44.8%	37.8%	36.3%	65.0%	37.2%	56.1%	43.9%	43.5%	59.4%	39.2%
	Decrease	**19.5%**	**2.8%**	**27.4%**	**34.2%**	**4.3%**	**4.9%**	**1.7%**	**9.2%**	**28.0%**	**3.6%**	**10.1%**	**37.7%**
	Slightly decrease	12.3%	2.5%	16.9%	21.1%	2.8%	3.9%	1.7%	5.9%	17.4%	3.1%	8.0%	22.3%
	Greatly decrease	7.2%	0.3%	10.5%	13.1%	1.6%	1.0%	0.0%	3.3%	10.6%	0.5%	2.1%	15.5%
	Don't know	7.9%	3.8%	9.9%	10.3%	3.7%	7.0%	2.6%	7.6%	9.6%	4.9%	7.1%	10.9%
Plan to reduce jobs or investment in CA because of: Permitting challenges	Sample Size	57	19	38	37	16	4	13	9	35	18	11	28
	Not selected	84.1%	100.0%	76.1%	79.4%	90.8%	100.0%	100.0%	86.7%	77.5%	98.2%	89.7%	72.6%
	Selected	15.9%	0.0%	23.9%	20.6%	9.2%	0.0%	0.0%	13.3%	22.5%	1.8%	10.3%	27.4%
Plan to reduce jobs or investment in CA because of: Regulatory climate	Sample Size	57	19	38	37	16	4	13	9	35	18	11	28
	Not selected	70.9%	93.8%	59.3%	60.4%	87.2%	100.0%	91.0%	88.1%	59.0%	93.4%	81.6%	51.7%
	Selected	29.1%	6.2%	40.7%	39.6%	12.8%	0.0%	9.0%	11.9%	41.0%	6.6%	18.4%	48.3%
Plan to reduce jobs or investment in CA because of: High cost of business	Sample Size	57	19	38	37	16	4	13	9	35	18	11	28
	Not selected	35.1%	47.0%	29.0%	30.1%	45.1%	39.2%	49.9%	54.8%	24.5%	52.7%	47.4%	18.4%
	Selected	64.9%	53.0%	71.0%	69.9%	54.9%	60.8%	50.1%	45.2%	75.5%	47.3%	52.6%	81.6%
Plan to reduce jobs or investment in CA because of: Uncertainty regarding state	Sample Size	57	19	38	37	16	4	13	9	35	18	11	28
	Not selected	57.6%	75.5%	48.5%	37.9%	91.0%	100.0%	67.0%	87.0%	46.6%	72.3%	80.1%	38.6%
	Selected	42.4%	24.5%	51.5%	62.1%	9.0%	0.0%	33.0%	13.0%	53.4%	27.7%	19.9%	61.4%

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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Plan to reduce jobs or investment in CA because of: Something else	Sample Size	57	19	38	37	16	4	13	9	35	18	11	28
	Not selected	88.4%	83.7%	90.8%	97.6%	74.6%	60.8%	92.1%	70.1%	91.6%	79.8%	90.9%	93.0%
	Selected	11.6%	16.3%	9.2%	2.4%	25.4%	39.2%	7.9%	29.9%	8.4%	20.2%	9.1%	7.0%
Is your company planning to move reduced CA jobs to another state/country?	Sample Size	23	10	13	13	9	1	7	4	12	9	4	10
	Yes, other states	10.9%	5.6%	14.8%	19.7%	0.0%	0.0%	20.4%	0.0%	9.6%	5.7%	22.2%	11.7%
	Yes, other countries	11.6%	27.5%	0.0%	20.9%	0.0%	0.0%	39.7%	0.0%	0.0%	28.1%	0.0%	0.0%
	Yes, both	14.3%	23.0%	7.9%	0.0%	24.3%	87.9%	0.0%	49.8%	9.2%	23.5%	28.0%	0.0%
	No	63.2%	43.9%	77.3%	59.4%	75.7%	12.1%	39.9%	50.2%	81.2%	42.7%	49.9%	88.3%
Do you think of state government as helpful for growing your business?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Very helpful	2.3%	6.5%	0.3%	1.4%	6.1%	0.9%	8.2%	2.7%	0.4%	5.8%	0.9%	0.1%
	SW helpful	9.5%	20.7%	4.2%	2.9%	25.3%	9.2%	24.4%	11.3%	4.6%	21.2%	5.1%	1.9%
	Helpful	**11.8%**	**27.2%**	**4.6%**	**4.2%**	**31.4%**	**10.2%**	**32.6%**	**14.0%**	**5.0%**	**27.0%**	**5.9%**	**2.0%**
	Neither	23.5%	44.7%	13.5%	8.2%	35.5%	43.8%	33.6%	41.8%	14.8%	37.2%	29.5%	8.9%
	Obstacle	**61.3%**	**24.1%**	**78.9%**	**85.3%**	**30.7%**	**39.7%**	**30.2%**	**37.1%**	**78.1%**	**32.6%**	**58.3%**	**87.2%**
	A limited obstacle	20.7%	16.0%	23.0%	19.5%	20.4%	22.5%	21.0%	20.5%	20.8%	20.0%	31.1%	16.1%
	A significant obstacle	40.6%	8.1%	55.9%	65.7%	10.2%	17.2%	9.3%	16.6%	57.4%	12.6%	27.2%	71.1%
	Don't know	3.3%	4.0%	3.0%	2.3%	2.4%	6.3%	3.5%	7.1%	2.1%	3.2%	6.3%	2.0%
Do you think of local government as helpful for growing your business?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Very helpful	3.0%	6.5%	1.3%	1.7%	7.2%	1.7%	9.2%	2.1%	1.4%	6.0%	1.7%	1.0%
	SW helpful	14.4%	19.9%	11.8%	12.1%	20.1%	13.6%	20.5%	17.1%	11.8%	23.4%	7.3%	10.4%
	Helpful	**17.4%**	**26.4%**	**13.1%**	**13.8%**	**27.4%**	**15.2%**	**29.7%**	**19.2%**	**13.1%**	**29.4%**	**9.0%**	**11.4%**
	Neither	30.5%	48.6%	22.0%	18.0%	40.3%	47.6%	43.8%	37.6%	24.3%	44.4%	33.2%	17.3%
	Obstacle	**48.7%**	**21.3%**	**61.6%**	**65.3%**	**30.2%**	**31.1%**	**22.8%**	**36.6%**	**60.1%**	**23.2%**	**51.4%**	**68.8%**
	A limited obstacle	24.9%	14.1%	30.0%	28.7%	20.4%	20.1%	17.4%	23.6%	27.6%	15.3%	33.2%	28.9%
	A significant obstacle	23.7%	7.2%	31.5%	36.6%	9.8%	11.0%	5.5%	13.0%	32.5%	7.9%	18.3%	39.9%
	Don't know	3.5%	3.8%	3.4%	2.9%	2.1%	6.1%	3.6%	6.6%	2.5%	3.1%	6.3%	2.5%
Do you believe state gov responded appropriately to the econ. crisis?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Yes	12.5%	31.9%	3.3%	4.9%	26.7%	15.5%	35.1%	16.6%	4.6%	28.6%	5.7%	2.3%
	No	72.0%	42.4%	86.0%	87.0%	49.9%	61.2%	47.9%	53.8%	84.9%	49.0%	74.8%	90.1%
	Don't know	15.5%	25.6%	10.7%	8.1%	23.4%	23.2%	17.0%	29.6%	10.6%	22.3%	19.5%	7.6%
Do you expect the "Affordable Care Act," commonly called "Obamacare," to have a positive or a negative impact on your business in the next year (2013)?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Very pos	7.2%	16.8%	2.7%	1.9%	20.3%	6.5%	19.7%	8.3%	3.2%	16.1%	3.0%	1.8%
	SW pos	12.3%	25.5%	6.2%	4.0%	30.1%	13.7%	28.6%	18.3%	5.7%	26.4%	8.7%	2.3%
	Positive	**19.6%**	**42.3%**	**8.8%**	**5.9%**	**50.4%**	**20.2%**	**48.4%**	**26.5%**	**8.9%**	**42.5%**	**11.7%**	**4.1%**
	Negative	**47.2%**	**13.9%**	**63.0%**	**75.7%**	**11.2%**	**22.2%**	**16.2%**	**27.8%**	**62.5%**	**15.0%**	**41.8%**	**77.2%**
	SW neg	15.0%	10.2%	17.2%	18.7%	6.9%	14.1%	9.8%	15.5%	16.3%	11.3%	20.9%	15.1%
	Ver neg	32.3%	3.7%	45.8%	57.0%	4.2%	8.1%	6.4%	12.3%	46.2%	3.8%	20.9%	62.1%
	No impact	22.7%	32.5%	18.0%	10.4%	24.7%	44.7%	28.0%	31.0%	18.5%	33.0%	30.2%	10.1%
	Don't know	10.5%	11.3%	10.1%	7.9%	13.6%	13.0%	7.5%	14.6%	10.1%	9.4%	16.2%	8.6%

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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Do you believe that California's first-in-the-nation environmental regulations will result in higher job growth or lower job growth?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Much higher	3.9%	10.0%	0.9%	1.0%	11.9%	2.6%	12.4%	4.6%	1.1%	8.6%	2.3%	0.7%
	SW higher	20.2%	38.6%	11.5%	7.7%	42.9%	25.6%	38.9%	29.4%	11.7%	39.5%	20.0%	3.9%
	Higher	**24.0%**	**48.6%**	**12.4%**	**8.8%**	**54.8%**	**28.2%**	**51.4%**	**34.0%**	**12.8%**	**48.0%**	**22.3%**	**4.6%**
	No impact	13.3%	17.3%	11.4%	10.0%	13.7%	20.0%	18.5%	18.5%	10.2%	15.9%	21.6%	6.9%
	Lower	**47.0%**	**11.8%**	**63.6%**	**71.3%**	**14.9%**	**25.4%**	**15.5%**	**24.3%**	**63.4%**	**17.3%**	**35.4%**	**77.9%**
	SW lower	17.7%	9.0%	21.7%	20.4%	10.2%	16.8%	11.6%	15.8%	20.0%	13.4%	23.7%	18.2%
	Much lower	29.3%	2.8%	41.8%	50.9%	4.7%	8.7%	3.8%	8.5%	43.4%	3.9%	11.7%	59.7%
	Don't know	15.7%	22.2%	12.6%	10.0%	16.6%	26.4%	14.7%	23.2%	13.6%	18.8%	20.7%	10.5%
Has your business suffered because of the state's permitting process?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Yes	32.9%	19.4%	39.3%	48.0%	22.3%	13.8%	25.5%	21.4%	38.8%	21.0%	31.6%	43.8%
	No	48.6%	68.8%	39.1%	31.0%	61.7%	71.7%	63.0%	60.2%	40.7%	66.6%	51.3%	32.1%
	Don't know	18.4%	11.9%	21.5%	20.9%	15.9%	14.5%	11.4%	18.4%	20.5%	12.5%	17.2%	24.1%
Litigation reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	21.5%	10.1%	26.9%	31.4%	10.0%	12.1%	13.2%	8.6%	28.1%	13.5%	12.5%	32.9%
	SW pos impact	30.7%	35.8%	28.3%	27.6%	36.9%	31.5%	40.9%	31.0%	27.6%	39.7%	33.3%	21.8%
	Positive	**52.2%**	**45.9%**	**55.2%**	**59.0%**	**46.9%**	**43.7%**	**54.0%**	**39.5%**	**55.7%**	**53.2%**	**45.7%**	**54.8%**
	Negative	**9.2%**	**10.9%**	**8.4%**	**8.9%**	**13.0%**	**6.8%**	**14.1%**	**10.3%**	**7.5%**	**6.8%**	**14.1%**	**8.8%**
	SW neg impact	6.3%	8.4%	5.3%	5.2%	10.5%	4.8%	10.6%	8.7%	4.3%	5.1%	12.5%	4.2%
	Strong neg impact	2.9%	2.5%	3.1%	3.6%	2.5%	2.1%	3.5%	1.6%	3.2%	1.7%	1.6%	4.6%
	No impact	17.1%	19.3%	16.0%	14.0%	17.6%	22.0%	18.6%	18.0%	16.4%	18.6%	15.8%	16.4%
	Don't know	21.4%	23.8%	20.3%	18.1%	22.5%	27.5%	13.2%	32.2%	20.4%	21.4%	24.3%	20.0%
Labor law reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	21.6%	10.8%	26.6%	32.2%	10.8%	10.1%	14.0%	10.4%	27.3%	12.8%	13.9%	32.9%
	SW pos impact	26.3%	27.3%	25.8%	24.7%	30.0%	26.3%	34.7%	21.1%	25.5%	32.0%	27.9%	20.6%
	Positive	**47.9%**	**38.1%**	**52.5%**	**57.0%**	**40.8%**	**36.4%**	**48.8%**	**31.5%**	**52.8%**	**44.9%**	**41.8%**	**53.5%**
	Negative	**13.7%**	**15.2%**	**13.0%**	**12.2%**	**21.4%**	**9.8%**	**15.6%**	**14.2%**	**12.9%**	**12.9%**	**16.9%**	**12.7%**
	SW neg impact	7.6%	8.2%	7.3%	6.8%	11.5%	5.7%	8.7%	7.9%	7.1%	7.8%	11.5%	5.4%
	Strong neg impact	6.1%	7.0%	5.7%	5.5%	9.8%	4.1%	6.9%	6.3%	5.8%	5.2%	5.3%	7.3%
	No impact	17.4%	19.9%	16.2%	15.5%	14.5%	23.1%	18.5%	21.6%	15.7%	18.2%	18.8%	16.1%
	Don't know	21.1%	26.7%	18.4%	15.3%	23.3%	30.7%	17.1%	32.6%	18.6%	24.0%	22.6%	17.7%
Tax reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	29.8%	14.4%	37.1%	43.1%	16.1%	16.0%	17.8%	16.8%	37.5%	19.3%	19.3%	44.1%
	SW pos impact	23.2%	31.9%	19.1%	16.3%	33.8%	28.3%	32.8%	27.3%	19.1%	34.3%	25.8%	12.4%
	Positive	**53.0%**	**46.3%**	**56.2%**	**59.4%**	**49.9%**	**44.4%**	**50.7%**	**44.1%**	**56.6%**	**53.6%**	**45.1%**	**56.5%**
	Negative	**18.2%**	**15.9%**	**19.2%**	**19.3%**	**20.1%**	**13.6%**	**19.4%**	**19.6%**	**17.4%**	**11.6%**	**27.9%**	**18.8%**
	SW neg impact	10.0%	11.9%	9.1%	9.3%	11.3%	9.9%	15.1%	13.2%	7.5%	7.7%	20.0%	6.9%
	Strong neg impact	8.2%	4.0%	10.2%	10.0%	8.8%	3.7%	4.3%	6.4%	9.9%	3.9%	7.8%	12.0%
	No impact	11.7%	15.2%	10.1%	8.1%	12.1%	17.4%	16.2%	10.9%	10.7%	15.5%	9.6%	9.7%
	Don't know	17.0%	22.6%	14.4%	13.2%	17.9%	24.6%	13.8%	25.4%	15.4%	19.3%	17.4%	14.9%

CBRT CA Business Leaders Study Crosstabs
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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Government spending reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	31.1%	14.8%	38.8%	44.2%	17.5%	17.3%	17.0%	18.2%	39.3%	20.3%	22.4%	44.7%
	SW pos impact	21.6%	28.5%	18.4%	17.0%	26.7%	26.7%	32.4%	22.2%	18.3%	30.5%	24.5%	12.7%
	Positive	**52.7%**	**43.3%**	**57.2%**	**61.2%**	**44.2%**	**44.0%**	**49.4%**	**40.4%**	**57.6%**	**50.7%**	**46.8%**	**57.4%**
	Negative	**16.5%**	**18.3%**	**15.6%**	**15.4%**	**21.5%**	**14.3%**	**19.2%**	**18.3%**	**15.1%**	**13.8%**	**19.0%**	**17.5%**
	SW neg impact	7.7%	12.9%	5.2%	5.6%	14.0%	5.9%	14.5%	10.6%	4.7%	9.1%	9.9%	5.4%
	Strong neg impact	8.8%	5.3%	10.4%	9.8%	7.5%	8.4%	4.7%	7.6%	10.4%	4.7%	9.1%	12.1%
	No impact	13.8%	15.7%	12.9%	10.6%	14.3%	18.4%	19.1%	13.4%	12.3%	14.7%	17.7%	11.0%
	Don't know	17.0%	22.7%	14.3%	12.9%	20.0%	23.2%	12.3%	27.9%	15.0%	20.8%	16.6%	14.1%
Regulatory reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	26.7%	10.7%	34.3%	40.4%	12.8%	12.1%	15.0%	14.9%	33.9%	14.1%	17.9%	41.9%
	SW pos impact	20.5%	26.8%	17.5%	16.4%	26.0%	23.8%	28.8%	19.0%	18.5%	27.4%	21.8%	14.0%
	Positive	**47.2%**	**37.5%**	**51.8%**	**56.8%**	**38.8%**	**35.9%**	**43.8%**	**33.9%**	**52.5%**	**41.5%**	**39.7%**	**55.9%**
	Negative	**14.8%**	**13.4%**	**15.4%**	**15.6%**	**14.2%**	**13.6%**	**17.6%**	**16.4%**	**13.5%**	**12.1%**	**18.9%**	**14.9%**
	SW neg impact	8.4%	9.2%	8.1%	6.9%	11.0%	9.0%	11.8%	11.2%	6.6%	8.5%	14.1%	5.5%
	Strong neg impact	6.4%	4.3%	7.4%	8.6%	3.2%	4.7%	5.8%	5.3%	6.9%	3.6%	4.8%	9.5%
	No impact	15.1%	20.4%	12.7%	10.8%	18.8%	19.4%	19.5%	17.9%	13.0%	18.1%	18.2%	11.1%
	Don't know	22.9%	28.7%	20.1%	16.8%	28.2%	31.0%	19.2%	31.8%	21.1%	28.3%	23.1%	18.1%
Permitting reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	25.2%	12.4%	31.3%	37.5%	15.3%	10.1%	14.7%	16.1%	31.2%	16.5%	15.0%	37.7%
	SW pos impact	24.6%	28.3%	22.9%	22.0%	26.6%	27.9%	33.9%	18.3%	23.9%	29.6%	26.9%	19.3%
	Positive	**49.8%**	**40.6%**	**54.2%**	**59.5%**	**41.9%**	**38.1%**	**48.7%**	**34.4%**	**55.1%**	**46.0%**	**41.9%**	**57.1%**
	Negative	**12.5%**	**12.6%**	**12.4%**	**13.4%**	**13.2%**	**10.1%**	**11.4%**	**15.9%**	**11.7%**	**8.4%**	**17.4%**	**13.4%**
	SW neg impact	7.6%	8.8%	7.0%	7.6%	7.9%	7.2%	7.9%	12.9%	5.8%	5.5%	12.9%	6.6%
	Strong neg impact	4.9%	3.8%	5.5%	5.8%	5.2%	2.9%	3.5%	3.0%	5.9%	2.9%	4.6%	6.8%
	No impact	15.8%	18.7%	14.4%	11.5%	19.4%	20.1%	22.5%	15.2%	14.0%	18.3%	17.9%	12.6%
	Don't know	21.9%	28.1%	19.0%	15.6%	25.6%	31.7%	17.4%	34.6%	19.2%	27.3%	22.8%	17.0%
Energy costs reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	21.4%	10.9%	26.3%	30.4%	12.6%	11.6%	15.9%	10.1%	26.5%	14.3%	13.1%	31.5%
	SW pos impact	27.7%	35.8%	23.8%	22.0%	37.8%	29.9%	36.3%	26.9%	25.4%	37.8%	29.6%	18.1%
	Positive	**49.0%**	**46.7%**	**50.1%**	**52.3%**	**50.4%**	**41.5%**	**52.2%**	**37.0%**	**51.9%**	**52.1%**	**42.6%**	**49.6%**
	Negative	**15.0%**	**13.8%**	**15.5%**	**17.6%**	**15.4%**	**9.5%**	**15.0%**	**17.6%**	**14.2%**	**10.6%**	**19.5%**	**16.4%**
	SW neg impact	8.6%	10.5%	7.7%	9.0%	8.2%	7.9%	11.3%	11.4%	6.9%	7.9%	13.7%	6.6%
	Strong neg impact	6.4%	3.2%	7.9%	8.6%	7.2%	1.6%	3.6%	6.1%	7.3%	2.7%	5.8%	9.8%
	No impact	15.3%	15.5%	15.2%	13.1%	14.3%	19.2%	15.3%	16.1%	15.0%	13.0%	20.2%	14.7%
	Don't know	20.7%	24.0%	19.2%	16.9%	19.9%	29.8%	17.5%	29.3%	19.0%	24.3%	17.6%	19.3%

CBRT CA Business Leaders Study Crosstabs
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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Infrastructure investment reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	21.0%	19.5%	21.6%	23.0%	23.9%	14.8%	22.7%	15.5%	22.2%	24.2%	13.8%	21.9%
	SW pos impact	27.8%	29.8%	26.8%	27.6%	29.9%	26.2%	33.3%	25.9%	26.7%	32.0%	24.6%	25.8%
	Positive	**48.7%**	**49.4%**	**48.4%**	**50.5%**	**53.8%**	**41.0%**	**56.0%**	**41.4%**	**48.9%**	**56.2%**	**38.4%**	**47.7%**
	Negative	**9.8%**	**7.7%**	**10.8%**	**12.5%**	**9.0%**	**5.0%**	**9.4%**	**10.9%**	**9.6%**	**6.2%**	**14.0%**	**10.7%**
	SW neg impact	5.7%	4.9%	6.0%	7.1%	5.4%	2.6%	5.1%	8.9%	4.8%	3.9%	9.6%	5.2%
	Strong neg impact	4.1%	2.7%	4.8%	5.4%	3.6%	2.4%	4.3%	2.1%	4.8%	2.4%	4.4%	5.5%
	No impact	17.4%	16.9%	17.6%	14.3%	15.5%	24.0%	17.0%	18.8%	17.0%	14.8%	22.8%	16.8%
	Don't know	24.1%	26.0%	23.1%	22.7%	21.6%	29.9%	17.6%	28.8%	24.5%	22.7%	24.9%	24.8%
Education reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	25.4%	26.7%	24.8%	24.7%	32.5%	20.7%	30.9%	19.7%	25.6%	31.3%	17.9%	24.2%
	SW pos impact	24.7%	27.9%	23.3%	24.3%	24.8%	25.6%	28.6%	23.4%	24.0%	29.8%	27.7%	18.9%
	Positive	**50.1%**	**54.6%**	**48.1%**	**49.0%**	**57.3%**	**46.4%**	**59.5%**	**43.1%**	**49.6%**	**61.1%**	**45.6%**	**43.2%**
	Negative	**11.0%**	**9.0%**	**11.9%**	**12.6%**	**12.7%**	**6.2%**	**12.1%**	**8.3%**	**11.5%**	**7.0%**	**13.7%**	**12.9%**
	SW neg impact	5.5%	6.3%	5.1%	6.0%	7.5%	2.1%	9.5%	5.6%	4.2%	5.3%	7.2%	4.7%
	Strong neg impact	5.5%	2.7%	6.8%	6.5%	5.2%	4.1%	2.5%	2.7%	7.3%	1.7%	6.5%	8.2%
	No impact	21.2%	16.7%	23.3%	20.7%	15.3%	26.4%	18.3%	22.5%	21.6%	15.9%	22.2%	25.1%
	Don't know	17.7%	19.8%	16.8%	17.8%	14.7%	21.0%	10.2%	26.2%	17.3%	15.9%	18.5%	18.8%
Litigation: Class action lawsuit reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	16.0%	9.4%	19.2%	22.5%	8.5%	10.2%	10.9%	9.0%	19.8%	10.0%	10.6%	23.9%
	SW pos impact	30.1%	32.0%	29.2%	29.9%	34.4%	27.2%	36.1%	29.1%	28.6%	36.5%	27.1%	26.1%
	Positive	**46.1%**	**41.4%**	**48.3%**	**52.4%**	**42.9%**	**37.5%**	**47.0%**	**38.1%**	**48.4%**	**46.5%**	**37.7%**	**50.0%**
	Negative	**10.4%**	**12.8%**	**9.2%**	**8.9%**	**14.7%**	**8.9%**	**14.0%**	**13.9%**	**8.2%**	**9.5%**	**14.1%**	**9.2%**
	SW neg impact	6.4%	7.9%	5.7%	5.8%	10.0%	3.6%	9.5%	9.0%	4.6%	6.6%	9.6%	4.6%
	Strong neg impact	4.0%	4.9%	3.5%	3.1%	4.7%	5.3%	4.4%	4.9%	3.5%	2.9%	4.5%	4.6%
	No impact	18.7%	18.9%	18.7%	17.5%	15.7%	23.2%	18.9%	15.7%	19.6%	15.3%	25.9%	18.0%
	Don't know	24.8%	26.9%	23.8%	21.2%	26.7%	30.5%	20.1%	32.4%	23.8%	28.6%	22.3%	22.8%
Litigation: Frivolous lawsuit reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	39.2%	25.3%	45.8%	50.1%	28.7%	27.7%	29.0%	27.6%	45.9%	31.7%	28.5%	51.0%
	SW pos impact	32.0%	33.8%	31.2%	29.2%	33.7%	36.1%	36.6%	35.6%	29.5%	37.2%	36.0%	25.6%
	Positive	**71.2%**	**59.1%**	**76.9%**	**79.3%**	**62.5%**	**63.8%**	**65.5%**	**63.2%**	**75.4%**	**68.9%**	**64.5%**	**76.6%**
	Negative	**7.1%**	**8.8%**	**6.2%**	**5.5%**	**11.4%**	**6.4%**	**9.2%**	**11.1%**	**5.2%**	**7.4%**	**9.9%**	**5.3%**
	SW neg impact	4.3%	6.2%	3.4%	3.0%	7.8%	3.6%	5.5%	6.8%	3.1%	5.5%	6.2%	2.3%
	Strong neg impact	2.8%	2.7%	2.8%	2.5%	3.6%	2.9%	3.7%	4.3%	2.0%	1.9%	3.7%	3.1%
	No impact	12.6%	18.8%	9.7%	8.3%	13.6%	19.1%	16.1%	13.7%	11.3%	13.1%	16.6%	10.3%
	Don't know	9.1%	13.2%	7.1%	6.9%	12.5%	10.7%	9.1%	12.0%	8.1%	10.6%	9.1%	7.8%

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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Litigation: Bounty hunter reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	17.8%	8.9%	22.1%	26.0%	10.8%	8.2%	11.2%	12.7%	21.4%	12.1%	12.0%	25.7%
	SW pos impact	23.6%	26.0%	22.4%	23.8%	24.7%	22.2%	31.2%	22.0%	21.8%	24.5%	29.4%	19.8%
	Positive	**41.4%**	**34.8%**	**44.5%**	**49.8%**	**35.5%**	**30.4%**	**42.3%**	**34.7%**	**43.2%**	**36.6%**	**41.4%**	**45.4%**
	Negative	**8.9%**	**11.1%**	**7.9%**	**7.5%**	**12.4%**	**8.5%**	**11.8%**	**10.7%**	**7.4%**	**10.8%**	**7.9%**	**7.8%**
	SW neg impact	4.8%	7.5%	3.5%	3.7%	6.0%	5.6%	8.5%	6.0%	3.3%	7.7%	4.0%	2.6%
	Strong neg impact	4.1%	3.6%	4.4%	3.8%	6.5%	3.0%	3.3%	4.7%	4.2%	3.0%	3.9%	5.2%
	No impact	16.0%	19.5%	14.4%	11.8%	18.9%	21.3%	16.4%	16.3%	15.9%	16.9%	17.5%	14.6%
	Don't know	33.7%	34.6%	33.3%	30.9%	33.2%	39.8%	29.4%	38.3%	33.5%	35.7%	33.2%	32.2%
Litigation: Product liability reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	17.8%	12.3%	20.4%	23.9%	13.0%	10.2%	13.1%	10.1%	21.6%	15.0%	12.9%	22.6%
	SW pos impact	29.2%	23.5%	32.0%	33.0%	24.1%	27.0%	25.6%	25.8%	31.4%	27.1%	28.8%	31.3%
	Positive	**47.0%**	**35.8%**	**52.3%**	**56.9%**	**37.2%**	**37.2%**	**38.7%**	**35.9%**	**53.0%**	**42.1%**	**41.7%**	**53.9%**
	Negative	**8.8%**	**11.7%**	**7.4%**	**5.8%**	**16.6%**	**8.0%**	**13.4%**	**12.3%**	**6.3%**	**11.1%**	**8.9%**	**6.8%**
	SW neg impact	4.9%	7.4%	3.8%	3.5%	8.7%	4.5%	7.5%	7.9%	3.2%	7.2%	6.3%	2.4%
	Strong neg impact	3.9%	4.4%	3.6%	2.3%	8.0%	3.5%	5.9%	4.3%	3.1%	3.9%	2.6%	4.4%
	No impact	14.4%	20.2%	11.6%	9.9%	14.8%	22.0%	21.4%	16.7%	11.6%	15.8%	20.7%	10.0%
	Don't know	29.8%	32.3%	28.7%	27.5%	31.4%	32.8%	26.4%	35.1%	29.2%	31.1%	28.8%	29.3%
Litigation: Institute a "loser pays" requirement for civil lawsuits	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	26.8%	14.0%	32.8%	38.4%	15.1%	14.2%	16.1%	13.8%	34.0%	16.4%	21.9%	38.1%
	SW pos impact	25.3%	25.4%	25.2%	27.0%	22.7%	25.0%	29.7%	20.6%	25.4%	27.0%	23.6%	24.6%
	Positive	**52.0%**	**39.3%**	**58.0%**	**65.4%**	**37.8%**	**39.2%**	**45.9%**	**34.4%**	**59.5%**	**43.4%**	**45.5%**	**62.7%**
	Negative	**13.7%**	**18.5%**	**11.4%**	**9.0%**	**24.0%**	**13.7%**	**20.4%**	**19.4%**	**9.9%**	**17.7%**	**12.7%**	**10.7%**
	SW neg impact	7.9%	10.4%	6.7%	5.3%	12.6%	8.4%	14.1%	9.7%	5.4%	11.0%	9.3%	4.5%
	Strong neg impact	5.8%	8.1%	4.7%	3.7%	11.4%	5.3%	6.4%	9.6%	4.4%	6.7%	3.4%	6.3%
	No impact	13.9%	17.2%	12.4%	10.2%	15.0%	19.7%	16.0%	17.9%	12.0%	15.6%	18.9%	10.0%
	Don't know	20.4%	25.0%	18.2%	15.4%	23.2%	27.4%	17.7%	28.4%	18.6%	23.3%	22.9%	16.6%
Labor Laws: Overtime reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	24.4%	15.6%	28.6%	34.0%	13.3%	13.9%	19.7%	13.5%	29.3%	18.3%	18.2%	32.8%
	SW pos impact	34.2%	29.9%	36.2%	37.1%	33.8%	28.9%	30.7%	34.3%	35.2%	33.3%	34.9%	34.6%
	Positive	**58.6%**	**45.4%**	**64.8%**	**71.1%**	**47.1%**	**42.8%**	**50.5%**	**47.8%**	**64.4%**	**51.5%**	**53.1%**	**67.4%**
	Negative	**14.5%**	**18.7%**	**12.6%**	**10.6%**	**22.2%**	**15.8%**	**19.9%**	**14.5%**	**13.0%**	**17.3%**	**15.7%**	**11.6%**
	SW neg impact	8.3%	11.8%	6.7%	5.4%	14.8%	8.4%	13.7%	9.0%	6.5%	10.5%	10.5%	5.4%
	Strong neg impact	6.2%	6.9%	5.9%	5.2%	7.3%	7.5%	6.2%	5.5%	6.4%	6.9%	5.2%	6.2%
	No impact	16.0%	20.4%	13.9%	11.1%	17.7%	24.6%	16.7%	21.6%	13.9%	16.4%	19.7%	13.7%
	Don't know	10.9%	15.5%	8.7%	7.2%	13.0%	16.7%	12.9%	16.1%	8.7%	14.8%	11.5%	7.3%

CBRT CA Business Leaders Study Crosstabs
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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Labor Laws: Meal and rest period reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	15.2%	8.7%	18.3%	20.1%	8.8%	10.9%	12.7%	10.2%	17.5%	9.8%	13.1%	20.8%
	SW pos impact	29.5%	27.2%	30.6%	31.2%	27.1%	27.5%	26.7%	25.2%	31.6%	29.0%	30.1%	29.6%
	Positive	**44.7%**	**35.9%**	**48.8%**	**51.3%**	**35.9%**	**38.3%**	**39.4%**	**35.4%**	**49.2%**	**38.8%**	**43.2%**	**50.4%**
	Negative	**12.8%**	**16.2%**	**11.2%**	**11.9%**	**20.4%**	**8.1%**	**18.4%**	**12.0%**	**11.5%**	**14.9%**	**14.0%**	**10.5%**
	SW neg impact	8.0%	9.5%	7.3%	7.6%	11.8%	5.5%	10.5%	8.9%	7.0%	9.3%	10.9%	5.5%
	Strong neg impact	4.8%	6.7%	3.9%	4.3%	8.6%	2.6%	7.9%	3.1%	4.5%	5.6%	3.2%	5.0%
	No impact	23.8%	25.8%	22.9%	20.7%	23.7%	30.4%	23.5%	29.6%	22.1%	24.9%	25.7%	22.0%
	Don't know	18.6%	22.2%	17.0%	16.1%	20.0%	23.1%	18.7%	23.1%	17.2%	21.4%	17.1%	17.1%
Labor Laws: Conform state labor law to federal labor law	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	14.7%	10.7%	16.6%	18.9%	9.6%	9.9%	11.7%	8.2%	17.7%	11.7%	9.1%	20.1%
	SW pos impact	27.5%	23.8%	29.3%	30.6%	24.6%	23.6%	27.7%	23.9%	28.6%	26.6%	29.6%	27.2%
	Positive	**42.3%**	**34.5%**	**45.9%**	**49.5%**	**34.2%**	**33.4%**	**39.4%**	**32.1%**	**46.3%**	**38.4%**	**38.7%**	**47.4%**
	Negative	**11.6%**	**14.3%**	**10.4%**	**10.6%**	**18.0%**	**8.4%**	**19.4%**	**10.3%**	**9.8%**	**14.3%**	**10.3%**	**10.1%**
	SW neg impact	6.6%	8.8%	5.6%	6.0%	10.6%	4.2%	11.8%	5.7%	5.4%	8.4%	6.8%	5.0%
	Strong neg impact	5.0%	5.5%	4.8%	4.6%	7.3%	4.2%	7.6%	4.6%	4.4%	5.9%	3.4%	5.1%
	No impact	18.2%	20.3%	17.3%	15.4%	15.9%	26.4%	16.9%	19.0%	18.4%	14.3%	25.7%	17.8%
	Don't know	27.9%	30.9%	26.4%	24.5%	31.9%	31.8%	24.3%	38.6%	25.5%	33.0%	25.3%	24.8%
Taxes: Reduce tax rates	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	44.3%	20.3%	55.6%	63.2%	24.2%	25.1%	22.1%	31.4%	54.9%	25.2%	36.5%	64.4%
	SW pos impact	29.5%	33.4%	27.7%	23.1%	30.0%	40.6%	34.2%	31.7%	27.5%	34.9%	36.9%	21.2%
	Positive	**73.8%**	**53.7%**	**83.3%**	**86.3%**	**54.2%**	**65.7%**	**56.3%**	**63.0%**	**82.3%**	**60.1%**	**73.4%**	**85.6%**
	Negative	**11.7%**	**23.4%**	**6.2%**	**3.7%**	**29.2%**	**12.3%**	**25.2%**	**17.3%**	**6.0%**	**22.6%**	**8.4%**	**4.2%**
	SW neg impact	7.1%	14.1%	3.8%	2.3%	16.5%	8.2%	13.3%	11.2%	4.0%	14.7%	4.8%	1.8%
	Strong neg impact	4.6%	9.3%	2.4%	1.4%	12.7%	4.0%	11.8%	6.1%	2.0%	7.9%	3.5%	2.4%
	No impact	7.5%	11.8%	5.5%	5.5%	9.4%	10.3%	12.3%	7.2%	6.2%	9.6%	8.5%	5.3%
	Don't know	7.0%	11.1%	5.0%	4.5%	7.1%	11.8%	6.2%	12.4%	5.4%	7.7%	9.7%	4.9%
Taxes: Lower state sales tax rate while broadening the base to include more services	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	26.8%	16.3%	31.8%	34.0%	21.8%	17.6%	19.5%	18.1%	31.7%	19.4%	21.7%	35.7%
	SW pos impact	33.5%	33.5%	33.5%	31.6%	32.8%	37.5%	35.7%	30.5%	33.8%	36.8%	37.3%	28.7%
	Positive	**60.3%**	**49.8%**	**65.3%**	**65.6%**	**54.5%**	**55.1%**	**55.2%**	**48.5%**	**65.5%**	**56.2%**	**59.0%**	**64.4%**
	Negative	**18.0%**	**22.7%**	**15.8%**	**15.5%**	**24.9%**	**16.4%**	**22.7%**	**21.1%**	**15.7%**	**21.3%**	**16.7%**	**15.9%**
	SW neg impact	10.3%	13.6%	8.7%	8.9%	13.4%	9.7%	12.1%	13.2%	8.8%	13.4%	9.3%	8.0%
	Strong neg impact	7.8%	9.1%	7.1%	6.7%	11.5%	6.7%	10.5%	8.0%	6.9%	7.9%	7.5%	7.8%
	No impact	10.9%	13.0%	9.9%	10.4%	10.0%	12.8%	11.8%	12.4%	10.1%	11.5%	11.1%	10.3%
	Don't know	10.8%	14.5%	9.0%	8.4%	10.5%	15.7%	10.3%	18.0%	8.7%	11.0%	13.1%	9.4%

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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Taxes: Conform California tax law to federal law for simplification	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	18.6%	13.2%	21.2%	22.8%	15.1%	12.9%	17.2%	10.4%	21.7%	15.3%	9.1%	26.3%
	SW pos impact	34.2%	34.4%	34.1%	35.7%	33.0%	31.8%	36.2%	34.0%	33.6%	35.1%	37.6%	31.6%
	Positive	**52.8%**	**47.6%**	**55.3%**	**58.5%**	**48.1%**	**44.7%**	**53.4%**	**44.4%**	**55.3%**	**50.4%**	**46.7%**	**57.9%**
	Negative	**9.7%**	**11.5%**	**8.9%**	**8.5%**	**14.3%**	**8.1%**	**13.9%**	**9.9%**	**8.4%**	**10.2%**	**11.6%**	**8.4%**
	SW neg impact	5.4%	6.3%	5.0%	4.6%	7.8%	4.7%	8.0%	6.4%	4.4%	5.4%	7.8%	4.2%
	Strong neg impact	4.3%	5.2%	3.9%	3.9%	6.5%	3.4%	5.9%	3.6%	4.0%	4.8%	3.7%	4.2%
	No impact	13.6%	17.2%	11.9%	10.8%	13.4%	19.6%	13.2%	15.5%	13.2%	14.4%	13.9%	12.8%
	Don't know	23.9%	23.7%	24.0%	22.2%	24.2%	27.6%	19.6%	30.2%	23.1%	25.0%	27.8%	20.9%
Taxes: Eliminate manufacturing equipment sales tax	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	26.9%	12.2%	33.9%	38.9%	18.5%	10.1%	17.2%	9.1%	35.4%	16.2%	17.9%	40.5%
	SW pos impact	30.4%	26.6%	32.1%	31.7%	26.3%	31.2%	28.1%	31.2%	30.8%	26.6%	32.6%	32.5%
	Positive	**57.3%**	**38.8%**	**66.0%**	**70.6%**	**44.8%**	**41.3%**	**45.3%**	**40.3%**	**66.2%**	**42.8%**	**50.5%**	**73.0%**
	Negative	**11.1%**	**18.4%**	**7.7%**	**6.0%**	**20.3%**	**13.3%**	**19.6%**	**15.0%**	**7.4%**	**17.9%**	**10.2%**	**5.8%**
	SW neg impact	6.6%	11.1%	4.5%	3.1%	14.0%	7.0%	13.8%	8.3%	4.0%	11.5%	7.5%	2.1%
	Strong neg impact	4.5%	7.3%	3.2%	2.8%	6.3%	6.4%	5.9%	6.7%	3.4%	6.4%	2.7%	3.7%
	No impact	11.1%	16.4%	8.6%	7.7%	14.6%	14.7%	16.8%	13.9%	8.5%	15.5%	12.9%	6.4%
	Don't know	20.5%	26.4%	17.7%	15.7%	20.3%	30.7%	18.3%	30.9%	17.9%	23.8%	26.4%	14.7%
Taxes: Expand and make permanent Research and Development tax credit	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	24.0%	18.6%	26.5%	28.9%	21.6%	15.7%	27.0%	14.3%	26.2%	22.7%	14.9%	29.7%
	SW pos impact	36.1%	36.4%	36.0%	34.7%	37.4%	37.5%	31.4%	39.9%	36.3%	36.8%	37.4%	34.9%
	Positive	**60.1%**	**55.0%**	**62.5%**	**63.6%**	**59.0%**	**53.2%**	**58.4%**	**54.2%**	**62.5%**	**59.5%**	**52.3%**	**64.6%**
	Negative	**6.3%**	**6.7%**	**6.1%**	**7.0%**	**5.3%**	**6.0%**	**6.8%**	**7.5%**	**5.8%**	**6.1%**	**7.6%**	**5.9%**
	SW neg impact	4.3%	5.8%	3.6%	3.9%	3.8%	5.2%	5.0%	6.1%	3.5%	5.2%	5.6%	2.8%
	Strong neg impact	2.1%	1.0%	2.6%	3.0%	1.5%	0.8%	1.8%	1.5%	2.3%	0.9%	2.0%	3.1%
	No impact	13.4%	16.9%	11.8%	10.4%	16.6%	17.3%	16.8%	15.4%	11.8%	14.3%	18.8%	10.0%
	Don't know	20.1%	21.3%	19.5%	19.1%	19.1%	23.5%	18.0%	22.9%	19.8%	20.1%	21.2%	19.5%
Taxes: Expand available jobs tax credits	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	18.5%	15.0%	20.1%	21.3%	18.0%	11.8%	24.1%	9.6%	19.6%	18.1%	16.0%	20.1%
	SW pos impact	36.1%	38.7%	34.8%	34.8%	41.7%	34.1%	32.6%	43.9%	34.6%	38.7%	34.7%	34.5%
	Positive	**54.6%**	**53.7%**	**55.0%**	**56.1%**	**59.7%**	**45.9%**	**56.8%**	**53.5%**	**54.2%**	**56.8%**	**50.8%**	**54.6%**
	Negative	**6.5%**	**7.4%**	**6.0%**	**7.2%**	**8.0%**	**3.7%**	**8.3%**	**6.1%**	**6.0%**	**6.7%**	**6.0%**	**6.5%**
	SW neg impact	3.9%	4.5%	3.6%	3.6%	4.9%	3.3%	6.0%	4.5%	3.1%	4.1%	4.4%	3.4%
	Strong neg impact	2.6%	2.9%	2.4%	3.5%	3.0%	0.5%	2.3%	1.6%	3.0%	2.6%	1.6%	3.1%
	No impact	16.1%	17.2%	15.5%	15.7%	13.1%	19.6%	16.0%	14.6%	16.6%	14.8%	18.8%	15.7%
	Don't know	22.9%	21.7%	23.5%	21.0%	19.3%	30.8%	18.9%	25.8%	23.2%	21.7%	24.4%	23.2%

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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Government Spending: Institute a spending cap	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	41.2%	19.8%	51.3%	56.9%	18.7%	30.1%	22.7%	26.8%	51.2%	23.9%	34.1%	59.4%
	SW pos impact	25.5%	24.5%	25.9%	25.1%	25.7%	25.4%	27.0%	26.3%	24.8%	27.0%	28.6%	22.6%
	Positive	**66.7%**	**44.3%**	**77.2%**	**82.0%**	**44.5%**	**55.5%**	**49.8%**	**53.1%**	**75.9%**	**50.8%**	**62.7%**	**82.1%**
	Negative	**12.9%**	**24.0%**	**7.7%**	**5.2%**	**28.5%**	**14.3%**	**26.9%**	**16.0%**	**7.8%**	**24.1%**	**9.5%**	**5.2%**
	SW neg impact	6.9%	13.1%	4.0%	3.5%	13.8%	7.3%	14.0%	8.5%	4.4%	12.5%	7.1%	2.1%
	Strong neg impact	6.0%	10.9%	3.7%	1.7%	14.7%	7.0%	12.9%	7.5%	3.4%	11.5%	2.4%	3.1%
	No impact	8.2%	13.3%	5.8%	5.5%	9.3%	12.8%	10.2%	11.0%	6.7%	9.4%	11.0%	5.7%
	Don't know	12.3%	18.4%	9.3%	7.3%	17.7%	17.4%	13.2%	19.9%	9.6%	15.7%	16.9%	7.0%
Government Spending: Institute a state rainy day fund requirement	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	34.6%	23.0%	40.0%	43.1%	24.7%	26.7%	25.9%	27.3%	39.4%	27.8%	26.6%	44.3%
	SW pos impact	34.2%	39.5%	31.7%	29.9%	42.3%	34.3%	35.0%	39.2%	32.4%	39.7%	36.1%	28.5%
	Positive	**68.8%**	**62.5%**	**71.7%**	**73.0%**	**66.9%**	**61.0%**	**60.9%**	**66.5%**	**71.8%**	**67.5%**	**62.7%**	**72.9%**
	Negative	**6.9%**	**8.9%**	**6.0%**	**6.4%**	**11.3%**	**4.1%**	**14.8%**	**5.1%**	**5.2%**	**8.4%**	**6.2%**	**6.0%**
	SW neg impact	4.3%	6.0%	3.6%	3.3%	9.0%	2.2%	12.4%	4.0%	2.1%	6.0%	5.0%	2.7%
	Strong neg impact	2.6%	2.9%	2.4%	3.0%	2.4%	1.9%	2.5%	1.1%	3.1%	2.4%	1.3%	3.3%
	No impact	11.1%	13.6%	9.9%	8.9%	8.7%	18.0%	12.1%	12.1%	10.5%	9.5%	14.8%	10.6%
	Don't know	13.2%	15.0%	12.4%	11.7%	13.0%	16.8%	12.1%	16.3%	12.5%	14.6%	16.2%	10.6%
Government Spending: Institute a pay-as-you-go requirement	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	38.3%	18.4%	47.8%	53.5%	20.6%	23.3%	21.0%	26.4%	47.2%	24.5%	32.0%	53.2%
	SW pos impact	31.0%	32.9%	30.1%	27.5%	32.8%	36.5%	37.4%	34.3%	28.1%	35.5%	31.5%	27.1%
	Positive	**69.4%**	**51.3%**	**77.9%**	**81.0%**	**53.4%**	**59.8%**	**58.5%**	**60.7%**	**75.3%**	**60.0%**	**63.5%**	**80.3%**
	Negative	**10.2%**	**19.9%**	**5.7%**	**4.4%**	**24.8%**	**8.8%**	**20.5%**	**12.8%**	**6.4%**	**17.6%**	**8.7%**	**4.8%**
	SW neg impact	6.1%	11.3%	3.6%	2.8%	13.7%	5.4%	13.5%	6.6%	3.7%	9.6%	7.0%	2.6%
	Strong neg impact	4.1%	8.6%	2.0%	1.5%	11.0%	3.4%	7.0%	6.2%	2.6%	7.9%	1.7%	2.1%
	No impact	8.2%	12.2%	6.3%	5.1%	10.1%	12.8%	9.1%	10.2%	7.3%	8.3%	10.8%	6.7%
	Don't know	12.3%	16.7%	10.1%	9.5%	11.8%	18.5%	11.9%	16.3%	11.1%	14.1%	17.0%	8.3%
Government Spending: Pension reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	40.0%	19.9%	49.5%	55.7%	22.1%	24.0%	23.7%	22.1%	50.5%	23.5%	30.5%	58.8%
	SW pos impact	28.0%	29.1%	27.5%	25.2%	32.0%	30.3%	28.9%	29.0%	27.4%	32.5%	29.6%	23.3%
	Positive	**68.0%**	**49.0%**	**76.9%**	**80.9%**	**54.0%**	**54.3%**	**52.5%**	**51.1%**	**77.9%**	**56.0%**	**60.1%**	**82.1%**
	Negative	**10.1%**	**19.4%**	**5.6%**	**3.4%**	**23.9%**	**11.2%**	**24.6%**	**14.1%**	**4.5%**	**18.6%**	**7.7%**	**4.0%**
	SW neg impact	4.3%	8.8%	2.2%	2.1%	10.7%	3.0%	11.3%	5.5%	1.9%	7.8%	4.6%	1.3%
	Strong neg impact	5.7%	10.7%	3.4%	1.3%	13.2%	8.2%	13.3%	8.6%	2.6%	10.8%	3.1%	2.7%
	No impact	8.0%	12.3%	5.9%	5.6%	7.1%	13.6%	9.9%	8.5%	7.2%	8.8%	10.2%	6.1%
	Don't know	14.0%	19.3%	11.5%	10.1%	14.9%	20.9%	13.0%	26.3%	10.4%	16.7%	21.9%	7.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Regulation: Modernize CEQA, California's environmental impact review process	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	25.0%	13.0%	30.6%	36.0%	13.5%	12.3%	20.7%	12.7%	30.1%	15.8%	19.0%	35.8%
	SW pos impact	27.1%	29.9%	25.8%	24.3%	32.1%	28.7%	32.0%	32.6%	24.0%	31.8%	24.7%	24.4%
	Positive	**52.1%**	**43.0%**	**56.4%**	**60.3%**	**45.6%**	**41.0%**	**52.6%**	**45.3%**	**54.1%**	**47.6%**	**43.7%**	**60.2%**
	Negative	**7.0%**	**10.2%**	**5.5%**	**5.2%**	**13.3%**	**5.0%**	**10.3%**	**6.4%**	**6.2%**	**9.2%**	**7.8%**	**4.7%**
	SW neg impact	4.3%	5.8%	3.6%	3.2%	8.5%	2.6%	5.9%	4.8%	3.6%	5.7%	5.0%	2.7%
	Strong neg impact	2.7%	4.4%	1.9%	2.0%	4.8%	2.3%	4.4%	1.6%	2.6%	3.5%	2.8%	2.0%
	No impact	13.5%	17.2%	11.7%	9.7%	14.3%	20.2%	13.2%	15.8%	12.8%	14.3%	18.6%	10.1%
	Don't know	27.4%	29.6%	26.4%	24.8%	26.7%	33.9%	23.8%	32.5%	26.8%	28.8%	29.8%	25.0%
Regulation: Simplify or repeal California's pending Green Chemistry regulations	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	25.0%	4.8%	34.6%	41.5%	5.4%	9.4%	7.9%	7.1%	35.7%	5.8%	12.7%	47.6%
	SW pos impact	18.5%	13.5%	20.8%	21.9%	16.0%	13.5%	21.0%	10.5%	20.3%	17.9%	17.5%	19.6%
	Positive	**43.5%**	**18.3%**	**55.4%**	**63.4%**	**21.4%**	**22.9%**	**28.9%**	**17.6%**	**56.0%**	**23.7%**	**30.1%**	**67.1%**
	Negative	**15.5%**	**28.9%**	**9.2%**	**7.7%**	**32.2%**	**16.8%**	**33.5%**	**18.1%**	**9.4%**	**28.5%**	**9.5%**	**7.6%**
	SW neg impact	7.1%	12.2%	4.7%	5.1%	12.6%	6.2%	16.0%	6.6%	4.7%	12.3%	4.6%	4.1%
	Strong neg impact	8.4%	16.6%	4.5%	2.5%	19.6%	10.5%	17.5%	11.5%	4.7%	16.2%	4.9%	3.5%
	No impact	12.0%	15.8%	10.1%	8.4%	13.7%	17.9%	11.9%	15.4%	10.9%	13.7%	18.5%	7.2%
	Don't know	29.0%	37.0%	25.2%	20.5%	32.7%	42.4%	25.7%	48.8%	23.7%	34.2%	41.9%	18.0%
Regulation: Require the Legislature to enact regulatory reforms that would reduce total regulatory compliance costs	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	26.4%	12.5%	33.0%	38.6%	13.3%	13.0%	18.4%	13.5%	32.9%	14.7%	17.1%	41.0%
	SW pos impact	28.3%	25.2%	29.8%	29.1%	28.9%	26.8%	27.1%	30.9%	27.9%	27.9%	30.5%	27.6%
	Positive	**54.8%**	**37.7%**	**62.8%**	**67.7%**	**42.2%**	**39.8%**	**45.5%**	**44.4%**	**60.8%**	**42.6%**	**47.6%**	**68.6%**
	Negative	**9.6%**	**17.2%**	**6.0%**	**5.0%**	**19.7%**	**9.9%**	**19.1%**	**11.4%**	**6.2%**	**17.0%**	**7.9%**	**4.2%**
	SW neg impact	5.1%	10.0%	2.8%	2.3%	11.0%	5.3%	10.4%	5.3%	3.5%	9.1%	5.3%	1.6%
	Strong neg impact	4.5%	7.2%	3.2%	2.7%	8.7%	4.6%	8.8%	6.1%	2.7%	7.9%	2.6%	2.6%
	No impact	10.2%	14.1%	8.4%	6.2%	14.7%	14.1%	12.7%	9.7%	9.6%	12.4%	11.0%	7.9%
	Don't know	25.5%	31.1%	22.8%	21.1%	23.4%	36.2%	22.6%	34.5%	23.4%	28.0%	33.5%	19.3%
Regulation: Require the Legislature to complete a sunset review of all existing California regulations that go beyond the federal requirements	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	36.8%	20.0%	44.7%	51.9%	20.6%	20.1%	26.5%	20.7%	44.8%	22.6%	24.9%	54.8%
	SW pos impact	28.9%	30.7%	28.0%	26.9%	27.6%	34.0%	25.6%	34.7%	28.0%	32.0%	34.8%	23.2%
	Positive	**65.6%**	**50.8%**	**72.6%**	**78.8%**	**48.3%**	**54.1%**	**52.1%**	**55.5%**	**72.8%**	**54.6%**	**59.7%**	**78.0%**
	Negative	**8.5%**	**14.0%**	**5.9%**	**3.9%**	**17.2%**	**9.9%**	**15.6%**	**10.9%**	**5.7%**	**14.3%**	**7.9%**	**3.9%**
	SW neg impact	4.5%	7.1%	3.2%	2.3%	9.1%	4.6%	7.3%	5.3%	3.4%	8.1%	4.3%	1.5%
	Strong neg impact	4.0%	6.9%	2.7%	1.6%	8.2%	5.3%	8.2%	5.5%	2.3%	6.2%	3.6%	2.4%
	No impact	7.2%	11.2%	5.3%	3.6%	11.1%	10.7%	12.5%	6.9%	5.7%	10.3%	6.4%	4.9%
	Don't know	18.7%	24.0%	16.2%	13.6%	23.4%	25.3%	19.8%	26.8%	15.8%	20.8%	26.0%	13.2%

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			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Regulation: For all new regulations, require the Legislature to reduce the compliance costs of any existing regulations so that the net impact is zero	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	34.6%	16.6%	43.1%	49.4%	20.5%	17.2%	20.1%	21.4%	43.0%	16.6%	26.0%	54.1%
	SW pos impact	26.9%	26.3%	27.2%	26.4%	24.7%	30.2%	26.0%	27.6%	27.0%	32.3%	27.7%	21.9%
	Positive	**61.5%**	**42.9%**	**70.3%**	**75.7%**	**45.2%**	**47.5%**	**46.1%**	**49.0%**	**69.9%**	**48.9%**	**53.7%**	**76.0%**
	Negative	**9.8%**	**17.7%**	**6.1%**	**4.4%**	**22.4%**	**9.4%**	**22.3%**	**13.1%**	**5.1%**	**16.1%**	**9.9%**	**4.4%**
	SW neg impact	4.9%	7.9%	3.5%	3.0%	9.3%	4.8%	11.2%	5.7%	2.9%	8.0%	5.6%	2.0%
	Strong neg impact	4.9%	9.8%	2.5%	1.4%	13.1%	4.7%	11.1%	7.4%	2.2%	8.1%	4.3%	2.4%
	No impact	9.3%	14.2%	6.9%	6.4%	11.6%	13.3%	13.0%	9.6%	8.1%	11.1%	12.5%	6.1%
	Don't know	19.5%	25.2%	16.7%	13.4%	20.8%	29.8%	18.5%	28.3%	16.9%	23.9%	23.9%	13.5%
Energy Costs: Reduce compliance costs for AB 32 climate change regulations	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	27.9%	7.0%	37.7%	45.0%	9.8%	9.6%	12.6%	12.2%	37.3%	9.5%	17.3%	48.8%
	SW pos impact	26.7%	25.6%	27.2%	28.8%	23.5%	24.7%	26.7%	21.0%	28.5%	27.5%	27.6%	25.5%
	Positive	**54.6%**	**32.6%**	**65.0%**	**73.8%**	**33.3%**	**34.4%**	**39.3%**	**33.2%**	**65.9%**	**37.0%**	**45.0%**	**74.3%**
	Negative	**12.8%**	**20.4%**	**9.2%**	**5.0%**	**28.8%**	**14.2%**	**26.7%**	**15.2%**	**7.9%**	**21.3%**	**12.7%**	**5.7%**
	SW neg impact	6.2%	10.6%	4.2%	3.0%	10.5%	8.8%	13.3%	5.2%	4.5%	10.6%	7.0%	2.2%
	Strong neg impact	6.5%	9.8%	5.0%	2.0%	18.3%	5.5%	13.3%	10.0%	3.4%	10.7%	5.7%	3.5%
	No impact	10.5%	16.0%	7.8%	5.2%	14.0%	18.1%	12.4%	14.7%	8.6%	14.0%	15.7%	4.9%
	Don't know	22.2%	31.0%	18.0%	16.0%	23.9%	33.3%	21.7%	36.9%	17.6%	27.7%	26.7%	15.2%
Energy Costs: Include an economic requirement in California's renewable energy standards	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	31.5%	19.5%	37.1%	38.6%	25.4%	21.8%	23.1%	28.2%	35.0%	22.8%	28.2%	40.6%
	SW pos impact	31.9%	35.4%	30.2%	29.1%	30.1%	38.9%	34.1%	31.9%	31.2%	38.1%	32.8%	26.2%
	Positive	**63.4%**	**54.9%**	**67.4%**	**67.7%**	**55.6%**	**60.8%**	**57.1%**	**60.2%**	**66.2%**	**60.8%**	**61.0%**	**66.7%**
	Negative	**11.4%**	**16.4%**	**9.0%**	**8.9%**	**19.2%**	**9.7%**	**17.3%**	**13.2%**	**9.1%**	**14.2%**	**11.5%**	**9.0%**
	SW neg impact	6.7%	10.4%	5.0%	4.0%	12.2%	7.0%	11.6%	8.8%	4.6%	10.2%	5.3%	4.5%
	Strong neg impact	4.7%	6.0%	4.1%	4.9%	6.9%	2.6%	5.7%	4.4%	4.5%	4.0%	6.2%	4.5%
	No impact	9.3%	11.0%	8.5%	7.4%	9.7%	13.1%	10.0%	8.4%	9.4%	9.3%	12.4%	7.8%
	Don't know	15.9%	17.7%	15.0%	16.0%	15.5%	16.5%	15.6%	18.2%	15.3%	15.7%	15.2%	16.5%
Infrastructure Investment: Implement prevailing wage reform	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	28.4%	13.3%	35.5%	41.9%	14.4%	13.5%	18.2%	13.9%	35.9%	15.6%	23.5%	41.7%
	SW pos impact	31.0%	28.8%	32.0%	29.5%	33.8%	30.6%	30.3%	27.6%	32.2%	34.0%	33.2%	27.3%
	Positive	**59.4%**	**42.1%**	**67.5%**	**71.4%**	**48.2%**	**44.1%**	**48.5%**	**41.5%**	**68.2%**	**49.7%**	**56.6%**	**68.9%**
	Negative	**11.6%**	**19.8%**	**7.8%**	**6.8%**	**22.8%**	**11.5%**	**23.4%**	**15.4%**	**7.0%**	**17.9%**	**9.3%**	**7.5%**
	SW neg impact	5.6%	11.0%	3.0%	3.2%	9.8%	6.5%	13.8%	7.5%	2.5%	9.7%	6.3%	1.7%
	Strong neg impact	6.1%	8.8%	4.8%	3.6%	13.0%	5.0%	9.5%	7.9%	4.4%	8.2%	3.0%	5.8%
	No impact	9.5%	12.5%	8.1%	7.2%	9.8%	14.2%	7.9%	12.7%	9.0%	9.9%	11.0%	8.4%
	Don't know	19.5%	25.6%	16.6%	14.7%	19.1%	30.1%	20.2%	30.4%	15.9%	22.6%	23.0%	15.1%

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		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Infrastructure Investment: Streamline the decision process for infrastructure improvements and additions	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	26.9%	10.5%	34.7%	40.2%	11.7%	13.4%	16.6%	14.4%	33.9%	15.3%	19.7%	40.5%
	SW pos impact	27.9%	26.8%	28.4%	28.5%	29.0%	25.4%	26.6%	25.7%	29.0%	26.8%	29.9%	27.7%
	Positive	**54.8%**	**37.3%**	**63.1%**	**68.7%**	**40.7%**	**38.8%**	**43.2%**	**40.1%**	**62.9%**	**42.2%**	**49.6%**	**68.2%**
	Negative	**13.1%**	**23.9%**	**8.0%**	**5.8%**	**26.8%**	**15.5%**	**26.8%**	**17.6%**	**7.6%**	**23.1%**	**11.5%**	**5.4%**
	SW neg impact	7.0%	13.4%	3.9%	4.0%	11.8%	8.7%	13.7%	9.0%	4.4%	13.7%	5.9%	1.9%
	Strong neg impact	6.1%	10.4%	4.1%	1.9%	15.1%	6.8%	13.1%	8.6%	3.2%	9.4%	5.6%	3.5%
	No impact	8.9%	12.6%	7.2%	5.1%	11.9%	14.1%	9.6%	10.3%	8.3%	11.1%	10.4%	6.3%
	Don't know	23.2%	26.2%	21.7%	20.3%	20.7%	31.6%	20.5%	32.0%	21.2%	23.7%	28.5%	20.1%
Infrastructure Investment: Implement a dedicated funding source for infrastructure	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	11.7%	14.5%	10.3%	9.9%	19.0%	8.9%	16.5%	8.9%	11.1%	17.1%	6.5%	9.7%
	SW pos impact	21.7%	29.3%	18.1%	17.1%	31.3%	21.1%	29.8%	26.9%	17.6%	30.3%	21.5%	14.5%
	Positive	**33.3%**	**43.8%**	**28.4%**	**27.1%**	**50.2%**	**30.0%**	**46.3%**	**35.7%**	**28.8%**	**47.3%**	**27.9%**	**24.2%**
	Negative	**32.3%**	**19.6%**	**38.4%**	**40.5%**	**19.3%**	**28.1%**	**22.9%**	**25.2%**	**37.4%**	**20.3%**	**31.1%**	**43.1%**
	SW neg impact	16.7%	13.7%	18.2%	18.4%	10.8%	18.7%	15.3%	15.0%	17.7%	14.4%	19.0%	17.5%
	Strong neg impact	15.6%	5.9%	20.2%	22.1%	8.5%	9.4%	7.6%	10.2%	19.7%	5.9%	12.1%	25.6%
	No impact	12.3%	15.4%	10.8%	8.7%	13.7%	18.1%	14.8%	11.7%	11.7%	13.7%	14.7%	9.8%
	Don't know	22.1%	21.2%	22.5%	23.7%	16.7%	23.8%	16.0%	27.4%	22.2%	18.7%	26.2%	22.9%
Infrastructure Investment: Expand provisions for public-private partnerships for the construction and operation of new infrastructure facilities	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	20.6%	17.7%	22.0%	25.3%	19.3%	11.8%	24.0%	13.7%	21.8%	20.0%	13.9%	24.6%
	SW pos impact	36.0%	34.7%	36.7%	36.0%	37.8%	34.6%	34.9%	34.5%	36.9%	36.3%	37.7%	35.0%
	Positive	**56.7%**	**52.4%**	**58.7%**	**61.2%**	**57.0%**	**46.4%**	**59.0%**	**48.2%**	**58.7%**	**56.2%**	**51.6%**	**59.6%**
	Negative	**8.8%**	**8.3%**	**9.1%**	**8.7%**	**11.8%**	**6.3%**	**10.3%**	**7.9%**	**8.7%**	**9.0%**	**8.2%**	**9.0%**
	SW neg impact	5.1%	5.6%	4.9%	4.4%	8.3%	3.3%	8.6%	5.0%	4.2%	5.8%	6.6%	3.9%
	Strong neg impact	3.7%	2.7%	4.2%	4.2%	3.5%	2.9%	1.7%	2.9%	4.5%	3.2%	1.6%	5.2%
	No impact	11.7%	12.4%	11.3%	9.3%	10.1%	17.9%	10.4%	11.1%	12.3%	12.2%	13.7%	10.2%
	Don't know	22.8%	26.9%	20.9%	20.8%	21.0%	29.4%	20.4%	32.8%	20.4%	22.5%	26.5%	21.2%
Infrastructure Investment: Revise the current proposed Water Bond to require more of the funds be spent on capital improvements	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	24.8%	22.6%	25.8%	26.7%	25.4%	19.3%	28.2%	22.4%	24.5%	24.2%	20.1%	27.6%
	SW pos impact	34.8%	32.6%	35.9%	35.1%	35.3%	33.5%	32.4%	33.3%	36.0%	36.7%	34.1%	33.6%
	Positive	**59.6%**	**55.2%**	**61.7%**	**61.8%**	**60.7%**	**52.8%**	**60.6%**	**55.7%**	**60.5%**	**60.9%**	**54.2%**	**61.2%**
	Negative	**6.9%**	**8.4%**	**6.2%**	**6.7%**	**7.8%**	**6.6%**	**13.0%**	**6.6%**	**5.2%**	**7.5%**	**6.1%**	**6.9%**
	SW neg impact	3.3%	4.4%	2.8%	2.8%	3.9%	3.6%	7.0%	2.9%	2.4%	4.2%	1.7%	3.4%
	Strong neg impact	3.6%	4.0%	3.4%	3.9%	3.8%	3.0%	6.0%	3.7%	2.9%	3.3%	4.4%	3.5%
	No impact	12.0%	16.2%	10.1%	8.3%	13.9%	18.1%	12.7%	12.3%	11.8%	12.6%	16.8%	9.1%
	Don't know	21.5%	20.2%	22.1%	23.2%	17.7%	22.4%	13.7%	25.4%	22.5%	19.0%	22.8%	22.9%

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		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Infrastructure Investment: Complete the proposed High Speed Rail project	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	18.2%	30.4%	12.4%	9.8%	31.7%	23.2%	29.6%	25.4%	12.5%	28.5%	22.3%	7.4%
	SW pos impact	19.7%	29.7%	15.0%	11.5%	28.7%	27.7%	29.8%	26.1%	14.8%	31.0%	19.0%	10.6%
	Positive	**37.9%**	**60.1%**	**27.5%**	**21.4%**	**60.4%**	**51.0%**	**59.4%**	**51.6%**	**27.3%**	**59.5%**	**41.3%**	**18.0%**
	Negative	**38.9%**	**15.8%**	**49.7%**	**58.2%**	**15.5%**	**21.0%**	**21.0%**	**25.5%**	**48.3%**	**16.9%**	**31.6%**	**61.1%**
	SW neg impact	6.6%	6.8%	6.6%	7.6%	5.2%	6.0%	7.8%	8.4%	5.7%	7.7%	5.3%	6.4%
	Strong neg impact	32.2%	9.1%	43.2%	50.7%	10.3%	14.9%	13.3%	17.2%	42.6%	9.2%	26.3%	54.7%
	No impact	10.6%	9.8%	11.0%	8.4%	10.7%	14.4%	8.8%	7.7%	12.1%	10.2%	11.1%	10.8%
	Don't know	12.6%	14.3%	11.8%	11.9%	13.4%	13.7%	10.8%	15.2%	12.2%	13.4%	16.1%	10.1%
Education: Evaluation of teacher effectiveness should be linked to student achievement outcomes	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	32.8%	18.6%	39.6%	44.3%	25.3%	17.0%	23.5%	23.9%	38.4%	21.2%	29.4%	44.5%
	SW pos impact	30.8%	29.7%	31.4%	30.3%	29.4%	31.9%	31.1%	28.3%	31.6%	30.5%	33.9%	29.6%
	Positive	**63.7%**	**48.3%**	**70.9%**	**74.7%**	**54.6%**	**48.9%**	**54.6%**	**52.2%**	**70.0%**	**51.6%**	**63.2%**	**74.1%**
	Negative	**15.4%**	**23.7%**	**11.5%**	**10.4%**	**25.1%**	**17.2%**	**23.3%**	**20.3%**	**11.6%**	**22.8%**	**14.3%**	**9.8%**
	SW neg impact	7.6%	12.9%	5.0%	5.6%	12.3%	7.4%	11.4%	9.3%	5.9%	12.4%	8.3%	3.1%
	Strong neg impact	7.9%	10.8%	6.5%	4.8%	12.8%	9.8%	11.8%	11.0%	5.7%	10.4%	6.0%	6.7%
	No impact	13.3%	17.1%	11.5%	9.5%	11.9%	22.3%	15.1%	16.2%	11.8%	14.0%	16.7%	10.9%
	Don't know	7.6%	11.0%	6.0%	5.4%	8.4%	11.6%	7.0%	11.4%	6.6%	11.5%	5.8%	5.2%
Education: Institute transparency and disclosure requirements for schools	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	32.7%	22.9%	37.3%	39.9%	31.2%	20.0%	30.8%	25.4%	35.5%	24.4%	27.4%	42.4%
	SW pos impact	36.4%	37.6%	35.9%	34.9%	34.6%	40.2%	39.1%	35.8%	35.8%	41.7%	36.3%	32.0%
	Positive	**69.1%**	**60.5%**	**73.1%**	**74.8%**	**65.8%**	**60.2%**	**69.9%**	**61.2%**	**71.3%**	**66.1%**	**63.7%**	**74.4%**
	Negative	**5.2%**	**7.7%**	**4.0%**	**5.0%**	**7.6%**	**3.3%**	**8.0%**	**4.4%**	**4.6%**	**5.3%**	**6.0%**	**4.6%**
	SW neg impact	3.3%	5.4%	2.4%	3.0%	4.6%	2.6%	4.6%	3.6%	2.9%	4.0%	4.2%	2.3%
	Strong neg impact	1.8%	2.3%	1.6%	2.0%	3.0%	0.7%	3.3%	0.8%	1.7%	1.3%	1.8%	2.3%
	No impact	16.9%	20.1%	15.3%	12.7%	17.8%	24.9%	13.8%	19.0%	17.1%	17.1%	21.1%	14.6%
	Don't know	8.9%	11.7%	7.6%	7.5%	8.8%	11.7%	8.3%	15.4%	7.0%	11.5%	9.2%	6.5%
Education: Institute a new STEM (science, technology, engineering, and math) academy program in all middle schools and high schools	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	42.3%	40.8%	43.0%	43.0%	49.3%	35.0%	42.4%	44.2%	41.7%	41.8%	42.8%	42.5%
	SW pos impact	33.7%	31.8%	34.7%	33.9%	30.3%	35.6%	32.8%	28.3%	35.7%	35.7%	31.2%	33.4%
	Positive	**76.1%**	**72.6%**	**77.7%**	**76.9%**	**79.6%**	**70.6%**	**75.2%**	**72.5%**	**77.4%**	**77.5%**	**74.1%**	**75.8%**
	Negative	**4.1%**	**4.4%**	**3.9%**	**4.5%**	**5.8%**	**1.6%**	**7.3%**	**3.2%**	**3.4%**	**3.7%**	**4.5%**	**4.1%**
	SW neg impact	2.0%	1.9%	2.1%	2.0%	3.5%	0.6%	4.2%	1.1%	1.7%	2.5%	2.4%	1.5%
	Strong neg impact	2.0%	2.5%	1.8%	2.5%	2.3%	1.0%	3.0%	2.0%	1.8%	1.3%	2.1%	2.6%
	No impact	10.7%	12.9%	9.7%	10.0%	8.6%	14.5%	9.9%	11.5%	10.7%	8.5%	11.8%	12.1%
	Don't know	9.1%	10.1%	8.7%	8.7%	6.0%	13.2%	7.6%	12.9%	8.4%	10.3%	9.6%	8.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Education: Bypass the Legislature and state budget process, and send education funds directly to K-12 schools and community colleges	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Strong pos impact	36.0%	27.5%	39.9%	43.1%	31.8%	25.9%	31.8%	29.0%	39.4%	29.5%	36.2%	41.3%
	SW pos impact	29.8%	26.5%	31.3%	27.4%	28.4%	34.4%	26.0%	27.2%	31.7%	29.8%	29.8%	29.7%
	Positive	**65.7%**	**54.1%**	**71.2%**	**70.5%**	**60.2%**	**60.3%**	**57.7%**	**56.2%**	**71.1%**	**59.4%**	**66.0%**	**70.9%**
	Negative	**8.6%**	**12.3%**	**6.9%**	**6.8%**	**15.2%**	**6.2%**	**17.7%**	**9.5%**	**5.6%**	**12.6%**	**5.3%**	**6.9%**
	SW neg impact	4.7%	7.5%	3.3%	3.4%	8.5%	3.4%	10.8%	4.4%	2.9%	6.3%	4.2%	3.5%
	Strong neg impact	4.0%	4.8%	3.6%	3.4%	6.7%	2.8%	6.9%	5.1%	2.7%	6.3%	1.1%	3.4%
	No impact	7.9%	11.5%	6.2%	6.1%	6.7%	12.9%	9.5%	9.7%	6.9%	7.4%	11.5%	6.5%
	Don't know	17.8%	22.1%	15.7%	16.6%	17.8%	20.6%	15.0%	24.6%	16.4%	20.6%	17.2%	15.6%
Which would have the most positive impact on your business?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Class action reform	11.0%	11.7%	10.6%	12.0%	14.3%	6.7%	15.3%	10.5%	9.9%	13.4%	9.0%	9.9%
	AB 32 reform	12.7%	7.8%	15.0%	17.4%	10.2%	5.4%	7.6%	7.2%	16.0%	7.4%	9.8%	18.7%
	Overtime law reform	19.7%	18.6%	20.3%	21.5%	21.3%	13.5%	21.4%	14.4%	20.9%	19.3%	23.7%	18.0%
	CEQA regulation reform	8.8%	7.5%	9.4%	10.0%	8.9%	6.5%	7.1%	9.0%	9.2%	8.7%	8.5%	9.0%
	Something else	47.8%	54.4%	44.7%	39.2%	45.3%	67.9%	48.6%	58.9%	44.1%	51.2%	49.0%	44.4%
Company hosts a presence: LA county	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	69.0%	70.1%	68.5%	69.2%	68.2%	68.8%	67.2%	69.1%	69.5%	68.0%	64.4%	72.2%
	Selected	31.0%	29.9%	31.5%	30.8%	31.8%	31.2%	32.8%	30.9%	30.5%	32.0%	35.6%	27.8%
Company hosts a presence: Inland Empire	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	88.7%	90.0%	88.1%	86.2%	90.9%	91.5%	91.5%	91.4%	87.0%	91.6%	90.2%	85.5%
	Selected	11.3%	10.0%	11.9%	13.8%	9.1%	8.5%	8.5%	8.6%	13.0%	8.4%	9.8%	14.5%
Company hosts a presence: SD county	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	88.7%	90.4%	87.9%	88.3%	89.2%	88.9%	89.0%	93.7%	87.0%	90.8%	88.9%	86.8%
	Selected	11.3%	9.6%	12.1%	11.7%	10.8%	11.1%	11.0%	6.3%	13.0%	9.2%	11.1%	13.2%
Company hosts a presence: Central Valley	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	85.9%	91.4%	83.4%	80.8%	89.2%	93.2%	91.5%	90.0%	83.0%	89.9%	88.4%	81.3%
	Selected	14.1%	8.6%	16.6%	19.2%	10.8%	6.8%	8.5%	10.0%	17.0%	10.1%	11.6%	18.7%
Company hosts a presence: Central Coast	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	92.9%	93.1%	92.7%	91.4%	92.4%	96.1%	91.7%	94.3%	92.7%	93.9%	93.2%	91.8%
	Selected	7.1%	6.9%	7.3%	8.6%	7.6%	3.9%	8.3%	5.7%	7.3%	6.1%	6.8%	8.2%
Company hosts a presence: Bay Area	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	75.9%	65.6%	80.8%	83.0%	67.3%	69.3%	62.4%	70.2%	81.7%	67.6%	75.6%	83.1%
	Selected	24.1%	34.4%	19.2%	17.0%	32.7%	30.7%	37.6%	29.8%	18.3%	32.4%	24.4%	16.9%
Company hosts a presence: North CA	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	86.9%	89.0%	86.0%	85.3%	86.2%	90.4%	88.3%	87.3%	86.4%	89.1%	89.6%	83.8%
	Selected	13.1%	11.0%	14.0%	14.7%	13.8%	9.6%	11.7%	12.7%	13.6%	10.9%	10.4%	16.2%
Company hosts a presence: Orange County	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Not selected	88.0%	91.5%	86.4%	86.1%	90.1%	90.0%	87.9%	91.2%	87.0%	90.8%	85.2%	87.0%
	Selected	12.0%	8.5%	13.6%	13.9%	9.9%	10.0%	12.1%	8.8%	13.0%	9.2%	14.8%	13.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			CA headed in the:		Election impact on job creation			CA economy vs Country			Do you see CA's economy getting:		
		Total	Right direction	Wrong track	Negative	Positive	No impact	Better	Neither worse/better	Worse	Better	Stay the same	Worse
Are you a minority-owned business?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Yes	34.9%	39.6%	32.7%	31.2%	37.6%	41.6%	43.1%	30.7%	33.9%	38.7%	35.1%	31.6%
	No	65.1%	60.4%	67.3%	68.8%	62.4%	58.4%	56.9%	69.3%	66.1%	61.3%	64.9%	68.4%
Green Goods & Services industry?	Sample Size	1142	366	776	575	256	297	209	224	709	411	246	485
	Yes	9.7%	14.1%	7.6%	9.0%	17.7%	4.6%	16.1%	11.7%	7.2%	15.0%	8.2%	6.0%
	No	90.3%	85.9%	92.4%	91.0%	82.3%	95.4%	83.9%	88.3%	92.8%	85.0%	91.8%	94.0%
Would you like to receive a copy of the survey results?	Sample Size	491	108	383	317	106	53	72	67	352	144	78	268
	Yes	78.1%	73.3%	79.5%	79.8%	75.1%	71.9%	83.6%	67.4%	79.0%	77.0%	70.1%	81.0%
	No	21.9%	26.7%	20.5%	20.2%	24.9%	28.1%	16.4%	32.6%	21.0%	23.0%	29.9%	19.0%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
CA headed in the:	Sample Size	1142	8	2	107	49	82	118	33	21
	Right direction	32.1%	14.2%	0.0%	23.2%	29.1%	28.3%	27.5%	39.8%	29.8%
	Wrong track	67.9%	85.8%	100.0%	76.8%	70.9%	71.7%	72.5%	60.2%	70.2%
Election impact on job creation	Sample Size	1128	7	2	107	49	82	118	33	21
	Strongly likely neg	35.2%	44.0%	100.0%	46.9%	50.1%	49.8%	30.8%	39.2%	23.7%
	SW likely neg	15.8%	7.7%	0.0%	17.8%	16.0%	14.3%	20.8%	12.5%	24.9%
	Negative	**50.9%**	**51.7%**	**100.0%**	**64.7%**	**66.0%**	**64.1%**	**51.6%**	**51.7%**	**48.6%**
	Positive	**22.7%**	**25.4%**	**0.0%**	**16.8%**	**24.4%**	**26.6%**	**13.6%**	**37.2%**	**11.6%**
	SW likely pos	14.1%	17.7%	0.0%	9.7%	7.6%	15.6%	9.9%	25.7%	11.6%
	Strongly likely pos	8.6%	7.7%	0.0%	7.1%	16.8%	11.0%	3.7%	11.5%	0.0%
	No impact	26.4%	23.0%	0.0%	18.5%	9.5%	9.4%	34.8%	11.1%	39.8%
How would you rate California's economy compared to the rest of the country?	Sample Size	1142	8	2	107	49	82	118	33	21
	Much better	3.8%	0.0%	0.0%	4.5%	13.6%	7.3%	3.3%	0.0%	2.1%
	SW better	14.4%	7.1%	0.0%	8.1%	8.8%	12.6%	15.2%	17.9%	20.9%
	Better	**18.3%**	**7.1%**	**0.0%**	**12.6%**	**22.4%**	**19.8%**	**18.6%**	**17.9%**	**23.0%**
	Neither better/worse	19.6%	0.0%	0.0%	14.0%	6.2%	11.5%	20.8%	20.4%	16.1%
	Worse	**62.1%**	**92.9%**	**100.0%**	**73.4%**	**71.4%**	**68.7%**	**60.7%**	**61.8%**	**60.9%**
	SW worse	33.9%	28.5%	23.2%	38.4%	32.9%	25.3%	29.9%	22.1%	31.6%
	Much worse	28.2%	64.4%	76.8%	35.0%	38.4%	43.4%	30.7%	39.7%	29.3%
Do you see CA's economy getting:	Sample Size	1142	8	2	107	49	82	118	33	21
	Much better	5.0%	0.0%	0.0%	2.4%	12.4%	7.0%	4.9%	5.0%	9.2%
	Little better	31.0%	21.3%	0.0%	26.9%	21.7%	18.2%	31.0%	20.9%	26.6%
	Better	**36.0%**	**21.3%**	**0.0%**	**29.2%**	**34.2%**	**25.2%**	**35.9%**	**25.9%**	**35.7%**
	Stay the same	21.5%	7.1%	0.0%	25.6%	10.5%	21.8%	22.7%	22.4%	18.8%
	Worse	**42.5%**	**71.5%**	**100.0%**	**45.2%**	**55.3%**	**53.0%**	**41.4%**	**51.7%**	**45.5%**
	Little worse	20.8%	45.8%	0.0%	22.3%	27.3%	34.5%	14.1%	31.0%	29.6%
	Much worse	21.7%	25.8%	100.0%	22.9%	28.0%	18.5%	27.3%	20.7%	15.9%
Do you think it is easier to do business in California than in other states?	Sample Size	1142	8	2	107	49	82	118	33	21
	Much easier	2.3%	0.0%	0.0%	0.0%	10.0%	4.0%	3.1%	6.5%	2.1%
	SW easier	8.0%	9.3%	0.0%	8.2%	12.0%	8.4%	6.3%	12.9%	6.5%
	Easier	**10.3%**	**9.3%**	**0.0%**	**8.2%**	**22.0%**	**12.4%**	**9.4%**	**19.5%**	**8.6%**
	About the same	13.2%	7.1%	0.0%	7.5%	4.4%	16.4%	15.3%	5.0%	16.9%
	Harder	**69.3%**	**76.5%**	**100.0%**	**79.3%**	**71.8%**	**71.2%**	**70.6%**	**75.6%**	**67.3%**
	SW harder	21.8%	23.5%	0.0%	13.7%	14.2%	15.6%	29.1%	14.6%	28.8%
	Much harder	47.4%	52.9%	100.0%	65.6%	57.6%	55.6%	41.4%	60.9%	38.5%
	Don't know	7.3%	7.1%	0.0%	4.9%	1.8%	0.0%	4.7%	0.0%	7.2%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Which of the following most closely describes your industry sector:	Sample Size	1142	8	2	107	49	82	118	33	21
	Agriculture	0.7%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Mining	0.2%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Construction	9.3%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Manufacturing	4.3%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
	Wholesale trade	7.2%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Retail trade	10.3%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
	Trans. and utilities	2.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	Information	1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Broadcasting/Motion pics.	0.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Financial/Insurance	3.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Real estate	5.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Prof/Business service	22.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Heath services	5.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Leisure/Hospitality service	5.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Other services	13.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Other	5.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
How many employees does your company currently have in California?	Sample Size	1142	8	2	107	49	82	118	33	21
	1-9	78.8%	94.2%	100.0%	68.0%	55.0%	75.8%	85.5%	72.3%	76.3%
	10-19	9.4%	0.0%	0.0%	15.5%	12.2%	11.6%	5.4%	16.4%	12.9%
	20-99	8.2%	5.8%	0.0%	15.5%	13.2%	10.7%	6.3%	4.1%	6.3%
	100-499	2.0%	0.0%	0.0%	0.0%	3.6%	1.9%	2.2%	3.1%	3.1%
	500-999	1.1%	0.0%	0.0%	0.0%	15.8%	0.0%	0.6%	2.3%	1.2%
	1000 or more	0.1%	0.0%	0.0%	0.1%	0.2%	0.0%	0.0%	1.8%	0.2%
	Don't know	0.3%	0.0%	0.0%	0.9%	0.0%	0.0%	0.0%	0.0%	0.0%
Does your company have a physical presence in other states?	Sample Size	1142	8	2	107	49	82	118	33	21
	Yes	12.1%	9.3%	0.0%	6.3%	31.1%	20.8%	5.1%	8.7%	13.8%
	No	86.5%	90.7%	100.0%	92.8%	68.9%	79.2%	90.3%	91.3%	86.2%
	Don't know	1.4%	0.0%	0.0%	0.9%	0.0%	0.0%	4.6%	0.0%	0.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Presence outside of CA: Agriculture	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	98.5%	0.0%	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Selected	1.5%	100.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Mining	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	98.2%	100.0%	-	100.0%	100.0%	85.3%	100.0%	100.0%	100.0%
	Selected	1.8%	0.0%	-	0.0%	0.0%	14.7%	0.0%	0.0%	0.0%
Presence outside of CA: Construction	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	93.0%	100.0%	-	16.3%	80.1%	100.0%	100.0%	100.0%	100.0%
	Selected	7.0%	0.0%	-	83.7%	19.9%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Manufacturing	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	83.2%	100.0%	-	100.0%	12.8%	76.3%	100.0%	100.0%	100.0%
	Selected	16.8%	0.0%	-	0.0%	87.2%	23.7%	0.0%	0.0%	0.0%
Presence outside of CA: Wholesale trade	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	82.7%	100.0%	-	100.0%	78.8%	0.0%	89.1%	100.0%	100.0%
	Selected	17.3%	0.0%	-	0.0%	21.2%	100.0%	10.9%	0.0%	0.0%
Presence outside of CA: Retail trade	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	93.6%	100.0%	-	86.7%	92.9%	100.0%	0.0%	100.0%	100.0%
	Selected	6.4%	0.0%	-	13.3%	7.1%	0.0%	100.0%	0.0%	0.0%
Presence outside of CA: Transportation/Utilities	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	95.7%	100.0%	-	100.0%	90.0%	85.3%	100.0%	31.7%	100.0%
	Selected	4.3%	0.0%	-	0.0%	10.0%	14.7%	0.0%	68.3%	0.0%
Presence outside of CA: Information	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	97.2%	100.0%	-	100.0%	100.0%	100.0%	100.0%	100.0%	64.2%
	Selected	2.8%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	35.8%
Presence outside of CA: Broadcasting/Motion Pics and Sound Recording	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	98.6%	100.0%	-	100.0%	95.7%	100.0%	100.0%	100.0%	81.5%
	Selected	1.4%	0.0%	-	0.0%	4.3%	0.0%	0.0%	0.0%	18.5%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Presence outside of CA: Financial/Insurance	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	92.6%	100.0%	-	100.0%	100.0%	100.0%	100.0%	15.9%	100.0%
	Selected	7.4%	0.0%	-	0.0%	0.0%	0.0%	0.0%	84.1%	0.0%
Presence outside of CA: Real Estate	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	89.5%	100.0%	-	100.0%	95.7%	100.0%	100.0%	100.0%	100.0%
	Selected	10.5%	0.0%	-	0.0%	4.3%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Prof/Business services	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	77.5%	100.0%	-	100.0%	95.7%	100.0%	100.0%	100.0%	72.9%
	Selected	22.5%	0.0%	-	0.0%	4.3%	0.0%	0.0%	0.0%	27.1%
Presence outside of CA: Health services	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	95.5%	100.0%	-	100.0%	100.0%	100.0%	85.4%	100.0%	100.0%
	Selected	4.5%	0.0%	-	0.0%	0.0%	0.0%	14.6%	0.0%	0.0%
Presence outside of CA: Leisure/Hospitality services	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	95.6%	100.0%	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Selected	4.4%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Other services	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	85.2%	100.0%	-	86.7%	100.0%	74.1%	81.9%	100.0%	100.0%
	Selected	14.8%	0.0%	-	13.3%	0.0%	25.9%	18.1%	0.0%	0.0%
Presence outside of CA: Other	Sample Size	138	1	-	7	15	17	6	3	3
	Not selected	92.4%	100.0%	-	83.7%	100.0%	100.0%	81.9%	94.7%	81.4%
	Selected	7.6%	0.0%	-	16.3%	0.0%	0.0%	18.1%	5.3%	18.6%
What would you say is the biggest challenge to doing business in California?	Sample Size	1142	8	2	107	49	82	118	33	21
	Labor regulations	5.0%	7.1%	0.0%	8.8%	7.4%	2.3%	4.3%	3.8%	2.6%
	Envrio. regulations	8.8%	20.0%	46.4%	14.9%	12.2%	10.3%	5.6%	33.6%	5.9%
	Other gov. regulations	12.7%	30.7%	30.4%	19.8%	6.2%	13.1%	11.4%	21.2%	5.3%
	Energy costs	3.0%	0.0%	0.0%	0.0%	7.0%	4.0%	4.3%	0.0%	7.9%
	Infrastructure quality	1.4%	0.0%	0.0%	3.4%	0.0%	0.0%	3.7%	0.0%	0.0%
	Employee/labor costs	8.2%	9.3%	0.0%	11.4%	10.4%	6.3%	8.1%	0.0%	11.0%
	Taxes	25.5%	32.9%	23.2%	16.6%	26.8%	19.4%	33.4%	12.0%	36.8%
	Bus/Property costs	10.0%	0.0%	0.0%	3.1%	8.4%	16.4%	9.7%	11.4%	3.4%
	Gov finances/spending	9.9%	0.0%	0.0%	10.1%	8.3%	13.5%	7.6%	0.0%	10.6%
	Quality of edu.	4.8%	0.0%	0.0%	1.0%	3.5%	3.0%	2.8%	5.0%	3.3%
	Civil litigation	2.1%	0.0%	0.0%	3.1%	3.2%	3.0%	0.8%	0.0%	0.2%
	None/Other	8.8%	0.0%	0.0%	7.7%	6.6%	8.4%	8.3%	13.1%	13.1%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	Agri.	Mining	Cons.	Manufact.	Wholesale trade	Retail trade	Trans. & utilities	Info.
[Labor regulations] What specifically would you say is the biggest challenge?	Sample Size	57	1	-	9	4	2	5	1	1
	Too many state regs	39.7%	0.0%	-	76.1%	22.7%	100.0%	70.8%	0.0%	0.0%
	Too many local regs	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Not enough flex in laws	26.6%	100.0%	-	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	High cost compliance	26.0%	0.0%	-	23.9%	77.3%	0.0%	16.3%	0.0%	0.0%
	Overtime/meal rest	2.1%	0.0%	-	0.0%	0.0%	0.0%	12.9%	0.0%	100.0%
	Other	5.6%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
[Environmental regulations/permits] What specifically would you say is the biggest challenge?	Sample Size	100	2	1	16	6	9	7	11	1
	CEQA	9.2%	0.0%	0.0%	0.6%	22.2%	0.0%	0.0%	0.0%	43.3%
	AB32 compliance	31.2%	35.5%	50.0%	41.4%	33.1%	29.5%	33.3%	64.3%	0.0%
	Green Chemistry regs	2.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Changing rules	18.8%	35.5%	50.0%	19.8%	18.2%	22.4%	33.3%	34.3%	56.7%
	Oversight agencies	14.5%	29.0%	0.0%	13.7%	18.2%	24.1%	16.7%	0.0%	0.0%
	State exceed fed.	21.9%	0.0%	0.0%	24.5%	8.4%	24.1%	16.7%	1.4%	0.0%
	None/Other	2.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
[Energy costs] What specifically would you say is the biggest challenge?	Sample Size	34	-	-	-	3	3	5	-	2
	High electric costs	31.2%	-	-	-	29.2%	0.0%	43.3%	-	67.4%
	High gas/diesel costs	64.2%	-	-	-	70.8%	100.0%	56.7%	-	0.0%
	High natural gas costs	1.6%	-	-	-	0.0%	0.0%	0.0%	-	32.6%
	High cost - other energy	3.0%	-	-	-	0.0%	0.0%	0.0%	-	0.0%
	None/Other	0.0%	-	-	-	0.0%	0.0%	0.0%	-	0.0%
[Employee/Labor costs] What specifically would you say is the biggest challenge?	Sample Size	94	1	-	12	5	5	10	-	2
	Health care/insurance cost	35.7%	0.0%	-	7.3%	51.4%	48.3%	76.4%	-	53.6%
	Hiring/Maintain work force	17.8%	0.0%	-	23.4%	0.0%	0.0%	0.0%	-	0.0%
	High labor costs	26.6%	100.0%	-	60.3%	0.0%	51.7%	11.4%	-	46.4%
	High cost of housing	10.1%	0.0%	-	0.0%	31.2%	0.0%	0.0%	-	0.0%
	Overtime rules	2.4%	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%
	None/Other	7.3%	0.0%	-	8.9%	17.5%	0.0%	12.2%	-	0.0%
[Taxes] What specifically would you say is the biggest challenge?	Sample Size	291	3	1	18	13	16	39	4	8
	High state taxes	41.9%	100.0%	0.0%	42.8%	42.3%	52.9%	45.3%	3.8%	71.2%
	High local taxes	4.3%	0.0%	0.0%	0.0%	0.0%	0.0%	14.2%	0.0%	0.0%
	High state fees	7.5%	0.0%	0.0%	12.3%	8.2%	31.4%	5.9%	0.0%	0.0%
	High local fees	0.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	High personal income taxes	17.4%	0.0%	0.0%	26.5%	23.7%	0.0%	14.9%	54.5%	18.2%
	Manuf/Equipt. sales tax	1.1%	0.0%	0.0%	0.0%	10.8%	0.0%	0.0%	0.0%	0.0%
	Threat of new taxes	24.2%	0.0%	100.0%	12.3%	15.0%	15.7%	17.0%	41.6%	10.6%
	None/Other	3.0%	0.0%	0.0%	6.1%	0.0%	0.0%	2.8%	0.0%	0.0%
[Business/propery costs] What specifically would you say is the biggest challenge?	Sample Size	114	-	-	3	4	13	11	4	1
	Access to capital/loans	54.0%	-	-	75.2%	78.4%	67.3%	44.0%	35.9%	100.0%
	Other	46.0%	-	-	24.8%	21.6%	32.7%	56.0%	64.1%	0.0%

		Industry sector:								
		Total	Agri.	Mining	Cons.	Manufact.	Wholesale trade	Retail trade	Trans. & utilities	Info.
[Government finances/spending] What specifically would you say is the biggest challenge?	Sample Size	113	-	-	11	4	11	9	-	2
	State budget deficit	35.1%	-	-	48.8%	51.3%	52.1%	53.7%	-	48.5%
	Long term state debt	60.6%	-	-	38.0%	48.7%	47.9%	46.3%	-	51.5%
	None/Other	4.3%	-	-	13.2%	0.0%	0.0%	0.0%	-	0.0%
[Quality of education system] What specifically would you say is the biggest challenge?	Sample Size	55	-	-	1	2	3	3	2	1
	Poor quality k-12	41.6%	-	-	100.0%	0.0%	0.0%	66.7%	0.0%	64.0%
	Poor quality higher edu	8.5%	-	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Access to higher edu	28.4%	-	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Resistance to reforms	4.6%	-	-	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Inadequate vocational	11.0%	-	-	0.0%	100.0%	0.0%	0.0%	100.0%	36.0%
	None/Other	5.8%	-	-	0.0%	0.0%	0.0%	33.3%	0.0%	0.0%
[Civil litigation] What specifically would you say is the biggest challenge?	Sample Size	24	-	-	3	2	3	1	-	0
	High cost	21.3%	-	-	43.0%	31.4%	0.0%	0.0%	-	0.0%
	High risk	38.9%	-	-	0.0%	0.0%	0.0%	0.0%	-	0.0%
	Litigation for labor law	4.0%	-	-	0.0%	0.0%	0.0%	100.0%	-	100.0%
	Class action	0.0%	-	-	0.0%	0.0%	0.0%	0.0%	-	0.0%
	Frivolous suits	31.6%	-	-	26.8%	68.6%	100.0%	0.0%	-	0.0%
	Private attorney gen.	0.0%	-	-	0.0%	0.0%	0.0%	0.0%	-	0.0%
	ADA lawsuit	0.0%	-	-	0.0%	0.0%	0.0%	0.0%	-	0.0%
	None/Other	4.2%	-	-	30.1%	0.0%	0.0%	0.0%	-	0.0%
And what would you say is the SECOND biggest challenge to doing business in California?	Sample Size	1142	8	2	107	49	82	118	33	21
	Labor regulations	7.7%	14.2%	0.0%	11.1%	16.0%	10.7%	2.9%	0.0%	5.3%
	Envrio. regulations	6.2%	7.1%	23.2%	9.7%	9.0%	6.1%	2.7%	14.6%	0.2%
	Other gov. regulations	13.7%	7.1%	23.2%	21.9%	8.4%	22.6%	8.0%	16.3%	7.1%
	Energy costs	6.5%	9.3%	0.0%	7.5%	2.3%	3.0%	8.9%	8.8%	10.8%
	Infrastructure quality	3.6%	0.0%	0.0%	2.1%	2.2%	2.3%	3.1%	0.0%	7.7%
	Employee/labor costs	10.2%	7.1%	53.6%	8.2%	12.2%	8.4%	12.6%	5.0%	16.2%
	Taxes	17.4%	0.0%	0.0%	16.7%	26.7%	16.2%	27.4%	4.1%	14.2%
	Bus/Property costs	11.2%	22.2%	0.0%	5.7%	3.6%	11.0%	18.6%	22.3%	12.3%
	Gov finances/spending	11.3%	25.8%	0.0%	7.0%	6.4%	13.1%	5.0%	28.9%	12.8%
	Quality of edu.	4.3%	7.1%	0.0%	1.8%	3.5%	0.0%	2.8%	0.0%	5.4%
	Civil litigation	3.6%	0.0%	0.0%	2.1%	6.7%	6.5%	0.9%	0.0%	2.6%
	None/Other	4.4%	0.0%	0.0%	6.2%	2.9%	0.0%	7.1%	0.0%	5.4%
[Labor regulations] What specifically would you say is the second biggest challenge?	Sample Size	88	1	-	12	8	9	3	-	1
	Too many state regs	24.4%	50.0%	-	14.0%	27.7%	0.0%	0.0%	-	100.0%
	Too many local regs	3.5%	0.0%	-	7.5%	0.0%	0.0%	0.0%	-	0.0%
	Not enough flex in laws	23.4%	0.0%	-	28.9%	36.4%	71.4%	26.1%	-	0.0%
	High cost compliance	33.6%	50.0%	-	49.6%	13.8%	0.0%	73.9%	-	0.0%
	Overtime/meal rest	11.7%	0.0%	-	0.0%	22.1%	28.6%	0.0%	-	0.0%
	Other	3.4%	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	Agri.	Mining	Cons.	Manufact.	Wholesale trade	Retail trade	Trans. & utilities	Info.
[Environmental regulations/permits] What specifically would you say is the second biggest challenge?	Sample Size	70	1	1	10	4	5	3	5	0
	CEQA	2.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	AB32 compliance	19.3%	0.0%	0.0%	40.5%	11.3%	0.0%	0.0%	0.0%	0.0%
	Green Chemistry regs	6.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Changing rules	12.9%	0.0%	0.0%	0.0%	39.4%	0.0%	27.8%	0.0%	0.0%
	Oversight agencies	14.2%	0.0%	0.0%	10.6%	0.0%	0.0%	72.2%	55.2%	0.0%
	State exceed fed.	34.4%	100.0%	100.0%	27.8%	49.3%	100.0%	0.0%	44.8%	0.0%
	None/Other	10.4%	0.0%	0.0%	21.1%	0.0%	0.0%	0.0%	0.0%	0.0%
[Energy costs] What specifically would you say is the second biggest challenge?	Sample Size	74	1	-	8	1	3	10	3	2
	High electric costs	48.1%	100.0%	-	0.0%	43.3%	100.0%	58.4%	56.7%	69.1%
	High gas/diesel costs	43.9%	0.0%	-	100.0%	56.7%	0.0%	20.8%	43.3%	30.9%
	High natural gas costs	2.1%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	High cost - other energy	2.9%	0.0%	-	0.0%	0.0%	0.0%	10.4%	0.0%	0.0%
	None/Other	3.1%	0.0%	-	0.0%	0.0%	0.0%	10.4%	0.0%	0.0%
[Employee/Labor costs] What specifically would you say is the second biggest challenge?	Sample Size	116	1	1	9	6	7	15	2	3
	Health care/insurance cost	32.5%	0.0%	56.7%	0.0%	65.2%	63.8%	16.9%	100.0%	36.6%
	Hiring/Maintain work force	11.2%	100.0%	0.0%	9.5%	8.3%	0.0%	28.0%	0.0%	0.0%
	High labor costs	38.5%	0.0%	43.3%	90.5%	26.5%	36.2%	39.9%	0.0%	63.4%
	High cost of housing	5.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.6%	0.0%	0.0%
	Overtime rules	2.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	None/Other	9.9%	0.0%	0.0%	0.0%	0.0%	0.0%	9.6%	0.0%	0.0%
[Taxes] What specifically would you say is the second biggest challenge?	Sample Size	199	-	-	18	13	13	32	1	3
	High state taxes	33.3%	-	-	33.3%	50.1%	43.5%	24.4%	0.0%	31.9%
	High local taxes	8.3%	-	-	8.0%	3.8%	18.8%	8.9%	0.0%	41.8%
	High state fees	8.1%	-	-	6.1%	8.3%	18.8%	14.7%	0.0%	18.1%
	High local fees	3.0%	-	-	6.1%	0.0%	0.0%	0.0%	0.0%	0.0%
	High personal income taxes	13.1%	-	-	12.7%	8.3%	0.0%	13.3%	0.0%	8.3%
	Manuf/Equipt. sales tax	3.9%	-	-	0.0%	13.0%	18.8%	4.4%	100.0%	0.0%
	Threat of new taxes	26.4%	-	-	33.8%	16.6%	0.0%	34.3%	0.0%	0.0%
	None/Other	3.9%	-	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
[Bus/propery costs] What would you say is the second biggest challenge?	Sample Size	128	2	-	6	2	9	22	7	3
	Access to capital/loans	40.3%	0.0%	-	58.9%	94.3%	36.2%	44.5%	46.3%	41.5%
	Other	59.7%	100.0%	-	41.1%	5.7%	63.8%	55.5%	53.7%	58.5%
[Gov. finances/spending] What specifically would you say is the second biggest challenge?	Sample Size	129	2	-	8	3	11	6	9	3
	State budget deficit	30.0%	36.2%	-	26.4%	0.0%	23.2%	61.0%	0.0%	26.2%
	Long term state debt	68.6%	63.8%	-	73.6%	100.0%	76.8%	39.0%	92.1%	73.8%
	None/Other	1.4%	0.0%	-	0.0%	0.0%	0.0%	0.0%	7.9%	0.0%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
[Quality of education system] What specifically would you say is the second biggest challenge?	Sample Size	49	1	-	2	2	-	3	-	1
	Poor quality k-12	32.1%	0.0%	-	0.0%	0.0%	-	33.3%	-	0.0%
	Poor quality higher edu	6.0%	0.0%	-	0.0%	0.0%	-	0.0%	-	61.6%
	Access to higher edu	33.7%	0.0%	-	43.2%	100.0%	-	33.3%	-	0.0%
	Resistance to reforms	21.7%	100.0%	-	0.0%	0.0%	-	0.0%	-	38.4%
	Inadequate vocational	4.4%	0.0%	-	56.8%	0.0%	-	33.3%	-	0.0%
	None/Other	2.1%	0.0%	-	0.0%	0.0%	-	0.0%	-	0.0%
[Civil litigation] What specifically would you say is the second biggest challenge?	Sample Size	41	-	-	2	3	5	1	-	1
	High cost	22.6%	-	-	0.0%	0.0%	100.0%	100.0%	-	0.0%
	High risk	24.6%	-	-	0.0%	25.1%	0.0%	0.0%	-	0.0%
	Litigation for labor law	4.4%	-	-	0.0%	0.0%	0.0%	0.0%	-	0.0%
	Class action	3.8%	-	-	0.0%	15.1%	0.0%	0.0%	-	0.0%
	Frivolous suits	34.2%	-	-	100.0%	59.8%	0.0%	0.0%	-	0.0%
	Private attorney gen.	2.6%	-	-	0.0%	0.0%	0.0%	0.0%	-	0.0%
	ADA lawsuit	7.8%	-	-	0.0%	0.0%	0.0%	0.0%	-	100.0%
	None/Other	0.0%	-	-	0.0%	0.0%	0.0%	0.0%	-	0.0%
Advantage of doing business in CA	Sample Size	1142	8	2	107	49	82	118	33	21
	Climate/weather	36.6%	76.5%	76.8%	49.9%	27.3%	35.2%	35.3%	40.4%	32.5%
	Quality of life	19.7%	0.0%	0.0%	15.5%	6.4%	21.9%	20.2%	24.1%	13.4%
	CA is a leader	5.3%	9.3%	0.0%	3.8%	12.7%	6.3%	5.0%	0.0%	6.9%
	Culture of innovation	7.3%	0.0%	0.0%	2.7%	11.5%	2.3%	4.7%	3.1%	13.0%
	CA market	10.0%	0.0%	0.0%	10.4%	13.4%	21.1%	14.2%	0.5%	5.9%
	Asian Pacific market	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.6%	0.5%	2.6%
	Ethnic diversity	6.2%	0.0%	0.0%	0.0%	4.9%	7.0%	7.5%	6.5%	5.9%
	Qualified and skilled workers	3.4%	7.1%	0.0%	2.4%	2.9%	0.0%	1.2%	11.1%	9.3%
	Transportation	1.1%	0.0%	0.0%	0.8%	4.2%	3.0%	1.2%	0.0%	2.6%
	State gov support	1.1%	0.0%	0.0%	2.4%	0.0%	3.0%	0.0%	2.3%	2.6%
	Local gov support	1.1%	7.1%	0.0%	1.3%	2.0%	0.0%	0.0%	0.0%	2.1%
	Higher edu resources	0.9%	0.0%	0.0%	0.0%	2.2%	0.0%	0.0%	6.5%	0.0%
	None/ something else	6.4%	0.0%	23.2%	10.8%	12.4%	0.0%	8.0%	5.0%	3.4%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	Agri.	Mining	Cons.	Manufact.	Wholesale trade	Retail trade	Trans. & utilities	Info.
2nd biggest advantage of doing business in CA?	Sample Size	1142	8	2	107	49	82	118	33	21
	Climate/weather	21.1%	0.0%	23.2%	19.7%	20.4%	14.5%	26.7%	5.5%	15.6%
	Quality of life	21.1%	23.5%	53.6%	25.1%	16.0%	7.0%	18.1%	24.6%	17.7%
	CA is a leader	7.6%	14.2%	0.0%	9.3%	5.4%	9.1%	6.8%	0.5%	5.1%
	Culture of innovation	7.4%	0.0%	0.0%	3.1%	7.9%	13.5%	6.4%	4.5%	4.7%
	CA market	11.0%	9.3%	0.0%	16.7%	15.1%	12.0%	11.5%	14.2%	11.5%
	Asian Pacific market	1.7%	5.8%	0.0%	0.0%	3.5%	4.0%	0.9%	8.8%	0.0%
	Ethnic diversity	8.1%	14.2%	0.0%	2.7%	9.0%	10.3%	11.0%	6.5%	11.8%
	Qualified and skilled workers	4.3%	0.0%	0.0%	1.0%	0.0%	0.0%	3.8%	0.0%	11.8%
	Transportation	3.9%	16.4%	0.0%	2.6%	14.1%	13.4%	4.7%	18.1%	2.1%
	State gov support	1.2%	0.0%	0.0%	1.6%	2.8%	0.0%	1.7%	0.0%	0.0%
	Local gov support	1.4%	0.0%	0.0%	2.4%	0.0%	0.0%	2.0%	0.0%	0.0%
	Higher edu resources	2.8%	0.0%	0.0%	4.6%	1.3%	2.3%	1.2%	0.5%	9.2%
	None/ something else	8.4%	16.4%	23.2%	11.2%	4.4%	13.8%	5.2%	16.9%	10.4%
What is the outlook for your company over the next year?	Sample Size	1142	8	2	107	49	82	118	33	21
	Get much better	10.4%	9.3%	0.0%	6.5%	26.2%	14.1%	14.0%	5.0%	6.5%
	Get a little better	30.4%	40.0%	0.0%	28.6%	27.2%	35.1%	26.4%	29.0%	34.5%
	Better	**40.8%**	**49.3%**	**0.0%**	**35.1%**	**53.4%**	**49.2%**	**40.4%**	**34.0%**	**41.0%**
	About the same	32.2%	12.9%	0.0%	31.4%	18.9%	17.8%	32.5%	30.5%	34.8%
	Worse	**22.5%**	**30.7%**	**76.8%**	**28.5%**	**22.6%**	**33.0%**	**21.9%**	**35.4%**	**24.2%**
	Get a little worse	14.0%	7.1%	0.0%	15.3%	12.9%	27.7%	13.5%	18.5%	17.3%
	Get much worse	8.5%	23.5%	76.8%	13.2%	9.7%	5.4%	8.4%	16.9%	6.9%
	Don't know	4.5%	7.1%	23.2%	5.0%	5.1%	0.0%	5.2%	0.0%	0.0%
Has your company added or reduced jobs (in CA): Added employees	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	86.9%	92.9%	100.0%	91.0%	68.8%	87.1%	90.8%	78.8%	89.9%
	Selected	13.1%	7.1%	0.0%	9.0%	31.2%	12.9%	9.2%	21.2%	10.1%
Has your company added or reduced jobs (in CA): Added non-employee	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	93.8%	78.7%	100.0%	95.0%	84.4%	100.0%	95.0%	95.0%	91.2%
	Selected	6.2%	21.3%	0.0%	5.0%	15.6%	0.0%	5.0%	5.0%	8.8%
Has your company added or reduced jobs (in CA): No change	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	40.8%	34.3%	100.0%	52.1%	67.1%	43.5%	33.3%	63.6%	39.2%
	Selected	59.2%	65.7%	0.0%	47.9%	32.9%	56.5%	66.7%	36.4%	60.8%
Has your company added or reduced jobs (in CA): Reduced employees	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	80.0%	80.0%	23.2%	64.4%	67.7%	72.5%	81.2%	57.6%	79.6%
	Selected	20.0%	20.0%	76.8%	35.6%	32.3%	27.5%	18.8%	42.4%	20.4%
Has your company added or reduced jobs (in CA): Reduced non-employee	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	94.4%	100.0%	76.8%	93.9%	97.8%	91.4%	97.2%	100.0%	88.0%
	Selected	5.6%	0.0%	23.2%	6.1%	2.2%	8.6%	2.8%	0.0%	12.0%
Has your company added or reduced jobs (in CA): Don't know	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	98.5%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	96.6%
	Selected	1.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.4%

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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Has your company increased or reduced investment in CA?	Sample Size	1142	8	2	107	49	82	118	33	21
	Greatly increased	3.6%	7.1%	0.0%	3.1%	11.2%	0.0%	3.4%	0.5%	0.0%
	Slightly increased	18.2%	42.2%	0.0%	20.7%	29.8%	8.9%	21.8%	33.4%	17.0%
	Increased	**21.8%**	**49.3%**	**0.0%**	**23.7%**	**41.0%**	**8.9%**	**25.1%**	**33.8%**	**17.0%**
	No change	48.3%	37.8%	30.4%	42.8%	27.5%	47.5%	48.4%	40.4%	52.3%
	Reduced	**27.8%**	**12.9%**	**69.6%**	**33.5%**	**31.5%**	**43.5%**	**22.8%**	**25.7%**	**28.7%**
	Slightly reduced	15.0%	12.9%	23.2%	15.2%	15.5%	22.7%	15.1%	13.1%	16.7%
	Greatly reduced	12.8%	0.0%	46.4%	18.3%	16.0%	20.8%	7.7%	12.6%	12.0%
	Don't know	2.2%	0.0%	0.0%	0.0%	0.0%	0.0%	3.7%	0.0%	1.9%
Has your company added or reduced jobs (out CA): Added employees	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	93.6%	100.0%	100.0%	93.8%	74.7%	92.0%	95.9%	86.5%	86.3%
	Selected	6.4%	0.0%	0.0%	6.2%	25.3%	8.0%	4.1%	13.5%	13.7%
Has your company added or reduced jobs (out CA): Added non-employee	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	96.2%	100.0%	100.0%	99.0%	90.0%	100.0%	97.3%	100.0%	94.6%
	Selected	3.8%	0.0%	0.0%	1.0%	10.0%	0.0%	2.7%	0.0%	5.4%
Has your company added or reduced jobs (out CA): No change	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	63.2%	55.6%	100.0%	68.1%	82.2%	49.5%	55.7%	71.9%	64.8%
	Selected	36.8%	44.4%	0.0%	31.9%	17.8%	50.5%	44.3%	28.1%	35.2%
Has your company added or reduced jobs (out CA): Reduced employees	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	95.8%	100.0%	100.0%	95.5%	99.8%	96.7%	95.3%	97.3%	90.0%
	Selected	4.2%	0.0%	0.0%	4.5%	0.2%	3.3%	4.7%	2.7%	10.0%
Has your company added or reduced jobs (out CA): Reduced non-employee	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	98.2%	100.0%	100.0%	100.0%	100.0%	96.7%	100.0%	100.0%	93.5%
	Selected	1.8%	0.0%	0.0%	0.0%	0.0%	3.3%	0.0%	0.0%	6.5%
Has your company added or reduced jobs (out CA): Don't know	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	99.3%	100.0%	100.0%	99.0%	100.0%	100.0%	99.1%	99.5%	100.0%
	Selected	0.7%	0.0%	0.0%	1.0%	0.0%	0.0%	0.9%	0.5%	0.0%
Has your company added or reduced jobs (out CA): No operations outside CA	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	47.6%	44.4%	0.0%	39.3%	51.5%	61.8%	46.1%	44.8%	55.4%
	Selected	52.4%	55.6%	100.0%	60.7%	48.5%	38.2%	53.9%	55.2%	44.6%
Has your company increased or reduced investment outside CA?	Sample Size	1142	8	2	107	49	82	118	33	21
	Greatly increased	2.7%	0.0%	0.0%	2.7%	11.3%	4.0%	0.0%	0.5%	7.5%
	Slightly increased	8.0%	16.4%	0.0%	2.6%	17.4%	26.1%	8.4%	0.0%	4.5%
	Increased	**10.7%**	**16.4%**	**0.0%**	**5.3%**	**28.7%**	**30.0%**	**8.4%**	**0.5%**	**12.0%**
	No change	27.6%	35.1%	0.0%	21.2%	16.4%	22.6%	29.2%	28.5%	32.0%
	Reduced	**6.6%**	**0.0%**	**23.2%**	**5.9%**	**14.5%**	**6.1%**	**5.8%**	**8.8%**	**7.5%**
	Slightly reduced	3.7%	0.0%	23.2%	2.9%	5.8%	6.1%	4.1%	0.0%	4.1%
	Greatly reduced	2.9%	0.0%	0.0%	2.9%	8.7%	0.0%	1.7%	8.8%	3.4%
	Don't know	1.4%	0.0%	0.0%	2.9%	0.0%	0.0%	0.9%	0.9%	0.0%
	None outside CA	53.7%	48.5%	76.8%	64.7%	40.5%	41.3%	55.8%	61.3%	48.5%

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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Plan to add or reduce jobs outside CA in 2013: Add employees	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	92.4%	100.0%	100.0%	93.6%	72.4%	95.1%	99.1%	93.5%	89.4%
	Selected	7.6%	0.0%	0.0%	6.4%	27.6%	4.9%	0.9%	6.5%	10.6%
Plan to add or reduce jobs outside CA in 2013: Add non-employee	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	92.4%	90.7%	100.0%	95.1%	88.4%	97.0%	92.7%	97.7%	92.5%
	Selected	7.6%	9.3%	0.0%	4.9%	11.6%	3.0%	7.3%	2.3%	7.5%
Plan to add or reduce jobs outside CA in 2013: No change	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	71.5%	77.8%	100.0%	78.1%	80.1%	65.6%	60.8%	78.0%	69.9%
	Selected	28.5%	22.2%	0.0%	21.9%	19.9%	34.4%	39.2%	22.0%	30.1%
Plan to add or reduce jobs outside CA in 2013: Reduce employees	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	98.3%	92.9%	100.0%	97.9%	96.9%	96.7%	99.4%	99.5%	93.3%
	Selected	1.7%	7.1%	0.0%	2.1%	3.1%	3.3%	0.6%	0.5%	6.7%
Plan to add or reduce jobs outside CA in 2013: Reduce non-employee	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	99.5%	100.0%	100.0%	99.0%	100.0%	96.7%	100.0%	100.0%	100.0%
	Selected	0.5%	0.0%	0.0%	1.0%	0.0%	3.3%	0.0%	0.0%	0.0%
Plan to add or reduce jobs outside CA in 2013: Don't know	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	94.5%	90.7%	100.0%	92.1%	93.4%	97.0%	95.6%	99.5%	96.6%
	Selected	5.5%	9.3%	0.0%	7.9%	6.6%	3.0%	4.4%	0.5%	3.4%
Plan to add or reduce jobs outside CA in 2013: No operations outside CA	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	46.8%	48.0%	0.0%	40.8%	63.0%	48.6%	46.8%	31.7%	53.3%
	Selected	53.2%	52.0%	100.0%	59.2%	37.0%	51.4%	53.2%	68.3%	46.7%
Plan to increase or decrease investment outside CA in 2013?	Sample Size	1142	8	2	107	49	82	118	33	21
	Greatly increase	4.8%	7.1%	0.0%	1.9%	16.5%	4.0%	4.7%	0.5%	4.1%
	Slightly increase	11.9%	18.6%	0.0%	7.5%	20.2%	15.0%	5.3%	7.0%	9.0%
	Increase	**16.7%**	**25.8%**	**0.0%**	**9.4%**	**36.7%**	**19.0%**	**10.0%**	**7.5%**	**13.2%**
	No change	23.5%	5.8%	0.0%	19.5%	18.0%	31.1%	28.2%	21.5%	35.8%
	Decrease	**3.9%**	**0.0%**	**0.0%**	**5.0%**	**6.2%**	**2.5%**	**7.2%**	**0.0%**	**11.0%**
	Slightly decrease	2.4%	0.0%	0.0%	1.0%	1.8%	2.5%	5.2%	0.0%	7.7%
	Greatly decrease	1.5%	0.0%	0.0%	4.0%	4.4%	0.0%	2.0%	0.0%	3.4%
	Don't know	4.0%	9.3%	0.0%	7.1%	4.4%	0.0%	3.4%	2.7%	0.0%
	None outside CA	51.9%	59.1%	100.0%	58.9%	34.8%	47.4%	51.2%	68.3%	40.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Plan to add or reduce jobs in CA in 2013: Add employees	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	86.0%	83.6%	100.0%	90.6%	74.0%	88.1%	92.6%	81.6%	90.5%
	Selected	14.0%	16.4%	0.0%	9.4%	26.0%	11.9%	7.4%	18.4%	9.5%
Plan to add or reduce jobs in CA in 2013: Add non-employee	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	89.9%	83.6%	100.0%	91.7%	85.3%	100.0%	94.0%	93.6%	91.2%
	Selected	10.1%	16.4%	0.0%	8.3%	14.7%	0.0%	6.0%	6.4%	8.8%
Plan to add or reduce jobs in CA in 2013: No change	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	44.8%	32.9%	76.8%	53.4%	65.9%	35.2%	37.8%	50.0%	44.2%
	Selected	55.2%	67.1%	23.2%	46.6%	34.1%	64.8%	62.2%	50.0%	55.8%
Plan to add or reduce jobs in CA in 2013: Reduce employees	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	87.6%	92.9%	100.0%	77.6%	78.0%	82.8%	88.6%	81.7%	82.9%
	Selected	12.4%	7.1%	0.0%	22.4%	22.0%	17.2%	11.4%	18.3%	17.1%
Plan to add or reduce jobs in CA in 2013: Reduce non-employee	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	96.8%	100.0%	76.8%	96.2%	97.1%	97.0%	97.6%	100.0%	91.5%
	Selected	3.2%	0.0%	23.2%	3.8%	2.9%	3.0%	2.4%	0.0%	8.5%
Plan to add or reduce jobs in CA in 2013: Don't know	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	89.4%	100.0%	46.4%	86.7%	93.2%	97.0%	85.8%	93.0%	86.7%
	Selected	10.6%	0.0%	53.6%	13.3%	6.8%	3.0%	14.2%	7.0%	13.3%
Plan to increase or decrease investment in CA in 2013?	Sample Size	1142	8	2	107	49	82	118	33	21
	Greatly increase	3.3%	9.3%	0.0%	2.1%	10.6%	8.0%	2.9%	5.4%	0.0%
	Slightly increase	24.1%	32.9%	0.0%	21.6%	20.5%	21.4%	23.5%	25.7%	25.6%
	Increase	**27.5%**	**42.2%**	**0.0%**	**23.7%**	**31.1%**	**29.4%**	**26.4%**	**31.1%**	**25.6%**
	No change	45.1%	37.8%	23.2%	36.9%	35.0%	34.0%	48.3%	32.3%	46.8%
	Decrease	**19.5%**	**20.0%**	**23.2%**	**30.7%**	**24.2%**	**36.7%**	**15.8%**	**23.4%**	**25.6%**
	Slightly decrease	12.3%	20.0%	0.0%	17.6%	8.7%	34.3%	11.2%	13.1%	13.6%
	Greatly decrease	7.2%	0.0%	23.2%	13.1%	15.4%	2.3%	4.6%	10.3%	12.0%
	Don't know	7.9%	0.0%	53.6%	8.7%	9.7%	0.0%	9.5%	13.1%	1.9%
Plan to reduce jobs or investment in CA because of: Permitting challenges	Sample Size	57	1	-	5	4	5	9	0	3
	Not selected	84.1%	100.0%	-	79.5%	73.9%	100.0%	100.0%	100.0%	60.9%
	Selected	15.9%	0.0%	-	20.5%	26.1%	0.0%	0.0%	0.0%	39.1%
Plan to reduce jobs or investment in CA because of: Regulatory climate	Sample Size	57	1	-	5	4	5	9	0	3
	Not selected	70.9%	100.0%	-	79.5%	53.9%	56.7%	92.8%	100.0%	53.1%
	Selected	29.1%	0.0%	-	20.5%	46.1%	43.3%	7.2%	0.0%	46.9%
Plan to reduce jobs or investment in CA because of: High cost of business	Sample Size	57	1	-	5	4	5	9	0	3
	Not selected	35.1%	0.0%	-	32.3%	21.9%	0.0%	34.9%	100.0%	40.6%
	Selected	64.9%	100.0%	-	67.7%	78.1%	100.0%	65.1%	0.0%	59.4%
Plan to reduce jobs or investment in CA because of: Uncertainty regarding state	Sample Size	57	1	-	5	4	5	9	0	3
	Not selected	57.6%	100.0%	-	37.2%	19.7%	56.7%	56.6%	100.0%	60.9%
	Selected	42.4%	0.0%	-	62.8%	80.3%	43.3%	43.4%	0.0%	39.1%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Plan to reduce jobs or investment in CA because of: Something else	Sample Size	57	1	-	5	4	5	9	0	3
	Not selected	88.4%	100.0%	-	83.3%	80.3%	100.0%	100.0%	0.0%	79.7%
	Selected	11.6%	0.0%	-	16.7%	19.7%	0.0%	0.0%	100.0%	20.3%
Is your company planning to move reduced CA jobs to another state/country?	Sample Size	23	1	-	3	2	3	1	0	1
	Yes, other states	10.9%	0.0%	-	24.8%	6.5%	0.0%	0.0%	0.0%	38.2%
	Yes, other countries	11.6%	0.0%	-	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
	Yes, both	14.3%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	No	63.2%	100.0%	-	75.2%	93.5%	100.0%	0.0%	100.0%	61.8%
Do you think of state government as helpful for growing your business?	Sample Size	1142	8	2	107	49	82	118	33	21
	Very helpful	2.3%	0.0%	0.0%	0.0%	8.4%	4.0%	0.0%	0.0%	10.5%
	SW helpful	9.5%	0.0%	0.0%	6.3%	15.3%	18.7%	7.2%	0.0%	7.9%
	Helpful	**11.8%**	**0.0%**	**0.0%**	**6.3%**	**23.6%**	**22.7%**	**7.2%**	**0.0%**	**18.3%**
	Neither	23.5%	9.3%	0.0%	25.3%	8.3%	6.3%	24.3%	13.8%	11.8%
	Obstacle	**61.3%**	**90.7%**	**100.0%**	**68.4%**	**60.9%**	**67.9%**	**63.8%**	**81.2%**	**69.8%**
	A limited obstacle	20.7%	23.5%	23.2%	14.2%	12.6%	29.1%	26.6%	24.3%	41.8%
	A significant obstacle	40.6%	67.1%	76.8%	54.2%	48.3%	38.8%	37.2%	56.9%	28.1%
	Don't know	3.3%	0.0%	0.0%	0.0%	7.1%	3.0%	4.6%	5.0%	0.0%
Do you think of local government as helpful for growing your business?	Sample Size	1142	8	2	107	49	82	118	33	21
	Very helpful	3.0%	7.1%	0.0%	2.1%	7.8%	0.0%	0.0%	0.5%	10.9%
	SW helpful	14.4%	7.1%	0.0%	11.6%	15.3%	21.2%	12.5%	9.8%	7.3%
	Helpful	**17.4%**	**14.2%**	**0.0%**	**13.7%**	**23.1%**	**21.2%**	**12.5%**	**10.2%**	**18.2%**
	Neither	30.5%	30.7%	0.0%	26.8%	20.7%	23.7%	32.5%	23.1%	20.8%
	Obstacle	**48.7%**	**55.1%**	**100.0%**	**57.6%**	**50.0%**	**49.6%**	**48.3%**	**61.7%**	**60.9%**
	A limited obstacle	24.9%	16.4%	23.2%	26.2%	23.9%	32.6%	25.8%	31.7%	44.3%
	A significant obstacle	23.7%	38.7%	76.8%	31.4%	26.1%	17.0%	22.5%	30.0%	16.6%
	Don't know	3.5%	0.0%	0.0%	1.9%	6.1%	5.5%	6.8%	5.0%	0.0%
Do you believe state gov responded appropriately to the econ. crisis?	Sample Size	1142	8	2	107	49	82	118	33	21
	Yes	12.5%	0.0%	0.0%	8.2%	13.5%	13.1%	12.8%	9.1%	11.1%
	No	72.0%	92.9%	100.0%	85.3%	77.0%	67.4%	70.0%	83.7%	74.3%
	Don't know	15.5%	7.1%	0.0%	6.5%	9.5%	19.4%	17.2%	7.3%	14.6%
Do you expect the "Affordable Care Act," commonly called "Obamacare," to have a positive or a negative impact on your business in the next year (2013)?	Sample Size	1142	8	2	107	49	82	118	33	21
	Very pos	7.2%	9.3%	0.0%	7.1%	22.1%	10.3%	5.4%	5.0%	16.5%
	SW pos	12.3%	0.0%	0.0%	6.3%	5.6%	5.5%	10.0%	11.0%	17.5%
	Positive	**19.6%**	**9.3%**	**0.0%**	**13.3%**	**27.7%**	**15.8%**	**15.4%**	**15.9%**	**34.0%**
	Negative	**47.2%**	**69.3%**	**100.0%**	**55.3%**	**51.2%**	**52.3%**	**45.6%**	**54.0%**	**34.2%**
	SW neg	15.0%	14.2%	30.4%	17.0%	10.2%	10.5%	12.2%	7.7%	12.3%
	Ver neg	32.3%	55.1%	69.6%	38.3%	41.0%	41.8%	33.5%	46.2%	21.9%
	No impact	22.7%	21.3%	0.0%	20.8%	16.9%	22.5%	29.9%	17.0%	20.6%
	Don't know	10.5%	0.0%	0.0%	10.6%	4.2%	9.4%	9.0%	13.1%	11.2%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	Agri.	Mining	Cons.	Manufact.	Wholesale trade	Retail trade	Trans. & utilities	Info.
Do you believe that California's first-in-the-nation environmental regulations will result in higher job growth or lower job growth?	Sample Size	1142	8	2	107	49	82	118	33	21
	Much higher	3.9%	7.1%	0.0%	1.0%	7.7%	6.3%	1.9%	11.5%	7.2%
	SW higher	20.2%	7.1%	0.0%	14.5%	20.1%	29.5%	13.6%	11.0%	20.4%
	Higher	**24.0%**	**14.2%**	**0.0%**	**15.5%**	**27.8%**	**35.9%**	**15.5%**	**22.5%**	**27.6%**
	No impact	13.3%	9.3%	0.0%	12.3%	7.8%	11.2%	18.5%	7.0%	21.1%
	Lower	**47.0%**	**76.5%**	**100.0%**	**62.1%**	**55.9%**	**48.9%**	**42.6%**	**52.0%**	**45.4%**
	SW lower	17.7%	14.2%	0.0%	17.5%	20.3%	18.0%	14.6%	12.0%	21.6%
	Much lower	29.3%	62.2%	100.0%	44.6%	35.6%	31.0%	28.0%	40.0%	23.8%
	Don't know	15.7%	0.0%	0.0%	10.1%	8.5%	4.0%	23.5%	18.5%	5.9%
Has your business suffered because of the state's permitting process?	Sample Size	1142	8	2	107	49	82	118	33	21
	Yes	32.9%	45.8%	100.0%	68.0%	57.7%	28.0%	24.3%	66.5%	21.6%
	No	48.6%	21.3%	0.0%	19.9%	23.3%	51.6%	56.9%	26.9%	58.1%
	Don't know	18.4%	32.9%	0.0%	12.1%	19.0%	20.4%	18.9%	6.5%	20.2%
Litigation reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	21.5%	12.9%	76.8%	26.9%	24.8%	31.6%	16.6%	14.3%	6.6%
	SW pos impact	30.7%	30.7%	23.2%	32.4%	39.1%	42.2%	24.7%	26.4%	34.2%
	Positive	**52.2%**	**43.6%**	**100.0%**	**59.3%**	**63.9%**	**73.8%**	**41.3%**	**40.7%**	**40.8%**
	Negative	**9.2%**	**7.1%**	**0.0%**	**5.4%**	**4.6%**	**6.1%**	**11.2%**	**19.6%**	**18.7%**
	SW neg impact	6.3%	7.1%	0.0%	3.4%	2.2%	6.1%	9.0%	8.8%	5.1%
	Strong neg impact	2.9%	0.0%	0.0%	2.0%	2.4%	0.0%	2.2%	10.8%	13.6%
	No impact	17.1%	25.8%	0.0%	14.7%	19.8%	5.4%	19.2%	26.1%	12.8%
	Don't know	21.4%	23.5%	0.0%	20.6%	11.8%	14.7%	28.3%	13.5%	27.7%
Labor law reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	21.6%	36.5%	46.4%	27.3%	31.2%	27.7%	20.8%	13.8%	11.0%
	SW pos impact	26.3%	21.3%	53.6%	25.7%	30.4%	43.1%	17.8%	15.3%	36.6%
	Positive	**47.9%**	**57.8%**	**100.0%**	**53.0%**	**61.6%**	**70.8%**	**38.6%**	**29.1%**	**47.5%**
	Negative	**13.7%**	**9.3%**	**0.0%**	**8.2%**	**9.7%**	**8.4%**	**16.6%**	**32.7%**	**23.8%**
	SW neg impact	7.6%	9.3%	0.0%	5.4%	4.4%	3.0%	9.6%	0.0%	9.6%
	Strong neg impact	6.1%	0.0%	0.0%	2.8%	5.3%	5.4%	7.0%	32.7%	14.2%
	No impact	17.4%	9.3%	0.0%	21.8%	16.9%	2.3%	23.0%	21.1%	7.7%
	Don't know	21.1%	23.5%	0.0%	17.0%	11.8%	18.5%	21.9%	17.0%	21.0%
Tax reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	29.8%	20.0%	23.2%	34.2%	44.3%	41.6%	21.7%	25.3%	22.7%
	SW pos impact	23.2%	16.4%	76.8%	20.1%	18.5%	34.6%	25.1%	9.7%	15.0%
	Positive	**53.0%**	**36.5%**	**100.0%**	**54.3%**	**62.8%**	**76.1%**	**46.8%**	**35.0%**	**37.8%**
	Negative	**18.2%**	**14.2%**	**0.0%**	**15.5%**	**11.3%**	**12.4%**	**22.0%**	**37.7%**	**25.3%**
	SW neg impact	10.0%	7.1%	0.0%	6.9%	4.4%	7.0%	10.5%	13.8%	17.0%
	Strong neg impact	8.2%	7.1%	0.0%	8.6%	6.8%	5.4%	11.5%	23.9%	8.3%
	No impact	11.7%	32.9%	0.0%	14.7%	13.5%	5.4%	9.0%	13.7%	17.7%
	Don't know	17.0%	16.4%	0.0%	15.5%	12.4%	6.1%	22.2%	13.5%	19.2%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Government spending reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	31.1%	41.4%	76.8%	42.8%	37.2%	40.3%	22.2%	25.3%	15.0%
	SW pos impact	21.6%	7.1%	23.2%	20.0%	27.7%	22.5%	22.9%	16.2%	28.1%
	Positive	**52.7%**	**48.5%**	**100.0%**	**62.8%**	**65.0%**	**62.8%**	**45.1%**	**41.6%**	**43.1%**
	Negative	**16.5%**	**0.0%**	**0.0%**	**11.6%**	**6.8%**	**19.5%**	**17.8%**	**18.1%**	**24.1%**
	SW neg impact	7.7%	0.0%	0.0%	2.8%	4.4%	10.1%	8.3%	5.0%	4.7%
	Strong neg impact	8.8%	0.0%	0.0%	8.8%	2.4%	9.4%	9.5%	13.1%	19.5%
	No impact	13.8%	25.8%	0.0%	14.2%	16.5%	8.6%	16.3%	33.3%	14.4%
	Don't know	17.0%	25.8%	0.0%	11.4%	11.8%	9.1%	20.7%	7.0%	18.4%
Regulatory reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	26.7%	34.3%	76.8%	34.1%	33.2%	30.5%	20.7%	25.3%	9.9%
	SW pos impact	20.5%	23.5%	23.2%	16.7%	30.7%	26.5%	13.6%	11.3%	21.8%
	Positive	**47.2%**	**57.8%**	**100.0%**	**50.8%**	**64.0%**	**57.0%**	**34.3%**	**36.6%**	**31.7%**
	Negative	**14.8%**	**7.1%**	**0.0%**	**15.9%**	**6.4%**	**16.4%**	**17.2%**	**14.9%**	**30.4%**
	SW neg impact	8.4%	7.1%	0.0%	9.7%	4.4%	7.0%	8.2%	0.0%	16.8%
	Strong neg impact	6.4%	0.0%	0.0%	6.2%	2.0%	9.4%	9.0%	14.9%	13.6%
	No impact	15.1%	9.3%	0.0%	10.0%	20.1%	6.3%	18.1%	23.4%	13.6%
	Don't know	22.9%	25.8%	0.0%	23.4%	9.5%	20.3%	30.4%	25.1%	24.3%
Permitting reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	25.2%	27.1%	76.8%	37.0%	32.1%	35.3%	21.1%	20.3%	11.0%
	SW pos impact	24.6%	32.9%	23.2%	22.7%	29.0%	26.7%	16.9%	18.6%	29.8%
	Positive	**49.8%**	**60.0%**	**100.0%**	**59.8%**	**61.1%**	**62.0%**	**38.1%**	**38.9%**	**40.8%**
	Negative	**12.5%**	**7.1%**	**0.0%**	**7.9%**	**6.4%**	**15.5%**	**12.7%**	**34.5%**	**24.6%**
	SW neg impact	7.6%	7.1%	0.0%	4.1%	2.2%	11.5%	8.7%	10.6%	10.4%
	Strong neg impact	4.9%	0.0%	0.0%	3.8%	4.2%	4.0%	4.0%	23.9%	14.2%
	No impact	15.8%	9.3%	0.0%	10.6%	20.8%	11.1%	16.7%	26.1%	13.6%
	Don't know	21.9%	23.5%	0.0%	21.7%	11.8%	11.5%	32.5%	0.5%	21.0%
Energy costs reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	21.4%	20.0%	53.6%	32.2%	26.1%	20.4%	21.1%	15.3%	21.9%
	SW pos impact	27.7%	40.0%	46.4%	24.2%	30.8%	41.4%	28.1%	35.7%	19.2%
	Positive	**49.0%**	**60.0%**	**100.0%**	**56.4%**	**56.9%**	**61.8%**	**49.2%**	**51.0%**	**41.1%**
	Negative	**15.0%**	**7.1%**	**0.0%**	**10.7%**	**16.7%**	**19.5%**	**14.1%**	**30.4%**	**20.0%**
	SW neg impact	8.6%	7.1%	0.0%	5.2%	9.8%	13.1%	7.9%	13.1%	12.5%
	Strong neg impact	6.4%	0.0%	0.0%	5.5%	6.8%	6.3%	6.2%	17.4%	7.5%
	No impact	15.3%	16.4%	0.0%	12.5%	16.9%	5.6%	16.8%	13.1%	18.7%
	Don't know	20.7%	16.4%	0.0%	20.4%	9.5%	13.1%	19.9%	5.5%	20.2%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Infrastructure investment reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	21.0%	7.1%	46.4%	31.7%	21.2%	21.6%	17.1%	14.2%	9.6%
	SW pos impact	27.8%	36.5%	53.6%	24.8%	29.9%	40.0%	26.0%	24.1%	34.4%
	Positive	**48.7%**	**43.6%**	**100.0%**	**56.5%**	**51.1%**	**61.6%**	**43.1%**	**38.4%**	**44.0%**
	Negative	**9.8%**	**7.1%**	**0.0%**	**12.8%**	**13.3%**	**13.4%**	**10.0%**	**13.1%**	**17.9%**
	SW neg impact	5.7%	0.0%	0.0%	8.6%	8.7%	9.4%	4.7%	6.5%	9.6%
	Strong neg impact	4.1%	7.1%	0.0%	4.2%	4.6%	4.0%	5.3%	6.6%	8.3%
	No impact	17.4%	25.8%	0.0%	12.4%	20.9%	12.6%	15.8%	26.2%	21.1%
	Don't know	24.1%	23.5%	0.0%	18.3%	14.7%	12.4%	31.1%	22.3%	17.0%
Education reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	25.4%	20.0%	0.0%	28.6%	24.5%	35.8%	19.9%	14.2%	10.9%
	SW pos impact	24.7%	23.5%	76.8%	25.0%	31.0%	27.7%	18.8%	18.4%	31.3%
	Positive	**50.1%**	**43.6%**	**76.8%**	**53.6%**	**55.5%**	**63.5%**	**38.8%**	**32.7%**	**42.2%**
	Negative	**11.0%**	**7.1%**	**0.0%**	**8.4%**	**17.1%**	**12.4%**	**13.8%**	**19.2%**	**20.5%**
	SW neg impact	5.5%	7.1%	0.0%	2.6%	9.5%	10.1%	6.3%	8.8%	9.6%
	Strong neg impact	5.5%	0.0%	0.0%	5.7%	7.5%	2.3%	7.5%	10.3%	10.8%
	No impact	21.2%	32.9%	0.0%	18.6%	27.4%	15.7%	27.5%	31.2%	20.3%
	Don't know	17.7%	16.4%	23.2%	19.4%	0.0%	8.4%	20.0%	17.0%	17.0%
Litigation: Class action lawsuit reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	16.0%	20.0%	23.2%	21.5%	13.4%	25.2%	14.9%	14.3%	7.9%
	SW pos impact	30.1%	30.7%	76.8%	30.7%	40.8%	44.6%	23.0%	26.4%	25.0%
	Positive	**46.1%**	**50.7%**	**100.0%**	**52.2%**	**54.1%**	**69.8%**	**37.9%**	**40.7%**	**32.9%**
	Negative	**10.4%**	**25.8%**	**0.0%**	**5.4%**	**6.4%**	**5.4%**	**13.0%**	**12.6%**	**20.0%**
	SW neg impact	6.4%	18.6%	0.0%	1.0%	6.2%	5.4%	7.0%	12.6%	6.6%
	Strong neg impact	4.0%	7.1%	0.0%	4.4%	0.2%	0.0%	6.0%	0.0%	13.4%
	No impact	18.7%	7.1%	0.0%	16.5%	19.3%	6.3%	21.5%	26.1%	25.4%
	Don't know	24.8%	16.4%	0.0%	25.9%	20.2%	18.5%	27.6%	20.5%	21.7%
Litigation: Frivolous lawsuit reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	39.2%	43.6%	76.8%	51.2%	41.7%	54.0%	32.4%	31.1%	24.3%
	SW pos impact	32.0%	40.0%	23.2%	22.4%	32.4%	21.2%	37.7%	30.5%	37.2%
	Positive	**71.2%**	**83.6%**	**100.0%**	**73.6%**	**74.0%**	**75.2%**	**70.1%**	**61.7%**	**61.6%**
	Negative	**7.1%**	**7.1%**	**0.0%**	**3.4%**	**11.5%**	**5.4%**	**6.4%**	**10.2%**	**13.6%**
	SW neg impact	4.3%	0.0%	0.0%	0.0%	7.3%	2.3%	3.5%	10.2%	6.1%
	Strong neg impact	2.8%	7.1%	0.0%	3.4%	4.2%	3.0%	2.9%	0.0%	7.5%
	No impact	12.6%	0.0%	0.0%	12.4%	12.3%	10.3%	13.7%	21.1%	13.6%
	Don't know	9.1%	9.3%	0.0%	10.6%	2.2%	9.1%	9.8%	7.0%	11.2%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Litigation: Bounty hunter reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	17.8%	12.9%	23.2%	18.6%	26.4%	18.1%	16.2%	23.1%	4.6%
	SW pos impact	23.6%	40.0%	0.0%	28.1%	25.6%	25.6%	16.4%	14.0%	8.9%
	Positive	**41.4%**	**52.9%**	**23.2%**	**46.7%**	**52.0%**	**43.7%**	**32.6%**	**37.1%**	**13.5%**
	Negative	**8.9%**	**7.1%**	**0.0%**	**3.4%**	**15.5%**	**7.0%**	**9.8%**	**10.2%**	**23.2%**
	SW neg impact	4.8%	7.1%	0.0%	2.0%	9.5%	0.0%	7.2%	7.9%	15.8%
	Strong neg impact	4.1%	0.0%	0.0%	1.3%	6.0%	7.0%	2.6%	2.3%	7.5%
	No impact	16.0%	16.4%	23.2%	14.9%	16.3%	11.7%	22.8%	19.6%	23.6%
	Don't know	33.7%	23.5%	53.6%	35.0%	16.2%	37.6%	34.8%	33.2%	39.6%
Litigation: Product liability reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	17.8%	5.8%	46.4%	21.7%	21.6%	25.5%	16.8%	5.0%	6.6%
	SW pos impact	29.2%	30.7%	30.4%	28.1%	38.9%	35.1%	31.1%	24.0%	27.0%
	Positive	**47.0%**	**36.5%**	**76.8%**	**49.8%**	**60.5%**	**60.7%**	**47.9%**	**29.0%**	**33.6%**
	Negative	**8.8%**	**7.1%**	**0.0%**	**4.7%**	**13.7%**	**7.7%**	**9.1%**	**7.9%**	**28.0%**
	SW neg impact	4.9%	7.1%	0.0%	0.0%	13.5%	0.0%	6.2%	7.9%	9.2%
	Strong neg impact	3.9%	0.0%	0.0%	4.7%	0.2%	7.7%	2.8%	0.0%	18.8%
	No impact	14.4%	9.3%	23.2%	11.4%	11.6%	10.3%	12.3%	16.9%	17.7%
	Don't know	29.8%	47.1%	0.0%	34.1%	14.2%	21.3%	30.7%	46.2%	20.7%
Litigation: Institute a "loser pays" requirement for civil lawsuits	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	26.8%	27.1%	23.2%	35.6%	28.9%	52.2%	25.3%	21.3%	12.3%
	SW pos impact	25.3%	9.3%	53.6%	22.5%	33.1%	10.9%	21.2%	13.8%	23.1%
	Positive	**52.0%**	**36.5%**	**76.8%**	**58.1%**	**61.9%**	**63.1%**	**46.5%**	**35.0%**	**35.4%**
	Negative	**13.7%**	**21.3%**	**0.0%**	**7.9%**	**15.9%**	**7.7%**	**16.9%**	**28.2%**	**18.2%**
	SW neg impact	7.9%	14.2%	0.0%	1.3%	8.8%	2.3%	9.8%	19.4%	15.1%
	Strong neg impact	5.8%	7.1%	0.0%	6.5%	7.1%	5.4%	7.1%	8.8%	3.1%
	No impact	13.9%	25.8%	0.0%	11.6%	14.8%	9.4%	12.0%	16.2%	25.0%
	Don't know	20.4%	16.4%	23.2%	22.4%	7.3%	19.9%	24.6%	20.5%	21.5%
Labor Laws: Overtime reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	24.4%	30.7%	46.4%	35.6%	20.9%	43.5%	21.9%	8.8%	19.0%
	SW pos impact	34.2%	34.3%	30.4%	29.4%	49.6%	36.2%	32.3%	26.4%	36.4%
	Positive	**58.6%**	**64.9%**	**76.8%**	**65.0%**	**70.5%**	**79.7%**	**54.2%**	**35.2%**	**55.5%**
	Negative	**14.5%**	**16.4%**	**0.0%**	**11.2%**	**15.9%**	**9.4%**	**19.3%**	**26.9%**	**14.2%**
	SW neg impact	8.3%	16.4%	0.0%	6.8%	6.6%	7.0%	10.4%	11.5%	7.7%
	Strong neg impact	6.2%	0.0%	0.0%	4.4%	9.3%	2.3%	8.8%	15.3%	6.5%
	No impact	16.0%	9.3%	23.2%	16.9%	9.1%	7.9%	17.2%	22.7%	22.5%
	Don't know	10.9%	9.3%	0.0%	7.0%	4.4%	3.0%	9.3%	15.2%	7.9%

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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Labor Laws: Meal and rest period reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	15.2%	9.3%	23.2%	19.8%	14.4%	23.1%	14.2%	0.0%	7.2%
	SW pos impact	29.5%	22.2%	0.0%	28.8%	42.1%	26.0%	27.8%	17.9%	32.8%
	Positive	**44.7%**	**31.6%**	**23.2%**	**48.6%**	**56.5%**	**49.0%**	**41.9%**	**17.9%**	**40.0%**
	Negative	**12.8%**	**21.3%**	**0.0%**	**8.6%**	**6.8%**	**20.4%**	**14.6%**	**28.9%**	**19.3%**
	SW neg impact	8.0%	14.2%	0.0%	5.6%	6.6%	13.1%	7.6%	13.5%	7.7%
	Strong neg impact	4.8%	7.1%	0.0%	3.1%	0.2%	7.2%	7.0%	15.3%	11.6%
	No impact	23.8%	16.4%	76.8%	28.8%	25.0%	21.2%	19.1%	23.4%	24.8%
	Don't know	18.6%	30.7%	0.0%	14.0%	11.7%	9.4%	24.4%	29.8%	15.9%
Labor Laws: Conform state labor law to federal labor law	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	14.7%	20.0%	23.2%	18.5%	21.7%	11.1%	12.6%	8.8%	10.3%
	SW pos impact	27.5%	14.2%	30.4%	26.4%	34.0%	34.7%	22.4%	21.5%	22.4%
	Positive	**42.3%**	**34.3%**	**53.6%**	**44.9%**	**55.7%**	**45.8%**	**35.0%**	**30.3%**	**32.7%**
	Negative	**11.6%**	**16.4%**	**0.0%**	**6.5%**	**12.6%**	**18.1%**	**15.6%**	**17.6%**	**14.2%**
	SW neg impact	6.6%	7.1%	0.0%	4.5%	4.4%	8.0%	9.3%	2.3%	7.7%
	Strong neg impact	5.0%	9.3%	0.0%	2.0%	8.2%	10.1%	6.3%	15.3%	6.5%
	No impact	18.2%	32.9%	23.2%	20.0%	18.1%	16.5%	18.1%	27.7%	21.5%
	Don't know	27.9%	16.4%	23.2%	28.5%	13.6%	19.6%	31.4%	24.4%	31.6%
Taxes: Reduce tax rates	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	44.3%	43.6%	76.8%	56.2%	55.2%	68.3%	40.0%	37.2%	35.3%
	SW pos impact	29.5%	40.0%	23.2%	23.5%	24.5%	9.7%	33.7%	41.9%	27.4%
	Positive	**73.8%**	**83.6%**	**100.0%**	**79.7%**	**79.6%**	**78.1%**	**73.7%**	**79.2%**	**62.7%**
	Negative	**11.7%**	**7.1%**	**0.0%**	**5.2%**	**8.6%**	**15.8%**	**10.4%**	**6.5%**	**21.0%**
	SW neg impact	7.1%	0.0%	0.0%	1.9%	6.2%	10.5%	8.6%	0.0%	9.6%
	Strong neg impact	4.6%	7.1%	0.0%	3.4%	2.4%	5.4%	1.9%	6.5%	11.3%
	No impact	7.5%	0.0%	0.0%	7.7%	9.5%	3.0%	8.2%	7.3%	8.5%
	Don't know	7.0%	9.3%	0.0%	7.3%	2.2%	3.0%	7.7%	7.0%	7.9%
Taxes: Lower state sales tax rate while broadening the base to include more services	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	26.8%	21.3%	46.4%	27.3%	43.4%	48.4%	24.0%	20.7%	8.5%
	SW pos impact	33.5%	38.7%	0.0%	33.7%	28.6%	26.9%	38.2%	45.7%	45.1%
	Positive	**60.3%**	**60.0%**	**46.4%**	**61.0%**	**72.0%**	**75.4%**	**62.2%**	**66.4%**	**53.6%**
	Negative	**18.0%**	**16.4%**	**30.4%**	**18.0%**	**16.9%**	**7.9%**	**11.2%**	**23.9%**	**28.5%**
	SW neg impact	10.3%	7.1%	30.4%	8.2%	13.1%	2.5%	5.5%	7.0%	10.5%
	Strong neg impact	7.8%	9.3%	0.0%	9.8%	3.8%	5.4%	5.8%	16.9%	18.0%
	No impact	10.9%	7.1%	0.0%	12.5%	8.8%	13.7%	15.8%	2.3%	11.0%
	Don't know	10.8%	16.4%	23.2%	8.5%	2.2%	3.0%	10.8%	7.5%	6.9%

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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Taxes: Conform California tax law to federal law for simplification	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	18.6%	43.6%	23.2%	17.1%	25.1%	28.8%	15.9%	12.6%	4.7%
	SW pos impact	34.2%	14.2%	53.6%	34.1%	38.3%	36.8%	28.8%	35.9%	32.3%
	Positive	**52.8%**	**57.8%**	**76.8%**	**51.2%**	**63.4%**	**65.6%**	**44.6%**	**48.5%**	**36.9%**
	Negative	**9.7%**	**16.4%**	**0.0%**	**5.3%**	**10.7%**	**10.1%**	**14.6%**	**4.1%**	**16.0%**
	SW neg impact	5.4%	7.1%	0.0%	2.0%	3.5%	10.1%	8.5%	4.1%	12.6%
	Strong neg impact	4.3%	9.3%	0.0%	3.4%	7.1%	0.0%	6.1%	0.0%	3.4%
	No impact	13.6%	7.1%	0.0%	15.7%	14.6%	8.6%	11.6%	24.6%	22.6%
	Don't know	23.9%	18.6%	23.2%	27.7%	11.3%	15.7%	29.2%	22.8%	24.5%
Taxes: Eliminate manufacturing equipment sales tax	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	26.9%	52.9%	69.6%	27.9%	54.4%	47.5%	26.0%	19.1%	18.2%
	SW pos impact	30.4%	14.2%	30.4%	26.5%	36.9%	31.3%	29.7%	32.0%	35.9%
	Positive	**57.3%**	**67.1%**	**100.0%**	**54.4%**	**91.4%**	**78.8%**	**55.7%**	**51.1%**	**54.2%**
	Negative	**11.1%**	**16.4%**	**0.0%**	**12.4%**	**4.6%**	**9.4%**	**14.1%**	**7.7%**	**5.6%**
	SW neg impact	6.6%	16.4%	0.0%	7.4%	4.4%	3.0%	7.4%	5.0%	4.0%
	Strong neg impact	4.5%	0.0%	0.0%	5.0%	0.2%	6.3%	6.7%	2.7%	1.6%
	No impact	11.1%	7.1%	0.0%	15.0%	1.8%	6.3%	11.8%	5.0%	19.5%
	Don't know	20.5%	9.3%	0.0%	18.2%	2.2%	5.5%	18.5%	36.2%	20.7%
Taxes: Expand and make permanent Research and Development tax credit	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	24.0%	21.3%	23.2%	22.2%	40.8%	43.1%	20.7%	10.8%	29.0%
	SW pos impact	36.1%	38.7%	53.6%	34.4%	37.3%	35.1%	30.8%	21.0%	43.6%
	Positive	**60.1%**	**60.0%**	**76.8%**	**56.6%**	**78.1%**	**78.1%**	**51.5%**	**31.8%**	**72.6%**
	Negative	**6.3%**	**0.0%**	**0.0%**	**3.7%**	**5.3%**	**3.0%**	**11.7%**	**10.2%**	**7.5%**
	SW neg impact	4.3%	0.0%	0.0%	2.4%	2.2%	3.0%	7.6%	6.4%	0.0%
	Strong neg impact	2.1%	0.0%	0.0%	1.3%	3.1%	0.0%	4.1%	3.8%	7.5%
	No impact	13.4%	0.0%	23.2%	19.0%	7.5%	11.1%	14.5%	16.5%	11.0%
	Don't know	20.1%	40.0%	0.0%	20.8%	9.1%	7.7%	22.3%	41.5%	8.9%
Taxes: Expand available jobs tax credits	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	18.5%	21.3%	23.2%	20.0%	30.7%	29.0%	15.9%	8.1%	22.1%
	SW pos impact	36.1%	48.0%	53.6%	25.6%	33.5%	32.3%	36.6%	40.2%	32.0%
	Positive	**54.6%**	**69.3%**	**76.8%**	**45.6%**	**64.2%**	**61.3%**	**52.6%**	**48.2%**	**54.1%**
	Negative	**6.5%**	**0.0%**	**0.0%**	**7.3%**	**2.4%**	**10.1%**	**8.5%**	**5.0%**	**12.6%**
	SW neg impact	3.9%	0.0%	0.0%	3.1%	2.2%	10.1%	6.5%	0.0%	5.1%
	Strong neg impact	2.6%	0.0%	0.0%	4.2%	0.2%	0.0%	2.0%	5.0%	7.5%
	No impact	16.1%	7.1%	0.0%	22.3%	19.4%	14.9%	11.8%	22.2%	22.1%
	Don't know	22.9%	23.5%	23.2%	24.8%	14.0%	13.7%	27.1%	24.6%	11.2%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Government Spending: Institute a spending cap	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	41.2%	45.8%	100.0%	54.7%	43.1%	52.4%	34.6%	56.1%	19.1%
	SW pos impact	25.5%	37.8%	0.0%	14.2%	20.8%	16.7%	33.2%	16.5%	38.6%
	Positive	**66.7%**	**83.6%**	**100.0%**	**69.0%**	**63.9%**	**69.1%**	**67.8%**	**72.6%**	**57.7%**
	Negative	**12.9%**	**7.1%**	**0.0%**	**10.5%**	**14.8%**	**18.5%**	**7.6%**	**7.3%**	**19.0%**
	SW neg impact	6.9%	0.0%	0.0%	5.3%	14.6%	9.1%	0.0%	2.3%	7.7%
	Strong neg impact	6.0%	7.1%	0.0%	5.2%	0.2%	9.4%	7.6%	5.0%	11.3%
	No impact	8.2%	9.3%	0.0%	8.6%	13.9%	3.0%	7.6%	6.5%	18.0%
	Don't know	12.3%	0.0%	0.0%	12.0%	7.3%	9.4%	17.0%	13.5%	5.3%
Government Spending: Institute a state rainy day fund requirement	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	34.6%	30.7%	100.0%	43.3%	43.3%	49.4%	27.2%	23.4%	22.1%
	SW pos impact	34.2%	45.8%	0.0%	24.6%	23.8%	31.1%	39.3%	28.1%	40.3%
	Positive	**68.8%**	**76.5%**	**100.0%**	**67.8%**	**67.1%**	**80.6%**	**66.5%**	**51.5%**	**62.4%**
	Negative	**6.9%**	**16.4%**	**0.0%**	**4.5%**	**6.0%**	**7.0%**	**4.7%**	**7.3%**	**10.8%**
	SW neg impact	4.3%	7.1%	0.0%	0.0%	5.8%	7.0%	2.2%	7.3%	5.9%
	Strong neg impact	2.6%	9.3%	0.0%	4.5%	0.2%	0.0%	2.4%	0.0%	4.9%
	No impact	11.1%	7.1%	0.0%	12.3%	17.4%	9.1%	10.2%	16.2%	18.8%
	Don't know	13.2%	0.0%	0.0%	15.4%	9.5%	3.3%	18.7%	25.1%	7.9%
Government Spending: Institute a pay-as-you-go requirement	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	38.3%	47.1%	100.0%	48.1%	41.8%	52.5%	33.4%	46.5%	15.5%
	SW pos impact	31.0%	43.6%	0.0%	25.6%	24.6%	22.7%	38.1%	28.4%	40.0%
	Positive	**69.4%**	**90.7%**	**100.0%**	**73.7%**	**66.4%**	**75.2%**	**71.5%**	**74.9%**	**55.6%**
	Negative	**10.2%**	**0.0%**	**0.0%**	**7.7%**	**8.1%**	**12.4%**	**6.1%**	**5.0%**	**12.6%**
	SW neg impact	6.1%	0.0%	0.0%	3.7%	4.0%	10.1%	2.8%	0.0%	8.5%
	Strong neg impact	4.1%	0.0%	0.0%	4.0%	4.1%	2.3%	3.4%	5.0%	4.1%
	No impact	8.2%	9.3%	0.0%	7.2%	9.9%	12.4%	6.4%	6.5%	18.5%
	Don't know	12.3%	0.0%	0.0%	11.4%	15.6%	0.0%	16.0%	13.5%	13.3%
Government Spending: Pension reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	40.0%	43.6%	53.6%	47.7%	47.6%	52.6%	30.2%	43.8%	36.5%
	SW pos impact	28.0%	32.9%	23.2%	26.4%	36.1%	29.4%	32.9%	27.1%	29.9%
	Positive	**68.0%**	**76.5%**	**76.8%**	**74.1%**	**83.6%**	**82.0%**	**63.1%**	**70.8%**	**66.4%**
	Negative	**10.1%**	**16.4%**	**0.0%**	**6.3%**	**9.0%**	**5.4%**	**7.2%**	**9.5%**	**16.5%**
	SW neg impact	4.3%	16.4%	0.0%	0.8%	6.6%	0.0%	3.6%	4.1%	12.3%
	Strong neg impact	5.7%	0.0%	0.0%	5.6%	2.4%	5.4%	3.5%	5.4%	4.1%
	No impact	8.0%	7.1%	23.2%	8.8%	5.1%	9.6%	8.0%	6.5%	8.5%
	Don't know	14.0%	0.0%	0.0%	10.8%	2.2%	3.0%	21.7%	13.1%	8.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Regulation: Modernize CEQA, California's environmental impact review process	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	25.0%	36.5%	23.2%	36.4%	24.4%	37.7%	20.9%	21.1%	7.3%
	SW pos impact	27.1%	40.0%	30.4%	22.8%	33.6%	14.0%	23.9%	30.8%	46.0%
	Positive	**52.1%**	**76.5%**	**53.6%**	**59.2%**	**58.0%**	**51.6%**	**44.8%**	**51.9%**	**53.3%**
	Negative	**7.0%**	**7.1%**	**23.2%**	**1.8%**	**6.4%**	**5.4%**	**6.2%**	**5.0%**	**7.8%**
	SW neg impact	4.3%	7.1%	0.0%	0.8%	6.2%	5.4%	3.6%	5.0%	3.7%
	Strong neg impact	2.7%	0.0%	23.2%	1.0%	0.2%	0.0%	2.6%	0.0%	4.1%
	No impact	13.5%	9.3%	23.2%	15.4%	17.5%	14.7%	15.5%	6.5%	11.0%
	Don't know	27.4%	7.1%	0.0%	23.5%	18.1%	28.3%	33.5%	36.5%	27.9%
Regulation: Simplify or repeal California's pending Green Chemistry regulations	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	25.0%	60.0%	46.4%	33.0%	33.8%	32.6%	23.6%	30.7%	13.9%
	SW pos impact	18.5%	23.5%	30.4%	17.7%	25.4%	23.8%	14.6%	7.9%	18.4%
	Positive	**43.5%**	**83.6%**	**76.8%**	**50.7%**	**59.3%**	**56.5%**	**38.2%**	**38.6%**	**32.4%**
	Negative	**15.5%**	**16.4%**	**0.0%**	**10.7%**	**11.9%**	**18.7%**	**16.1%**	**17.9%**	**27.5%**
	SW neg impact	7.1%	9.3%	0.0%	6.3%	2.2%	10.1%	8.5%	10.6%	12.3%
	Strong neg impact	8.4%	7.1%	0.0%	4.4%	9.7%	8.6%	7.7%	7.3%	15.2%
	No impact	12.0%	0.0%	23.2%	11.7%	10.1%	9.4%	12.5%	9.6%	21.1%
	Don't know	29.0%	0.0%	0.0%	26.9%	18.7%	15.5%	33.2%	33.9%	19.1%
Regulation: Require the Legislature to enact regulatory reforms that would reduce total regulatory compliance costs	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	26.4%	60.0%	46.4%	37.1%	31.8%	48.4%	21.1%	20.8%	13.7%
	SW pos impact	28.3%	16.4%	30.4%	25.6%	30.7%	29.6%	21.9%	38.4%	19.4%
	Positive	**54.8%**	**76.5%**	**76.8%**	**62.7%**	**62.5%**	**78.0%**	**43.0%**	**59.2%**	**33.1%**
	Negative	**9.6%**	**0.0%**	**0.0%**	**5.8%**	**13.5%**	**5.4%**	**8.3%**	**5.0%**	**17.3%**
	SW neg impact	5.1%	0.0%	0.0%	1.1%	6.6%	3.0%	7.4%	0.0%	13.1%
	Strong neg impact	4.5%	0.0%	0.0%	4.7%	6.8%	2.3%	0.9%	5.0%	4.1%
	No impact	10.2%	16.4%	23.2%	9.2%	10.5%	6.3%	8.7%	11.9%	15.2%
	Don't know	25.5%	7.1%	0.0%	22.3%	13.6%	10.3%	40.0%	23.9%	34.5%
Regulation: Require the Legislature to complete a sunset review of all existing California regulations that go beyond the federal requirements	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	36.8%	57.8%	76.8%	48.1%	44.0%	53.0%	31.1%	42.9%	12.9%
	SW pos impact	28.9%	25.8%	0.0%	20.4%	28.0%	27.3%	23.2%	28.6%	24.3%
	Positive	**65.6%**	**83.6%**	**76.8%**	**68.5%**	**72.1%**	**80.3%**	**54.3%**	**71.5%**	**37.2%**
	Negative	**8.5%**	**0.0%**	**0.0%**	**5.7%**	**9.7%**	**10.3%**	**8.4%**	**2.3%**	**23.2%**
	SW neg impact	4.5%	0.0%	0.0%	1.3%	5.1%	8.0%	3.7%	0.0%	11.8%
	Strong neg impact	4.0%	0.0%	0.0%	4.4%	4.6%	2.3%	4.7%	2.3%	11.3%
	No impact	7.2%	0.0%	23.2%	8.7%	8.7%	6.3%	5.6%	0.0%	16.9%
	Don't know	18.7%	16.4%	0.0%	17.1%	9.5%	3.0%	31.7%	26.2%	22.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Regulation: For all new regulations, require the Legislature to reduce the compliance costs of any existing regulations so that the net impact is zero	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	34.6%	85.8%	76.8%	45.9%	43.0%	52.1%	30.2%	30.7%	7.2%
	SW pos impact	26.9%	0.0%	0.0%	19.1%	26.5%	33.2%	23.1%	27.1%	25.0%
	Positive	**61.5%**	**85.8%**	**76.8%**	**64.9%**	**69.6%**	**85.3%**	**53.4%**	**57.8%**	**32.2%**
	Negative	**9.8%**	**7.1%**	**0.0%**	**9.8%**	**10.8%**	**5.4%**	**7.6%**	**7.3%**	**20.8%**
	SW neg impact	4.9%	7.1%	0.0%	4.1%	8.4%	0.0%	5.5%	0.0%	11.0%
	Strong neg impact	4.9%	0.0%	0.0%	5.7%	2.4%	5.4%	2.1%	7.3%	9.7%
	No impact	9.3%	0.0%	23.2%	9.6%	13.4%	6.3%	8.0%	11.5%	13.6%
	Don't know	19.5%	7.1%	0.0%	15.6%	6.2%	3.0%	31.0%	23.4%	33.5%
Energy Costs: Reduce compliance costs for AB 32 climate change regulations	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	27.9%	60.0%	76.8%	36.5%	35.6%	38.2%	24.7%	48.1%	22.1%
	SW pos impact	26.7%	32.9%	23.2%	24.3%	35.4%	33.7%	21.4%	27.7%	23.8%
	Positive	**54.6%**	**92.9%**	**100.0%**	**60.8%**	**71.0%**	**71.9%**	**46.1%**	**75.8%**	**45.9%**
	Negative	**12.8%**	**7.1%**	**0.0%**	**10.5%**	**10.8%**	**19.5%**	**15.0%**	**5.0%**	**20.6%**
	SW neg impact	6.2%	7.1%	0.0%	4.7%	2.2%	7.0%	9.0%	0.0%	14.4%
	Strong neg impact	6.5%	0.0%	0.0%	5.7%	8.6%	12.4%	6.0%	5.0%	6.2%
	No impact	10.5%	0.0%	0.0%	12.8%	10.9%	3.3%	8.1%	6.5%	19.7%
	Don't know	22.2%	0.0%	0.0%	15.9%	7.3%	5.4%	30.8%	12.6%	13.8%
Energy Costs: Include an economic requirement in California's renewable energy standards	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	31.5%	57.8%	23.2%	41.7%	32.1%	54.2%	32.8%	42.7%	12.2%
	SW pos impact	31.9%	25.8%	53.6%	26.6%	34.2%	22.3%	36.7%	19.3%	22.2%
	Positive	**63.4%**	**83.6%**	**76.8%**	**68.3%**	**66.4%**	**76.6%**	**69.5%**	**62.0%**	**34.4%**
	Negative	**11.4%**	**16.4%**	**23.2%**	**9.2%**	**22.4%**	**6.1%**	**7.3%**	**11.4%**	**28.1%**
	SW neg impact	6.7%	9.3%	0.0%	3.1%	14.9%	3.0%	6.4%	6.4%	16.9%
	Strong neg impact	4.7%	7.1%	23.2%	6.1%	7.5%	3.0%	0.9%	5.0%	11.2%
	No impact	9.3%	0.0%	0.0%	10.0%	9.0%	9.4%	4.3%	6.5%	16.2%
	Don't know	15.9%	0.0%	0.0%	12.6%	2.2%	8.0%	18.9%	20.1%	21.4%
Infrastructure Investment: Implement prevailing wage reform	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	28.4%	61.3%	53.6%	49.4%	37.1%	40.7%	20.2%	22.2%	12.9%
	SW pos impact	31.0%	22.2%	0.0%	19.9%	36.0%	39.1%	28.3%	38.4%	21.8%
	Positive	**59.4%**	**83.6%**	**53.6%**	**69.3%**	**73.1%**	**79.7%**	**48.4%**	**60.6%**	**34.7%**
	Negative	**11.6%**	**7.1%**	**46.4%**	**11.2%**	**14.8%**	**11.5%**	**12.0%**	**5.4%**	**16.5%**
	SW neg impact	5.6%	0.0%	0.0%	5.0%	8.4%	0.0%	7.3%	0.5%	10.2%
	Strong neg impact	6.1%	7.1%	46.4%	6.3%	6.4%	11.5%	4.6%	5.0%	6.2%
	No impact	9.5%	9.3%	0.0%	9.8%	5.4%	8.8%	12.6%	8.8%	14.4%
	Don't know	19.5%	0.0%	0.0%	9.7%	6.6%	0.0%	27.0%	25.1%	34.5%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Infrastructure Investment: Streamline the decision process for infrastructure improvements and additions	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	26.9%	60.0%	23.2%	41.6%	29.4%	38.9%	26.5%	19.8%	13.5%
	SW pos impact	27.9%	16.4%	53.6%	24.8%	32.0%	33.8%	23.7%	36.5%	25.0%
	Positive	**54.8%**	**76.5%**	**76.8%**	**66.4%**	**61.4%**	**72.6%**	**50.2%**	**56.2%**	**38.5%**
	Negative	**13.1%**	**14.2%**	**23.2%**	**11.6%**	**12.3%**	**9.4%**	**13.0%**	**5.0%**	**22.4%**
	SW neg impact	7.0%	14.2%	0.0%	4.9%	7.7%	4.0%	7.2%	0.0%	16.1%
	Strong neg impact	6.1%	0.0%	23.2%	6.7%	4.6%	5.4%	5.8%	5.0%	6.2%
	No impact	8.9%	0.0%	0.0%	6.8%	15.0%	3.3%	5.0%	6.5%	8.0%
	Don't know	23.2%	9.3%	0.0%	15.2%	11.3%	14.7%	31.8%	32.2%	31.1%
Infrastructure Investment: Implement a dedicated funding source for infrastructure	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	11.7%	0.0%	0.0%	15.5%	19.4%	14.9%	8.7%	13.0%	12.8%
	SW pos impact	21.7%	15.1%	0.0%	17.1%	22.0%	23.5%	17.8%	11.8%	18.0%
	Positive	**33.3%**	**15.1%**	**0.0%**	**32.7%**	**41.4%**	**38.4%**	**26.5%**	**24.9%**	**30.8%**
	Negative	**32.3%**	**70.6%**	**76.8%**	**38.3%**	**29.7%**	**48.3%**	**32.5%**	**39.7%**	**29.2%**
	SW neg impact	16.7%	21.3%	53.6%	15.8%	15.3%	27.4%	19.7%	22.8%	14.1%
	Strong neg impact	15.6%	49.3%	23.2%	22.6%	14.4%	20.8%	12.8%	16.9%	15.2%
	No impact	12.3%	0.0%	0.0%	8.3%	12.5%	10.3%	13.7%	11.5%	20.3%
	Don't know	22.1%	14.2%	23.2%	20.7%	16.3%	3.0%	27.3%	23.9%	19.6%
Infrastructure Investment: Expand provisions for public-private partnerships for the construction and operation of new infrastructure facilities	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	20.6%	28.5%	46.4%	29.2%	23.3%	24.8%	18.5%	18.9%	9.8%
	SW pos impact	36.0%	31.6%	30.4%	31.7%	40.1%	38.1%	31.5%	42.3%	24.1%
	Positive	**56.7%**	**60.0%**	**76.8%**	**60.9%**	**63.4%**	**62.9%**	**49.9%**	**61.2%**	**33.8%**
	Negative	**8.8%**	**32.9%**	**23.2%**	**8.1%**	**10.9%**	**6.1%**	**8.1%**	**6.5%**	**13.6%**
	SW neg impact	5.1%	7.1%	23.2%	2.0%	8.4%	6.1%	5.7%	6.5%	9.4%
	Strong neg impact	3.7%	25.8%	0.0%	6.0%	2.4%	0.0%	2.4%	0.0%	4.1%
	No impact	11.7%	7.1%	0.0%	9.5%	10.5%	12.4%	10.2%	0.0%	18.9%
	Don't know	22.8%	0.0%	0.0%	21.5%	15.2%	18.6%	31.8%	32.3%	33.7%
Infrastructure Investment: Revise the current proposed Water Bond to require more of the funds be spent on capital improvements	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	24.8%	63.5%	0.0%	32.8%	21.3%	30.7%	20.3%	33.8%	20.7%
	SW pos impact	34.8%	5.8%	30.4%	26.9%	38.9%	27.7%	35.0%	18.4%	29.2%
	Positive	**59.6%**	**69.3%**	**30.4%**	**59.7%**	**60.2%**	**58.4%**	**55.3%**	**52.1%**	**49.9%**
	Negative	**6.9%**	**16.4%**	**23.2%**	**8.3%**	**11.5%**	**10.1%**	**5.7%**	**7.9%**	**7.5%**
	SW neg impact	3.3%	7.1%	0.0%	3.9%	2.2%	3.0%	3.8%	4.1%	5.9%
	Strong neg impact	3.6%	9.3%	23.2%	4.4%	9.3%	7.0%	1.9%	3.8%	1.6%
	No impact	12.0%	7.1%	23.2%	11.5%	17.5%	6.3%	12.6%	21.9%	13.6%
	Don't know	21.5%	7.1%	23.2%	20.5%	10.8%	25.2%	26.4%	18.1%	29.0%

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Infrastructure Investment: Complete the proposed High Speed Rail project	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	18.2%	23.5%	23.2%	15.2%	22.1%	17.8%	22.7%	8.1%	19.3%
	SW pos impact	19.7%	7.1%	30.4%	13.7%	16.7%	17.3%	17.8%	25.4%	19.0%
	Positive	**37.9%**	**30.7%**	**53.6%**	**29.0%**	**38.9%**	**35.1%**	**40.5%**	**33.4%**	**38.3%**
	Negative	**38.9%**	**45.8%**	**23.2%**	**48.7%**	**47.6%**	**51.7%**	**29.7%**	**45.3%**	**23.2%**
	SW neg impact	6.6%	7.1%	0.0%	6.2%	12.9%	0.0%	4.3%	0.0%	11.8%
	Strong neg impact	32.2%	38.7%	23.2%	42.5%	34.7%	51.7%	25.4%	45.3%	11.4%
	No impact	10.6%	14.2%	23.2%	7.0%	8.4%	9.1%	11.7%	5.0%	22.4%
	Don't know	12.6%	9.3%	0.0%	15.4%	5.1%	4.0%	18.1%	16.3%	16.1%
Education: Evaluation of teacher effectiveness should be linked to student achievement outcomes	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	32.8%	45.8%	76.8%	38.1%	45.7%	33.6%	30.2%	42.5%	26.3%
	SW pos impact	30.8%	16.4%	23.2%	30.9%	28.6%	33.4%	29.2%	28.5%	24.2%
	Positive	**63.7%**	**62.2%**	**100.0%**	**69.0%**	**74.3%**	**67.0%**	**59.3%**	**71.1%**	**50.5%**
	Negative	**15.4%**	**37.8%**	**0.0%**	**11.3%**	**11.3%**	**17.4%**	**13.6%**	**9.3%**	**20.6%**
	SW neg impact	7.6%	14.2%	0.0%	1.0%	4.4%	12.0%	2.8%	9.3%	9.2%
	Strong neg impact	7.9%	23.5%	0.0%	10.3%	6.8%	5.4%	10.9%	0.0%	11.3%
	No impact	13.3%	0.0%	0.0%	17.6%	12.8%	11.6%	15.2%	6.5%	19.7%
	Don't know	7.6%	0.0%	0.0%	2.1%	1.7%	4.0%	11.8%	13.1%	9.3%
Education: Institute transparency and disclosure requirements for schools	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	32.7%	23.5%	100.0%	34.6%	44.6%	32.8%	30.4%	41.5%	11.8%
	SW pos impact	36.4%	38.7%	0.0%	35.6%	36.3%	34.6%	32.1%	16.5%	34.1%
	Positive	**69.1%**	**62.2%**	**100.0%**	**70.3%**	**80.9%**	**67.3%**	**62.5%**	**58.0%**	**45.9%**
	Negative	**5.2%**	**7.1%**	**0.0%**	**6.3%**	**4.6%**	**10.1%**	**3.4%**	**2.3%**	**8.2%**
	SW neg impact	3.3%	7.1%	0.0%	1.9%	4.4%	7.0%	2.0%	0.0%	4.0%
	Strong neg impact	1.8%	0.0%	0.0%	4.5%	0.2%	3.0%	1.5%	2.3%	4.1%
	No impact	16.9%	14.2%	0.0%	18.1%	12.8%	16.8%	20.4%	39.3%	29.4%
	Don't know	8.9%	16.4%	0.0%	5.3%	1.7%	5.8%	13.7%	0.5%	16.5%
Education: Institute a new STEM (science, technology, engineering, and math) academy program in all middle schools and high schools	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	42.3%	56.4%	100.0%	36.7%	46.9%	55.1%	33.9%	45.7%	37.9%
	SW pos impact	33.7%	29.4%	0.0%	34.4%	31.6%	33.9%	33.0%	28.1%	29.6%
	Positive	**76.1%**	**85.8%**	**100.0%**	**71.1%**	**78.5%**	**89.0%**	**66.9%**	**73.8%**	**67.5%**
	Negative	**4.1%**	**0.0%**	**0.0%**	**4.5%**	**8.6%**	**0.0%**	**8.6%**	**0.0%**	**9.4%**
	SW neg impact	2.0%	0.0%	0.0%	1.1%	6.2%	0.0%	3.5%	0.0%	5.9%
	Strong neg impact	2.0%	0.0%	0.0%	3.4%	2.4%	0.0%	5.1%	0.0%	3.5%
	No impact	10.7%	0.0%	0.0%	14.2%	5.4%	8.6%	13.4%	13.1%	16.3%
	Don't know	9.1%	14.2%	0.0%	10.2%	7.5%	2.3%	11.1%	13.1%	6.7%

		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Education: Bypass the Legislature and state budget process, and send education funds directly to K-12 schools and community colleges	Sample Size	1142	8	2	107	49	82	118	33	21
	Strong pos impact	36.0%	42.2%	53.6%	33.9%	45.1%	48.4%	30.8%	36.0%	21.0%
	SW pos impact	29.8%	27.1%	23.2%	28.5%	28.2%	29.5%	26.2%	29.8%	23.4%
	Positive	**65.7%**	**69.3%**	**76.8%**	**62.4%**	**73.3%**	**77.8%**	**57.0%**	**65.9%**	**44.4%**
	Negative	**8.6%**	**7.1%**	**23.2%**	**14.0%**	**9.5%**	**7.0%**	**6.8%**	**9.1%**	**20.0%**
	SW neg impact	4.7%	0.0%	0.0%	7.5%	5.8%	0.0%	3.1%	9.1%	11.2%
	Strong neg impact	4.0%	7.1%	23.2%	6.5%	3.8%	7.0%	3.6%	0.0%	8.8%
	No impact	7.9%	9.3%	0.0%	12.6%	12.8%	3.3%	10.4%	0.0%	17.1%
	Don't know	17.8%	14.2%	0.0%	11.0%	4.4%	11.9%	25.9%	25.1%	18.4%
Which would have the most positive impact on your business?	Sample Size	1142	8	2	107	49	82	118	33	21
	Class action reform	11.0%	7.1%	0.0%	8.2%	12.8%	14.6%	10.0%	11.5%	10.2%
	AB 32 reform	12.7%	14.2%	53.6%	25.3%	14.1%	14.5%	15.6%	29.4%	1.8%
	Overtime law reform	19.7%	16.4%	0.0%	20.3%	20.1%	30.6%	17.1%	21.0%	22.1%
	CEQA regulation reform	8.8%	12.9%	23.2%	14.8%	5.4%	3.0%	3.5%	8.1%	5.1%
	Something else	47.8%	49.3%	23.2%	31.4%	47.5%	37.2%	53.9%	30.1%	60.8%
Company hosts a presence: LA county	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	69.0%	90.7%	100.0%	75.8%	62.7%	62.4%	63.2%	82.5%	78.5%
	Selected	31.0%	9.3%	0.0%	24.2%	37.3%	37.6%	36.8%	17.5%	21.5%
Company hosts a presence: Inland Empire	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	88.7%	94.2%	76.8%	79.1%	81.4%	93.9%	91.0%	83.0%	90.7%
	Selected	11.3%	5.8%	23.2%	20.9%	18.6%	6.1%	9.0%	17.0%	9.3%
Company hosts a presence: SD county	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	88.7%	92.9%	100.0%	84.5%	83.8%	90.1%	90.0%	76.9%	87.7%
	Selected	11.3%	7.1%	0.0%	15.5%	16.2%	9.9%	10.0%	23.1%	12.3%
Company hosts a presence: Central Valley	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	85.9%	63.5%	100.0%	75.8%	75.7%	82.2%	87.4%	90.2%	90.0%
	Selected	14.1%	36.5%	0.0%	24.2%	24.3%	17.8%	12.6%	9.8%	10.0%
Company hosts a presence: Central Coast	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	92.9%	94.2%	46.4%	89.2%	96.8%	97.5%	95.9%	86.5%	100.0%
	Selected	7.1%	5.8%	53.6%	10.8%	3.2%	2.5%	4.1%	13.5%	0.0%
Company hosts a presence: Bay Area	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	75.9%	92.9%	100.0%	71.9%	77.1%	73.1%	81.5%	66.9%	77.8%
	Selected	24.1%	7.1%	0.0%	28.1%	22.9%	26.9%	18.5%	33.1%	22.2%
Company hosts a presence: North CA	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	86.9%	52.9%	76.8%	83.0%	91.2%	90.5%	91.4%	70.9%	82.7%
	Selected	13.1%	47.1%	23.2%	17.0%	8.8%	9.5%	8.6%	29.1%	17.3%
Company hosts a presence: Orange County	Sample Size	1142	8	2	107	49	82	118	33	21
	Not selected	88.0%	100.0%	100.0%	79.7%	86.9%	93.7%	93.9%	83.5%	89.4%
	Selected	12.0%	0.0%	0.0%	20.3%	13.1%	6.3%	6.1%	16.5%	10.6%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	**Agri.**	**Mining**	**Cons.**	**Manufact.**	**Wholesale trade**	**Retail trade**	**Trans. & utilities**	**Info.**
Are you a minority-owned business?	Sample Size	1142	8	2	107	49	82	118	33	21
	Yes	34.9%	37.3%	30.4%	32.6%	38.8%	27.2%	38.4%	57.3%	35.3%
	No	65.1%	62.7%	69.6%	67.4%	61.2%	72.8%	61.6%	42.7%	64.7%
Green Goods & Services industry?	Sample Size	1142	8	2	107	49	82	118	33	21
	Yes	9.7%	32.9%	30.4%	15.0%	31.8%	8.0%	6.8%	27.5%	19.7%
	No	90.3%	67.1%	69.6%	85.0%	68.2%	92.0%	93.2%	72.5%	80.3%
Would you like to receive a copy of the survey results?	Sample Size	491	3	1	70	27	46	32	20	7
	Yes	78.1%	65.3%	100.0%	82.0%	75.5%	80.1%	65.5%	74.7%	83.6%
	No	21.9%	34.7%	0.0%	18.0%	24.5%	19.9%	34.5%	25.3%	16.4%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
CA headed in the:	Sample Size	1142	10	43	59	259	67	61	157	66
	Right direction	32.1%	37.0%	22.2%	34.1%	35.5%	43.7%	50.3%	30.8%	26.3%
	Wrong track	67.9%	63.0%	77.8%	65.9%	64.5%	56.3%	49.7%	69.2%	73.7%
Election impact on job creation	Sample Size	1128	10	43	59	254	67	61	153	62
	Strongly likely neg	35.2%	33.5%	40.9%	32.2%	29.1%	40.0%	20.9%	31.4%	32.4%
	SW likely neg	15.8%	0.0%	17.8%	18.6%	18.1%	9.0%	13.3%	11.1%	14.7%
	Negative	**50.9%**	**33.5%**	**58.7%**	**50.8%**	**47.2%**	**49.0%**	**34.2%**	**42.4%**	**47.1%**
	Positive	**22.7%**	**38.7%**	**16.3%**	**16.6%**	**26.5%**	**14.6%**	**37.5%**	**21.8%**	**28.9%**
	SW likely pos	14.1%	35.4%	10.1%	8.9%	18.4%	7.0%	25.6%	10.6%	20.4%
	Strongly likely pos	8.6%	3.3%	6.2%	7.7%	8.2%	7.6%	11.9%	11.2%	8.5%
	No impact	26.4%	27.7%	25.1%	32.6%	26.3%	36.4%	28.2%	35.8%	24.0%
How would you rate California's economy compared to the rest of the country?	Sample Size	1142	10	43	59	259	67	61	157	66
	Much better	3.8%	14.8%	0.0%	6.7%	1.7%	3.7%	5.9%	2.7%	2.5%
	SW better	14.4%	16.6%	22.0%	13.9%	13.0%	18.7%	20.7%	16.8%	12.6%
	Better	**18.3%**	**31.5%**	**22.0%**	**20.5%**	**14.7%**	**22.4%**	**26.5%**	**19.5%**	**15.1%**
	Neither better/worse	19.6%	11.1%	26.3%	32.2%	21.3%	19.8%	32.5%	17.4%	23.2%
	Worse	**62.1%**	**57.4%**	**51.6%**	**47.3%**	**64.0%**	**57.8%**	**41.0%**	**63.1%**	**61.7%**
	SW worse	33.9%	25.6%	24.4%	26.5%	38.2%	36.4%	29.3%	43.6%	28.7%
	Much worse	28.2%	31.8%	27.2%	20.7%	25.8%	21.3%	11.7%	19.5%	33.0%
Do you see CA's economy getting:	Sample Size	1142	10	43	59	259	67	61	157	66
	Much better	5.0%	8.9%	0.2%	10.5%	4.2%	3.0%	2.5%	5.7%	3.6%
	Little better	31.0%	32.0%	23.4%	22.0%	36.6%	30.9%	51.6%	34.8%	32.4%
	Better	**36.0%**	**40.8%**	**23.6%**	**32.5%**	**40.9%**	**33.9%**	**54.2%**	**40.5%**	**36.1%**
	Stay the same	21.5%	14.5%	37.2%	23.2%	19.8%	28.2%	22.0%	17.9%	21.2%
	Worse	**42.5%**	**44.6%**	**39.2%**	**44.3%**	**39.4%**	**37.9%**	**23.8%**	**41.6%**	**42.7%**
	Little worse	20.8%	10.1%	16.8%	27.8%	15.7%	19.0%	20.5%	20.6%	19.4%
	Much worse	21.7%	34.5%	22.4%	16.5%	23.7%	18.9%	3.3%	21.0%	23.3%
Do you think it is easier to do business in California than in other states?	Sample Size	1142	10	43	59	259	67	61	157	66
	Much easier	2.3%	10.6%	0.0%	5.7%	1.1%	0.0%	0.0%	2.1%	2.5%
	SW easier	8.0%	20.1%	6.8%	7.0%	5.3%	6.9%	16.8%	8.5%	7.4%
	Easier	**10.3%**	**30.7%**	**6.8%**	**12.7%**	**6.4%**	**6.9%**	**16.8%**	**10.6%**	**9.9%**
	About the same	13.2%	9.8%	7.7%	16.2%	13.5%	11.4%	23.8%	14.1%	14.7%
	Harder	**69.3%**	**48.4%**	**76.6%**	**67.7%**	**70.6%**	**69.6%**	**45.8%**	**65.1%**	**67.7%**
	SW harder	21.8%	5.5%	26.5%	14.1%	24.6%	22.4%	31.0%	22.4%	22.5%
	Much harder	47.4%	42.9%	50.1%	53.6%	46.0%	47.2%	14.8%	42.7%	45.2%
	Don't know	7.3%	11.1%	8.8%	3.3%	9.5%	12.1%	13.6%	10.2%	7.7%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Which of the following most closely describes your industry sector:	Sample Size	1142	10	43	59	259	67	61	157	66
	Agriculture	0.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Mining	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Construction	9.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Manufacturing	4.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Wholesale trade	7.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Retail trade	10.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Trans. and utilities	2.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Information	1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Broadcasting/Motion pics.	0.9%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Financial/Insurance	3.8%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Real estate	5.2%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Prof/Business service	22.7%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
	Heath services	5.9%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Leisure/Hospitality service	5.3%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
	Other services	13.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	Other	5.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
How many employees does your company currently have in California?	Sample Size	1142	10	43	59	259	67	61	157	66
	1-9	78.8%	82.8%	84.0%	80.1%	83.6%	73.5%	70.5%	83.5%	85.0%
	10-19	9.4%	4.2%	9.7%	10.2%	9.4%	16.7%	8.9%	4.8%	2.4%
	20-99	8.2%	4.5%	4.9%	5.0%	4.6%	5.6%	17.2%	9.6%	7.7%
	100-499	2.0%	0.0%	0.0%	3.7%	1.3%	2.8%	3.1%	2.0%	3.8%
	500-999	1.1%	3.3%	0.9%	0.8%	0.4%	1.4%	0.0%	0.0%	0.7%
	1000 or more	0.1%	0.0%	0.6%	0.2%	0.0%	0.0%	0.2%	0.0%	0.4%
	Don't know	0.3%	5.1%	0.0%	0.0%	0.7%	0.0%	0.0%	0.0%	0.0%
Does your company have a physical presence in other states?	Sample Size	1142	10	43	59	259	67	61	157	66
	Yes	12.1%	16.1%	17.8%	22.3%	10.4%	9.6%	10.0%	8.1%	17.3%
	No	86.5%	83.9%	82.2%	77.7%	87.7%	90.4%	90.0%	90.2%	79.7%
	Don't know	1.4%	0.0%	0.0%	0.0%	1.9%	0.0%	0.0%	1.7%	3.0%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Presence outside of CA: Agriculture	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	98.5%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	88.2%
	Selected	1.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.8%
Presence outside of CA: Mining	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	98.2%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Selected	1.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Construction	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	93.0%	100.0%	100.0%	100.0%	96.1%	100.0%	100.0%	100.0%	100.0%
	Selected	7.0%	0.0%	0.0%	0.0%	3.9%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Manufacturing	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	83.2%	79.4%	100.0%	100.0%	89.3%	100.0%	100.0%	91.8%	86.9%
	Selected	16.8%	20.6%	0.0%	0.0%	10.7%	0.0%	0.0%	8.2%	13.1%
Presence outside of CA: Wholesale trade	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	82.7%	100.0%	100.0%	100.0%	97.0%	68.8%	100.0%	100.0%	100.0%
	Selected	17.3%	0.0%	0.0%	0.0%	3.0%	31.2%	0.0%	0.0%	0.0%
Presence outside of CA: Retail trade	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	93.6%	100.0%	100.0%	100.0%	97.0%	100.0%	100.0%	100.0%	100.0%
	Selected	6.4%	0.0%	0.0%	0.0%	3.0%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Transportation/Utilities	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	95.7%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Selected	4.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Information	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	97.2%	100.0%	99.0%	100.0%	100.0%	100.0%	100.0%	100.0%	76.4%
	Selected	2.8%	0.0%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	23.6%
Presence outside of CA: Broadcasting/Motion Pics and Sound Recording	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	98.6%	55.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Selected	1.4%	45.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Presence outside of CA: Financial/Insurance	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	92.6%	100.0%	22.6%	93.7%	96.1%	100.0%	100.0%	100.0%	100.0%
	Selected	7.4%	0.0%	77.4%	6.3%	3.9%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Real Estate	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	89.5%	65.6%	99.0%	6.3%	97.0%	100.0%	100.0%	100.0%	100.0%
	Selected	10.5%	34.4%	1.0%	93.7%	3.0%	0.0%	0.0%	0.0%	0.0%
Presence outside of CA: Prof/Business services	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	77.5%	100.0%	87.7%	91.8%	6.8%	100.0%	100.0%	100.0%	79.2%
	Selected	22.5%	0.0%	12.3%	8.2%	93.2%	0.0%	0.0%	0.0%	20.8%
Presence outside of CA: Health services	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	95.5%	100.0%	88.7%	100.0%	100.0%	31.2%	100.0%	100.0%	100.0%
	Selected	4.5%	0.0%	11.3%	0.0%	0.0%	68.8%	0.0%	0.0%	0.0%
Presence outside of CA: Leisure/Hospitality services	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	95.6%	100.0%	100.0%	100.0%	100.0%	100.0%	0.0%	100.0%	100.0%
	Selected	4.4%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Presence outside of CA: Other services	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	85.2%	100.0%	99.0%	91.8%	100.0%	100.0%	100.0%	6.7%	91.0%
	Selected	14.8%	0.0%	1.0%	8.2%	0.0%	0.0%	0.0%	93.3%	9.0%
Presence outside of CA: Other	Sample Size	138	2	8	13	27	6	6	13	11
	Not selected	92.4%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	93.3%	41.6%
	Selected	7.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.7%	58.4%
What would you say is the biggest challenge to doing business in California?	Sample Size	1142	10	43	59	259	67	61	157	66
	Labor regulations	5.0%	5.1%	2.0%	0.0%	5.2%	6.6%	4.9%	5.4%	6.1%
	Envrio. regulations	8.8%	0.0%	4.0%	6.6%	6.1%	5.9%	9.0%	8.6%	6.0%
	Other gov. regulations	12.7%	7.3%	25.9%	13.2%	10.7%	8.7%	6.5%	12.9%	11.3%
	Energy costs	3.0%	3.3%	4.2%	1.8%	1.7%	0.0%	11.7%	3.6%	1.0%
	Infrastructure quality	1.4%	5.5%	0.2%	0.0%	2.1%	2.3%	0.0%	0.0%	0.1%
	Employee/labor costs	8.2%	12.8%	9.3%	12.7%	8.0%	10.5%	6.3%	5.5%	8.3%
	Taxes	25.5%	22.2%	33.2%	26.3%	26.4%	30.0%	15.7%	23.8%	33.7%
	Bus/Property costs	10.0%	4.5%	8.7%	13.4%	6.7%	15.4%	22.2%	11.0%	9.7%
	Gov finances/spending	9.9%	11.1%	9.0%	12.7%	10.1%	9.1%	7.6%	11.5%	11.9%
	Quality of edu.	4.8%	5.5%	0.0%	1.8%	10.6%	6.9%	5.1%	3.3%	3.1%
	Civil litigation	2.1%	5.5%	1.5%	7.1%	0.8%	2.3%	5.1%	1.5%	1.3%
	None/Other	8.8%	17.0%	2.0%	4.2%	11.5%	2.3%	5.9%	13.0%	7.5%

		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
[Labor regulations] What specifically would you say is the biggest challenge?	Sample Size	57	1	1	-	13	4	3	8	4
	Too many state regs	39.7%	0.0%	0.0%	-	0.0%	0.0%	68.1%	48.1%	74.5%
	Too many local regs	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%
	Not enough flex in laws	26.6%	100.0%	100.0%	-	24.1%	73.6%	31.9%	41.9%	25.5%
	High cost compliance	26.0%	0.0%	0.0%	-	51.9%	26.4%	0.0%	10.0%	0.0%
	Overtime/meal rest	2.1%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%
	Other	5.6%	0.0%	0.0%	-	24.1%	0.0%	0.0%	0.0%	0.0%
[Environmental regulations/permits] What specifically would you say is the biggest challenge?	Sample Size	100	-	2	4	16	4	5	13	4
	CEQA	9.2%	-	0.0%	0.0%	25.6%	23.1%	22.9%	0.0%	26.2%
	AB32 compliance	31.2%	-	0.0%	42.3%	26.3%	38.4%	0.0%	11.0%	26.2%
	Green Chemistry regs	2.1%	-	0.0%	0.0%	6.6%	0.0%	0.0%	7.7%	0.0%
	Changing rules	18.8%	-	50.0%	0.0%	6.6%	0.0%	36.8%	7.7%	0.0%
	Oversight agencies	14.5%	-	0.0%	12.8%	15.7%	0.0%	22.9%	17.8%	26.2%
	State exceed fed.	21.9%	-	50.0%	44.9%	19.3%	38.4%	17.3%	45.6%	0.0%
	None/Other	2.2%	-	0.0%	0.0%	0.0%	0.0%	0.0%	10.1%	21.4%
[Energy costs] What specifically would you say is the biggest challenge?	Sample Size	34	0	2	1	4	-	7	6	1
	High electric costs	31.2%	100.0%	47.8%	0.0%	31.3%	-	28.4%	32.7%	0.0%
	High gas/diesel costs	64.2%	0.0%	52.2%	100.0%	68.7%	-	71.6%	48.7%	100.0%
	High natural gas costs	1.6%	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%
	High cost - other energy	3.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	18.6%	0.0%
	None/Other	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%
[Employee/Labor costs] What specifically would you say is the biggest challenge?	Sample Size	94	1	4	8	21	7	4	9	5
	Health care/insurance cost	35.7%	43.3%	71.6%	33.3%	33.9%	0.0%	65.7%	27.6%	18.8%
	Hiring/Maintain work force	17.8%	0.0%	0.0%	0.0%	34.9%	28.4%	0.0%	53.1%	0.0%
	High labor costs	26.6%	56.7%	0.0%	52.2%	13.5%	0.0%	30.6%	0.0%	62.3%
	High cost of housing	10.1%	0.0%	0.0%	14.4%	7.7%	50.0%	0.0%	7.4%	18.8%
	Overtime rules	2.4%	0.0%	0.0%	0.0%	10.1%	0.0%	3.7%	0.0%	0.0%
	None/Other	7.3%	0.0%	28.4%	0.0%	0.0%	21.6%	0.0%	12.0%	0.0%
[Taxes] What specifically would you say is the biggest challenge?	Sample Size	291	2	14	16	68	20	10	37	22
	High state taxes	41.9%	75.0%	40.5%	30.6%	38.1%	34.5%	32.3%	40.0%	49.1%
	High local taxes	4.3%	25.0%	6.1%	7.0%	3.5%	10.0%	0.0%	0.0%	0.0%
	High state fees	7.5%	0.0%	0.0%	12.7%	6.7%	7.6%	0.0%	2.8%	9.3%
	High local fees	0.7%	0.0%	0.0%	7.0%	0.0%	0.0%	0.0%	2.8%	0.0%
	High personal income taxes	17.4%	0.0%	16.7%	0.0%	19.1%	21.1%	16.1%	16.5%	26.3%
	Manuf/Equipt. sales tax	1.1%	0.0%	0.0%	0.0%	0.0%	0.0%	17.3%	0.0%	0.0%
	Threat of new taxes	24.2%	0.0%	36.7%	42.8%	28.6%	26.9%	34.3%	31.3%	9.3%
	None/Other	3.0%	0.0%	0.0%	0.0%	4.0%	0.0%	0.0%	6.6%	6.1%
[Business/propery costs] What specifically would you say is the biggest challenge?	Sample Size	114	0	4	8	17	10	13	17	6
	Access to capital/loans	54.0%	0.0%	53.6%	28.4%	37.4%	68.5%	58.6%	53.9%	70.7%
	Other	46.0%	100.0%	46.4%	71.6%	62.6%	31.5%	41.4%	46.1%	29.3%

		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
[Government finances/spending] What specifically would you say is the biggest challenge?	Sample Size	113	1	4	8	26	6	5	18	8
	State budget deficit	35.1%	0.0%	44.6%	18.9%	14.5%	44.1%	33.4%	34.0%	39.4%
	Long term state debt	60.6%	100.0%	55.4%	81.1%	81.5%	55.9%	66.6%	58.5%	47.5%
	None/Other	4.3%	0.0%	0.0%	0.0%	4.0%	0.0%	0.0%	7.5%	13.1%
[Quality of education system] What specifically would you say is the biggest challenge?	Sample Size	55	1	-	1	27	5	3	5	2
	Poor quality k-12	41.6%	100.0%	-	100.0%	48.8%	33.3%	50.0%	0.0%	50.0%
	Poor quality higher edu	8.5%	0.0%	-	0.0%	7.6%	33.3%	0.0%	0.0%	50.0%
	Access to higher edu	28.4%	0.0%	-	0.0%	30.9%	33.3%	50.0%	79.7%	0.0%
	Resistance to reforms	4.6%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Inadequate vocational	11.0%	0.0%	-	0.0%	5.0%	0.0%	0.0%	20.3%	0.0%
	None/Other	5.8%	0.0%	-	0.0%	7.6%	0.0%	0.0%	0.0%	0.0%
[Civil litigation] What specifically would you say is the biggest challenge?	Sample Size	24	1	1	4	2	2	3	2	1
	High cost	21.3%	100.0%	0.0%	0.0%	50.0%	0.0%	50.0%	0.0%	0.0%
	High risk	38.9%	0.0%	100.0%	53.3%	0.0%	100.0%	50.0%	100.0%	100.0%
	Litigation for labor law	4.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Class action	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Frivolous suits	31.6%	0.0%	0.0%	46.7%	50.0%	0.0%	0.0%	0.0%	0.0%
	Private attorney gen.	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	ADA lawsuit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	None/Other	4.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
And what would you say is the SECOND biggest challenge to doing business in California?	Sample Size	1142	10	43	59	259	67	61	157	66
	Labor regulations	7.7%	0.0%	5.3%	9.0%	7.3%	4.6%	4.4%	8.8%	11.6%
	Envrio. regulations	6.2%	0.0%	2.0%	11.1%	5.9%	1.7%	2.5%	8.9%	3.1%
	Other gov. regulations	13.7%	29.5%	11.6%	5.9%	15.1%	14.0%	8.8%	12.2%	13.4%
	Energy costs	6.5%	11.1%	8.0%	7.0%	4.4%	0.0%	10.9%	6.4%	14.3%
	Infrastructure quality	3.6%	11.1%	0.0%	1.4%	4.1%	9.8%	4.5%	4.7%	1.6%
	Employee/labor costs	10.2%	0.0%	7.1%	12.7%	10.1%	11.0%	8.9%	10.0%	11.0%
	Taxes	17.4%	35.2%	19.3%	20.0%	14.1%	13.9%	22.4%	16.9%	12.6%
	Bus/Property costs	11.2%	13.1%	9.3%	10.8%	10.0%	15.0%	3.3%	13.9%	9.5%
	Gov finances/spending	11.3%	0.0%	21.0%	9.7%	13.5%	11.3%	13.5%	8.0%	14.4%
	Quality of edu.	4.3%	0.0%	10.2%	1.4%	7.0%	7.6%	9.2%	3.7%	1.4%
	Civil litigation	3.6%	0.0%	6.3%	9.0%	3.9%	8.7%	0.0%	2.6%	0.0%
	None/Other	4.4%	0.0%	0.0%	1.8%	4.6%	2.3%	11.7%	4.0%	7.2%
[Labor regulations] What specifically would you say is the second biggest challenge?	Sample Size	88	-	2	5	19	3	3	14	8
	Too many state regs	24.4%	-	0.0%	0.0%	42.3%	50.0%	5.3%	14.5%	55.5%
	Too many local regs	3.5%	-	50.0%	0.0%	0.0%	0.0%	0.0%	7.5%	0.0%
	Not enough flex in laws	23.4%	-	0.0%	0.0%	26.1%	0.0%	0.0%	16.1%	0.0%
	High cost compliance	33.6%	-	50.0%	53.2%	26.1%	0.0%	0.0%	52.1%	44.5%
	Overtime/meal rest	11.7%	-	0.0%	20.2%	5.6%	0.0%	94.7%	9.8%	0.0%
	Other	3.4%	-	0.0%	26.6%	0.0%	50.0%	0.0%	0.0%	0.0%

		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
[Environmental regulations/permits] What specifically would you say is the second biggest challenge?	Sample Size	70	-	1	7	15	1	2	14	2
	CEQA	2.7%	-	0.0%	12.5%	6.9%	0.0%	0.0%	0.0%	0.0%
	AB32 compliance	19.3%	-	0.0%	32.9%	0.0%	0.0%	0.0%	40.8%	50.0%
	Green Chemistry regs	6.1%	-	0.0%	21.6%	5.2%	0.0%	0.0%	14.9%	0.0%
	Changing rules	12.9%	-	100.0%	16.5%	22.7%	0.0%	0.0%	7.5%	0.0%
	Oversight agencies	14.2%	-	0.0%	0.0%	12.1%	0.0%	0.0%	14.9%	0.0%
	State exceed fed.	34.4%	-	0.0%	16.5%	28.4%	100.0%	100.0%	12.2%	50.0%
	None/Other	10.4%	-	0.0%	0.0%	24.8%	0.0%	0.0%	9.8%	0.0%
[Energy costs] What specifically would you say is the second biggest challenge?	Sample Size	74	1	3	4	11	-	7	10	9
	High electric costs	48.1%	0.0%	25.0%	26.2%	55.0%	-	53.6%	58.4%	52.8%
	High gas/diesel costs	43.9%	100.0%	75.0%	47.6%	44.2%	-	23.2%	31.2%	47.2%
	High natural gas costs	2.1%	0.0%	0.0%	0.0%	0.0%	-	23.2%	0.0%	0.0%
	High cost - other energy	2.9%	0.0%	0.0%	0.0%	0.0%	-	0.0%	10.4%	0.0%
	None/Other	3.1%	0.0%	0.0%	26.2%	0.9%	-	0.0%	0.0%	0.0%
[Employee/Labor costs] What specifically would you say is the second biggest challenge?	Sample Size	116	-	3	8	26	7	5	16	7
	Health care/insurance cost	32.5%	-	50.0%	8.9%	28.5%	57.1%	17.6%	25.2%	61.4%
	Hiring/Maintain work force	11.2%	-	0.0%	0.0%	8.0%	0.0%	30.6%	19.8%	1.3%
	High labor costs	38.5%	-	50.0%	42.3%	37.8%	15.8%	51.9%	28.5%	12.2%
	High cost of housing	5.0%	-	0.0%	14.5%	3.3%	27.1%	0.0%	6.6%	0.0%
	Overtime rules	2.9%	-	0.0%	15.5%	5.2%	0.0%	0.0%	0.0%	10.9%
	None/Other	9.9%	-	0.0%	18.9%	17.2%	0.0%	0.0%	19.8%	14.3%
[Taxes] What specifically would you say is the second biggest challenge?	Sample Size	199	3	8	12	37	9	14	27	8
	High state taxes	33.3%	0.0%	34.5%	46.9%	25.4%	71.0%	29.7%	24.7%	48.7%
	High local taxes	8.3%	15.7%	0.0%	21.2%	2.2%	16.5%	11.3%	3.9%	0.0%
	High state fees	8.1%	20.6%	0.0%	12.0%	2.3%	0.0%	0.0%	7.8%	12.4%
	High local fees	3.0%	0.0%	10.4%	7.8%	5.0%	12.5%	0.0%	0.0%	0.0%
	High personal income taxes	13.1%	0.0%	12.3%	0.0%	19.8%	0.0%	23.5%	22.4%	10.1%
	Manuf/Equipt. sales tax	3.9%	0.0%	10.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Threat of new taxes	26.4%	63.6%	32.3%	12.0%	40.2%	0.0%	24.1%	28.3%	16.3%
	None/Other	3.9%	0.0%	0.0%	0.0%	5.0%	0.0%	11.3%	12.9%	12.4%
[Bus/propery costs] What would you say is the second biggest challenge?	Sample Size	128	1	4	6	26	10	2	22	6
	Access to capital/loans	40.3%	100.0%	28.4%	30.9%	48.9%	15.2%	0.0%	34.5%	45.3%
	Other	59.7%	0.0%	71.6%	69.1%	51.1%	84.8%	100.0%	65.5%	54.7%
[Gov. finances/spending] What specifically would you say is the second biggest challenge?	Sample Size	129	-	9	6	35	8	8	13	10
	State budget deficit	30.0%	-	53.8%	0.0%	20.0%	42.9%	62.3%	53.7%	24.2%
	Long term state debt	68.6%	-	46.2%	100.0%	77.0%	57.1%	37.7%	46.3%	75.8%
	None/Other	1.4%	-	0.0%	0.0%	3.0%	0.0%	0.0%	0.0%	0.0%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
[Quality of education system] What specifically would you say is the second biggest challenge?	Sample Size	49	-	4	1	18	5	6	6	1
	Poor quality k-12	32.1%	-	39.3%	0.0%	49.9%	30.2%	0.0%	41.1%	10.1%
	Poor quality higher edu	6.0%	-	19.6%	0.0%	0.0%	0.0%	0.0%	23.3%	0.0%
	Access to higher edu	33.7%	-	1.8%	100.0%	34.1%	39.6%	36.2%	17.8%	89.9%
	Resistance to reforms	21.7%	-	39.3%	0.0%	10.2%	30.2%	63.8%	17.8%	0.0%
	Inadequate vocational	4.4%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	None/Other	2.1%	-	0.0%	0.0%	5.8%	0.0%	0.0%	0.0%	0.0%
[Civil litigation] What specifically would you say is the second biggest challenge?	Sample Size	41	-	3	5	10	6	-	4	-
	High cost	22.6%	-	0.0%	26.6%	13.4%	0.0%	-	0.0%	-
	High risk	24.6%	-	26.1%	26.6%	20.5%	73.8%	-	15.7%	-
	Litigation for labor law	4.4%	-	41.9%	0.0%	6.3%	0.0%	-	0.0%	-
	Class action	3.8%	-	0.0%	0.0%	10.3%	0.0%	-	0.0%	-
	Frivolous suits	34.2%	-	32.0%	26.6%	39.2%	0.0%	-	84.3%	-
	Private attorney gen.	2.6%	-	0.0%	0.0%	10.3%	0.0%	-	0.0%	-
	ADA lawsuit	7.8%	-	0.0%	20.3%	0.0%	26.2%	-	0.0%	-
	None/Other	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%	-
Advantage of doing business in CA	Sample Size	1142	10	43	59	259	67	61	157	66
	Climate/weather	36.6%	45.1%	50.0%	42.2%	28.8%	27.9%	33.5%	40.4%	36.9%
	Quality of life	19.7%	4.2%	14.6%	19.9%	24.9%	30.7%	26.5%	14.5%	16.1%
	CA is a leader	5.3%	0.0%	2.9%	7.5%	6.7%	0.0%	11.1%	3.3%	3.8%
	Culture of innovation	7.3%	11.1%	5.5%	7.3%	10.6%	9.1%	2.1%	9.8%	7.8%
	CA market	10.0%	5.5%	12.8%	9.0%	8.6%	8.8%	4.2%	8.4%	8.0%
	Asian Pacific market	1.0%	0.0%	2.0%	6.1%	0.5%	0.0%	0.0%	0.9%	0.0%
	Ethnic diversity	6.2%	7.3%	2.6%	2.4%	6.3%	12.4%	17.6%	5.0%	5.2%
	Qualified and skilled workers	3.4%	5.5%	0.0%	0.0%	3.4%	6.6%	2.5%	5.1%	6.9%
	Transportation	1.1%	0.0%	0.0%	0.0%	0.4%	0.0%	0.0%	2.6%	0.0%
	State gov support	1.1%	0.0%	0.0%	1.5%	1.8%	0.0%	0.0%	0.4%	0.0%
	Local gov support	1.1%	10.6%	0.0%	0.0%	2.2%	0.0%	0.0%	1.5%	0.0%
	Higher edu resources	0.9%	0.0%	2.6%	0.0%	1.1%	0.0%	0.0%	2.1%	0.0%
	None/ something else	6.4%	10.6%	6.8%	4.2%	4.6%	4.6%	2.5%	6.1%	15.4%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
2nd biggest advantage of doing business in CA?	Sample Size	1142	10	43	59	259	67	61	157	66
	Climate/weather	21.1%	21.7%	19.7%	23.3%	21.0%	34.1%	24.7%	16.4%	27.2%
	Quality of life	21.1%	11.1%	37.1%	20.7%	20.2%	23.7%	21.1%	25.2%	21.8%
	CA is a leader	7.6%	10.6%	1.6%	9.2%	8.5%	4.7%	2.8%	13.3%	3.1%
	Culture of innovation	7.4%	4.2%	6.4%	7.8%	10.6%	6.0%	6.6%	6.7%	3.1%
	CA market	11.0%	11.1%	5.1%	11.7%	10.3%	5.3%	15.9%	6.2%	14.0%
	Asian Pacific market	1.7%	0.0%	7.5%	0.0%	0.4%	0.0%	2.5%	0.9%	4.9%
	Ethnic diversity	8.1%	0.0%	10.8%	8.0%	6.7%	10.8%	7.1%	9.4%	6.7%
	Qualified and skilled workers	4.3%	10.1%	2.0%	6.5%	6.4%	4.0%	4.8%	7.1%	3.6%
	Transportation	3.9%	0.0%	0.0%	1.8%	2.6%	0.0%	0.0%	1.3%	1.6%
	State gov support	1.2%	0.0%	0.0%	0.0%	1.2%	4.6%	0.0%	1.5%	0.0%
	Local gov support	1.4%	0.0%	1.6%	0.0%	2.5%	0.0%	0.0%	0.7%	4.1%
	Higher edu resources	2.8%	7.3%	0.0%	3.7%	3.0%	0.0%	6.6%	1.9%	4.7%
	None/ something else	8.4%	23.9%	8.2%	7.3%	6.7%	6.8%	7.8%	9.4%	5.2%
What is the outlook for your company over the next year?	Sample Size	1142	10	43	59	259	67	61	157	66
	Get much better	10.4%	8.9%	7.0%	8.5%	9.3%	12.2%	10.3%	9.0%	8.7%
	Get a little better	30.4%	32.0%	33.6%	19.4%	33.4%	23.5%	45.4%	29.7%	26.4%
	Better	**40.8%**	**40.8%**	**40.6%**	**27.9%**	**42.7%**	**35.7%**	**55.7%**	**38.7%**	**35.1%**
	About the same	32.2%	28.4%	39.4%	47.0%	33.9%	29.9%	38.4%	33.4%	34.0%
	Worse	**22.5%**	**20.1%**	**15.9%**	**20.9%**	**17.9%**	**31.3%**	**5.9%**	**22.0%**	**22.5%**
	Get a little worse	14.0%	14.5%	2.2%	14.8%	11.8%	22.0%	0.0%	14.7%	13.5%
	Get much worse	8.5%	5.5%	13.7%	6.1%	6.1%	9.3%	5.9%	7.2%	9.1%
	Don't know	4.5%	10.6%	4.0%	4.2%	5.5%	3.0%	0.0%	5.9%	8.4%
Has your company added or reduced jobs (in CA): Added employees	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	86.9%	86.9%	87.4%	92.2%	88.5%	84.1%	86.3%	86.2%	82.6%
	Selected	13.1%	13.1%	12.6%	7.8%	11.5%	15.9%	13.7%	13.8%	17.4%
Has your company added or reduced jobs (in CA): Added non-employee	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	93.8%	82.1%	94.3%	93.4%	92.6%	96.0%	84.8%	95.0%	99.9%
	Selected	6.2%	17.9%	5.7%	6.6%	7.4%	4.0%	15.2%	5.0%	0.1%
Has your company added or reduced jobs (in CA): No change	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	40.8%	53.9%	30.9%	29.3%	37.7%	36.8%	36.8%	38.1%	41.6%
	Selected	59.2%	46.1%	69.1%	70.7%	62.3%	63.2%	63.2%	61.9%	58.4%
Has your company added or reduced jobs (in CA): Reduced employees	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	80.0%	82.7%	87.9%	90.3%	82.8%	83.7%	91.4%	82.9%	87.5%
	Selected	20.0%	17.3%	12.1%	9.7%	17.2%	16.3%	8.6%	17.1%	12.5%
Has your company added or reduced jobs (in CA): Reduced non-employee	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	94.4%	87.2%	98.5%	94.9%	92.9%	95.9%	97.5%	92.8%	94.8%
	Selected	5.6%	12.8%	1.5%	5.1%	7.1%	4.1%	2.5%	7.2%	5.2%
Has your company added or reduced jobs (in CA): Don't know	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	98.5%	100.0%	98.0%	98.6%	98.4%	100.0%	97.5%	98.3%	89.8%
	Selected	1.5%	0.0%	2.0%	1.4%	1.6%	0.0%	2.5%	1.7%	10.2%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Has your company increased or reduced investment in CA?	Sample Size	1142	10	43	59	259	67	61	157	66
	Greatly increased	3.6%	16.1%	6.5%	11.4%	2.0%	5.3%	4.6%	2.5%	1.9%
	Slightly increased	18.2%	33.7%	14.1%	7.6%	15.3%	15.2%	31.7%	15.8%	19.0%
	Increased	**21.8%**	**49.8%**	**20.7%**	**19.0%**	**17.2%**	**20.5%**	**36.3%**	**18.3%**	**20.9%**
	No change	48.3%	23.9%	52.3%	56.0%	52.5%	51.4%	52.5%	48.4%	47.8%
	Reduced	**27.8%**	**26.3%**	**25.0%**	**25.0%**	**28.3%**	**23.6%**	**11.3%**	**30.7%**	**21.2%**
	Slightly reduced	15.0%	10.6%	6.6%	14.7%	17.5%	11.2%	0.0%	19.5%	8.2%
	Greatly reduced	12.8%	15.6%	18.4%	10.3%	10.8%	12.4%	11.3%	11.2%	13.0%
	Don't know	2.2%	0.0%	2.0%	0.0%	2.0%	4.6%	0.0%	2.6%	10.2%
Has your company added or reduced jobs (out CA): Added employees	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	93.6%	96.7%	91.4%	95.2%	93.9%	95.9%	97.7%	96.6%	95.7%
	Selected	6.4%	3.3%	8.6%	4.8%	6.1%	4.1%	2.3%	3.4%	4.3%
Has your company added or reduced jobs (out CA): Added non-employee	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	96.2%	89.4%	97.1%	91.3%	95.1%	93.4%	97.5%	97.1%	96.7%
	Selected	3.8%	10.6%	2.9%	8.7%	4.9%	6.6%	2.5%	2.9%	3.3%
Has your company added or reduced jobs (out CA): No change	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	63.2%	59.4%	54.9%	52.7%	65.5%	77.4%	58.0%	62.2%	65.6%
	Selected	36.8%	40.6%	45.1%	47.3%	34.5%	22.6%	42.0%	37.8%	34.4%
Has your company added or reduced jobs (out CA): Reduced employees	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	95.8%	92.7%	88.7%	94.1%	96.5%	100.0%	93.4%	97.3%	92.3%
	Selected	4.2%	7.3%	11.3%	5.9%	3.5%	0.0%	6.6%	2.7%	7.7%
Has your company added or reduced jobs (out CA): Reduced non-employee	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	98.2%	100.0%	100.0%	97.6%	97.4%	93.0%	100.0%	99.5%	95.9%
	Selected	1.8%	0.0%	0.0%	2.4%	2.6%	7.0%	0.0%	0.5%	4.1%
Has your company added or reduced jobs (out CA): Don't know	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	99.3%	100.0%	100.0%	100.0%	99.6%	95.4%	100.0%	99.5%	99.9%
	Selected	0.7%	0.0%	0.0%	0.0%	0.4%	4.6%	0.0%	0.5%	0.1%
Has your company added or reduced jobs (out CA): No operations outside CA	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	47.6%	61.8%	64.3%	67.4%	45.4%	40.8%	50.9%	38.7%	47.2%
	Selected	52.4%	38.2%	35.7%	32.6%	54.6%	59.2%	49.1%	61.3%	52.8%
Has your company increased or reduced investment outside CA?	Sample Size	1142	10	43	59	259	67	61	157	66
	Greatly increased	2.7%	3.3%	4.8%	6.5%	2.8%	3.0%	0.0%	1.1%	0.0%
	Slightly increased	8.0%	18.4%	15.7%	7.1%	6.9%	6.4%	9.4%	2.2%	4.4%
	Increased	**10.7%**	**21.7%**	**20.6%**	**13.6%**	**9.6%**	**9.4%**	**9.4%**	**3.3%**	**4.4%**
	No change	27.6%	29.0%	38.4%	31.9%	27.5%	28.6%	29.0%	28.7%	33.2%
	Reduced	**6.6%**	**5.5%**	**10.2%**	**16.9%**	**5.6%**	**2.3%**	**7.9%**	**4.0%**	**4.7%**
	Slightly reduced	3.7%	5.5%	4.2%	10.9%	3.4%	2.3%	0.0%	2.8%	1.6%
	Greatly reduced	2.9%	0.0%	6.0%	6.1%	2.2%	0.0%	7.9%	1.2%	3.1%
	Don't know	1.4%	0.0%	0.0%	0.0%	2.6%	2.3%	0.0%	1.1%	1.8%
	None outside CA	53.7%	43.8%	30.8%	37.6%	54.7%	57.4%	53.7%	63.0%	55.8%

		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Plan to add or reduce jobs outside CA in 2013: Add employees	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	92.4%	91.1%	89.0%	88.2%	91.2%	95.9%	95.2%	93.5%	92.0%
	Selected	7.6%	8.9%	11.0%	11.8%	8.8%	4.1%	4.8%	6.5%	8.0%
Plan to add or reduce jobs outside CA in 2013: Add non-employee	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	92.4%	76.5%	93.1%	96.8%	90.0%	93.4%	91.6%	92.1%	89.7%
	Selected	7.6%	23.5%	6.9%	3.2%	10.0%	6.6%	8.4%	7.9%	10.3%
Plan to add or reduce jobs outside CA in 2013: No change	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	71.5%	68.8%	62.2%	64.5%	71.0%	81.0%	65.8%	78.8%	68.7%
	Selected	28.5%	31.2%	37.8%	35.5%	29.0%	19.0%	34.2%	21.2%	31.3%
Plan to add or reduce jobs outside CA in 2013: Reduce employees	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	98.3%	100.0%	95.4%	96.3%	99.6%	97.0%	100.0%	98.0%	100.0%
	Selected	1.7%	0.0%	4.6%	3.7%	0.4%	3.0%	0.0%	2.0%	0.0%
Plan to add or reduce jobs outside CA in 2013: Reduce non-employee	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	99.5%	100.0%	100.0%	100.0%	100.0%	98.3%	100.0%	99.3%	100.0%
	Selected	0.5%	0.0%	0.0%	0.0%	0.0%	1.7%	0.0%	0.7%	0.0%
Plan to add or reduce jobs outside CA in 2013: Don't know	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	94.5%	94.5%	100.0%	92.8%	91.3%	97.7%	95.7%	93.9%	98.3%
	Selected	5.5%	5.5%	0.0%	7.2%	8.7%	2.3%	4.3%	6.1%	1.7%
Plan to add or reduce jobs outside CA in 2013: No operations outside CA	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	46.8%	63.5%	53.5%	57.2%	50.4%	34.9%	51.7%	37.0%	49.8%
	Selected	53.2%	36.5%	46.5%	42.8%	49.6%	65.1%	48.3%	63.0%	50.2%
Plan to increase or decrease investment outside CA in 2013?	Sample Size	1142	10	43	59	259	67	61	157	66
	Greatly increase	4.8%	3.3%	9.0%	10.8%	3.9%	3.0%	2.1%	5.5%	3.0%
	Slightly increase	11.9%	25.2%	13.7%	19.7%	13.5%	9.9%	11.2%	9.5%	14.9%
	Increase	**16.7%**	**28.5%**	**22.8%**	**30.5%**	**17.3%**	**12.9%**	**13.2%**	**15.0%**	**17.9%**
	No change	23.5%	23.9%	27.8%	22.4%	23.2%	21.3%	26.3%	18.8%	26.6%
	Decrease	**3.9%**	**0.0%**	**8.0%**	**4.2%**	**3.4%**	**3.0%**	**5.9%**	**2.0%**	**0.0%**
	Slightly decrease	2.4%	0.0%	6.0%	1.8%	2.6%	3.0%	2.5%	1.3%	0.0%
	Greatly decrease	1.5%	0.0%	2.0%	2.4%	0.8%	0.0%	3.3%	0.7%	0.0%
	Don't know	4.0%	5.5%	0.0%	0.0%	7.2%	2.3%	6.8%	3.6%	0.1%
	None outside CA	51.9%	42.0%	41.5%	42.8%	48.8%	60.5%	47.8%	60.6%	55.4%

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		Industry sector:								
		Total	**Broadcasting/ Motion pics.**	**Finance/ Insur.**	**Real estate**	**Prof/Bus service**	**Heath services**	**Leisure/ Hospitality**	**Other services**	**Other**
Plan to add or reduce jobs in CA in 2013: Add employees	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	86.0%	85.6%	90.4%	88.5%	81.5%	83.6%	84.7%	87.0%	87.6%
	Selected	14.0%	14.4%	9.6%	11.5%	18.5%	16.4%	15.3%	13.0%	12.4%
Plan to add or reduce jobs in CA in 2013: Add non-employee	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	89.9%	63.7%	88.1%	95.8%	84.4%	93.0%	92.7%	87.8%	88.7%
	Selected	10.1%	36.3%	11.9%	4.2%	15.6%	7.0%	7.3%	12.2%	11.3%
Plan to add or reduce jobs in CA in 2013: No change	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	44.8%	55.2%	45.7%	29.8%	45.0%	50.6%	33.6%	48.8%	43.3%
	Selected	55.2%	44.8%	54.3%	70.2%	55.0%	49.4%	66.4%	51.2%	56.7%
Plan to add or reduce jobs in CA in 2013: Reduce employees	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	87.6%	100.0%	79.3%	90.8%	92.3%	87.1%	97.5%	88.7%	90.6%
	Selected	12.4%	0.0%	20.7%	9.2%	7.7%	12.9%	2.5%	11.3%	9.4%
Plan to add or reduce jobs in CA in 2013: Reduce non-employee	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	96.8%	95.5%	98.5%	98.2%	96.7%	95.1%	100.0%	95.5%	96.9%
	Selected	3.2%	4.5%	1.5%	1.8%	3.3%	4.9%	0.0%	4.5%	3.1%
Plan to add or reduce jobs in CA in 2013: Don't know	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	89.4%	94.5%	94.5%	95.1%	90.6%	85.8%	86.3%	86.8%	86.5%
	Selected	10.6%	5.5%	5.5%	4.9%	9.4%	14.2%	13.7%	13.2%	13.5%
Plan to increase or decrease investment in CA in 2013?	Sample Size	1142	10	43	59	259	67	61	157	66
	Greatly increase	3.3%	3.3%	3.9%	9.5%	1.8%	1.7%	2.1%	1.3%	2.2%
	Slightly increase	24.1%	35.4%	25.4%	17.5%	27.1%	28.1%	24.2%	24.0%	22.2%
	Increase	**27.5%**	**38.7%**	**29.3%**	**27.0%**	**28.9%**	**29.8%**	**26.3%**	**25.3%**	**24.4%**
	No change	45.1%	50.2%	41.2%	44.2%	50.5%	44.4%	58.8%	45.4%	49.7%
	Decrease	**19.5%**	**5.5%**	**27.5%**	**23.8%**	**13.7%**	**15.2%**	**5.9%**	**18.0%**	**15.7%**
	Slightly decrease	12.3%	5.5%	14.2%	20.1%	7.6%	6.4%	3.3%	11.1%	7.9%
	Greatly decrease	7.2%	0.0%	13.3%	3.7%	6.1%	8.8%	2.5%	6.9%	7.8%
	Don't know	7.9%	5.5%	2.0%	5.1%	6.9%	10.6%	9.1%	11.3%	10.2%
Plan to reduce jobs or investment in CA because of: Permitting challenges	Sample Size	57	-	5	5	9	3	4	5	-
	Not selected	84.1%	-	100.0%	46.4%	88.1%	63.2%	100.0%	80.3%	-
	Selected	15.9%	-	0.0%	53.6%	11.9%	36.8%	0.0%	19.7%	-
Plan to reduce jobs or investment in CA because of: Regulatory climate	Sample Size	57	-	5	5	9	3	4	5	-
	Not selected	70.9%	-	81.2%	46.4%	54.8%	100.0%	100.0%	59.2%	-
	Selected	29.1%	-	18.8%	53.6%	45.2%	0.0%	0.0%	40.8%	-
Plan to reduce jobs or investment in CA because of: High cost of business	Sample Size	57	-	5	5	9	3	4	5	-
	Not selected	35.1%	-	43.5%	0.0%	47.4%	63.2%	43.3%	60.5%	-
	Selected	64.9%	-	56.5%	100.0%	52.6%	36.8%	56.7%	39.5%	-
Plan to reduce jobs or investment in CA because of: Uncertainty regarding state	Sample Size	57	-	5	5	9	3	4	5	-
	Not selected	57.6%	-	75.3%	76.8%	72.6%	36.8%	56.7%	60.5%	-
	Selected	42.4%	-	24.7%	23.2%	27.4%	63.2%	43.3%	39.5%	-

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Plan to reduce jobs or investment in CA because of: Something else	Sample Size	57	-	5	5	9	3	4	5	-
	Not selected	88.4%	-	100.0%	100.0%	76.3%	100.0%	100.0%	60.6%	-
	Selected	11.6%	-	0.0%	0.0%	23.7%	0.0%	0.0%	39.4%	-
Is your company planning to move reduced CA jobs to another state/country?	Sample Size	23	-	2	2	1	3	-	4	-
	Yes, other states	10.9%	-	0.0%	0.0%	0.0%	0.0%	-	24.6%	-
	Yes, other countries	11.6%	-	0.0%	0.0%	0.0%	63.2%	-	0.0%	-
	Yes, both	14.3%	-	56.7%	50.0%	100.0%	0.0%	-	0.0%	-
	No	63.2%	-	43.3%	50.0%	0.0%	36.8%	-	75.4%	-
Do you think of state government as helpful for growing your business?	Sample Size	1142	10	43	59	259	67	61	157	66
	Very helpful	2.3%	8.9%	0.0%	3.7%	3.1%	2.3%	0.0%	2.6%	0.0%
	SW helpful	9.5%	9.8%	3.7%	8.3%	11.6%	4.6%	18.9%	8.2%	6.1%
	Helpful	**11.8%**	**18.7%**	**3.7%**	**11.9%**	**14.7%**	**6.9%**	**18.9%**	**10.9%**	**6.1%**
	Neither	23.5%	25.6%	20.3%	26.1%	22.6%	30.4%	42.0%	29.9%	26.8%
	Obstacle	**61.3%**	**55.7%**	**72.0%**	**61.9%**	**60.6%**	**60.5%**	**33.3%**	**55.2%**	**57.6%**
	A limited obstacle	20.7%	11.1%	26.3%	19.8%	20.0%	23.4%	13.5%	19.1%	17.0%
	A significant obstacle	40.6%	44.6%	45.7%	42.2%	40.6%	37.1%	19.8%	36.1%	40.6%
	Don't know	3.3%	0.0%	4.0%	0.0%	2.2%	2.3%	5.9%	4.0%	9.4%
Do you think of local government as helpful for growing your business?	Sample Size	1142	10	43	59	259	67	61	157	66
	Very helpful	3.0%	13.1%	3.1%	4.8%	4.0%	2.3%	0.0%	3.5%	2.5%
	SW helpful	14.4%	18.4%	9.5%	12.9%	17.7%	12.4%	17.0%	12.7%	13.8%
	Helpful	**17.4%**	**31.5%**	**12.5%**	**17.7%**	**21.8%**	**14.7%**	**17.0%**	**16.2%**	**16.4%**
	Neither	30.5%	18.4%	26.1%	28.2%	30.1%	40.9%	39.4%	37.1%	30.2%
	Obstacle	**48.7%**	**50.2%**	**57.3%**	**54.1%**	**46.4%**	**42.1%**	**37.7%**	**44.0%**	**45.5%**
	A limited obstacle	24.9%	11.1%	37.7%	22.9%	23.6%	17.3%	27.1%	20.8%	20.2%
	A significant obstacle	23.7%	39.1%	19.6%	31.2%	22.7%	24.9%	10.6%	23.3%	25.3%
	Don't know	3.5%	0.0%	4.0%	0.0%	1.8%	2.3%	5.9%	2.7%	7.8%
Do you believe state gov responded appropriately to the econ. crisis?	Sample Size	1142	10	43	59	259	67	61	157	66
	Yes	12.5%	44.3%	5.5%	12.8%	12.3%	19.1%	20.6%	12.5%	7.9%
	No	72.0%	50.2%	83.0%	64.7%	71.3%	67.6%	62.1%	67.5%	76.0%
	Don't know	15.5%	5.5%	11.5%	22.4%	16.4%	13.3%	17.3%	20.0%	16.1%
Do you expect the "Affordable Care Act," commonly called "Obamacare," to have a positive or a negative impact on your business in the next year (2013)?	Sample Size	1142	10	43	59	259	67	61	157	66
	Very pos	7.2%	14.4%	2.2%	3.3%	6.8%	7.8%	2.5%	8.1%	2.8%
	SW pos	12.3%	15.3%	3.5%	12.4%	15.6%	20.0%	31.3%	12.8%	6.9%
	Positive	**19.6%**	**29.7%**	**5.7%**	**15.8%**	**22.4%**	**27.8%**	**33.8%**	**20.9%**	**9.8%**
	Negative	**47.2%**	**64.7%**	**65.5%**	**52.3%**	**44.2%**	**49.4%**	**32.7%**	**39.6%**	**46.3%**
	SW neg	15.0%	25.6%	24.6%	18.5%	15.7%	16.7%	21.5%	12.6%	13.8%
	Ver neg	32.3%	39.1%	40.9%	33.9%	28.5%	32.7%	11.3%	27.0%	32.5%
	No impact	22.7%	0.0%	18.2%	24.4%	24.3%	13.5%	19.8%	25.0%	26.7%
	Don't know	10.5%	5.5%	10.6%	7.5%	9.1%	9.3%	13.6%	14.5%	17.3%

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		Industry sector:								
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Do you believe that California's first-in-the-nation environmental regulations will result in higher job growth or lower job growth?	Sample Size	1142	10	43	59	259	67	61	157	66
	Much higher	3.9%	8.9%	0.0%	0.0%	4.2%	4.6%	3.3%	4.5%	3.1%
	SW higher	20.2%	11.1%	11.2%	23.9%	22.0%	22.4%	31.7%	19.7%	21.1%
	Higher	**24.0%**	**20.0%**	**11.2%**	**23.9%**	**26.3%**	**27.0%**	**35.0%**	**24.2%**	**24.2%**
	No impact	13.3%	17.0%	14.2%	14.5%	9.9%	24.1%	26.6%	11.1%	7.2%
	Lower	**47.0%**	**63.0%**	**59.9%**	**46.1%**	**45.5%**	**39.2%**	**23.0%**	**44.6%**	**45.3%**
	SW lower	17.7%	36.7%	38.4%	15.9%	19.3%	17.0%	9.2%	15.3%	16.3%
	Much lower	29.3%	26.3%	21.6%	30.2%	26.1%	22.2%	13.8%	29.4%	29.0%
	Don't know	15.7%	0.0%	14.7%	15.4%	18.4%	9.7%	15.4%	20.1%	23.3%
Has your business suffered because of the state's permitting process?	Sample Size	1142	10	43	59	259	67	61	157	66
	Yes	32.9%	28.5%	21.9%	34.2%	27.9%	40.6%	12.9%	23.1%	23.2%
	No	48.6%	50.3%	50.0%	44.1%	54.2%	47.8%	61.3%	59.6%	52.8%
	Don't know	18.4%	21.2%	28.1%	21.7%	18.0%	11.6%	25.7%	17.4%	24.0%
Litigation reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	21.5%	19.0%	20.8%	18.3%	23.9%	24.3%	8.2%	19.5%	22.9%
	SW pos impact	30.7%	16.6%	40.7%	28.4%	35.9%	17.4%	30.4%	26.5%	20.7%
	Positive	**52.2%**	**35.6%**	**61.5%**	**46.8%**	**59.8%**	**41.7%**	**38.7%**	**45.9%**	**43.7%**
	Negative	**9.2%**	**32.9%**	**10.9%**	**12.3%**	**5.3%**	**16.4%**	**14.9%**	**9.3%**	**7.2%**
	SW neg impact	6.3%	12.8%	10.7%	7.2%	2.8%	8.9%	9.5%	8.5%	7.2%
	Strong neg impact	2.9%	20.1%	0.2%	5.1%	2.5%	7.6%	5.4%	0.9%	0.0%
	No impact	17.1%	9.8%	14.2%	24.6%	13.8%	23.8%	19.5%	20.1%	19.3%
	Don't know	21.4%	21.7%	13.5%	16.4%	21.2%	18.1%	26.9%	24.6%	29.8%
Labor law reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	21.6%	24.5%	27.1%	17.6%	23.9%	15.9%	8.2%	17.5%	21.4%
	SW pos impact	26.3%	22.2%	23.0%	23.4%	27.6%	15.4%	28.9%	30.6%	19.2%
	Positive	**47.9%**	**46.7%**	**50.2%**	**41.0%**	**51.5%**	**31.3%**	**37.2%**	**48.1%**	**40.5%**
	Negative	**13.7%**	**37.1%**	**17.5%**	**21.3%**	**13.0%**	**16.1%**	**13.5%**	**11.1%**	**8.7%**
	SW neg impact	7.6%	11.5%	12.2%	7.2%	10.1%	6.3%	7.6%	7.2%	7.2%
	Strong neg impact	6.1%	25.6%	5.3%	14.1%	2.9%	9.8%	5.9%	3.9%	1.6%
	No impact	17.4%	0.0%	12.9%	25.0%	14.5%	27.0%	20.9%	16.3%	22.1%
	Don't know	21.1%	16.2%	19.5%	12.6%	21.0%	25.6%	28.5%	24.5%	28.6%
Tax reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	29.8%	41.1%	28.0%	26.4%	35.3%	26.1%	13.3%	27.1%	24.5%
	SW pos impact	23.2%	15.3%	25.3%	15.9%	25.0%	22.6%	31.4%	21.0%	20.1%
	Positive	**53.0%**	**56.5%**	**53.3%**	**42.3%**	**60.3%**	**48.7%**	**44.8%**	**48.1%**	**44.6%**
	Negative	**18.2%**	**27.4%**	**24.6%**	**26.9%**	**11.7%**	**26.4%**	**21.7%**	**20.1%**	**12.9%**
	SW neg impact	10.0%	7.3%	15.8%	14.7%	5.7%	14.2%	13.3%	16.8%	4.4%
	Strong neg impact	8.2%	20.1%	8.8%	12.3%	6.0%	12.2%	8.4%	3.3%	8.5%
	No impact	11.7%	0.0%	11.3%	12.3%	10.2%	10.4%	17.8%	14.3%	10.9%
	Don't know	17.0%	16.2%	10.9%	18.5%	17.8%	14.6%	15.8%	17.5%	31.6%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Government spending reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	31.1%	35.6%	33.7%	29.2%	36.5%	23.4%	13.6%	29.7%	22.9%
	SW pos impact	21.6%	15.3%	29.3%	17.9%	22.5%	21.7%	14.2%	21.0%	22.6%
	Positive	**52.7%**	**50.9%**	**63.0%**	**47.1%**	**59.0%**	**45.1%**	**27.9%**	**50.7%**	**45.5%**
	Negative	**16.5%**	**38.4%**	**21.5%**	**26.1%**	**12.3%**	**19.8%**	**24.9%**	**16.3%**	**15.0%**
	SW neg impact	7.7%	14.5%	8.2%	11.4%	6.3%	8.2%	15.7%	8.6%	7.5%
	Strong neg impact	8.8%	23.9%	13.3%	14.7%	5.9%	11.6%	9.2%	7.7%	7.4%
	No impact	13.8%	0.0%	8.7%	8.9%	11.8%	13.7%	21.4%	14.9%	10.6%
	Don't know	17.0%	10.6%	6.8%	17.9%	17.0%	21.4%	25.9%	18.2%	28.9%
Regulatory reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	26.7%	30.1%	33.9%	23.7%	29.8%	16.8%	21.6%	26.5%	20.4%
	SW pos impact	20.5%	23.9%	13.8%	23.3%	23.0%	21.8%	18.8%	19.5%	21.7%
	Positive	**47.2%**	**54.0%**	**47.7%**	**47.1%**	**52.8%**	**38.5%**	**40.3%**	**45.9%**	**42.1%**
	Negative	**14.8%**	**20.1%**	**21.1%**	**21.3%**	**13.1%**	**18.7%**	**14.2%**	**11.4%**	**9.8%**
	SW neg impact	8.4%	0.0%	10.9%	13.8%	9.2%	9.3%	8.4%	9.3%	2.5%
	Strong neg impact	6.4%	20.1%	10.2%	7.5%	3.9%	9.4%	5.9%	2.2%	7.3%
	No impact	15.1%	9.8%	16.4%	11.3%	12.0%	21.0%	25.4%	18.6%	15.2%
	Don't know	22.9%	16.2%	14.9%	20.3%	22.2%	21.7%	20.0%	24.0%	32.8%
Permitting reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	25.2%	13.4%	21.0%	23.7%	27.4%	13.2%	15.4%	24.8%	20.1%
	SW pos impact	24.6%	35.0%	33.6%	28.0%	26.2%	32.8%	20.8%	23.6%	16.9%
	Positive	**49.8%**	**48.4%**	**54.6%**	**51.7%**	**53.6%**	**46.0%**	**36.2%**	**48.5%**	**37.1%**
	Negative	**12.5%**	**20.1%**	**15.8%**	**21.5%**	**9.5%**	**11.7%**	**13.5%**	**10.6%**	**11.4%**
	SW neg impact	7.6%	0.0%	11.1%	12.2%	5.7%	6.4%	10.1%	8.2%	7.5%
	Strong neg impact	4.9%	20.1%	4.6%	9.3%	3.8%	5.3%	3.3%	2.4%	3.8%
	No impact	15.8%	15.3%	14.8%	11.7%	14.3%	18.3%	25.4%	17.1%	16.7%
	Don't know	21.9%	16.2%	14.9%	15.0%	22.6%	24.0%	24.9%	23.8%	34.9%
Energy costs reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	21.4%	14.4%	21.0%	24.7%	20.6%	13.9%	15.4%	21.8%	17.1%
	SW pos impact	27.7%	11.1%	27.3%	20.0%	27.2%	17.5%	29.1%	30.7%	22.8%
	Positive	**49.0%**	**25.5%**	**48.2%**	**44.7%**	**47.9%**	**31.3%**	**44.5%**	**52.4%**	**39.9%**
	Negative	**15.0%**	**43.0%**	**10.9%**	**26.0%**	**11.2%**	**21.0%**	**11.7%**	**13.0%**	**13.8%**
	SW neg impact	8.6%	22.9%	4.0%	14.9%	5.4%	9.8%	9.2%	10.2%	8.4%
	Strong neg impact	6.4%	20.1%	6.8%	11.1%	5.8%	11.2%	2.5%	2.8%	5.4%
	No impact	15.3%	15.3%	22.4%	9.9%	16.3%	24.5%	19.4%	11.9%	19.6%
	Don't know	20.7%	16.2%	18.5%	19.4%	24.7%	23.2%	24.4%	22.7%	26.7%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Infrastructure investment reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	21.0%	14.4%	16.8%	18.7%	28.2%	8.6%	21.0%	14.7%	21.9%
	SW pos impact	27.8%	25.4%	41.5%	26.8%	27.9%	28.5%	24.6%	25.7%	15.8%
	Positive	**48.7%**	**39.8%**	**58.3%**	**45.5%**	**56.1%**	**37.1%**	**45.6%**	**40.4%**	**37.7%**
	Negative	**9.8%**	**20.1%**	**8.4%**	**18.9%**	**5.2%**	**11.7%**	**8.4%**	**7.4%**	**8.4%**
	SW neg impact	5.7%	7.3%	3.7%	13.8%	1.9%	6.4%	5.1%	5.9%	2.5%
	Strong neg impact	4.1%	12.8%	4.6%	5.1%	3.3%	5.3%	3.3%	1.5%	5.9%
	No impact	17.4%	18.4%	16.2%	13.1%	16.5%	21.7%	25.2%	16.3%	24.5%
	Don't know	24.1%	21.7%	17.1%	22.5%	22.2%	29.5%	20.8%	35.9%	29.4%
Education reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	25.4%	29.7%	22.9%	27.4%	28.1%	15.4%	29.4%	25.9%	22.9%
	SW pos impact	24.7%	18.4%	25.8%	33.3%	28.5%	26.4%	11.6%	20.2%	25.0%
	Positive	**50.1%**	**48.1%**	**48.7%**	**60.7%**	**56.6%**	**41.8%**	**41.0%**	**46.1%**	**47.9%**
	Negative	**11.0%**	**20.1%**	**9.7%**	**12.8%**	**7.2%**	**15.9%**	**10.5%**	**12.5%**	**1.6%**
	SW neg impact	5.5%	0.0%	7.1%	5.4%	3.3%	5.3%	4.6%	7.9%	0.0%
	Strong neg impact	5.5%	20.1%	2.6%	7.5%	3.9%	10.6%	5.9%	4.6%	1.6%
	No impact	21.2%	11.1%	23.0%	13.7%	18.5%	19.1%	27.0%	22.1%	23.3%
	Don't know	17.7%	20.7%	18.5%	12.7%	17.7%	23.2%	21.6%	19.2%	27.2%
Litigation: Class action lawsuit reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	16.0%	14.4%	15.1%	23.1%	18.2%	12.2%	4.1%	11.6%	13.9%
	SW pos impact	30.1%	7.3%	34.4%	30.5%	32.0%	23.7%	33.5%	27.2%	20.3%
	Positive	**46.1%**	**21.7%**	**49.5%**	**53.6%**	**50.2%**	**35.9%**	**37.6%**	**38.8%**	**34.2%**
	Negative	**10.4%**	**25.6%**	**9.3%**	**9.6%**	**8.6%**	**14.2%**	**12.5%**	**13.3%**	**10.5%**
	SW neg impact	6.4%	5.5%	6.7%	5.4%	5.8%	10.0%	5.9%	7.1%	9.3%
	Strong neg impact	4.0%	20.1%	2.6%	4.2%	2.8%	4.1%	6.6%	6.2%	1.3%
	No impact	18.7%	26.0%	15.3%	19.3%	15.3%	32.3%	21.7%	20.0%	23.2%
	Don't know	24.8%	26.7%	25.9%	17.4%	26.0%	17.7%	28.2%	28.0%	32.1%
Litigation: Frivolous lawsuit reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	39.2%	30.1%	46.5%	39.9%	42.4%	34.7%	27.6%	32.1%	34.3%
	SW pos impact	32.0%	33.7%	29.3%	36.0%	33.7%	34.8%	28.9%	38.8%	24.4%
	Positive	**71.2%**	**63.7%**	**75.8%**	**75.9%**	**76.0%**	**69.4%**	**56.6%**	**70.9%**	**58.8%**
	Negative	**7.1%**	**14.5%**	**4.8%**	**8.6%**	**5.5%**	**6.9%**	**14.8%**	**7.3%**	**7.4%**
	SW neg impact	4.3%	7.3%	0.2%	6.8%	3.0%	4.6%	12.2%	5.1%	5.8%
	Strong neg impact	2.8%	7.3%	4.6%	1.8%	2.6%	2.3%	2.5%	2.2%	1.6%
	No impact	12.6%	16.2%	8.7%	11.9%	10.4%	19.7%	17.0%	13.3%	10.6%
	Don't know	9.1%	5.5%	10.7%	3.7%	8.0%	4.0%	11.7%	8.5%	23.2%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Litigation: Bounty hunter reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	17.8%	8.9%	22.1%	12.7%	20.9%	17.5%	13.4%	16.1%	14.6%
	SW pos impact	23.6%	11.1%	17.9%	22.9%	25.1%	20.0%	31.0%	26.3%	23.8%
	Positive	**41.4%**	**20.0%**	**39.9%**	**35.6%**	**45.9%**	**37.5%**	**44.3%**	**42.4%**	**38.5%**
	Negative	**8.9%**	**23.9%**	**8.4%**	**14.3%**	**6.5%**	**6.9%**	**5.1%**	**11.4%**	**11.0%**
	SW neg impact	4.8%	11.1%	2.2%	6.3%	3.1%	4.6%	2.5%	6.6%	5.8%
	Strong neg impact	4.1%	12.8%	6.2%	8.0%	3.4%	2.3%	2.5%	4.8%	5.2%
	No impact	16.0%	19.6%	17.0%	13.1%	12.2%	29.5%	19.5%	12.7%	14.4%
	Don't know	33.7%	36.5%	34.7%	36.9%	35.4%	26.2%	31.1%	33.6%	36.1%
Litigation: Product liability reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	17.8%	13.4%	26.3%	15.2%	21.2%	13.3%	7.1%	14.1%	17.7%
	SW pos impact	29.2%	21.7%	25.4%	39.5%	30.4%	22.6%	31.4%	27.1%	16.5%
	Positive	**47.0%**	**35.1%**	**51.7%**	**54.7%**	**51.6%**	**35.9%**	**38.5%**	**41.2%**	**34.2%**
	Negative	**8.8%**	**28.1%**	**11.8%**	**13.3%**	**7.1%**	**4.1%**	**10.3%**	**9.8%**	**6.2%**
	SW neg impact	4.9%	11.1%	5.1%	9.6%	4.1%	4.1%	5.3%	6.9%	1.6%
	Strong neg impact	3.9%	17.0%	6.6%	3.7%	3.0%	0.0%	5.1%	2.9%	4.7%
	No impact	14.4%	20.1%	17.5%	16.5%	10.1%	32.1%	20.3%	13.6%	18.4%
	Don't know	29.8%	16.6%	19.1%	15.5%	31.3%	27.8%	30.8%	35.4%	41.2%
Litigation: Institute a "loser pays" requirement for civil lawsuits	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	26.8%	31.8%	35.3%	25.9%	25.7%	25.0%	9.2%	21.6%	18.6%
	SW pos impact	25.3%	31.5%	23.2%	35.3%	29.1%	18.4%	33.3%	27.4%	26.7%
	Positive	**52.0%**	**63.3%**	**58.5%**	**61.2%**	**54.8%**	**43.4%**	**42.5%**	**49.0%**	**45.4%**
	Negative	**13.7%**	**18.4%**	**4.6%**	**14.4%**	**14.0%**	**14.0%**	**11.7%**	**16.1%**	**12.9%**
	SW neg impact	7.9%	5.5%	0.0%	5.9%	6.8%	11.7%	11.7%	10.5%	10.3%
	Strong neg impact	5.8%	12.8%	4.6%	8.5%	7.2%	2.3%	0.0%	5.6%	2.5%
	No impact	13.9%	7.3%	15.3%	14.7%	12.0%	27.7%	17.0%	13.1%	12.8%
	Don't know	20.4%	11.1%	21.5%	9.7%	19.2%	14.9%	28.8%	21.8%	28.9%
Labor Laws: Overtime reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	24.4%	15.6%	16.8%	17.9%	27.2%	18.6%	20.7%	18.9%	21.5%
	SW pos impact	34.2%	14.0%	33.3%	40.9%	37.5%	37.3%	26.5%	28.2%	37.8%
	Positive	**58.6%**	**29.6%**	**50.1%**	**58.8%**	**64.6%**	**55.9%**	**47.2%**	**47.1%**	**59.2%**
	Negative	**14.5%**	**42.3%**	**7.1%**	**8.7%**	**13.1%**	**12.0%**	**19.7%**	**20.6%**	**6.4%**
	SW neg impact	8.3%	18.4%	5.1%	2.5%	10.2%	4.4%	10.5%	11.4%	1.3%
	Strong neg impact	6.2%	23.9%	2.0%	6.2%	2.9%	7.6%	9.2%	9.2%	5.2%
	No impact	16.0%	11.5%	28.6%	20.6%	12.4%	25.3%	16.2%	17.9%	10.3%
	Don't know	10.9%	16.6%	14.2%	11.8%	9.9%	6.9%	17.0%	14.4%	24.0%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Labor Laws: Meal and rest period reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	15.2%	19.0%	7.7%	15.5%	16.1%	12.7%	19.9%	12.6%	15.8%
	SW pos impact	29.5%	17.9%	31.2%	27.8%	33.0%	20.3%	30.7%	28.5%	33.8%
	Positive	**44.7%**	**36.9%**	**38.9%**	**43.3%**	**49.2%**	**33.0%**	**50.6%**	**41.1%**	**49.6%**
	Negative	**12.8%**	**35.0%**	**9.8%**	**13.4%**	**10.8%**	**20.8%**	**13.3%**	**10.4%**	**4.7%**
	SW neg impact	8.0%	16.6%	5.1%	7.8%	7.9%	12.6%	10.0%	6.2%	3.1%
	Strong neg impact	4.8%	18.4%	4.6%	5.6%	2.9%	8.3%	3.3%	4.2%	1.6%
	No impact	23.8%	17.0%	31.3%	31.5%	20.0%	32.3%	17.1%	26.3%	21.8%
	Don't know	18.6%	11.1%	20.0%	11.8%	20.1%	13.9%	19.0%	22.3%	24.0%
Labor Laws: Conform state labor law to federal labor law	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	14.7%	7.9%	11.5%	14.7%	16.6%	15.6%	13.6%	13.7%	13.6%
	SW pos impact	27.5%	11.1%	35.5%	27.4%	30.6%	28.7%	14.1%	26.3%	30.3%
	Positive	**42.3%**	**19.0%**	**47.0%**	**42.1%**	**47.2%**	**44.3%**	**27.7%**	**40.0%**	**43.9%**
	Negative	**11.6%**	**25.6%**	**10.4%**	**19.0%**	**8.8%**	**6.3%**	**14.3%**	**12.0%**	**5.6%**
	SW neg impact	6.6%	12.8%	5.7%	10.5%	5.4%	4.6%	11.7%	7.2%	4.1%
	Strong neg impact	5.0%	12.8%	4.6%	8.5%	3.4%	1.7%	2.5%	4.8%	1.6%
	No impact	18.2%	27.7%	20.2%	18.0%	13.7%	31.2%	17.8%	15.5%	19.3%
	Don't know	27.9%	27.7%	22.4%	20.9%	30.2%	18.2%	40.3%	32.6%	31.2%
Taxes: Reduce tax rates	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	44.3%	46.2%	52.6%	47.4%	38.6%	43.2%	24.4%	42.4%	37.5%
	SW pos impact	29.5%	31.2%	36.7%	36.8%	29.7%	23.0%	37.7%	35.1%	27.1%
	Positive	**73.8%**	**77.4%**	**89.3%**	**84.2%**	**68.3%**	**66.2%**	**62.1%**	**77.5%**	**64.6%**
	Negative	**11.7%**	**22.6%**	**1.8%**	**10.5%**	**16.5%**	**11.7%**	**11.7%**	**10.1%**	**13.1%**
	SW neg impact	7.1%	5.5%	1.8%	9.0%	8.3%	7.6%	9.2%	6.6%	9.5%
	Strong neg impact	4.6%	17.0%	0.0%	1.5%	8.3%	4.1%	2.5%	3.6%	3.6%
	No impact	7.5%	0.0%	2.2%	3.7%	8.6%	13.5%	13.2%	6.7%	5.6%
	Don't know	7.0%	0.0%	6.6%	1.6%	6.5%	8.6%	13.0%	5.7%	16.7%
Taxes: Lower state sales tax rate while broadening the base to include more services	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	26.8%	20.0%	33.1%	33.0%	18.7%	33.7%	20.9%	23.0%	31.0%
	SW pos impact	33.5%	23.5%	43.5%	38.0%	31.1%	21.3%	31.7%	38.3%	30.1%
	Positive	**60.3%**	**43.4%**	**76.6%**	**71.0%**	**49.9%**	**55.0%**	**52.6%**	**61.3%**	**61.1%**
	Negative	**18.0%**	**35.7%**	**5.7%**	**8.3%**	**31.1%**	**22.2%**	**15.5%**	**13.0%**	**10.2%**
	SW neg impact	10.3%	12.8%	5.7%	5.0%	17.6%	11.4%	13.0%	9.4%	7.6%
	Strong neg impact	7.8%	22.9%	0.0%	3.2%	13.5%	10.7%	2.5%	3.6%	2.5%
	No impact	10.9%	20.9%	11.0%	10.7%	8.4%	9.0%	11.3%	13.3%	6.7%
	Don't know	10.8%	0.0%	6.6%	10.0%	10.6%	13.9%	20.6%	12.4%	22.0%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Taxes: Conform California tax law to federal law for simplification	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	18.6%	20.0%	20.8%	32.1%	20.6%	12.2%	13.8%	11.8%	18.9%
	SW pos impact	34.2%	22.9%	42.7%	29.6%	36.6%	38.9%	28.5%	31.2%	36.8%
	Positive	**52.8%**	**42.9%**	**63.5%**	**61.7%**	**57.2%**	**51.1%**	**42.3%**	**43.0%**	**55.7%**
	Negative	**9.7%**	**23.5%**	**9.5%**	**12.7%**	**8.5%**	**14.9%**	**3.3%**	**11.4%**	**4.1%**
	SW neg impact	5.4%	5.1%	4.6%	10.3%	4.6%	4.9%	0.0%	6.1%	2.5%
	Strong neg impact	4.3%	18.4%	4.8%	2.4%	3.9%	10.0%	3.3%	5.3%	1.6%
	No impact	13.6%	28.1%	12.7%	9.0%	13.1%	8.4%	22.8%	16.6%	6.7%
	Don't know	23.9%	5.5%	14.3%	16.6%	21.2%	25.6%	31.5%	29.0%	33.5%
Taxes: Eliminate manufacturing equipment sales tax	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	26.9%	24.5%	28.8%	23.9%	24.4%	18.1%	16.5%	18.4%	33.2%
	SW pos impact	30.4%	36.3%	27.2%	36.0%	25.1%	26.7%	24.6%	42.9%	27.5%
	Positive	**57.3%**	**60.8%**	**56.0%**	**59.9%**	**49.5%**	**44.8%**	**41.1%**	**61.3%**	**60.6%**
	Negative	**11.1%**	**28.1%**	**1.8%**	**10.3%**	**14.1%**	**17.1%**	**13.0%**	**7.3%**	**7.7%**
	SW neg impact	6.6%	15.3%	1.8%	6.6%	8.9%	8.4%	7.1%	5.8%	3.6%
	Strong neg impact	4.5%	12.8%	0.0%	3.7%	5.3%	8.7%	5.9%	1.5%	4.1%
	No impact	11.1%	0.0%	20.9%	10.5%	10.3%	18.4%	16.2%	9.9%	6.7%
	Don't know	20.5%	11.1%	21.3%	19.3%	26.1%	19.6%	29.7%	21.5%	24.9%
Taxes: Expand and make permanent Research and Development tax credit	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	24.0%	21.2%	29.3%	22.8%	24.9%	12.7%	13.0%	20.9%	25.5%
	SW pos impact	36.1%	37.0%	29.8%	41.8%	39.4%	39.0%	36.5%	37.4%	32.9%
	Positive	**60.1%**	**58.2%**	**59.1%**	**64.6%**	**64.3%**	**51.7%**	**49.5%**	**58.2%**	**58.4%**
	Negative	**6.3%**	**7.3%**	**3.5%**	**4.8%**	**6.8%**	**14.2%**	**8.4%**	**4.6%**	**0.0%**
	SW neg impact	4.3%	0.0%	3.5%	3.0%	4.8%	7.6%	8.4%	3.7%	0.0%
	Strong neg impact	2.1%	7.3%	0.0%	1.8%	2.0%	6.7%	0.0%	0.9%	0.0%
	No impact	13.4%	17.9%	12.1%	16.2%	9.9%	22.5%	16.6%	12.8%	11.4%
	Don't know	20.1%	16.6%	25.3%	14.3%	19.0%	11.6%	25.5%	24.4%	30.2%
Taxes: Expand available jobs tax credits	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	18.5%	20.0%	27.4%	19.1%	18.5%	13.0%	12.0%	11.3%	23.6%
	SW pos impact	36.1%	40.9%	35.3%	33.9%	43.5%	23.6%	20.7%	43.0%	38.6%
	Positive	**54.6%**	**60.9%**	**62.6%**	**53.1%**	**62.0%**	**36.5%**	**32.8%**	**54.3%**	**62.3%**
	Negative	**6.5%**	**12.8%**	**5.2%**	**4.8%**	**5.6%**	**8.3%**	**8.4%**	**6.2%**	**1.6%**
	SW neg impact	3.9%	5.5%	3.5%	1.1%	2.1%	5.3%	5.9%	4.9%	0.0%
	Strong neg impact	2.6%	7.3%	1.6%	3.7%	3.5%	3.0%	2.5%	1.4%	1.6%
	No impact	16.1%	9.6%	12.7%	21.4%	13.6%	30.5%	24.4%	10.0%	9.3%
	Don't know	22.9%	16.6%	19.5%	20.7%	18.8%	24.7%	34.4%	29.4%	26.9%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Government Spending: Institute a spending cap	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	41.2%	37.3%	43.6%	39.0%	39.1%	41.3%	28.4%	37.3%	42.7%
	SW pos impact	25.5%	38.8%	33.1%	36.1%	25.8%	21.0%	20.0%	30.2%	24.3%
	Positive	**66.7%**	**76.1%**	**76.7%**	**75.1%**	**65.0%**	**62.3%**	**48.3%**	**67.5%**	**67.0%**
	Negative	**12.9%**	**12.8%**	**8.4%**	**14.5%**	**15.6%**	**13.5%**	**12.0%**	**15.2%**	**5.6%**
	SW neg impact	6.9%	7.3%	2.6%	9.7%	7.9%	7.6%	8.7%	9.9%	4.1%
	Strong neg impact	6.0%	5.5%	5.7%	4.8%	7.7%	6.0%	3.3%	5.3%	1.6%
	No impact	8.2%	5.5%	4.6%	4.2%	7.2%	11.0%	12.5%	10.5%	6.4%
	Don't know	12.3%	5.5%	10.3%	6.2%	12.3%	13.2%	27.2%	6.8%	21.0%
Government Spending: Institute a state rainy day fund requirement	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	34.6%	37.3%	27.7%	27.8%	39.6%	29.4%	25.5%	27.9%	36.3%
	SW pos impact	34.2%	15.3%	35.7%	48.7%	37.3%	24.9%	34.6%	37.0%	32.2%
	Positive	**68.8%**	**52.6%**	**63.4%**	**76.5%**	**76.9%**	**54.3%**	**60.1%**	**64.9%**	**68.6%**
	Negative	**6.9%**	**20.1%**	**8.8%**	**6.9%**	**4.5%**	**12.7%**	**8.4%**	**7.4%**	**10.8%**
	SW neg impact	4.3%	12.8%	8.8%	5.0%	1.6%	6.7%	5.9%	5.2%	8.8%
	Strong neg impact	2.6%	7.3%	0.0%	1.8%	2.9%	6.0%	2.5%	2.2%	2.0%
	No impact	11.1%	21.7%	10.8%	12.4%	5.3%	20.4%	18.4%	12.9%	4.3%
	Don't know	13.2%	5.5%	16.9%	4.2%	13.3%	12.6%	13.2%	14.8%	16.3%
Government Spending: Institute a pay-as-you-go requirement	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	38.3%	31.8%	36.0%	37.4%	41.8%	34.8%	28.7%	29.7%	34.1%
	SW pos impact	31.0%	26.4%	36.5%	40.9%	32.4%	33.0%	24.2%	30.0%	29.6%
	Positive	**69.4%**	**58.2%**	**72.5%**	**78.2%**	**74.2%**	**67.8%**	**52.9%**	**59.7%**	**63.7%**
	Negative	**10.2%**	**23.5%**	**2.4%**	**14.5%**	**11.3%**	**14.9%**	**10.9%**	**11.8%**	**9.6%**
	SW neg impact	6.1%	12.8%	0.0%	10.2%	6.3%	9.4%	8.4%	8.4%	2.8%
	Strong neg impact	4.1%	10.6%	2.4%	4.2%	5.0%	5.4%	2.5%	3.4%	6.7%
	No impact	8.2%	12.8%	11.9%	4.0%	6.0%	9.3%	7.4%	11.1%	5.9%
	Don't know	12.3%	5.5%	13.2%	3.3%	8.4%	8.0%	28.7%	17.5%	20.8%
Government Spending: Pension reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	40.0%	50.1%	41.0%	50.6%	42.3%	25.3%	25.0%	36.2%	38.8%
	SW pos impact	28.0%	10.6%	34.6%	19.9%	27.3%	26.7%	26.1%	28.3%	23.9%
	Positive	**68.0%**	**60.8%**	**75.6%**	**70.6%**	**69.6%**	**52.0%**	**51.2%**	**64.6%**	**62.7%**
	Negative	**10.1%**	**22.6%**	**2.8%**	**12.6%**	**9.5%**	**21.0%**	**13.5%**	**12.9%**	**7.5%**
	SW neg impact	4.3%	0.0%	2.6%	3.1%	4.1%	9.8%	2.5%	7.1%	4.4%
	Strong neg impact	5.7%	22.6%	0.2%	9.5%	5.4%	11.2%	10.9%	5.7%	3.1%
	No impact	8.0%	5.5%	11.3%	3.8%	5.9%	13.0%	9.2%	8.3%	9.5%
	Don't know	14.0%	11.1%	10.3%	13.0%	14.9%	14.0%	26.2%	14.2%	20.3%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Regulation: Modernize CEQA, California's environmental impact review process	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	25.0%	23.4%	18.6%	32.5%	28.1%	13.5%	14.1%	21.8%	19.6%
	SW pos impact	27.1%	32.0%	29.1%	29.7%	32.8%	27.8%	18.4%	26.6%	24.5%
	Positive	**52.1%**	**55.4%**	**47.6%**	**62.2%**	**60.8%**	**41.3%**	**32.5%**	**48.3%**	**44.0%**
	Negative	**7.0%**	**12.8%**	**4.9%**	**6.9%**	**10.3%**	**9.4%**	**10.3%**	**6.3%**	**3.1%**
	SW neg impact	4.3%	7.3%	4.9%	4.5%	5.5%	3.0%	5.1%	5.4%	0.0%
	Strong neg impact	2.7%	5.5%	0.0%	2.4%	4.8%	6.4%	5.3%	0.9%	3.1%
	No impact	13.5%	10.6%	18.1%	9.7%	8.6%	23.5%	21.9%	12.8%	9.9%
	Don't know	27.4%	21.2%	29.3%	21.2%	20.3%	25.8%	35.3%	32.5%	43.0%
Regulation: Simplify or repeal California's pending Green Chemistry regulations	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	25.0%	26.2%	22.5%	26.4%	24.2%	14.5%	15.1%	24.4%	19.2%
	SW pos impact	18.5%	16.6%	26.3%	20.9%	19.7%	10.7%	16.8%	14.9%	25.6%
	Positive	**43.5%**	**42.9%**	**48.8%**	**47.3%**	**43.9%**	**25.1%**	**31.9%**	**39.4%**	**44.8%**
	Negative	**15.5%**	**33.7%**	**11.3%**	**8.7%**	**16.6%**	**21.6%**	**20.6%**	**15.8%**	**7.2%**
	SW neg impact	7.1%	7.3%	4.6%	4.8%	6.2%	12.4%	3.5%	9.0%	3.6%
	Strong neg impact	8.4%	26.4%	6.6%	3.9%	10.3%	9.1%	17.1%	6.8%	3.6%
	No impact	12.0%	17.9%	18.4%	13.5%	10.3%	23.1%	12.5%	9.4%	9.5%
	Don't know	29.0%	5.5%	21.5%	30.5%	29.2%	30.2%	35.0%	35.5%	38.5%
Regulation: Require the Legislature to enact regulatory reforms that would reduce total regulatory compliance costs	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	26.4%	29.0%	22.0%	18.5%	26.1%	20.9%	12.5%	23.9%	24.5%
	SW pos impact	28.3%	11.1%	34.5%	35.6%	31.9%	31.0%	30.6%	22.9%	26.2%
	Positive	**54.8%**	**40.1%**	**56.5%**	**54.1%**	**58.0%**	**52.0%**	**43.2%**	**46.8%**	**50.8%**
	Negative	**9.6%**	**28.1%**	**6.8%**	**9.6%**	**13.0%**	**13.8%**	**13.6%**	**7.5%**	**4.3%**
	SW neg impact	5.1%	7.3%	2.8%	7.2%	6.0%	6.7%	6.0%	4.9%	3.3%
	Strong neg impact	4.5%	20.9%	4.0%	2.4%	7.0%	7.1%	7.6%	2.6%	1.0%
	No impact	10.2%	10.6%	10.7%	13.2%	6.4%	17.4%	18.3%	12.6%	6.7%
	Don't know	25.5%	21.2%	26.0%	23.1%	22.6%	16.8%	24.9%	33.1%	38.2%
Regulation: Require the Legislature to complete a sunset review of all existing California regulations that go beyond the federal requirements	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	36.8%	21.7%	43.0%	26.2%	36.1%	27.9%	18.8%	39.3%	33.3%
	SW pos impact	28.9%	22.2%	36.1%	37.7%	34.5%	34.2%	21.9%	29.6%	23.4%
	Positive	**65.6%**	**43.9%**	**79.1%**	**64.0%**	**70.6%**	**62.2%**	**40.6%**	**68.9%**	**56.7%**
	Negative	**8.5%**	**23.9%**	**2.0%**	**8.7%**	**9.8%**	**13.1%**	**10.9%**	**7.1%**	**3.1%**
	SW neg impact	4.5%	7.3%	0.0%	6.3%	4.8%	3.7%	8.4%	4.7%	3.1%
	Strong neg impact	4.0%	16.6%	2.0%	2.4%	5.0%	9.4%	2.5%	2.4%	0.0%
	No impact	7.2%	16.6%	4.0%	6.1%	5.1%	11.4%	18.3%	5.5%	7.9%
	Don't know	18.7%	15.6%	14.9%	21.3%	14.5%	13.3%	30.2%	18.6%	32.2%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	**Broadcasting/ Motion pics.**	**Finance/ Insur.**	**Real estate**	**Prof/Bus service**	**Heath services**	**Leisure/ Hospitality**	**Other services**	**Other**
Regulation: For all new regulations, require the Legislature to reduce the compliance costs of any existing regulations so that the net impact is zero	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	34.6%	32.8%	46.6%	29.7%	33.7%	23.4%	21.3%	29.7%	34.4%
	SW pos impact	26.9%	7.3%	25.6%	33.5%	29.2%	25.2%	29.5%	28.8%	27.0%
	Positive	**61.5%**	**40.1%**	**72.2%**	**63.2%**	**62.9%**	**48.6%**	**50.8%**	**58.5%**	**61.4%**
	Negative	**9.8%**	**22.1%**	**1.8%**	**9.6%**	**11.9%**	**18.7%**	**8.7%**	**10.4%**	**2.5%**
	SW neg impact	4.9%	16.6%	1.6%	3.5%	5.9%	5.3%	4.1%	7.8%	1.0%
	Strong neg impact	4.9%	5.5%	0.2%	6.1%	6.0%	13.5%	4.6%	2.6%	1.6%
	No impact	9.3%	11.1%	11.3%	7.0%	5.6%	25.8%	16.4%	7.3%	5.9%
	Don't know	19.5%	26.7%	14.7%	20.2%	19.6%	6.9%	24.1%	23.8%	30.2%
Energy Costs: Reduce compliance costs for AB 32 climate change regulations	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	27.9%	26.2%	25.1%	31.5%	26.2%	17.5%	4.6%	27.0%	27.1%
	SW pos impact	26.7%	18.4%	34.4%	30.5%	27.2%	22.5%	28.1%	29.0%	13.2%
	Positive	**54.6%**	**44.6%**	**59.5%**	**62.0%**	**53.3%**	**40.0%**	**32.7%**	**56.0%**	**40.4%**
	Negative	**12.8%**	**28.1%**	**6.0%**	**13.9%**	**14.8%**	**14.4%**	**12.1%**	**9.0%**	**9.5%**
	SW neg impact	6.2%	7.3%	2.0%	8.7%	6.9%	4.6%	7.0%	6.9%	3.8%
	Strong neg impact	6.5%	20.9%	4.0%	5.2%	7.9%	9.8%	5.1%	2.2%	5.7%
	No impact	10.5%	10.6%	12.9%	8.0%	7.2%	18.2%	22.4%	10.7%	14.1%
	Don't know	22.2%	16.6%	21.5%	16.1%	24.7%	27.4%	32.8%	24.3%	36.1%
Energy Costs: Include an economic requirement in California's renewable energy standards	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	31.5%	27.2%	24.3%	29.9%	30.3%	18.7%	10.5%	26.4%	37.6%
	SW pos impact	31.9%	33.7%	33.1%	44.7%	30.3%	37.1%	40.0%	34.6%	25.9%
	Positive	**63.4%**	**60.9%**	**57.5%**	**74.6%**	**60.6%**	**55.8%**	**50.5%**	**61.0%**	**63.5%**
	Negative	**11.4%**	**22.4%**	**6.6%**	**6.2%**	**11.4%**	**17.0%**	**12.9%**	**13.2%**	**9.2%**
	SW neg impact	6.7%	7.3%	2.6%	2.5%	7.2%	7.1%	10.3%	7.9%	6.1%
	Strong neg impact	4.7%	15.2%	4.0%	3.7%	4.2%	9.8%	2.5%	5.3%	3.1%
	No impact	9.3%	5.5%	15.3%	6.2%	8.5%	11.0%	17.1%	11.8%	5.9%
	Don't know	15.9%	11.1%	20.6%	13.0%	19.6%	16.1%	19.5%	14.0%	21.4%
Infrastructure Investment: Implement prevailing wage reform	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	28.4%	8.9%	24.2%	22.3%	32.8%	27.4%	9.2%	19.6%	24.0%
	SW pos impact	31.0%	33.2%	43.2%	43.9%	32.2%	28.7%	24.9%	30.2%	26.3%
	Positive	**59.4%**	**42.1%**	**67.3%**	**66.1%**	**65.0%**	**56.1%**	**34.2%**	**49.7%**	**50.3%**
	Negative	**11.6%**	**23.9%**	**4.2%**	**10.5%**	**11.3%**	**12.3%**	**14.5%**	**13.6%**	**7.6%**
	SW neg impact	5.6%	12.8%	0.2%	8.1%	5.6%	8.3%	4.8%	8.0%	2.5%
	Strong neg impact	6.1%	11.1%	4.0%	2.4%	5.7%	4.0%	9.7%	5.6%	5.2%
	No impact	9.5%	12.8%	16.2%	8.6%	7.2%	7.6%	18.4%	7.1%	11.1%
	Don't know	19.5%	21.2%	12.2%	14.7%	16.5%	24.0%	33.0%	29.5%	31.0%

CBRT CA Business Leaders Study Crosstabs
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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Infrastructure Investment: Streamline the decision process for infrastructure improvements and additions	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	26.9%	14.4%	29.0%	18.3%	29.4%	20.5%	14.6%	18.2%	28.9%
	SW pos impact	27.9%	29.4%	32.0%	47.6%	27.2%	30.9%	16.5%	24.2%	25.1%
	Positive	**54.8%**	**43.8%**	**61.0%**	**65.9%**	**56.6%**	**51.4%**	**31.1%**	**42.4%**	**53.9%**
	Negative	**13.1%**	**29.5%**	**6.2%**	**12.9%**	**16.0%**	**14.6%**	**13.0%**	**14.3%**	**7.7%**
	SW neg impact	7.0%	0.0%	0.0%	5.4%	9.6%	5.3%	4.6%	10.8%	4.9%
	Strong neg impact	6.1%	29.5%	6.2%	7.6%	6.4%	9.3%	8.4%	3.5%	2.8%
	No impact	8.9%	5.5%	15.3%	7.6%	7.8%	11.6%	15.0%	11.7%	11.9%
	Don't know	23.2%	21.2%	17.5%	13.6%	19.6%	22.5%	40.9%	31.7%	26.4%
Infrastructure Investment: Implement a dedicated funding source for infrastructure	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	11.7%	8.9%	10.3%	6.5%	15.9%	8.3%	9.9%	5.5%	10.8%
	SW pos impact	21.7%	22.6%	28.9%	29.4%	25.6%	21.7%	21.4%	17.8%	22.9%
	Positive	**33.3%**	**31.5%**	**39.2%**	**35.9%**	**41.5%**	**29.9%**	**31.3%**	**23.3%**	**33.8%**
	Negative	**32.3%**	**29.0%**	**24.9%**	**36.9%**	**28.4%**	**34.7%**	**19.1%**	**33.8%**	**19.0%**
	SW neg impact	16.7%	10.6%	10.2%	21.7%	15.4%	15.8%	7.9%	17.8%	9.0%
	Strong neg impact	15.6%	18.4%	14.7%	15.1%	12.9%	18.9%	11.2%	16.0%	10.0%
	No impact	12.3%	7.3%	13.9%	14.2%	7.2%	24.5%	14.3%	16.4%	11.6%
	Don't know	22.1%	32.3%	22.0%	13.1%	23.0%	10.9%	35.4%	26.5%	35.6%
Infrastructure Investment: Expand provisions for public-private partnerships for the construction and operation of new infrastructure facilities	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	20.6%	8.9%	22.6%	16.1%	25.8%	15.2%	14.8%	13.9%	16.5%
	SW pos impact	36.0%	34.5%	36.4%	40.1%	37.9%	30.6%	31.5%	41.9%	32.1%
	Positive	**56.7%**	**43.4%**	**59.0%**	**56.2%**	**63.7%**	**45.8%**	**46.3%**	**55.9%**	**48.6%**
	Negative	**8.8%**	**29.9%**	**8.0%**	**10.5%**	**9.6%**	**7.6%**	**8.4%**	**8.1%**	**5.9%**
	SW neg impact	5.1%	17.0%	4.0%	6.9%	6.5%	3.0%	2.5%	3.1%	4.3%
	Strong neg impact	3.7%	12.8%	4.0%	3.7%	3.1%	4.6%	5.9%	5.1%	1.6%
	No impact	11.7%	5.5%	12.8%	18.4%	7.2%	28.8%	20.1%	10.8%	10.8%
	Don't know	22.8%	21.2%	20.1%	14.9%	19.5%	17.9%	25.2%	25.2%	34.7%
Infrastructure Investment: Revise the current proposed Water Bond to require more of the funds be spent on capital improvements	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	24.8%	16.1%	22.0%	19.8%	25.8%	23.6%	20.5%	24.5%	17.9%
	SW pos impact	34.8%	33.2%	31.2%	51.5%	41.6%	33.5%	29.0%	36.6%	29.8%
	Positive	**59.6%**	**49.4%**	**53.2%**	**71.3%**	**67.4%**	**57.2%**	**49.4%**	**61.1%**	**47.6%**
	Negative	**6.9%**	**18.4%**	**2.0%**	**13.5%**	**6.6%**	**11.3%**	**0.0%**	**3.6%**	**4.0%**
	SW neg impact	3.3%	5.5%	0.0%	9.3%	3.4%	3.0%	0.0%	2.0%	4.0%
	Strong neg impact	3.6%	12.8%	2.0%	4.2%	3.2%	8.3%	0.0%	1.6%	0.0%
	No impact	12.0%	0.0%	23.2%	7.5%	6.4%	17.6%	26.5%	11.6%	12.5%
	Don't know	21.5%	32.3%	21.6%	7.7%	19.6%	14.0%	24.1%	23.8%	35.8%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Infrastructure Investment: Complete the proposed High Speed Rail project	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	18.2%	20.0%	11.9%	6.9%	22.7%	13.2%	20.0%	16.0%	21.6%
	SW pos impact	19.7%	11.5%	29.1%	28.5%	18.3%	16.2%	28.8%	20.9%	22.0%
	Positive	**37.9%**	**31.5%**	**41.0%**	**35.4%**	**41.0%**	**29.3%**	**48.8%**	**36.9%**	**43.6%**
	Negative	**38.9%**	**51.9%**	**39.2%**	**50.9%**	**38.1%**	**40.7%**	**24.9%**	**37.0%**	**23.7%**
	SW neg impact	6.6%	11.1%	5.8%	11.4%	8.2%	12.1%	7.1%	5.3%	3.6%
	Strong neg impact	32.2%	40.8%	33.4%	39.5%	29.9%	28.6%	17.8%	31.8%	20.1%
	No impact	10.6%	0.0%	12.2%	4.2%	9.7%	20.7%	12.5%	12.8%	9.3%
	Don't know	12.6%	16.6%	7.6%	9.5%	11.2%	9.3%	13.8%	13.3%	23.4%
Education: Evaluation of teacher effectiveness should be linked to student achievement outcomes	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	32.8%	8.9%	43.9%	32.6%	31.9%	33.1%	20.6%	29.5%	32.0%
	SW pos impact	30.8%	44.3%	28.6%	32.0%	31.3%	31.9%	30.2%	27.3%	41.8%
	Positive	**63.7%**	**53.2%**	**72.5%**	**64.6%**	**63.2%**	**65.0%**	**50.8%**	**56.8%**	**73.9%**
	Negative	**15.4%**	**24.6%**	**6.5%**	**20.3%**	**16.8%**	**17.4%**	**24.4%**	**16.9%**	**6.4%**
	SW neg impact	7.6%	0.0%	6.2%	8.5%	10.9%	12.1%	10.1%	6.9%	4.4%
	Strong neg impact	7.9%	24.6%	0.4%	11.8%	5.9%	5.3%	14.3%	10.0%	2.0%
	No impact	13.3%	16.6%	16.9%	10.3%	13.8%	13.5%	10.9%	14.9%	4.5%
	Don't know	7.6%	5.5%	4.0%	4.9%	6.3%	4.0%	13.8%	11.4%	15.2%
Education: Institute transparency and disclosure requirements for schools	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	32.7%	32.8%	45.3%	33.4%	35.9%	22.9%	22.4%	28.1%	34.4%
	SW pos impact	36.4%	28.1%	30.3%	47.4%	40.3%	40.1%	33.4%	37.2%	36.8%
	Positive	**69.1%**	**60.9%**	**75.6%**	**80.7%**	**76.1%**	**63.0%**	**55.8%**	**65.4%**	**71.2%**
	Negative	**5.2%**	**17.3%**	**0.2%**	**5.0%**	**2.6%**	**7.6%**	**8.4%**	**7.7%**	**1.3%**
	SW neg impact	3.3%	5.5%	0.2%	5.0%	1.5%	4.6%	5.1%	6.4%	1.3%
	Strong neg impact	1.8%	11.8%	0.0%	0.0%	1.1%	3.0%	3.3%	1.3%	0.0%
	No impact	16.9%	10.6%	17.6%	9.2%	13.8%	21.8%	22.6%	14.4%	12.6%
	Don't know	8.9%	11.1%	6.6%	5.1%	7.5%	7.6%	13.2%	12.6%	14.9%
Education: Institute a new STEM (science, technology, engineering, and math) academy program in all middle schools and high schools	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	42.3%	48.1%	43.3%	51.5%	48.6%	32.9%	40.9%	37.5%	31.4%
	SW pos impact	33.7%	17.9%	24.9%	31.8%	32.1%	34.2%	33.9%	40.9%	40.3%
	Positive	**76.1%**	**66.0%**	**68.2%**	**83.3%**	**80.6%**	**67.1%**	**74.8%**	**78.3%**	**71.7%**
	Negative	**4.1%**	**12.8%**	**0.0%**	**1.1%**	**3.5%**	**6.2%**	**2.5%**	**4.5%**	**2.5%**
	SW neg impact	2.0%	0.0%	0.0%	1.1%	1.9%	1.4%	2.5%	2.5%	2.5%
	Strong neg impact	2.0%	12.8%	0.0%	0.0%	1.6%	4.9%	0.0%	1.9%	0.0%
	No impact	10.7%	15.6%	15.1%	9.3%	8.9%	19.8%	7.9%	9.7%	5.9%
	Don't know	9.1%	5.5%	16.7%	6.2%	7.0%	6.9%	14.7%	7.5%	19.9%

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		Industry sector:								
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Education: Bypass the Legislature and state budget process, and send education funds directly to K-12 schools and community colleges	Sample Size	1142	10	43	59	259	67	61	157	66
	Strong pos impact	36.0%	20.7%	45.2%	36.2%	38.6%	32.0%	26.8%	34.9%	30.0%
	SW pos impact	29.8%	38.8%	31.6%	32.1%	25.1%	26.9%	43.0%	36.7%	30.0%
	Positive	**65.7%**	**59.4%**	**76.8%**	**68.3%**	**63.8%**	**58.9%**	**69.8%**	**71.5%**	**60.0%**
	Negative	**8.6%**	**7.3%**	**5.1%**	**6.8%**	**9.0%**	**15.8%**	**4.5%**	**6.1%**	**5.2%**
	SW neg impact	4.7%	0.0%	3.5%	4.4%	6.2%	7.6%	2.5%	3.3%	2.0%
	Strong neg impact	4.0%	7.3%	1.5%	2.4%	2.8%	8.3%	1.9%	2.8%	3.1%
	No impact	7.9%	11.1%	5.3%	11.7%	6.0%	13.0%	5.9%	5.8%	6.6%
	Don't know	17.8%	22.2%	12.9%	13.2%	21.2%	12.3%	19.9%	16.6%	28.2%
Which would have the most positive impact on your business?	Sample Size	1142	10	43	59	259	67	61	157	66
	Class action reform	11.0%	21.7%	25.4%	9.2%	9.8%	12.1%	11.6%	8.9%	10.7%
	AB 32 reform	12.7%	15.2%	10.0%	5.8%	8.1%	4.1%	8.6%	13.4%	14.3%
	Overtime law reform	19.7%	7.3%	12.1%	7.3%	21.0%	20.6%	25.1%	18.5%	19.4%
	CEQA regulation reform	8.8%	0.0%	2.0%	22.6%	12.7%	8.2%	2.1%	7.5%	5.8%
	Something else	47.8%	55.9%	50.5%	55.2%	48.5%	54.9%	52.6%	51.7%	49.8%
Company hosts a presence: LA county	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	69.0%	38.8%	63.7%	62.2%	71.7%	53.7%	73.0%	73.8%	71.9%
	Selected	31.0%	61.2%	36.3%	37.8%	28.3%	46.3%	27.0%	26.2%	28.1%
Company hosts a presence: Inland Empire	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	88.7%	100.0%	93.2%	85.9%	88.7%	89.5%	95.4%	89.5%	90.0%
	Selected	11.3%	0.0%	6.8%	14.1%	11.3%	10.5%	4.6%	10.5%	10.0%
Company hosts a presence: SD county	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	88.7%	92.7%	81.5%	93.1%	88.8%	94.2%	92.7%	91.3%	85.1%
	Selected	11.3%	7.3%	18.5%	6.9%	11.2%	5.8%	7.3%	8.7%	14.9%
Company hosts a presence: Central Valley	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	85.9%	83.9%	79.4%	92.1%	86.5%	92.0%	96.4%	89.2%	84.5%
	Selected	14.1%	16.1%	20.6%	7.9%	13.5%	8.0%	3.6%	10.8%	15.5%
Company hosts a presence: Central Coast	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	92.9%	91.1%	84.9%	95.8%	91.1%	88.4%	92.6%	96.1%	93.9%
	Selected	7.1%	8.9%	15.1%	4.2%	8.9%	11.6%	7.4%	3.9%	6.1%
Company hosts a presence: Bay Area	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	75.9%	91.1%	82.5%	76.2%	74.3%	87.9%	69.7%	73.1%	75.7%
	Selected	24.1%	8.9%	17.5%	23.8%	25.7%	12.1%	30.3%	26.9%	24.3%
Company hosts a presence: North CA	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	86.9%	85.1%	89.6%	93.5%	85.5%	90.8%	80.1%	85.8%	94.7%
	Selected	13.1%	14.9%	10.4%	6.5%	14.5%	9.2%	19.9%	14.2%	5.3%
Company hosts a presence: Orange County	Sample Size	1142	10	43	59	259	67	61	157	66
	Not selected	88.0%	100.0%	82.0%	85.9%	86.2%	88.7%	94.6%	86.6%	92.2%
	Selected	12.0%	0.0%	18.0%	14.1%	13.8%	11.3%	5.4%	13.4%	7.8%

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			Industry sector:							
		Total	Broadcasting/ Motion pics.	Finance/ Insur.	Real estate	Prof/Bus service	Heath services	Leisure/ Hospitality	Other services	Other
Are you a minority-owned business?	Sample Size	1142	10	43	59	259	67	61	157	66
	Yes	34.9%	25.1%	25.7%	41.3%	33.5%	26.9%	37.7%	42.8%	22.5%
	No	65.1%	74.9%	74.3%	58.7%	66.5%	73.1%	62.3%	57.2%	77.5%
Green Goods & Services industry?	Sample Size	1142	10	43	59	259	67	61	157	66
	Yes	9.7%	3.3%	6.2%	1.5%	8.6%	5.4%	5.9%	6.2%	7.7%
	No	90.3%	96.7%	93.8%	98.5%	91.4%	94.6%	94.1%	93.8%	92.3%
Would you like to receive a copy of the survey results?	Sample Size	491	4	10	13	143	16	23	52	24
	Yes	78.1%	100.0%	92.3%	61.0%	80.5%	64.2%	78.0%	79.6%	75.5%
	No	21.9%	0.0%	7.7%	39.0%	19.5%	35.8%	22.0%	20.4%	24.5%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
CA headed in the:	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Right direction	32.1%	32.6%	29.3%	26.1%	21.5%	78.7%	34.6%	28.1%	27.4%	32.4%	50.5%
	Wrong track	67.9%	67.4%	70.7%	73.9%	78.5%	21.3%	65.4%	71.9%	72.6%	67.6%	49.5%
Election impact on job creation	Sample Size	1128	887	107	93	22	13	2	3	138	974	16
	Strongly likely neg	35.2%	34.5%	36.2%	44.7%	30.3%	20.8%	25.1%	14.6%	44.3%	34.4%	6.5%
	SW likely neg	15.8%	13.8%	16.7%	24.4%	39.9%	25.7%	31.5%	57.3%	18.0%	15.0%	43.0%
	Negative	**50.9%**	**48.3%**	**52.9%**	**69.1%**	**70.2%**	**46.5%**	**56.7%**	**71.9%**	**62.2%**	**49.4%**	**49.5%**
	Positive	**22.7%**	**21.7%**	**28.8%**	**21.2%**	**26.9%**	**51.6%**	**18.5%**	**0.0%**	**23.1%**	**22.3%**	**41.6%**
	SW likely pos	14.1%	14.5%	12.9%	10.5%	22.9%	13.3%	12.9%	0.0%	14.7%	14.0%	17.5%
	Strongly likely pos	8.6%	7.2%	15.9%	10.6%	4.0%	38.3%	5.6%	0.0%	8.4%	8.3%	24.1%
	No impact	26.4%	30.0%	18.3%	9.8%	2.9%	1.9%	24.8%	28.1%	14.6%	28.3%	8.9%
How would you rate California's economy compared to the rest of the country?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Much better	3.8%	2.9%	3.1%	6.5%	2.8%	57.8%	0.0%	0.0%	9.4%	3.0%	4.0%
	SW better	14.4%	14.0%	15.9%	16.7%	16.1%	22.2%	0.0%	0.0%	13.6%	14.1%	41.3%
	Better	**18.3%**	**16.8%**	**19.0%**	**23.2%**	**18.9%**	**80.0%**	**0.0%**	**0.0%**	**23.0%**	**17.2%**	**45.3%**
	Neither better/worse	19.6%	20.7%	21.1%	11.5%	13.6%	9.4%	29.0%	0.0%	13.1%	20.6%	17.5%
	Worse	**62.1%**	**62.5%**	**59.9%**	**65.4%**	**67.5%**	**10.6%**	**71.0%**	**100.0%**	**64.0%**	**62.2%**	**37.2%**
	SW worse	33.9%	34.6%	28.3%	31.9%	46.9%	6.9%	40.1%	85.4%	35.6%	33.7%	30.7%
	Much worse	28.2%	27.8%	31.6%	33.5%	20.6%	3.7%	31.0%	14.6%	28.3%	28.5%	6.5%
Do you see CA's economy getting:	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Much better	5.0%	4.5%	6.2%	2.4%	3.9%	51.5%	4.7%	0.0%	9.8%	4.0%	25.9%
	Little better	31.0%	32.4%	23.7%	26.8%	31.9%	28.5%	18.5%	28.1%	21.2%	32.5%	21.5%
	Better	**36.0%**	**36.9%**	**29.9%**	**29.1%**	**35.8%**	**80.0%**	**23.1%**	**28.1%**	**31.1%**	**36.5%**	**47.3%**
	Stay the same	21.5%	21.3%	27.1%	17.8%	25.7%	9.6%	23.1%	28.1%	19.9%	21.9%	13.3%
	Worse	**42.5%**	**41.9%**	**43.1%**	**53.1%**	**38.6%**	**10.4%**	**53.8%**	**43.9%**	**49.1%**	**41.6%**	**39.3%**
	Little worse	20.8%	20.0%	15.6%	37.2%	15.2%	6.7%	42.1%	29.2%	24.9%	20.1%	32.8%
	Much worse	21.7%	21.8%	27.5%	15.9%	23.4%	3.7%	11.7%	14.6%	24.1%	21.6%	6.5%
Do you think it is easier to do business in California than in other states?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Much easier	2.3%	2.0%	0.0%	3.8%	6.7%	25.3%	0.0%	0.0%	7.2%	1.5%	8.9%
	SW easier	8.0%	8.1%	2.9%	6.6%	10.4%	49.7%	10.3%	0.0%	8.0%	7.8%	17.6%
	Easier	**10.3%**	**10.1%**	**2.9%**	**10.4%**	**17.0%**	**75.0%**	**10.3%**	**0.0%**	**15.2%**	**9.4%**	**26.6%**
	About the same	13.2%	13.8%	18.5%	3.1%	16.0%	0.0%	5.8%	0.0%	6.9%	14.0%	15.5%
	Harder	**69.3%**	**68.4%**	**73.5%**	**80.2%**	**64.2%**	**25.0%**	**79.2%**	**71.9%**	**76.1%**	**68.6%**	**49.5%**
	SW harder	21.8%	22.7%	19.4%	18.2%	22.4%	7.1%	11.1%	28.1%	22.1%	21.9%	15.3%
	Much harder	47.4%	45.7%	54.1%	62.0%	41.8%	17.9%	68.1%	43.9%	53.9%	46.8%	34.2%
	Don't know	7.3%	7.8%	5.1%	6.3%	2.8%	0.0%	4.7%	28.1%	1.8%	8.0%	8.5%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Which of the following most closely describes your industry sector:	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Agriculture	0.7%	0.8%	0.0%	0.5%	0.0%	0.0%	0.0%	0.0%	0.5%	0.7%	0.0%
	Mining	0.2%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%
	Construction	9.3%	8.1%	15.4%	17.5%	0.0%	0.0%	5.8%	29.2%	4.9%	10.0%	6.2%
	Manufacturing	4.3%	3.0%	5.6%	6.9%	7.7%	59.7%	5.8%	0.0%	11.1%	3.4%	0.0%
	Wholesale trade	7.2%	6.9%	8.9%	9.4%	6.8%	0.0%	0.0%	0.0%	12.4%	6.6%	0.0%
	Retail trade	10.3%	11.2%	5.9%	7.9%	11.6%	5.0%	0.0%	0.0%	4.4%	10.8%	33.6%
	Trans. and utilities	2.9%	2.6%	5.0%	1.4%	4.4%	5.8%	35.0%	0.0%	2.1%	3.0%	0.0%
	Information	1.9%	1.8%	2.6%	1.4%	2.9%	1.9%	2.9%	0.0%	2.1%	1.9%	0.0%
	Broadcasting/Motion pics.	0.9%	0.9%	0.4%	0.5%	0.0%	2.5%	0.0%	14.6%	1.2%	0.8%	0.0%
	Financial/Insurance	3.8%	4.0%	3.9%	2.3%	0.0%	3.1%	14.0%	0.0%	5.6%	3.6%	0.0%
	Real estate	5.2%	5.3%	5.7%	3.1%	9.8%	3.8%	5.8%	0.0%	9.6%	4.7%	0.0%
	Prof/Business service	22.7%	24.0%	22.7%	12.6%	15.0%	7.4%	5.6%	56.1%	19.6%	23.0%	30.8%
	Heath services	5.9%	5.5%	10.5%	4.0%	8.3%	7.1%	0.0%	0.0%	4.7%	6.2%	0.0%
	Leisure/Hospitality service	5.3%	4.7%	5.0%	11.1%	8.3%	0.0%	8.2%	0.0%	4.4%	5.5%	0.0%
	Other services	13.7%	14.5%	7.1%	16.1%	14.0%	0.0%	0.0%	0.0%	9.2%	14.3%	16.9%
	Other	5.8%	6.3%	1.5%	5.4%	11.2%	3.6%	16.6%	0.0%	8.3%	5.3%	12.4%
How many employees does your company currently have in California?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	1-9	78.8%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	59.4%	81.3%	89.2%
	10-19	9.4%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	13.6%	9.0%	0.0%
	20-99	8.2%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	10.6%	8.0%	0.0%
	100-499	2.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	7.4%	1.2%	4.0%
	500-999	1.1%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	7.9%	0.2%	0.0%
	1000 or more	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	1.0%	0.0%	0.6%
	Don't know	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.2%	6.2%
Does your company have a physical presence in other states?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Yes	12.1%	9.1%	17.5%	15.5%	45.2%	84.2%	76.9%	0.0%	100.0%	0.0%	0.0%
	No	86.5%	89.3%	82.5%	84.5%	52.0%	15.8%	17.5%	70.8%	0.0%	100.0%	0.0%
	Don't know	1.4%	1.6%	0.0%	0.0%	2.8%	0.0%	5.6%	29.2%	0.0%	0.0%	100.0%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Presence outside of CA: Agriculture	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	98.5%	97.5%	100.0%	100.0%	100.0%	100.0%	100.0%	-	98.5%	-	-
	Selected	1.5%	2.5%	0.0%	0.0%	0.0%	0.0%	0.0%	-	1.5%	-	-
Presence outside of CA: Mining	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	98.2%	96.9%	100.0%	100.0%	100.0%	100.0%	100.0%	-	98.2%	-	-
	Selected	1.8%	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%	-	1.8%	-	-
Presence outside of CA: Construction	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	93.0%	97.4%	79.6%	87.8%	100.0%	82.1%	100.0%	-	93.0%	-	-
	Selected	7.0%	2.6%	20.4%	12.2%	0.0%	17.9%	0.0%	-	7.0%	-	-
Presence outside of CA: Manufacturing	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	83.2%	87.9%	90.0%	87.8%	85.0%	27.7%	92.4%	-	83.2%	-	-
	Selected	16.8%	12.1%	10.0%	12.2%	15.0%	72.3%	7.6%	-	16.8%	-	-
Presence outside of CA: Wholesale trade	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	82.7%	82.1%	85.6%	86.0%	85.0%	74.4%	100.0%	-	82.7%	-	-
	Selected	17.3%	17.9%	14.4%	14.0%	15.0%	25.6%	0.0%	-	17.3%	-	-
Presence outside of CA: Retail trade	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	93.6%	94.3%	95.8%	93.9%	82.9%	94.0%	100.0%	-	93.6%	-	-
	Selected	6.4%	5.7%	4.2%	6.1%	17.1%	6.0%	0.0%	-	6.4%	-	-
Presence outside of CA: Transportation/Utilities	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	95.7%	94.9%	100.0%	100.0%	91.5%	94.0%	77.2%	-	95.7%	-	-
	Selected	4.3%	5.1%	0.0%	0.0%	8.5%	6.0%	22.8%	-	4.3%	-	-
Presence outside of CA: Information	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	97.2%	95.8%	100.0%	100.0%	96.7%	100.0%	93.9%	-	97.2%	-	-
	Selected	2.8%	4.2%	0.0%	0.0%	3.3%	0.0%	6.1%	-	2.8%	-	-
Presence outside of CA: Broadcasting/Motion Pics and Sound Recording	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	98.6%	99.1%	97.1%	100.0%	100.0%	94.0%	100.0%	-	98.6%	-	-
	Selected	1.4%	0.9%	2.9%	0.0%	0.0%	6.0%	0.0%	-	1.4%	-	-

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Presence outside of CA: Financial/Insurance	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	92.6%	91.1%	95.6%	95.1%	100.0%	89.5%	81.8%	-	92.6%	-	-
	Selected	7.4%	8.9%	4.4%	4.9%	0.0%	10.5%	18.2%	-	7.4%	-	-
Presence outside of CA: Real Estate	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	89.5%	85.7%	95.8%	100.0%	93.5%	89.5%	86.3%	-	89.5%	-	-
	Selected	10.5%	14.3%	4.2%	0.0%	6.5%	10.5%	13.7%	-	10.5%	-	-
Presence outside of CA: Prof/Business services	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	77.5%	77.1%	67.7%	80.6%	81.2%	87.4%	93.9%	-	77.5%	-	-
	Selected	22.5%	22.9%	32.3%	19.4%	18.8%	12.6%	6.1%	-	22.5%	-	-
Presence outside of CA: Health services	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	95.5%	96.5%	93.8%	91.4%	91.5%	100.0%	100.0%	-	95.5%	-	-
	Selected	4.5%	3.5%	6.2%	8.6%	8.5%	0.0%	0.0%	-	4.5%	-	-
Presence outside of CA: Leisure/Hospitality services	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	95.6%	98.1%	100.0%	82.8%	81.6%	100.0%	89.3%	-	95.6%	-	-
	Selected	4.4%	1.9%	0.0%	17.2%	18.4%	0.0%	10.7%	-	4.4%	-	-
Presence outside of CA: Other services	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	85.2%	83.8%	70.5%	93.9%	93.8%	100.0%	93.9%	-	85.2%	-	-
	Selected	14.8%	16.2%	29.5%	6.1%	6.2%	0.0%	6.1%	-	14.8%	-	-
Presence outside of CA: Other	Sample Size	138	82	19	15	10	11	1	-	138	-	-
	Not selected	92.4%	91.2%	100.0%	88.4%	93.8%	95.7%	66.9%	-	92.4%	-	-
	Selected	7.6%	8.8%	0.0%	11.6%	6.2%	4.3%	33.1%	-	7.6%	-	-
What would you say is the biggest challenge to doing business in California?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Labor regulations	5.0%	3.7%	9.6%	10.0%	9.8%	10.1%	0.0%	14.6%	13.8%	3.8%	0.0%
	Envrio. regulations	8.8%	7.2%	13.0%	15.5%	15.5%	18.6%	32.1%	0.0%	8.2%	9.0%	0.0%
	Other gov. regulations	12.7%	12.9%	10.5%	14.8%	12.1%	3.1%	11.4%	0.0%	9.4%	13.0%	17.5%
	Energy costs	3.0%	3.2%	1.9%	0.0%	6.5%	17.9%	4.7%	0.0%	2.7%	3.1%	0.0%
	Infrastructure quality	1.4%	1.7%	0.0%	0.0%	0.0%	0.0%	15.8%	0.0%	1.3%	1.3%	7.4%
	Employee/labor costs	8.2%	8.0%	6.5%	12.9%	5.6%	3.8%	14.1%	28.1%	11.7%	7.9%	0.0%
	Taxes	25.5%	26.1%	27.8%	20.7%	24.1%	7.3%	14.3%	0.0%	19.7%	26.4%	16.9%
	Bus/Property costs	10.0%	10.4%	7.1%	9.7%	5.8%	19.7%	0.0%	0.0%	11.8%	9.6%	17.4%
	Gov finances/spending	9.9%	10.2%	7.2%	8.8%	17.8%	5.0%	4.7%	0.0%	14.7%	9.3%	4.0%
	Quality of edu.	4.8%	5.3%	4.7%	0.5%	2.8%	7.0%	0.0%	0.0%	2.0%	5.1%	13.1%
	Civil litigation	2.1%	1.9%	0.6%	5.0%	0.0%	3.8%	2.9%	29.2%	1.0%	2.2%	6.2%
	None/Other	8.8%	9.4%	11.1%	2.3%	0.0%	3.7%	0.0%	28.1%	3.7%	9.4%	17.5%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
[Labor regulations] What specifically would you say is the biggest challenge?	Sample Size	57	33	10	9	2	1	-	1	19	38	-
	Too many state regs	39.7%	38.7%	37.2%	56.1%	28.7%	0.0%	-	0.0%	31.9%	43.5%	-
	Too many local regs	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	-
	Not enough flex in laws	26.6%	26.8%	19.8%	22.4%	71.3%	0.0%	-	100.0%	36.9%	21.4%	-
	High cost compliance	26.0%	27.3%	30.0%	21.5%	0.0%	50.0%	-	0.0%	20.8%	28.7%	-
	Overtime/meal rest	2.1%	0.0%	5.3%	0.0%	0.0%	50.0%	-	0.0%	6.3%	0.0%	-
	Other	5.6%	7.2%	7.7%	0.0%	0.0%	0.0%	-	0.0%	4.2%	6.4%	-
[Environmental regulations/permits] What specifically would you say is the biggest challenge?	Sample Size	100	65	14	15	4	2	1	-	11	89	-
	CEQA	9.2%	6.1%	11.7%	14.5%	0.0%	58.7%	18.2%	-	31.6%	6.4%	-
	AB32 compliance	31.2%	32.5%	53.5%	11.9%	18.0%	0.0%	54.5%	-	42.2%	29.8%	-
	Green Chemistry regs	2.1%	3.2%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	2.3%	-
	Changing rules	18.8%	22.9%	13.7%	14.1%	0.0%	0.0%	0.0%	-	0.0%	21.2%	-
	Oversight agencies	14.5%	12.4%	7.8%	33.4%	0.0%	20.6%	0.0%	-	4.4%	15.8%	-
	State exceed fed.	21.9%	20.9%	13.3%	20.2%	82.0%	20.6%	27.3%	-	21.8%	22.0%	-
	None/Other	2.2%	2.1%	0.0%	5.8%	0.0%	0.0%	0.0%	-	0.0%	2.5%	-
[Energy costs] What specifically would you say is the biggest challenge?	Sample Size	34	28	2	-	1	2	0	-	4	31	-
	High electric costs	31.2%	28.8%	60.2%	-	0.0%	57.0%	0.0%	-	56.6%	28.1%	-
	High gas/diesel costs	64.2%	65.7%	39.8%	-	100.0%	43.0%	100.0%	-	28.9%	68.5%	-
	High natural gas costs	1.6%	1.9%	0.0%	-	0.0%	0.0%	0.0%	-	14.6%	0.0%	-
	High cost - other energy	3.0%	3.6%	0.0%	-	0.0%	0.0%	0.0%	-	0.0%	3.4%	-
	None/Other	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	-	0.0%	0.0%	-
[Employee/Labor costs] What specifically would you say is the biggest challenge?	Sample Size	94	72	7	12	1	1	0	1	16	78	-
	Health care/insurance cost	35.7%	36.7%	23.2%	37.3%	0.0%	0.0%	41.5%	100.0%	22.1%	38.5%	-
	Hiring/Maintain work force	17.8%	22.1%	0.0%	7.0%	0.0%	0.0%	0.0%	0.0%	15.0%	18.4%	-
	High labor costs	26.6%	24.3%	32.2%	38.7%	50.3%	0.0%	0.0%	0.0%	25.7%	26.8%	-
	High cost of housing	10.1%	9.4%	22.7%	0.0%	49.7%	100.0%	0.0%	0.0%	29.2%	6.2%	-
	Overtime rules	2.4%	2.9%	0.0%	0.0%	0.0%	0.0%	58.5%	0.0%	0.9%	2.7%	-
	None/Other	7.3%	4.6%	21.9%	17.0%	0.0%	0.0%	0.0%	0.0%	7.1%	7.4%	-
[Taxes] What specifically would you say is the biggest challenge?	Sample Size	291	235	30	19	5	1	0	-	27	261	3
	High state taxes	41.9%	42.1%	53.1%	19.2%	50.2%	49.7%	100.0%	-	44.6%	42.0%	0.0%
	High local taxes	4.3%	4.5%	3.6%	0.0%	16.0%	0.0%	0.0%	-	7.2%	4.0%	0.0%
	High state fees	7.5%	8.0%	0.0%	14.9%	0.0%	0.0%	0.0%	-	7.7%	7.6%	0.0%
	High local fees	0.7%	0.9%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.8%	0.0%
	High personal income taxes	17.4%	17.9%	14.2%	11.7%	33.7%	0.0%	0.0%	-	16.1%	17.2%	50.0%
	Manuf/Equipt. sales tax	1.1%	0.6%	0.0%	8.4%	0.0%	0.0%	0.0%	-	0.0%	1.2%	0.0%
	Threat of new taxes	24.2%	22.7%	29.1%	40.1%	0.0%	50.3%	0.0%	-	24.5%	23.9%	50.0%
	None/Other	3.0%	3.2%	0.0%	5.7%	0.0%	0.0%	0.0%	-	0.0%	3.3%	0.0%
[Business/propery costs] What specifically would you say is the biggest challenge?	Sample Size	114	93	8	9	1	3	-	-	16	95	3
	Access to capital/loans	54.0%	57.6%	21.2%	40.5%	49.0%	70.7%	-	-	52.8%	52.8%	100.0%
	Other	46.0%	42.4%	78.8%	59.5%	51.0%	29.3%	-	-	47.2%	47.2%	0.0%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
[Government finances/spending] What specifically would you say is the biggest challenge?	Sample Size	113	92	8	8	4	1	0	-	20	92	1
	State budget deficit	35.1%	36.4%	36.8%	20.7%	21.7%	100.0%	0.0%	-	27.8%	36.9%	0.0%
	Long term state debt	60.6%	58.4%	63.2%	79.3%	78.3%	0.0%	100.0%	-	72.2%	57.8%	100.0%
	None/Other	4.3%	5.3%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	5.3%	0.0%
[Quality of education system] What specifically would you say is the biggest challenge?	Sample Size	55	48	5	0	1	1	-	-	3	50	2
	Poor quality k-12	41.6%	43.5%	31.5%	100.0%	0.0%	0.0%	-	-	29.1%	44.1%	0.0%
	Poor quality higher edu	8.5%	9.8%	0.0%	0.0%	0.0%	0.0%	-	-	0.0%	9.3%	0.0%
	Access to higher edu	28.4%	27.5%	36.2%	0.0%	100.0%	0.0%	-	-	37.8%	24.9%	100.0%
	Resistance to reforms	4.6%	5.3%	0.0%	0.0%	0.0%	0.0%	-	-	0.0%	5.0%	0.0%
	Inadequate vocational	11.0%	7.3%	32.3%	0.0%	0.0%	100.0%	-	-	33.1%	10.3%	0.0%
	None/Other	5.8%	6.7%	0.0%	0.0%	0.0%	0.0%	-	-	0.0%	6.4%	0.0%
[Civil litigation] What specifically would you say is the biggest challenge?	Sample Size	24	17	1	5	-	1	0	1	1	21	1
	High cost	21.3%	27.0%	0.0%	0.0%	-	100.0%	0.0%	0.0%	37.2%	21.3%	0.0%
	High risk	38.9%	38.9%	100.0%	43.0%	-	0.0%	0.0%	0.0%	62.8%	39.2%	0.0%
	Litigation for labor law	4.0%	0.0%	0.0%	19.0%	-	0.0%	100.0%	0.0%	0.0%	4.4%	0.0%
	Class action	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Frivolous suits	31.6%	34.0%	0.0%	38.0%	-	0.0%	0.0%	0.0%	0.0%	35.1%	0.0%
	Private attorney gen.	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	ADA lawsuit	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	None/Other	4.2%	0.0%	0.0%	0.0%	-	0.0%	0.0%	100.0%	0.0%	0.0%	100.0%
And what would you say is the SECOND biggest challenge to doing business in California?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Labor regulations	7.7%	6.5%	6.2%	17.2%	18.1%	8.7%	8.2%	28.1%	8.7%	7.5%	8.9%
	Envrio. regulations	6.2%	5.8%	6.4%	8.8%	8.3%	8.9%	2.9%	0.0%	5.6%	6.3%	0.0%
	Other gov. regulations	13.7%	13.3%	17.3%	13.2%	12.2%	14.6%	17.5%	29.2%	13.4%	13.8%	14.7%
	Energy costs	6.5%	7.5%	3.4%	1.8%	1.5%	8.9%	5.6%	0.0%	3.8%	7.0%	0.6%
	Infrastructure quality	3.6%	3.6%	4.9%	2.4%	2.8%	3.7%	0.0%	0.0%	4.0%	3.6%	0.0%
	Employee/labor costs	10.2%	9.2%	15.6%	12.0%	13.7%	11.5%	16.9%	0.0%	13.5%	9.9%	0.0%
	Taxes	17.4%	17.0%	19.0%	20.4%	17.5%	13.9%	15.2%	14.6%	18.5%	17.4%	8.9%
	Bus/Property costs	11.2%	11.9%	8.7%	7.4%	9.5%	15.2%	14.6%	0.0%	8.1%	11.5%	21.0%
	Gov finances/spending	11.3%	12.5%	7.5%	5.4%	10.9%	5.8%	8.8%	0.0%	10.2%	11.4%	15.0%
	Quality of edu.	4.3%	4.3%	6.0%	2.3%	0.0%	5.0%	10.2%	28.1%	4.7%	4.2%	6.8%
	Civil litigation	3.6%	3.3%	1.8%	7.4%	5.6%	3.8%	0.0%	0.0%	7.1%	3.0%	8.6%
	None/Other	4.4%	5.0%	3.2%	1.7%	0.0%	0.0%	0.0%	0.0%	2.6%	4.5%	15.5%
[Labor regulations] What specifically would you say is the second biggest challenge?	Sample Size	88	59	7	16	4	1	0	1	12	74	1
	Too many state regs	24.4%	26.7%	43.0%	5.2%	46.8%	0.0%	100.0%	0.0%	29.8%	24.0%	0.0%
	Too many local regs	3.5%	3.7%	0.0%	5.5%	0.0%	0.0%	0.0%	0.0%	0.0%	4.1%	0.0%
	Not enough flex in laws	23.4%	9.6%	0.0%	73.8%	37.5%	42.3%	0.0%	100.0%	24.4%	23.7%	0.0%
	High cost compliance	33.6%	46.5%	24.4%	0.0%	15.7%	0.0%	0.0%	0.0%	35.4%	32.1%	100.0%
	Overtime/meal rest	11.7%	8.4%	32.6%	15.5%	0.0%	57.7%	0.0%	0.0%	10.5%	12.1%	0.0%
	Other	3.4%	5.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	0.0%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
[Environmental regulations/permits] What specifically would you say is the second biggest challenge?	Sample Size	70	52	7	8	2	1	0	-	8	63	-
	CEQA	2.7%	2.0%	12.1%	0.0%	0.0%	0.0%	100.0%	-	0.0%	3.1%	-
	AB32 compliance	19.3%	15.0%	35.8%	33.8%	0.0%	43.3%	0.0%	-	30.3%	17.9%	-
	Green Chemistry regs	6.1%	6.7%	11.7%	0.0%	0.0%	0.0%	0.0%	-	10.4%	5.6%	-
	Changing rules	12.9%	14.5%	0.0%	10.7%	0.0%	56.7%	0.0%	-	8.6%	13.5%	-
	Oversight agencies	14.2%	14.0%	11.7%	0.0%	100.0%	0.0%	0.0%	-	32.8%	11.9%	-
	State exceed fed.	34.4%	33.8%	28.8%	55.4%	0.0%	0.0%	0.0%	-	17.9%	36.4%	-
	None/Other	10.4%	14.1%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	11.7%	-
[Energy costs] What specifically would you say is the second biggest challenge?	Sample Size	74	67	4	2	0	1	0	-	5	69	0
	High electric costs	48.1%	48.1%	44.4%	48.7%	100.0%	43.3%	0.0%	-	30.4%	49.5%	0.0%
	High gas/diesel costs	43.9%	43.2%	55.6%	51.3%	0.0%	56.7%	0.0%	-	48.8%	43.6%	0.0%
	High natural gas costs	2.1%	2.3%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	2.2%	0.0%
	High cost - other energy	2.9%	3.2%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	3.1%	0.0%
	None/Other	3.1%	3.2%	0.0%	0.0%	0.0%	0.0%	100.0%	-	20.8%	1.6%	100.0%
[Employee/Labor costs] What specifically would you say is the second biggest challenge?	Sample Size	116	83	17	11	3	2	0	-	19	97	-
	Health care/insurance cost	32.5%	30.9%	42.4%	25.3%	51.6%	33.3%	0.0%	-	40.7%	31.0%	-
	Hiring/Maintain work force	11.2%	9.6%	11.4%	22.4%	0.0%	33.3%	32.8%	-	13.3%	10.8%	-
	High labor costs	38.5%	39.0%	36.5%	34.4%	48.4%	33.3%	67.2%	-	31.0%	39.9%	-
	High cost of housing	5.0%	5.0%	4.9%	7.6%	0.0%	0.0%	0.0%	-	0.0%	6.0%	-
	Overtime rules	2.9%	1.7%	4.7%	10.3%	0.0%	0.0%	0.0%	-	7.4%	2.0%	-
	None/Other	9.9%	13.9%	0.0%	0.0%	0.0%	0.0%	0.0%	-	7.7%	10.3%	-
[Taxes] What specifically would you say is the second biggest challenge?	Sample Size	199	153	20	19	4	2	0	1	26	172	1
	High state taxes	33.3%	34.8%	18.8%	28.3%	77.9%	36.3%	0.0%	0.0%	31.2%	33.0%	100.0%
	High local taxes	8.3%	9.3%	9.0%	0.0%	0.0%	27.7%	0.0%	0.0%	20.1%	6.6%	0.0%
	High state fees	8.1%	7.6%	13.5%	9.1%	0.0%	0.0%	0.0%	0.0%	6.4%	8.4%	0.0%
	High local fees	3.0%	1.3%	19.1%	0.0%	0.0%	0.0%	38.5%	0.0%	4.6%	2.7%	0.0%
	High personal income taxes	13.1%	12.8%	16.2%	14.9%	0.0%	13.8%	61.5%	0.0%	18.6%	12.4%	0.0%
	Manuf/Equipt. sales tax	3.9%	3.1%	4.1%	7.0%	22.1%	0.0%	0.0%	0.0%	3.4%	4.1%	0.0%
	Threat of new taxes	26.4%	27.5%	8.0%	40.7%	0.0%	22.2%	0.0%	100.0%	15.7%	28.2%	0.0%
	None/Other	3.9%	3.6%	11.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.6%	0.0%
[Bus/propery costs] What would you say is the second biggest challenge?	Sample Size	128	107	9	7	2	2	0	-	11	114	3
	Access to capital/loans	40.3%	40.7%	26.3%	40.8%	29.6%	100.0%	0.0%	-	40.1%	38.6%	100.0%
	Other	59.7%	59.3%	73.7%	59.2%	70.4%	0.0%	100.0%	-	59.9%	61.4%	0.0%
[Gov. finances/spending] What specifically would you say is the second biggest challenge?	Sample Size	129	113	8	5	2	1	0	-	14	113	2
	State budget deficit	30.0%	29.2%	19.6%	59.3%	51.2%	0.0%	0.0%	-	56.2%	26.2%	56.5%
	Long term state debt	68.6%	69.8%	80.4%	40.7%	48.8%	0.0%	100.0%	-	38.5%	72.9%	43.5%
	None/Other	1.4%	0.9%	0.0%	0.0%	0.0%	100.0%	0.0%	-	5.3%	0.9%	0.0%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
[Quality of education system] What specifically would you say is the second biggest challenge?	Sample Size	49	39	6	2	-	1	0	1	7	42	1
	Poor quality k-12	32.1%	35.9%	12.3%	0.0%	-	0.0%	54.3%	100.0%	1.5%	37.8%	0.0%
	Poor quality higher edu	6.0%	5.3%	13.5%	0.0%	-	0.0%	0.0%	0.0%	0.0%	7.0%	0.0%
	Access to higher edu	33.7%	30.1%	38.1%	79.3%	-	100.0%	45.7%	0.0%	52.5%	31.7%	0.0%
	Resistance to reforms	21.7%	20.3%	36.1%	20.7%	-	0.0%	0.0%	0.0%	29.3%	21.0%	0.0%
	Inadequate vocational	4.4%	5.6%	0.0%	0.0%	-	0.0%	0.0%	0.0%	16.7%	0.0%	100.0%
	None/Other	2.1%	2.7%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	2.5%	0.0%
[Civil litigation] What specifically would you say is the second biggest challenge?	Sample Size	41	30	2	7	1	1	-	-	10	30	1
	High cost	22.6%	23.8%	0.0%	29.6%	0.0%	0.0%	-	-	69.3%	3.7%	100.0%
	High risk	24.6%	21.9%	43.3%	28.4%	49.7%	0.0%	-	-	7.3%	31.4%	0.0%
	Litigation for labor law	4.4%	3.8%	0.0%	0.0%	50.3%	0.0%	-	-	18.3%	0.0%	0.0%
	Class action	3.8%	3.5%	0.0%	0.0%	0.0%	100.0%	-	-	5.1%	3.5%	0.0%
	Frivolous suits	34.2%	33.0%	56.7%	42.0%	0.0%	0.0%	-	-	0.0%	47.1%	0.0%
	Private attorney gen.	2.6%	3.5%	0.0%	0.0%	0.0%	0.0%	-	-	0.0%	3.5%	0.0%
	ADA lawsuit	7.8%	10.5%	0.0%	0.0%	0.0%	0.0%	-	-	0.0%	10.7%	0.0%
	None/Other	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	-	0.0%	0.0%	0.0%
Advantage of doing business in CA	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Climate/weather	36.6%	37.8%	29.9%	39.9%	33.1%	0.0%	20.4%	0.0%	31.2%	37.8%	8.5%
	Quality of life	19.7%	20.2%	18.1%	17.3%	22.6%	14.5%	20.7%	0.0%	17.6%	19.9%	24.3%
	CA is a leader	5.3%	4.9%	7.6%	4.8%	10.5%	11.9%	8.5%	0.0%	7.3%	4.9%	17.0%
	Culture of innovation	7.3%	6.8%	9.1%	6.8%	13.9%	13.9%	5.5%	0.0%	8.4%	7.0%	10.5%
	CA market	10.0%	9.2%	15.6%	10.4%	0.0%	17.6%	17.0%	57.3%	15.0%	9.2%	15.2%
	Asian Pacific market	1.0%	1.0%	1.0%	0.0%	3.9%	0.0%	8.8%	0.0%	1.8%	0.9%	0.0%
	Ethnic diversity	6.2%	6.4%	6.1%	4.3%	0.0%	14.8%	0.0%	0.0%	3.9%	6.4%	8.9%
	Qualified and skilled workers	3.4%	3.1%	3.8%	6.4%	2.8%	3.6%	8.8%	0.0%	5.6%	3.2%	0.0%
	Transportation	1.1%	1.1%	0.8%	0.0%	2.8%	7.7%	0.0%	0.0%	1.2%	1.1%	0.0%
	State gov support	1.1%	0.8%	0.5%	2.4%	6.7%	5.8%	5.6%	0.0%	1.7%	1.0%	0.6%
	Local gov support	1.1%	1.1%	0.0%	0.5%	3.7%	10.2%	0.0%	0.0%	2.2%	1.0%	0.0%
	Higher edu resources	0.9%	0.9%	0.0%	3.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.1%	0.0%
	None/ something else	6.4%	6.6%	7.5%	4.2%	0.0%	0.0%	4.7%	42.7%	4.1%	6.5%	15.0%

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		Employees in CA								Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
2nd biggest advantage of doing business in CA?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Climate/weather	21.1%	21.9%	18.6%	17.0%	21.2%	9.4%	8.8%	42.7%	21.6%	20.8%	34.7%
	Quality of life	21.1%	21.7%	19.2%	20.5%	14.3%	20.8%	11.4%	0.0%	12.8%	22.5%	6.5%
	CA is a leader	7.6%	7.8%	7.6%	5.7%	5.6%	10.0%	17.0%	29.2%	14.4%	6.7%	6.2%
	Culture of innovation	7.4%	7.2%	3.6%	10.8%	21.7%	0.0%	27.5%	0.0%	8.4%	7.1%	17.8%
	CA market	11.0%	10.2%	13.7%	15.8%	12.2%	10.8%	5.8%	0.0%	11.5%	10.8%	17.0%
	Asian Pacific market	1.7%	1.9%	0.0%	1.4%	0.0%	10.8%	4.7%	0.0%	3.2%	1.6%	0.0%
	Ethnic diversity	8.1%	8.6%	6.1%	4.8%	10.6%	8.9%	4.7%	0.0%	4.7%	8.5%	8.5%
	Qualified and skilled workers	4.3%	3.8%	8.0%	6.6%	0.0%	0.0%	0.0%	0.0%	2.1%	4.7%	0.0%
	Transportation	3.9%	3.5%	3.8%	7.4%	0.0%	20.4%	0.0%	0.0%	9.1%	3.3%	0.0%
	State gov support	1.2%	1.0%	0.8%	0.9%	7.7%	3.8%	0.0%	28.1%	1.6%	1.1%	0.0%
	Local gov support	1.4%	1.3%	0.7%	1.9%	6.7%	0.0%	0.0%	0.0%	1.4%	1.4%	0.0%
	Higher edu resources	2.8%	2.8%	3.4%	2.3%	0.0%	5.0%	14.6%	0.0%	3.1%	2.8%	0.0%
	None/ something else	8.4%	8.4%	14.4%	4.9%	0.0%	0.0%	5.6%	0.0%	6.1%	8.7%	9.2%
What is the outlook for your company over the next year?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Get much better	10.4%	10.2%	12.0%	7.5%	2.8%	46.4%	9.3%	0.0%	22.0%	8.4%	34.9%
	Get a little better	30.4%	29.5%	23.6%	41.4%	57.7%	17.0%	19.4%	29.2%	32.3%	30.2%	21.9%
	Better	**40.8%**	**39.8%**	**35.6%**	**49.0%**	**60.5%**	**63.4%**	**28.7%**	**29.2%**	**54.3%**	**38.6%**	**56.7%**
	About the same	32.2%	32.6%	30.8%	29.6%	31.3%	36.6%	40.6%	28.1%	21.6%	33.8%	28.2%
	Worse	**22.5%**	**22.4%**	**31.4%**	**20.2%**	**8.2%**	**0.0%**	**25.1%**	**0.0%**	**22.7%**	**22.7%**	**8.6%**
	Get a little worse	14.0%	14.6%	13.1%	13.3%	6.7%	0.0%	19.3%	0.0%	13.6%	14.3%	0.0%
	Get much worse	8.5%	7.8%	18.3%	6.9%	1.5%	0.0%	5.8%	0.0%	9.1%	8.4%	8.6%
	Don't know	4.5%	5.1%	2.3%	1.2%	0.0%	0.0%	5.5%	42.7%	1.5%	4.9%	6.5%
Has your company added or reduced jobs (in CA): Added employees	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	86.9%	91.6%	77.3%	66.9%	63.4%	29.3%	71.3%	100.0%	70.8%	89.1%	91.4%
	Selected	13.1%	8.4%	22.7%	33.1%	36.6%	70.7%	28.7%	0.0%	29.2%	10.9%	8.6%
Has your company added or reduced jobs (in CA): Added non-employee	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	93.8%	94.2%	95.1%	91.2%	86.8%	84.2%	89.8%	85.4%	89.2%	94.4%	91.1%
	Selected	6.2%	5.8%	4.9%	8.8%	13.2%	15.8%	10.2%	14.6%	10.8%	5.6%	8.9%
Has your company added or reduced jobs (in CA): No change	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	40.8%	34.5%	58.2%	66.0%	71.0%	80.3%	75.1%	71.9%	64.9%	37.2%	56.1%
	Selected	59.2%	65.5%	41.8%	34.0%	29.0%	19.7%	24.9%	28.1%	35.1%	62.8%	43.9%
Has your company added or reduced jobs (in CA): Reduced employees	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	80.0%	82.2%	69.9%	71.3%	75.2%	89.2%	59.1%	71.9%	72.6%	81.0%	82.6%
	Selected	20.0%	17.8%	30.1%	28.7%	24.8%	10.8%	40.9%	28.1%	27.4%	19.0%	17.4%
Has your company added or reduced jobs (in CA): Reduced non-employee	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	94.4%	95.1%	90.3%	92.8%	95.7%	100.0%	100.0%	70.8%	91.0%	94.9%	93.8%
	Selected	5.6%	4.9%	9.7%	7.2%	4.3%	0.0%	0.0%	29.2%	9.0%	5.1%	6.2%
Has your company added or reduced jobs (in CA): Don't know	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	98.5%	98.4%	97.8%	99.1%	100.0%	100.0%	94.5%	100.0%	99.9%	98.5%	85.0%
	Selected	1.5%	1.6%	2.2%	0.9%	0.0%	0.0%	5.5%	0.0%	0.1%	1.5%	15.0%

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		Employees in CA								Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Has your company increased or reduced investment in CA?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Greatly increased	3.6%	2.4%	7.1%	5.4%	13.3%	29.1%	18.1%	0.0%	9.3%	2.5%	21.8%
	Slightly increased	18.2%	14.4%	28.8%	31.9%	42.7%	45.3%	36.9%	29.2%	24.6%	17.1%	30.3%
	Increased	**21.8%**	**16.8%**	**36.0%**	**37.3%**	**56.0%**	**74.4%**	**55.0%**	**29.2%**	**33.9%**	**19.6%**	**52.1%**
	No change	48.3%	52.9%	32.1%	35.6%	17.8%	16.0%	24.9%	28.1%	28.8%	51.5%	17.6%
	Reduced	**27.8%**	**27.9%**	**31.6%**	**26.2%**	**20.6%**	**9.6%**	**14.6%**	**42.7%**	**36.2%**	**26.8%**	**16.9%**
	Slightly reduced	15.0%	15.4%	13.4%	13.7%	16.3%	3.8%	8.8%	42.7%	16.0%	14.8%	16.9%
	Greatly reduced	12.8%	12.6%	18.2%	12.6%	4.3%	5.8%	5.8%	0.0%	20.2%	12.0%	0.0%
	Don't know	2.2%	2.5%	0.4%	0.9%	5.6%	0.0%	5.5%	0.0%	1.1%	2.1%	13.3%
Has your company added or reduced jobs (out CA): Added employees	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	93.6%	96.6%	86.9%	88.3%	60.0%	46.8%	52.0%	100.0%	67.8%	97.2%	96.0%
	Selected	6.4%	3.4%	13.1%	11.7%	40.0%	53.2%	48.0%	0.0%	32.2%	2.8%	4.0%
Has your company added or reduced jobs (out CA): Added non-employee	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	96.2%	97.0%	96.7%	91.8%	93.5%	79.2%	94.5%	85.4%	86.4%	97.8%	84.5%
	Selected	3.8%	3.0%	3.3%	8.2%	6.5%	20.8%	5.5%	14.6%	13.6%	2.2%	15.5%
Has your company added or reduced jobs (out CA): No change	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	63.2%	58.6%	80.9%	78.5%	90.2%	80.4%	94.2%	42.7%	59.7%	63.9%	52.4%
	Selected	36.8%	41.4%	19.1%	21.5%	9.8%	19.6%	5.8%	57.3%	40.3%	36.1%	47.6%
Has your company added or reduced jobs (out CA): Reduced employees	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	95.8%	96.1%	96.6%	95.3%	87.6%	89.2%	85.4%	100.0%	90.6%	96.8%	82.6%
	Selected	4.2%	3.9%	3.4%	4.7%	12.4%	10.8%	14.6%	0.0%	9.4%	3.2%	17.4%
Has your company added or reduced jobs (out CA): Reduced non-employee	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	98.2%	98.4%	98.9%	96.3%	94.2%	100.0%	100.0%	100.0%	93.0%	98.9%	100.0%
	Selected	1.8%	1.6%	1.1%	3.7%	5.8%	0.0%	0.0%	0.0%	7.0%	1.1%	0.0%
Has your company added or reduced jobs (out CA): Don't know	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	99.3%	99.3%	99.3%	100.0%	100.0%	100.0%	80.1%	100.0%	99.8%	99.4%	92.9%
	Selected	0.7%	0.7%	0.7%	0.0%	0.0%	0.0%	19.9%	0.0%	0.2%	0.6%	7.1%
Has your company added or reduced jobs (out CA): No operations outside CA	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	47.6%	48.0%	39.2%	40.4%	66.4%	96.3%	88.3%	71.9%	95.8%	40.2%	91.5%
	Selected	52.4%	52.0%	60.8%	59.6%	33.6%	3.7%	11.7%	28.1%	4.2%	59.8%	8.5%
Has your company increased or reduced investment outside CA?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Greatly increased	2.7%	1.8%	4.7%	1.9%	8.1%	43.6%	18.1%	0.0%	14.3%	1.1%	0.0%
	Slightly increased	8.0%	7.6%	7.3%	6.5%	21.3%	36.2%	19.6%	0.0%	32.4%	4.4%	24.3%
	Increased	**10.7%**	**9.3%**	**11.9%**	**8.4%**	**29.4%**	**79.8%**	**37.7%**	**0.0%**	**46.7%**	**5.5%**	**24.3%**
	No change	27.6%	29.8%	21.4%	19.7%	9.8%	10.7%	20.2%	71.9%	31.0%	27.1%	30.9%
	Reduced	**6.6%**	**6.1%**	**7.4%**	**7.2%**	**21.7%**	**5.8%**	**10.5%**	**0.0%**	**14.0%**	**5.5%**	**8.9%**
	Slightly reduced	3.7%	3.5%	2.7%	4.0%	13.9%	0.0%	10.5%	0.0%	6.1%	3.2%	8.9%
	Greatly reduced	2.9%	2.6%	4.6%	3.2%	7.7%	5.8%	0.0%	0.0%	7.9%	2.3%	0.0%
	Don't know	1.4%	1.4%	0.8%	1.2%	2.8%	0.0%	28.6%	0.0%	2.6%	1.1%	6.5%
	None outside CA	53.7%	53.4%	58.5%	63.5%	36.3%	3.7%	2.9%	28.1%	5.7%	60.7%	29.4%

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		Employees in CA								Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Plan to add or reduce jobs outside CA in 2013: Add employees	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	92.4%	95.4%	84.0%	84.7%	76.6%	39.1%	66.4%	100.0%	70.2%	95.4%	100.0%
	Selected	7.6%	4.6%	16.0%	15.3%	23.4%	60.9%	33.6%	0.0%	29.8%	4.6%	0.0%
Plan to add or reduce jobs outside CA in 2013: Add non-employee	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	92.4%	93.1%	93.2%	88.2%	84.3%	87.3%	100.0%	56.1%	78.2%	94.5%	84.8%
	Selected	7.6%	6.9%	6.8%	11.8%	15.7%	12.7%	0.0%	43.9%	21.8%	5.5%	15.2%
Plan to add or reduce jobs outside CA in 2013: No change	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	71.5%	68.2%	85.2%	82.4%	79.7%	86.3%	79.8%	71.9%	60.7%	73.2%	58.6%
	Selected	28.5%	31.8%	14.8%	17.6%	20.3%	13.7%	20.2%	28.1%	39.3%	26.8%	41.4%
Plan to add or reduce jobs outside CA in 2013: Reduce employees	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	98.3%	98.6%	97.8%	96.0%	98.5%	95.0%	85.4%	100.0%	94.8%	98.7%	100.0%
	Selected	1.7%	1.4%	2.2%	4.0%	1.5%	5.0%	14.6%	0.0%	5.2%	1.3%	0.0%
Plan to add or reduce jobs outside CA in 2013: Reduce non-employee	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	99.5%	99.8%	98.9%	97.1%	100.0%	100.0%	100.0%	100.0%	99.2%	99.5%	100.0%
	Selected	0.5%	0.2%	1.1%	2.9%	0.0%	0.0%	0.0%	0.0%	0.8%	0.5%	0.0%
Plan to add or reduce jobs outside CA in 2013: Don't know	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	94.5%	94.3%	97.8%	93.1%	92.9%	100.0%	80.1%	71.9%	92.9%	94.9%	84.3%
	Selected	5.5%	5.7%	2.2%	6.9%	7.1%	0.0%	19.9%	28.1%	7.1%	5.1%	15.7%
Plan to add or reduce jobs outside CA in 2013: No operations outside CA	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	46.8%	46.1%	39.2%	50.2%	63.7%	89.2%	88.3%	100.0%	95.8%	39.6%	72.3%
	Selected	53.2%	53.9%	60.8%	49.8%	36.3%	10.8%	11.7%	0.0%	4.2%	60.4%	27.7%
Plan to increase or decrease investment outside CA in 2013?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Greatly increase	4.8%	3.7%	6.6%	7.1%	8.1%	39.7%	28.3%	0.0%	21.1%	2.5%	8.9%
	Slightly increase	11.9%	10.5%	14.6%	12.4%	32.4%	40.1%	22.8%	14.6%	35.7%	8.6%	8.9%
	Increase	**16.7%**	**14.3%**	**21.2%**	**19.5%**	**40.6%**	**79.8%**	**51.2%**	**14.6%**	**56.8%**	**11.1%**	**17.8%**
	No change	23.5%	26.1%	14.4%	15.7%	11.2%	3.6%	11.4%	28.1%	24.0%	23.5%	21.9%
	Decrease	**3.9%**	**3.7%**	**3.3%**	**6.2%**	**7.7%**	**0.0%**	**5.8%**	**0.0%**	**11.3%**	**2.8%**	**8.9%**
	Slightly decrease	2.4%	2.4%	2.5%	3.1%	3.9%	0.0%	0.0%	0.0%	6.3%	1.8%	8.9%
	Greatly decrease	1.5%	1.3%	0.8%	3.1%	3.9%	0.0%	5.8%	0.0%	5.0%	1.0%	0.0%
	Don't know	4.0%	3.7%	3.9%	4.2%	7.0%	5.8%	19.9%	57.3%	2.9%	3.9%	21.9%
	None outside CA	51.9%	52.3%	57.2%	54.4%	33.6%	10.8%	11.7%	0.0%	4.9%	58.8%	29.4%

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		Employees in CA								Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Plan to add or reduce jobs in CA in 2013: Add employees	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	86.0%	89.2%	75.9%	75.2%	76.6%	42.2%	76.9%	100.0%	78.7%	87.1%	83.0%
	Selected	14.0%	10.8%	24.1%	24.8%	23.4%	57.8%	23.1%	0.0%	21.3%	12.9%	17.0%
Plan to add or reduce jobs in CA in 2013: Add non-employee	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	89.9%	89.7%	95.5%	86.8%	94.7%	84.2%	94.4%	28.1%	87.9%	90.4%	75.7%
	Selected	10.1%	10.3%	4.5%	13.2%	5.3%	15.8%	5.6%	71.9%	12.1%	9.6%	24.3%
Plan to add or reduce jobs in CA in 2013: No change	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	44.8%	39.9%	59.9%	67.1%	50.9%	76.7%	85.7%	71.9%	58.8%	42.8%	47.8%
	Selected	55.2%	60.1%	40.1%	32.9%	49.1%	23.3%	14.3%	28.1%	41.2%	57.2%	52.2%
Plan to add or reduce jobs in CA in 2013: Reduce employees	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	87.6%	89.9%	77.1%	77.1%	89.0%	96.9%	63.2%	70.8%	77.1%	89.0%	93.8%
	Selected	12.4%	10.1%	22.9%	22.9%	11.0%	3.1%	36.8%	29.2%	22.9%	11.0%	6.2%
Plan to add or reduce jobs in CA in 2013: Reduce non-employee	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	96.8%	96.9%	97.1%	96.1%	97.2%	95.0%	100.0%	100.0%	90.5%	97.7%	100.0%
	Selected	3.2%	3.1%	2.9%	3.9%	2.8%	5.0%	0.0%	0.0%	9.5%	2.3%	0.0%
Plan to add or reduce jobs in CA in 2013: Don't know	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	89.4%	89.5%	88.9%	88.0%	87.3%	100.0%	79.8%	100.0%	97.0%	88.5%	78.5%
	Selected	10.6%	10.5%	11.1%	12.0%	12.7%	0.0%	20.2%	0.0%	3.0%	11.5%	21.5%
Plan to increase or decrease investment in CA in 2013?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Greatly increase	3.3%	2.3%	5.8%	6.3%	3.9%	34.2%	23.7%	0.0%	8.5%	2.4%	17.4%
	Slightly increase	24.1%	22.7%	26.0%	26.2%	48.2%	51.8%	25.8%	29.2%	30.5%	23.1%	36.2%
	Increase	**27.5%**	**24.9%**	**31.9%**	**32.5%**	**52.1%**	**86.0%**	**49.4%**	**29.2%**	**39.0%**	**25.5%**	**53.6%**
	No change	45.1%	48.5%	31.5%	36.5%	27.4%	10.9%	17.2%	70.8%	30.1%	47.3%	39.3%
	Decrease	**19.5%**	**18.2%**	**27.7%**	**26.7%**	**17.7%**	**3.1%**	**16.4%**	**0.0%**	**30.2%**	**18.3%**	**0.0%**
	Slightly decrease	12.3%	11.7%	14.5%	16.0%	16.3%	3.1%	5.8%	0.0%	20.3%	11.4%	0.0%
	Greatly decrease	7.2%	6.4%	13.1%	10.7%	1.5%	0.0%	10.5%	0.0%	9.9%	7.0%	0.0%
	Don't know	7.9%	8.4%	9.0%	4.3%	2.8%	0.0%	17.0%	0.0%	0.7%	8.9%	7.1%
Plan to reduce jobs or investment in CA because of: Permitting challenges	Sample Size	57	40	5	10	2	1	0	-	18	38	1
	Not selected	84.1%	83.9%	74.9%	87.9%	84.0%	100.0%	100.0%	-	85.2%	83.0%	100.0%
	Selected	15.9%	16.1%	25.1%	12.1%	16.0%	0.0%	0.0%	-	14.8%	17.0%	0.0%
Plan to reduce jobs or investment in CA because of: Regulatory climate	Sample Size	57	40	5	10	2	1	0	-	18	38	1
	Not selected	70.9%	76.5%	88.3%	37.1%	100.0%	0.0%	100.0%	-	58.4%	75.5%	100.0%
	Selected	29.1%	23.5%	11.7%	62.9%	0.0%	100.0%	0.0%	-	41.6%	24.5%	0.0%
Plan to reduce jobs or investment in CA because of: High cost of business	Sample Size	57	40	5	10	2	1	0	-	18	38	1
	Not selected	35.1%	34.8%	51.6%	20.7%	42.0%	100.0%	100.0%	-	52.3%	28.5%	0.0%
	Selected	64.9%	65.2%	48.4%	79.3%	58.0%	0.0%	0.0%	-	47.7%	71.5%	100.0%
Plan to reduce jobs or investment in CA because of: Uncertainty regarding state	Sample Size	57	40	5	10	2	1	0	-	18	38	1
	Not selected	57.6%	52.6%	82.2%	57.4%	84.0%	100.0%	60.0%	-	66.4%	51.9%	100.0%
	Selected	42.4%	47.4%	17.8%	42.6%	16.0%	0.0%	40.0%	-	33.6%	48.1%	0.0%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Plan to reduce jobs or investment in CA because of: Something else	Sample Size	57	40	5	10	2	1	0	-	18	38	1
	Not selected	88.4%	90.8%	77.9%	90.8%	58.0%	100.0%	40.0%	-	76.3%	93.5%	100.0%
	Selected	11.6%	9.2%	22.1%	9.2%	42.0%	0.0%	60.0%	-	23.7%	6.5%	0.0%
Is your company planning to move reduced CA jobs to another state/country?	Sample Size	23	14	4	4	0	1	0	-	8	15	-
	Yes, other states	10.9%	7.2%	38.4%	0.0%	0.0%	0.0%	40.0%	-	17.5%	7.1%	-
	Yes, other countries	11.6%	14.0%	0.0%	0.0%	0.0%	100.0%	0.0%	-	31.8%	0.0%	-
	Yes, both	14.3%	22.8%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	22.5%	-
	No	63.2%	55.9%	61.6%	100.0%	100.0%	0.0%	60.0%	-	50.7%	70.4%	-
Do you think of state government as helpful for growing your business?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Very helpful	2.3%	2.1%	1.2%	0.9%	2.8%	36.1%	0.0%	0.0%	7.8%	1.3%	17.0%
	SW helpful	9.5%	8.8%	11.7%	10.0%	17.2%	25.3%	4.7%	0.0%	7.7%	9.9%	0.0%
	Helpful	**11.8%**	**10.9%**	**12.9%**	**10.9%**	**20.0%**	**61.4%**	**4.7%**	**0.0%**	**15.5%**	**11.2%**	**17.0%**
	Neither	23.5%	25.9%	15.9%	12.0%	21.6%	9.6%	15.8%	28.1%	14.5%	24.4%	43.6%
	Obstacle	**61.3%**	**59.2%**	**70.4%**	**77.0%**	**58.4%**	**21.3%**	**68.4%**	**71.9%**	**65.4%**	**61.1%**	**38.7%**
	A limited obstacle	20.7%	20.5%	16.6%	27.3%	27.7%	7.1%	31.6%	28.1%	21.3%	20.7%	17.5%
	A significant obstacle	40.6%	38.7%	53.9%	49.8%	30.8%	14.3%	36.8%	43.9%	44.1%	40.4%	21.3%
	Don't know	3.3%	4.0%	0.7%	0.0%	0.0%	7.7%	11.2%	0.0%	4.5%	3.2%	0.6%
Do you think of local government as helpful for growing your business?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Very helpful	3.0%	2.3%	3.8%	3.6%	9.5%	27.2%	8.8%	0.0%	5.0%	2.4%	17.0%
	SW helpful	14.4%	12.9%	17.4%	17.5%	29.7%	34.9%	42.1%	28.1%	17.4%	14.2%	0.0%
	Helpful	**17.4%**	**15.2%**	**21.2%**	**21.1%**	**39.2%**	**62.1%**	**50.8%**	**28.1%**	**22.3%**	**16.7%**	**17.0%**
	Neither	30.5%	33.2%	28.8%	13.6%	12.2%	16.4%	0.0%	28.1%	21.8%	31.5%	39.7%
	Obstacle	**48.7%**	**47.8%**	**49.3%**	**60.9%**	**48.7%**	**17.7%**	**38.0%**	**43.9%**	**53.3%**	**48.1%**	**42.7%**
	A limited obstacle	24.9%	24.3%	23.2%	34.3%	30.7%	14.6%	27.5%	0.0%	25.7%	25.0%	12.9%
	A significant obstacle	23.7%	23.5%	26.1%	26.6%	17.9%	3.1%	10.5%	43.9%	27.6%	23.1%	29.8%
	Don't know	3.5%	3.8%	0.7%	4.4%	0.0%	3.8%	11.2%	0.0%	2.6%	3.7%	0.6%
Do you believe state gov responded appropriately to the econ. crisis?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Yes	12.5%	12.3%	8.4%	13.4%	17.5%	48.8%	0.0%	0.0%	12.5%	12.0%	41.0%
	No	72.0%	70.9%	81.6%	76.9%	68.3%	30.2%	83.9%	100.0%	76.3%	71.9%	42.0%
	Don't know	15.5%	16.7%	10.0%	9.7%	14.2%	21.0%	16.1%	0.0%	11.2%	16.0%	17.0%
Do you expect the "Affordable Care Act," commonly called "Obamacare," to have a positive or a negative impact on your business in the next year (2013)?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Very pos	7.2%	6.4%	10.8%	5.7%	8.0%	41.9%	10.3%	0.0%	9.6%	6.8%	9.1%
	SW pos	12.3%	12.2%	12.4%	10.3%	20.1%	26.8%	5.8%	0.0%	12.2%	12.3%	17.0%
	Positive	**19.6%**	**18.6%**	**23.1%**	**16.0%**	**28.1%**	**68.6%**	**16.1%**	**0.0%**	**21.7%**	**19.1%**	**26.1%**
	Negative	**47.2%**	**45.1%**	**56.6%**	**58.8%**	**58.0%**	**20.0%**	**69.6%**	**14.6%**	**56.3%**	**46.0%**	**45.4%**
	SW neg	15.0%	13.8%	11.7%	25.9%	34.4%	9.4%	33.9%	0.0%	18.1%	14.4%	26.0%
	Ver neg	32.3%	31.3%	44.9%	32.9%	23.5%	10.6%	35.6%	14.6%	38.2%	31.7%	19.4%
	No impact	22.7%	25.7%	10.4%	12.3%	7.0%	11.4%	14.3%	57.3%	14.5%	23.9%	21.7%
	Don't know	10.5%	10.5%	9.9%	12.9%	7.0%	0.0%	0.0%	28.1%	7.5%	11.0%	6.8%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Do you believe that California's first-in-the-nation environmental regulations will result in higher job growth or lower job growth?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Much higher	3.9%	3.7%	6.2%	0.5%	0.0%	31.5%	0.0%	0.0%	6.8%	3.5%	0.0%
	SW higher	20.2%	20.3%	17.6%	16.8%	35.8%	29.8%	23.2%	29.2%	18.2%	20.2%	34.3%
	Higher	**24.0%**	**23.9%**	**23.8%**	**17.3%**	**35.8%**	**61.4%**	**23.2%**	**29.2%**	**25.0%**	**23.7%**	**34.3%**
	No impact	13.3%	12.9%	13.3%	13.4%	26.5%	18.6%	25.7%	0.0%	14.4%	13.1%	15.7%
	Lower	**47.0%**	**46.0%**	**53.4%**	**59.8%**	**25.2%**	**16.2%**	**36.8%**	**14.6%**	**49.2%**	**47.0%**	**26.4%**
	SW lower	17.7%	17.8%	15.0%	24.2%	8.5%	6.7%	8.8%	0.0%	21.9%	17.1%	17.5%
	Much lower	29.3%	28.2%	38.4%	35.6%	16.7%	9.4%	28.0%	14.6%	27.3%	29.9%	8.9%
	Don't know	15.7%	17.2%	9.5%	9.5%	12.5%	3.8%	14.3%	56.1%	11.4%	16.2%	23.6%
Has your business suffered because of the state's permitting process?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Yes	32.9%	28.8%	45.6%	51.2%	42.8%	57.4%	62.6%	43.9%	49.3%	30.7%	32.6%
	No	48.6%	51.9%	39.6%	34.1%	32.6%	27.3%	31.9%	56.1%	34.8%	50.7%	41.6%
	Don't know	18.4%	19.2%	14.8%	14.7%	24.7%	15.2%	5.5%	0.0%	15.8%	18.7%	25.9%
Litigation reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	21.5%	19.4%	24.5%	38.1%	18.4%	35.5%	8.8%	0.0%	27.2%	20.7%	26.3%
	SW pos impact	30.7%	29.5%	29.8%	37.8%	40.0%	50.1%	27.7%	56.1%	29.7%	31.1%	15.4%
	Positive	**52.2%**	**48.9%**	**54.3%**	**75.9%**	**58.3%**	**85.6%**	**36.5%**	**56.1%**	**57.0%**	**51.8%**	**41.7%**
	Negative	**9.2%**	**8.9%**	**13.3%**	**7.1%**	**12.1%**	**10.8%**	**19.3%**	**0.0%**	**11.0%**	**9.0%**	**6.5%**
	SW neg impact	6.3%	6.2%	7.8%	5.8%	6.8%	5.8%	0.0%	0.0%	5.5%	6.5%	0.0%
	Strong neg impact	2.9%	2.7%	5.5%	1.3%	5.3%	5.0%	19.3%	0.0%	5.5%	2.5%	6.5%
	No impact	17.1%	18.2%	15.4%	10.4%	18.4%	3.6%	11.4%	0.0%	16.8%	17.0%	22.0%
	Don't know	21.4%	24.0%	17.0%	6.7%	11.2%	0.0%	32.8%	43.9%	15.2%	22.2%	29.8%
Labor law reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	21.6%	18.2%	23.5%	46.2%	30.6%	41.7%	7.6%	28.1%	30.7%	20.3%	17.4%
	SW pos impact	26.3%	25.3%	27.1%	34.0%	26.8%	40.2%	34.5%	0.0%	25.8%	26.6%	11.4%
	Positive	**47.9%**	**43.5%**	**50.5%**	**80.2%**	**57.4%**	**81.9%**	**42.1%**	**28.1%**	**56.5%**	**47.0%**	**28.8%**
	Negative	**13.7%**	**14.5%**	**16.5%**	**3.0%**	**15.8%**	**10.8%**	**14.6%**	**0.0%**	**15.0%**	**13.5%**	**15.5%**
	SW neg impact	7.6%	8.1%	8.4%	3.0%	6.7%	0.0%	0.0%	0.0%	6.6%	7.7%	8.9%
	Strong neg impact	6.1%	6.4%	8.2%	0.0%	9.2%	10.8%	14.6%	0.0%	8.4%	5.8%	6.5%
	No impact	17.4%	18.6%	14.7%	11.3%	11.4%	7.3%	16.1%	28.1%	13.5%	18.0%	17.5%
	Don't know	21.1%	23.4%	18.2%	5.5%	15.3%	0.0%	27.2%	43.9%	15.0%	21.6%	38.3%
Tax reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	29.8%	27.9%	34.6%	43.5%	28.7%	34.0%	10.3%	28.1%	42.1%	28.2%	26.6%
	SW pos impact	23.2%	21.9%	21.4%	33.2%	33.5%	40.9%	37.4%	0.0%	18.9%	24.1%	4.0%
	Positive	**53.0%**	**49.8%**	**56.0%**	**76.7%**	**62.1%**	**75.0%**	**47.7%**	**28.1%**	**61.0%**	**52.3%**	**30.5%**
	Negative	**18.2%**	**18.8%**	**22.2%**	**9.8%**	**12.4%**	**17.5%**	**19.3%**	**0.0%**	**21.5%**	**17.5%**	**30.7%**
	SW neg impact	10.0%	10.7%	7.4%	6.2%	11.0%	13.9%	0.0%	0.0%	10.7%	9.7%	24.2%
	Strong neg impact	8.2%	8.1%	14.7%	3.5%	1.5%	3.6%	19.3%	0.0%	10.8%	7.8%	6.5%
	No impact	11.7%	11.9%	12.1%	8.0%	18.4%	7.5%	5.8%	28.1%	8.8%	12.2%	8.9%
	Don't know	17.0%	19.5%	9.7%	5.5%	7.1%	0.0%	27.2%	43.9%	8.7%	18.0%	29.8%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Government spending reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	31.1%	28.7%	35.1%	49.0%	30.3%	39.7%	19.0%	28.1%	34.2%	30.9%	17.4%
	SW pos impact	21.6%	21.6%	18.2%	19.2%	36.3%	50.8%	23.1%	0.0%	22.2%	21.5%	27.8%
	Positive	**52.7%**	**50.3%**	**53.3%**	**68.3%**	**66.6%**	**90.6%**	**42.1%**	**28.1%**	**56.4%**	**52.3%**	**45.2%**
	Negative	**16.5%**	**17.4%**	**17.4%**	**8.9%**	**13.6%**	**9.4%**	**19.3%**	**0.0%**	**19.5%**	**16.0%**	**15.5%**
	SW neg impact	7.7%	8.1%	6.6%	6.7%	6.8%	0.0%	4.7%	0.0%	11.0%	7.2%	8.9%
	Strong neg impact	8.8%	9.3%	10.8%	2.1%	6.8%	9.4%	14.6%	0.0%	8.5%	8.9%	6.5%
	No impact	13.8%	13.4%	15.4%	17.4%	11.4%	0.0%	19.7%	28.1%	12.9%	14.0%	9.5%
	Don't know	17.0%	18.9%	13.9%	5.5%	8.4%	0.0%	19.0%	43.9%	11.2%	17.6%	29.8%
Regulatory reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	26.7%	23.9%	31.4%	48.7%	26.1%	29.0%	13.4%	28.1%	32.6%	26.1%	17.4%
	SW pos impact	20.5%	20.1%	18.5%	19.9%	32.2%	54.7%	23.1%	0.0%	21.1%	20.5%	17.4%
	Positive	**47.2%**	**44.0%**	**49.9%**	**68.6%**	**58.3%**	**83.7%**	**36.5%**	**28.1%**	**53.7%**	**46.5%**	**34.8%**
	Negative	**14.8%**	**15.2%**	**15.3%**	**11.5%**	**14.9%**	**6.7%**	**30.4%**	**0.0%**	**20.4%**	**14.1%**	**11.1%**
	SW neg impact	8.4%	8.8%	8.2%	6.9%	5.7%	0.0%	10.3%	0.0%	9.9%	8.3%	4.6%
	Strong neg impact	6.4%	6.4%	7.0%	4.6%	9.2%	6.7%	20.2%	0.0%	10.5%	5.8%	6.5%
	No impact	15.1%	15.6%	14.5%	12.3%	11.4%	9.6%	14.1%	28.1%	13.4%	15.5%	8.6%
	Don't know	22.9%	25.2%	20.4%	7.7%	15.3%	0.0%	19.0%	43.9%	12.5%	23.9%	45.5%
Permitting reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	25.2%	22.8%	28.6%	46.6%	12.9%	29.0%	13.4%	28.1%	31.5%	24.5%	17.4%
	SW pos impact	24.6%	24.2%	22.6%	23.3%	37.6%	60.5%	33.3%	0.0%	26.7%	24.7%	4.0%
	Positive	**49.8%**	**47.1%**	**51.2%**	**69.9%**	**50.5%**	**89.4%**	**46.7%**	**28.1%**	**58.2%**	**49.1%**	**21.4%**
	Negative	**12.5%**	**13.1%**	**11.6%**	**7.7%**	**15.8%**	**6.7%**	**20.2%**	**0.0%**	**13.6%**	**12.1%**	**24.6%**
	SW neg impact	7.6%	7.7%	6.4%	7.7%	10.5%	3.1%	0.0%	0.0%	5.8%	7.7%	17.5%
	Strong neg impact	4.9%	5.4%	5.2%	0.0%	5.3%	3.6%	20.2%	0.0%	7.8%	4.5%	7.1%
	No impact	15.8%	15.7%	16.3%	16.9%	14.2%	3.8%	14.1%	28.1%	16.2%	15.8%	8.9%
	Don't know	21.9%	24.1%	20.8%	5.5%	19.5%	0.0%	19.0%	43.9%	12.0%	22.9%	45.1%
Energy costs reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	21.4%	18.8%	29.5%	37.5%	15.0%	30.9%	13.4%	0.0%	22.7%	21.2%	17.4%
	SW pos impact	27.7%	27.3%	24.9%	25.9%	45.0%	65.4%	23.1%	0.0%	29.5%	27.8%	0.0%
	Positive	**49.0%**	**46.1%**	**54.4%**	**63.4%**	**59.9%**	**96.4%**	**36.5%**	**0.0%**	**52.3%**	**49.1%**	**17.4%**
	Negative	**15.0%**	**15.6%**	**16.0%**	**10.3%**	**14.9%**	**3.6%**	**24.9%**	**0.0%**	**20.7%**	**13.9%**	**35.4%**
	SW neg impact	8.6%	9.3%	5.8%	8.0%	5.7%	0.0%	0.0%	0.0%	10.6%	8.2%	19.3%
	Strong neg impact	6.4%	6.3%	10.2%	2.3%	9.2%	3.6%	24.9%	0.0%	10.1%	5.7%	16.1%
	No impact	15.3%	15.5%	16.0%	15.4%	9.8%	0.0%	14.1%	28.1%	17.0%	15.0%	17.4%
	Don't know	20.7%	22.8%	13.5%	10.9%	15.3%	0.0%	24.5%	71.9%	10.0%	22.1%	29.8%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Infrastructure investment reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	21.0%	18.2%	36.7%	25.3%	33.7%	29.0%	19.3%	28.1%	24.8%	20.5%	17.4%
	SW pos impact	27.8%	27.3%	14.8%	44.7%	23.7%	58.5%	17.2%	0.0%	34.0%	27.1%	15.7%
	Positive	**48.7%**	**45.5%**	**51.5%**	**70.0%**	**57.4%**	**87.5%**	**36.5%**	**28.1%**	**58.9%**	**47.6%**	**33.1%**
	Negative	**9.8%**	**9.3%**	**12.4%**	**9.4%**	**18.8%**	**9.4%**	**24.9%**	**0.0%**	**16.6%**	**8.7%**	**20.0%**
	SW neg impact	5.7%	5.1%	8.7%	6.3%	13.5%	0.0%	10.3%	0.0%	9.8%	5.0%	13.5%
	Strong neg impact	4.1%	4.2%	3.7%	3.1%	5.3%	9.4%	14.6%	0.0%	6.8%	3.7%	6.5%
	No impact	17.4%	18.5%	16.7%	10.2%	12.6%	3.1%	14.1%	28.1%	13.4%	18.1%	8.5%
	Don't know	24.1%	26.6%	19.5%	10.4%	11.2%	0.0%	24.5%	43.9%	11.2%	25.6%	38.4%
Education reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	25.4%	22.9%	29.0%	41.3%	32.8%	38.6%	8.8%	28.1%	27.6%	25.2%	21.4%
	SW pos impact	24.7%	24.3%	25.6%	28.6%	26.2%	25.3%	36.5%	0.0%	27.4%	24.2%	32.8%
	Positive	**50.1%**	**47.2%**	**54.6%**	**70.0%**	**59.0%**	**63.9%**	**45.3%**	**28.1%**	**55.0%**	**49.4%**	**54.1%**
	Negative	**11.0%**	**10.7%**	**14.1%**	**8.6%**	**14.8%**	**13.9%**	**5.8%**	**0.0%**	**17.3%**	**9.9%**	**23.9%**
	SW neg impact	5.5%	5.3%	6.7%	4.2%	6.7%	13.9%	0.0%	0.0%	8.1%	5.0%	8.5%
	Strong neg impact	5.5%	5.4%	7.4%	4.4%	8.1%	0.0%	5.8%	0.0%	9.2%	4.8%	15.5%
	No impact	21.2%	22.7%	14.8%	13.3%	20.6%	22.3%	29.9%	28.1%	17.7%	22.0%	0.6%
	Don't know	17.7%	19.3%	16.5%	8.2%	5.6%	0.0%	19.0%	43.9%	10.0%	18.7%	21.3%
Litigation: Class action lawsuit reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	16.0%	13.6%	25.7%	26.8%	15.3%	24.0%	19.3%	28.1%	18.3%	15.8%	8.5%
	SW pos impact	30.1%	29.5%	24.0%	36.9%	43.1%	51.0%	27.2%	28.1%	38.3%	29.0%	24.3%
	Positive	**46.1%**	**43.1%**	**49.7%**	**63.6%**	**58.4%**	**75.0%**	**46.5%**	**56.1%**	**56.6%**	**44.9%**	**32.8%**
	Negative	**10.4%**	**10.3%**	**13.9%**	**5.8%**	**14.9%**	**13.9%**	**16.1%**	**0.0%**	**12.3%**	**9.9%**	**20.0%**
	SW neg impact	6.4%	6.2%	11.1%	1.4%	13.5%	8.8%	4.7%	0.0%	8.4%	6.1%	4.0%
	Strong neg impact	4.0%	4.1%	2.8%	4.4%	1.5%	5.0%	11.4%	0.0%	3.9%	3.8%	16.1%
	No impact	18.7%	19.8%	18.7%	11.3%	15.6%	7.5%	5.8%	14.6%	19.9%	18.7%	8.9%
	Don't know	24.8%	26.9%	17.7%	19.3%	11.1%	3.7%	31.5%	29.2%	11.2%	26.5%	38.3%
Litigation: Frivolous lawsuit reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	39.2%	36.9%	47.1%	53.2%	34.7%	43.0%	19.3%	28.1%	44.8%	38.6%	26.0%
	SW pos impact	32.0%	33.1%	26.6%	25.6%	35.1%	39.9%	44.5%	28.1%	28.0%	32.5%	33.7%
	Positive	**71.2%**	**70.1%**	**73.7%**	**78.8%**	**69.8%**	**82.9%**	**63.8%**	**56.1%**	**72.9%**	**71.2%**	**59.7%**
	Negative	**7.1%**	**6.7%**	**6.5%**	**8.9%**	**18.8%**	**5.8%**	**10.5%**	**0.0%**	**7.8%**	**6.8%**	**17.0%**
	SW neg impact	4.3%	3.7%	4.3%	8.0%	13.5%	5.8%	4.7%	0.0%	5.7%	4.0%	10.5%
	Strong neg impact	2.8%	3.0%	2.2%	0.9%	5.3%	0.0%	5.8%	0.0%	2.1%	2.8%	6.5%
	No impact	12.6%	12.8%	15.3%	9.6%	11.4%	7.7%	5.8%	14.6%	15.8%	12.4%	0.0%
	Don't know	9.1%	10.5%	4.5%	2.8%	0.0%	3.6%	19.9%	29.2%	3.6%	9.6%	23.3%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Litigation: Bounty hunter reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	17.8%	15.4%	19.1%	34.2%	25.6%	41.5%	10.5%	28.1%	23.9%	17.3%	0.0%
	SW pos impact	23.6%	23.8%	20.9%	20.9%	30.8%	34.3%	36.9%	28.1%	24.9%	23.2%	33.0%
	Positive	**41.4%**	**39.2%**	**40.1%**	**55.1%**	**56.4%**	**75.8%**	**47.4%**	**56.1%**	**48.9%**	**40.5%**	**33.0%**
	Negative	**8.9%**	**9.0%**	**9.0%**	**8.5%**	**7.2%**	**5.8%**	**10.5%**	**0.0%**	**12.0%**	**8.3%**	**19.4%**
	SW neg impact	4.8%	4.5%	5.9%	6.3%	5.7%	0.0%	4.7%	0.0%	4.7%	4.6%	12.9%
	Strong neg impact	4.1%	4.5%	3.1%	2.2%	1.5%	5.8%	5.8%	0.0%	7.3%	3.6%	6.5%
	No impact	16.0%	15.9%	21.1%	12.3%	12.9%	18.4%	5.8%	14.6%	14.8%	16.2%	17.5%
	Don't know	33.7%	35.9%	29.9%	24.1%	23.5%	0.0%	36.2%	29.2%	24.4%	35.0%	30.1%
Litigation: Product liability reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	17.8%	15.8%	23.4%	29.3%	9.5%	37.9%	5.8%	28.1%	28.2%	16.5%	8.9%
	SW pos impact	29.2%	29.2%	28.0%	28.0%	37.9%	34.9%	28.7%	42.7%	28.8%	29.5%	17.6%
	Positive	**47.0%**	**45.0%**	**51.4%**	**57.3%**	**47.4%**	**72.7%**	**34.5%**	**70.8%**	**56.9%**	**46.0%**	**26.6%**
	Negative	**8.8%**	**8.7%**	**11.2%**	**7.6%**	**9.8%**	**3.1%**	**10.5%**	**0.0%**	**7.9%**	**8.6%**	**30.9%**
	SW neg impact	4.9%	4.8%	4.0%	7.1%	6.8%	3.1%	4.7%	0.0%	5.5%	4.7%	17.8%
	Strong neg impact	3.9%	3.9%	7.2%	0.5%	2.9%	0.0%	5.8%	0.0%	2.4%	3.9%	13.1%
	No impact	14.4%	14.2%	17.2%	12.5%	13.9%	24.2%	5.8%	0.0%	16.0%	14.2%	12.4%
	Don't know	29.8%	32.1%	20.2%	22.6%	29.0%	0.0%	49.1%	29.2%	19.2%	31.3%	30.1%
Litigation: Institute a "loser pays" requirement for civil lawsuits	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	26.8%	24.8%	33.8%	38.3%	31.3%	22.2%	22.2%	14.6%	32.7%	26.3%	8.5%
	SW pos impact	25.3%	24.9%	22.1%	31.6%	15.1%	44.8%	21.7%	28.1%	26.4%	25.1%	24.2%
	Positive	**52.0%**	**49.7%**	**55.9%**	**69.9%**	**46.4%**	**66.9%**	**43.9%**	**42.7%**	**59.1%**	**51.4%**	**32.7%**
	Negative	**13.7%**	**13.6%**	**16.2%**	**8.8%**	**28.3%**	**10.8%**	**11.4%**	**0.0%**	**14.0%**	**13.5%**	**20.0%**
	SW neg impact	7.9%	8.2%	8.0%	4.5%	14.8%	0.0%	5.6%	0.0%	8.4%	7.9%	0.6%
	Strong neg impact	5.8%	5.4%	8.2%	4.3%	13.5%	10.8%	5.8%	0.0%	5.7%	5.6%	19.4%
	No impact	13.9%	14.1%	13.1%	12.9%	11.4%	22.3%	5.8%	0.0%	13.5%	14.1%	8.6%
	Don't know	20.4%	22.6%	14.8%	8.5%	13.9%	0.0%	38.8%	57.3%	13.4%	21.1%	38.7%
Labor Laws: Overtime reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	24.4%	20.8%	35.5%	44.4%	26.5%	34.2%	23.4%	28.1%	29.4%	23.9%	12.9%
	SW pos impact	34.2%	34.5%	26.7%	37.8%	40.5%	49.7%	8.8%	14.6%	38.3%	33.9%	17.4%
	Positive	**58.6%**	**55.3%**	**62.3%**	**82.2%**	**67.0%**	**83.8%**	**32.2%**	**42.7%**	**67.7%**	**57.8%**	**30.3%**
	Negative	**14.5%**	**15.6%**	**12.7%**	**5.3%**	**21.6%**	**3.1%**	**16.1%**	**28.1%**	**14.6%**	**14.2%**	**31.4%**
	SW neg impact	8.3%	9.1%	5.1%	4.4%	11.0%	3.1%	4.7%	28.1%	7.2%	8.2%	24.3%
	Strong neg impact	6.2%	6.6%	7.7%	0.9%	10.7%	0.0%	11.4%	0.0%	7.4%	6.0%	7.1%
	No impact	16.0%	16.3%	21.4%	9.7%	8.6%	7.3%	14.3%	0.0%	9.8%	16.9%	8.5%
	Don't know	10.9%	12.8%	3.6%	2.7%	2.8%	5.8%	37.4%	29.2%	7.9%	11.0%	29.8%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

		Employees in CA								Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Labor Laws: Meal and rest period reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	15.2%	12.1%	21.5%	33.1%	21.8%	31.6%	14.1%	28.1%	22.7%	14.3%	4.0%
	SW pos impact	29.5%	29.4%	26.8%	31.2%	28.4%	52.0%	13.2%	14.6%	28.3%	29.5%	39.9%
	Positive	**44.7%**	**41.5%**	**48.4%**	**64.4%**	**50.2%**	**83.7%**	**27.3%**	**42.7%**	**51.0%**	**43.8%**	**43.9%**
	Negative	**12.8%**	**13.3%**	**14.3%**	**4.2%**	**24.8%**	**3.1%**	**19.3%**	**28.1%**	**16.8%**	**12.2%**	**15.5%**
	SW neg impact	8.0%	8.5%	6.5%	3.2%	15.1%	3.1%	13.4%	28.1%	13.3%	7.4%	0.0%
	Strong neg impact	4.8%	4.9%	7.8%	0.9%	9.7%	0.0%	5.8%	0.0%	3.5%	4.9%	15.5%
	No impact	23.8%	24.3%	24.0%	22.2%	22.2%	13.3%	11.4%	0.0%	23.1%	24.2%	8.5%
	Don't know	18.6%	20.8%	13.3%	9.3%	2.8%	0.0%	42.1%	29.2%	9.1%	19.8%	32.2%
Labor Laws: Conform state labor law to federal labor law	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	14.7%	11.5%	22.1%	31.0%	23.7%	42.4%	12.9%	28.1%	20.0%	14.2%	0.0%
	SW pos impact	27.5%	27.8%	22.8%	28.3%	33.5%	41.2%	28.0%	0.0%	27.6%	27.7%	17.0%
	Positive	**42.3%**	**39.2%**	**44.9%**	**59.3%**	**57.1%**	**83.6%**	**40.9%**	**28.1%**	**47.7%**	**41.9%**	**17.0%**
	Negative	**11.6%**	**11.8%**	**15.6%**	**2.8%**	**19.3%**	**12.5%**	**16.1%**	**28.1%**	**16.0%**	**10.7%**	**35.8%**
	SW neg impact	6.6%	6.6%	8.6%	0.9%	16.4%	12.5%	4.7%	28.1%	10.1%	5.9%	19.7%
	Strong neg impact	5.0%	5.3%	7.0%	1.9%	2.9%	0.0%	11.4%	0.0%	5.9%	4.7%	16.1%
	No impact	18.2%	18.4%	21.0%	16.9%	16.6%	0.0%	0.0%	14.6%	16.8%	18.6%	8.9%
	Don't know	27.9%	30.5%	18.4%	20.9%	7.0%	3.8%	42.9%	29.2%	19.5%	28.8%	38.3%
Taxes: Reduce tax rates	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	44.3%	42.6%	54.4%	52.3%	38.5%	35.8%	10.5%	42.7%	46.8%	44.2%	26.3%
	SW pos impact	29.5%	30.5%	17.6%	31.3%	25.1%	58.4%	48.5%	0.0%	29.6%	29.7%	15.4%
	Positive	**73.8%**	**73.1%**	**71.9%**	**83.6%**	**63.6%**	**94.2%**	**59.1%**	**42.7%**	**76.4%**	**74.0%**	**41.7%**
	Negative	**11.7%**	**11.5%**	**14.4%**	**9.7%**	**21.7%**	**0.0%**	**16.1%**	**0.0%**	**12.4%**	**11.2%**	**35.0%**
	SW neg impact	7.1%	7.1%	6.4%	7.0%	17.5%	0.0%	10.3%	0.0%	9.1%	6.6%	22.0%
	Strong neg impact	4.6%	4.5%	8.0%	2.8%	4.3%	0.0%	5.8%	0.0%	3.3%	4.7%	13.1%
	No impact	7.5%	7.3%	10.6%	4.4%	14.7%	5.8%	4.7%	28.1%	8.0%	7.6%	0.0%
	Don't know	7.0%	8.1%	3.0%	2.2%	0.0%	0.0%	20.2%	29.2%	3.2%	7.2%	23.3%
Taxes: Lower state sales tax rate while broadening the base to include more services	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	26.8%	26.0%	32.7%	27.9%	28.7%	33.7%	4.7%	0.0%	27.5%	26.6%	32.8%
	SW pos impact	33.5%	34.4%	24.7%	30.7%	39.6%	56.7%	34.0%	14.6%	37.0%	33.1%	26.6%
	Positive	**60.3%**	**60.4%**	**57.4%**	**58.6%**	**68.3%**	**90.4%**	**38.7%**	**14.6%**	**64.5%**	**59.7%**	**59.4%**
	Negative	**18.0%**	**17.1%**	**23.1%**	**24.0%**	**14.9%**	**0.0%**	**22.2%**	**28.1%**	**13.4%**	**18.7%**	**17.3%**
	SW neg impact	10.3%	10.5%	10.3%	9.1%	6.8%	0.0%	16.4%	28.1%	7.4%	10.7%	6.8%
	Strong neg impact	7.8%	6.6%	12.8%	15.0%	8.1%	0.0%	5.8%	0.0%	6.0%	8.0%	10.5%
	No impact	10.9%	10.7%	12.2%	12.2%	7.0%	9.6%	4.7%	28.1%	14.6%	10.6%	0.0%
	Don't know	10.8%	11.9%	7.3%	5.2%	9.8%	0.0%	34.5%	29.2%	7.5%	11.0%	23.3%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Taxes: Conform California tax law to federal law for simplification	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	18.6%	17.1%	23.2%	21.5%	31.4%	43.8%	11.4%	28.1%	24.5%	18.0%	9.5%
	SW pos impact	34.2%	34.3%	26.9%	42.5%	33.8%	34.8%	40.7%	0.0%	36.9%	34.1%	17.4%
	Positive	**52.8%**	**51.4%**	**50.1%**	**64.0%**	**65.2%**	**78.6%**	**52.1%**	**28.1%**	**61.4%**	**52.0%**	**26.9%**
	Negative	**9.7%**	**10.2%**	**5.9%**	**5.6%**	**13.9%**	**10.1%**	**10.5%**	**71.9%**	**12.7%**	**8.8%**	**41.0%**
	SW neg impact	5.4%	5.5%	4.0%	3.7%	10.0%	5.0%	0.0%	43.9%	5.7%	5.2%	17.0%
	Strong neg impact	4.3%	4.7%	1.8%	1.9%	3.9%	5.0%	10.5%	28.1%	7.0%	3.6%	24.0%
	No impact	13.6%	13.8%	17.2%	11.0%	5.6%	7.5%	2.9%	0.0%	9.2%	14.5%	0.0%
	Don't know	23.9%	24.6%	26.9%	19.4%	15.3%	3.8%	34.5%	0.0%	16.7%	24.7%	32.0%
Taxes: Eliminate manufacturing equipment sales tax	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	26.9%	25.9%	34.1%	28.8%	19.9%	41.6%	0.0%	28.1%	31.0%	26.5%	17.4%
	SW pos impact	30.4%	29.8%	24.1%	37.5%	45.4%	47.6%	47.7%	14.6%	27.5%	31.0%	19.9%
	Positive	**57.3%**	**55.7%**	**58.1%**	**66.3%**	**65.3%**	**89.2%**	**47.7%**	**42.7%**	**58.4%**	**57.5%**	**37.2%**
	Negative	**11.1%**	**11.2%**	**14.3%**	**7.3%**	**11.4%**	**10.8%**	**25.1%**	**0.0%**	**15.7%**	**10.3%**	**24.0%**
	SW neg impact	6.6%	6.6%	7.6%	5.0%	9.9%	5.0%	10.5%	0.0%	8.6%	6.3%	8.6%
	Strong neg impact	4.5%	4.5%	6.7%	2.3%	1.5%	5.8%	14.6%	0.0%	7.1%	4.0%	15.5%
	No impact	11.1%	11.1%	13.2%	10.1%	10.8%	0.0%	5.8%	0.0%	12.4%	10.9%	8.9%
	Don't know	20.5%	22.1%	14.3%	16.3%	12.5%	0.0%	21.4%	57.3%	13.5%	21.4%	29.8%
Taxes: Expand and make permanent Research and Development tax credit	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	24.0%	23.0%	23.7%	33.5%	26.2%	23.1%	14.3%	28.1%	35.8%	22.3%	27.9%
	SW pos impact	36.1%	35.6%	36.4%	37.3%	43.7%	54.6%	60.9%	0.0%	31.4%	37.1%	15.9%
	Positive	**60.1%**	**58.6%**	**60.1%**	**70.9%**	**70.0%**	**77.7%**	**75.2%**	**28.1%**	**67.3%**	**59.4%**	**43.8%**
	Negative	**6.3%**	**6.4%**	**7.0%**	**2.4%**	**16.1%**	**10.8%**	**5.8%**	**0.0%**	**10.0%**	**5.8%**	**6.5%**
	SW neg impact	4.3%	4.5%	3.8%	1.4%	6.7%	10.8%	0.0%	0.0%	6.7%	4.0%	0.0%
	Strong neg impact	2.1%	1.9%	3.2%	0.9%	9.5%	0.0%	5.8%	0.0%	3.3%	1.8%	6.5%
	No impact	13.4%	13.1%	16.9%	14.0%	8.3%	11.5%	5.8%	14.6%	14.0%	13.3%	17.8%
	Don't know	20.1%	21.9%	16.1%	12.8%	5.6%	0.0%	13.1%	57.3%	8.7%	21.5%	31.8%
Taxes: Expand available jobs tax credits	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	18.5%	17.1%	24.7%	19.7%	25.0%	40.3%	8.8%	28.1%	27.2%	17.1%	29.9%
	SW pos impact	36.1%	36.0%	30.7%	41.0%	38.5%	50.8%	63.8%	0.0%	31.5%	36.9%	22.4%
	Positive	**54.6%**	**53.1%**	**55.4%**	**60.7%**	**63.5%**	**91.1%**	**72.5%**	**28.1%**	**58.7%**	**54.0%**	**52.3%**
	Negative	**6.5%**	**6.4%**	**7.3%**	**5.3%**	**12.0%**	**5.0%**	**5.8%**	**0.0%**	**9.2%**	**5.9%**	**15.5%**
	SW neg impact	3.9%	4.1%	2.6%	1.2%	10.5%	5.0%	0.0%	0.0%	5.4%	3.6%	8.9%
	Strong neg impact	2.6%	2.2%	4.7%	4.1%	1.5%	0.0%	5.8%	0.0%	3.8%	2.3%	6.5%
	No impact	16.1%	15.4%	20.4%	19.6%	11.1%	3.8%	0.0%	42.7%	17.4%	16.0%	8.9%
	Don't know	22.9%	25.1%	16.9%	14.4%	13.4%	0.0%	21.6%	29.2%	14.7%	24.1%	23.3%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Government Spending: Institute a spending cap	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	41.2%	40.5%	44.3%	45.3%	51.3%	26.0%	30.1%	0.0%	43.4%	41.1%	26.6%
	SW pos impact	25.5%	25.0%	21.5%	31.6%	16.0%	60.7%	41.8%	14.6%	25.5%	25.6%	15.3%
	Positive	**66.7%**	**65.6%**	**65.8%**	**76.8%**	**67.3%**	**86.7%**	**72.0%**	**14.6%**	**68.9%**	**66.7%**	**41.8%**
	Negative	**12.9%**	**12.9%**	**15.5%**	**8.6%**	**26.0%**	**5.8%**	**10.5%**	**0.0%**	**18.5%**	**11.6%**	**43.0%**
	SW neg impact	6.9%	6.8%	7.6%	6.3%	13.8%	5.8%	0.0%	0.0%	12.5%	6.1%	12.4%
	Strong neg impact	6.0%	6.0%	8.0%	2.4%	12.3%	0.0%	10.5%	0.0%	6.0%	5.6%	30.6%
	No impact	8.2%	8.5%	10.9%	3.3%	6.7%	7.5%	2.9%	0.0%	7.8%	8.2%	8.9%
	Don't know	12.3%	13.1%	7.8%	11.2%	0.0%	0.0%	14.6%	85.4%	4.7%	13.4%	6.2%
Government Spending: Institute a state rainy day fund requirement	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	34.6%	32.6%	44.0%	42.7%	40.9%	34.1%	32.8%	0.0%	36.0%	34.6%	22.1%
	SW pos impact	34.2%	34.3%	33.3%	34.6%	30.0%	42.4%	42.1%	28.1%	35.4%	34.1%	30.7%
	Positive	**68.8%**	**66.8%**	**77.3%**	**77.3%**	**70.9%**	**76.5%**	**74.9%**	**28.1%**	**71.4%**	**68.7%**	**52.8%**
	Negative	**6.9%**	**7.1%**	**2.0%**	**7.6%**	**16.3%**	**15.8%**	**10.5%**	**0.0%**	**15.1%**	**5.5%**	**23.6%**
	SW neg impact	4.3%	4.3%	2.0%	5.7%	6.8%	15.8%	4.7%	0.0%	12.6%	3.1%	8.5%
	Strong neg impact	2.6%	2.8%	0.0%	1.9%	9.5%	0.0%	5.8%	0.0%	2.6%	2.4%	15.1%
	No impact	11.1%	11.8%	10.0%	6.0%	8.7%	7.7%	5.8%	42.7%	8.6%	11.5%	8.9%
	Don't know	13.2%	14.3%	10.7%	9.1%	4.2%	0.0%	8.8%	29.2%	4.9%	14.4%	14.7%
Government Spending: Institute a pay-as-you-go requirement	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	38.3%	36.6%	48.6%	45.4%	38.5%	30.0%	33.1%	0.0%	40.8%	38.3%	17.4%
	SW pos impact	31.0%	31.9%	18.9%	33.6%	23.6%	66.1%	31.6%	28.1%	33.1%	30.8%	24.8%
	Positive	**69.4%**	**68.5%**	**67.5%**	**79.0%**	**62.1%**	**96.2%**	**64.7%**	**28.1%**	**73.9%**	**69.2%**	**42.2%**
	Negative	**10.2%**	**9.8%**	**14.4%**	**8.1%**	**20.0%**	**0.0%**	**15.2%**	**14.6%**	**10.5%**	**10.0%**	**21.6%**
	SW neg impact	6.1%	6.3%	4.4%	6.2%	10.5%	0.0%	0.0%	0.0%	4.9%	6.2%	6.5%
	Strong neg impact	4.1%	3.5%	10.0%	1.9%	9.5%	0.0%	15.2%	14.6%	5.6%	3.7%	15.1%
	No impact	8.2%	8.4%	9.9%	4.0%	12.3%	3.8%	5.8%	0.0%	8.3%	8.2%	8.6%
	Don't know	12.3%	13.3%	8.3%	8.9%	5.6%	0.0%	14.3%	57.3%	7.3%	12.7%	27.6%
Government Spending: Pension reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	40.0%	38.0%	44.3%	51.1%	46.0%	54.3%	33.1%	28.1%	41.4%	40.1%	21.4%
	SW pos impact	28.0%	28.2%	21.2%	28.8%	37.5%	40.6%	30.7%	42.7%	34.4%	27.1%	26.0%
	Positive	**68.0%**	**66.3%**	**65.5%**	**79.8%**	**83.4%**	**95.0%**	**63.7%**	**70.8%**	**75.8%**	**67.2%**	**47.3%**
	Negative	**10.1%**	**9.9%**	**14.0%**	**9.4%**	**4.4%**	**5.0%**	**24.9%**	**0.0%**	**9.7%**	**10.1%**	**13.7%**
	SW neg impact	4.3%	4.0%	7.0%	5.2%	2.9%	5.0%	5.6%	0.0%	4.3%	4.3%	7.1%
	Strong neg impact	5.7%	5.9%	7.0%	4.2%	1.5%	0.0%	19.3%	0.0%	5.4%	5.8%	6.5%
	No impact	8.0%	8.1%	10.1%	6.1%	4.2%	0.0%	5.8%	0.0%	7.2%	8.2%	0.0%
	Don't know	14.0%	15.7%	10.4%	4.7%	8.0%	0.0%	5.5%	29.2%	7.3%	14.5%	39.0%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Regulation: Modernize CEQA, California's environmental impact review process	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	25.0%	22.7%	27.7%	38.5%	35.8%	40.5%	21.9%	29.2%	33.9%	23.9%	15.2%
	SW pos impact	27.1%	27.2%	28.5%	23.7%	27.2%	43.9%	42.3%	0.0%	29.7%	26.7%	32.8%
	Positive	**52.1%**	**49.9%**	**56.1%**	**62.2%**	**63.0%**	**84.4%**	**64.3%**	**29.2%**	**63.6%**	**50.6%**	**47.9%**
	Negative	**7.0%**	**6.9%**	**10.4%**	**2.8%**	**13.6%**	**8.1%**	**11.4%**	**0.0%**	**7.3%**	**6.8%**	**15.7%**
	SW neg impact	4.3%	4.1%	7.3%	1.4%	8.3%	8.1%	5.6%	0.0%	3.8%	4.4%	0.6%
	Strong neg impact	2.7%	2.8%	3.1%	1.3%	5.3%	0.0%	5.8%	0.0%	3.5%	2.4%	15.1%
	No impact	13.5%	13.7%	12.2%	14.5%	8.3%	3.8%	0.0%	42.7%	12.3%	13.9%	0.0%
	Don't know	27.4%	29.5%	21.3%	20.5%	15.1%	3.7%	24.3%	28.1%	16.8%	28.8%	36.4%
Regulation: Simplify or repeal California's pending Green Chemistry regulations	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	25.0%	23.1%	31.8%	35.6%	22.8%	25.1%	13.2%	57.3%	25.5%	25.1%	15.8%
	SW pos impact	18.5%	17.4%	16.0%	26.1%	22.9%	54.1%	36.8%	0.0%	22.7%	18.1%	6.8%
	Positive	**43.5%**	**40.5%**	**47.8%**	**61.8%**	**45.7%**	**79.2%**	**50.0%**	**57.3%**	**48.2%**	**43.2%**	**22.6%**
	Negative	**15.5%**	**16.3%**	**17.1%**	**8.6%**	**11.4%**	**9.4%**	**5.8%**	**0.0%**	**16.1%**	**14.9%**	**47.1%**
	SW neg impact	7.1%	7.8%	3.3%	6.3%	7.1%	0.0%	0.0%	0.0%	10.1%	6.4%	25.5%
	Strong neg impact	8.4%	8.5%	13.8%	2.3%	4.3%	9.4%	5.8%	0.0%	6.0%	8.5%	21.6%
	No impact	12.0%	12.0%	10.2%	9.9%	24.7%	7.5%	0.0%	42.7%	12.5%	12.1%	0.0%
	Don't know	29.0%	31.1%	24.9%	19.8%	18.2%	3.8%	44.2%	0.0%	23.2%	29.8%	30.3%
Regulation: Require the Legislature to enact regulatory reforms that would reduce total regulatory compliance costs	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	26.4%	24.9%	29.7%	36.3%	18.1%	40.3%	19.3%	57.3%	38.3%	24.7%	32.6%
	SW pos impact	28.3%	27.3%	31.7%	30.8%	40.9%	31.6%	42.5%	28.1%	24.6%	29.3%	0.6%
	Positive	**54.8%**	**52.2%**	**61.3%**	**67.1%**	**58.9%**	**71.9%**	**61.7%**	**85.4%**	**62.9%**	**54.0%**	**33.2%**
	Negative	**9.6%**	**9.5%**	**12.4%**	**6.6%**	**14.8%**	**10.8%**	**10.5%**	**0.0%**	**11.6%**	**9.1%**	**25.5%**
	SW neg impact	5.1%	5.1%	4.0%	5.3%	10.5%	7.1%	4.7%	0.0%	5.7%	4.9%	15.0%
	Strong neg impact	4.5%	4.4%	8.4%	1.3%	4.3%	3.7%	5.8%	0.0%	6.0%	4.2%	10.5%
	No impact	10.2%	9.9%	10.7%	11.2%	11.5%	13.4%	0.0%	14.6%	10.3%	10.2%	8.6%
	Don't know	25.5%	28.4%	15.6%	15.0%	14.8%	3.8%	27.7%	0.0%	15.1%	26.8%	32.8%
Regulation: Require the Legislature to complete a sunset review of all existing California regulations that go beyond the federal requirements	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	36.8%	34.5%	44.3%	51.6%	27.5%	38.4%	14.9%	57.3%	45.9%	35.4%	45.1%
	SW pos impact	28.9%	28.7%	27.4%	23.9%	56.2%	37.4%	54.7%	28.1%	25.9%	29.5%	15.3%
	Positive	**65.6%**	**63.2%**	**71.7%**	**75.5%**	**83.7%**	**75.8%**	**69.6%**	**85.4%**	**71.8%**	**64.8%**	**60.4%**
	Negative	**8.5%**	**8.8%**	**9.2%**	**4.6%**	**12.4%**	**9.4%**	**5.8%**	**0.0%**	**12.3%**	**7.9%**	**13.1%**
	SW neg impact	4.5%	4.7%	3.9%	2.8%	7.1%	0.0%	0.0%	0.0%	8.2%	4.0%	0.0%
	Strong neg impact	4.0%	4.0%	5.3%	1.8%	5.3%	9.4%	5.8%	0.0%	4.1%	3.9%	13.1%
	No impact	7.2%	7.0%	8.3%	8.4%	0.0%	14.8%	5.6%	14.6%	6.3%	7.4%	0.6%
	Don't know	18.7%	21.1%	10.8%	11.5%	3.9%	0.0%	19.0%	0.0%	9.6%	19.8%	26.0%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Regulation: For all new regulations, require the Legislature to reduce the compliance costs of any existing regulations so that the net impact is zero	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	34.6%	31.6%	44.1%	52.3%	24.7%	53.5%	14.9%	28.1%	43.0%	33.7%	17.4%
	SW pos impact	26.9%	27.9%	19.6%	20.9%	44.0%	29.3%	57.3%	28.1%	27.3%	26.9%	24.2%
	Positive	**61.5%**	**59.5%**	**63.7%**	**73.1%**	**68.8%**	**82.7%**	**72.2%**	**56.1%**	**70.3%**	**60.6%**	**41.6%**
	Negative	**9.8%**	**9.3%**	**14.6%**	**4.8%**	**27.1%**	**5.8%**	**16.1%**	**14.6%**	**12.8%**	**9.0%**	**34.7%**
	SW neg impact	4.9%	4.5%	7.8%	1.7%	24.1%	0.0%	0.0%	14.6%	9.7%	4.2%	12.4%
	Strong neg impact	4.9%	4.8%	6.8%	3.1%	2.9%	5.8%	16.1%	0.0%	3.1%	4.8%	22.2%
	No impact	9.3%	9.1%	10.9%	10.4%	4.2%	7.7%	0.0%	29.2%	6.3%	9.7%	6.2%
	Don't know	19.5%	22.1%	10.8%	11.6%	0.0%	3.8%	11.7%	0.0%	10.6%	20.7%	17.5%
Energy Costs: Reduce compliance costs for AB 32 climate change regulations	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	27.9%	26.0%	34.6%	40.2%	21.9%	30.2%	28.0%	0.0%	34.0%	27.3%	8.5%
	SW pos impact	26.7%	26.9%	21.0%	26.0%	37.0%	52.7%	36.3%	0.0%	27.6%	26.8%	15.9%
	Positive	**54.6%**	**52.9%**	**55.5%**	**66.2%**	**58.9%**	**82.9%**	**64.3%**	**0.0%**	**61.6%**	**54.1%**	**24.4%**
	Negative	**12.8%**	**13.0%**	**17.1%**	**6.6%**	**18.8%**	**3.7%**	**5.8%**	**0.0%**	**11.0%**	**12.8%**	**26.0%**
	SW neg impact	6.2%	6.5%	5.8%	4.0%	9.6%	3.7%	0.0%	0.0%	3.0%	6.7%	4.0%
	Strong neg impact	6.5%	6.5%	11.2%	2.6%	9.2%	0.0%	5.8%	0.0%	8.0%	6.1%	22.0%
	No impact	10.5%	10.5%	7.6%	15.0%	2.8%	7.7%	8.2%	14.6%	14.1%	10.0%	8.9%
	Don't know	22.2%	23.6%	19.8%	12.2%	19.5%	5.8%	21.6%	85.4%	13.3%	23.1%	40.8%
Energy Costs: Include an economic requirement in California's renewable energy standards	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	31.5%	30.2%	41.0%	35.2%	31.7%	26.6%	19.3%	0.0%	33.4%	31.1%	38.8%
	SW pos impact	31.9%	31.7%	25.3%	33.7%	52.0%	51.4%	47.1%	28.1%	36.2%	31.5%	15.9%
	Positive	**63.4%**	**61.9%**	**66.2%**	**68.9%**	**83.7%**	**78.0%**	**66.4%**	**28.1%**	**69.6%**	**62.7%**	**54.7%**
	Negative	**11.4%**	**11.0%**	**15.4%**	**9.5%**	**12.4%**	**14.5%**	**5.8%**	**14.6%**	**14.3%**	**11.1%**	**6.5%**
	SW neg impact	6.7%	5.8%	11.6%	8.5%	9.4%	10.8%	0.0%	0.0%	10.4%	6.3%	0.0%
	Strong neg impact	4.7%	5.2%	3.7%	0.9%	2.9%	3.7%	5.8%	14.6%	3.9%	4.8%	6.5%
	No impact	9.3%	9.8%	5.7%	11.8%	0.0%	7.5%	5.8%	0.0%	7.1%	9.8%	0.0%
	Don't know	15.9%	17.3%	12.7%	9.8%	3.9%	0.0%	21.9%	57.3%	9.1%	16.5%	38.7%
Infrastructure Investment: Implement prevailing wage reform	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	28.4%	25.9%	42.6%	37.0%	28.1%	29.7%	10.2%	0.0%	35.7%	27.6%	12.4%
	SW pos impact	31.0%	30.6%	29.1%	29.6%	42.0%	50.3%	29.0%	70.8%	38.0%	30.0%	33.4%
	Positive	**59.4%**	**56.6%**	**71.7%**	**66.6%**	**70.1%**	**80.0%**	**39.2%**	**70.8%**	**73.7%**	**57.6%**	**45.8%**
	Negative	**11.6%**	**11.2%**	**13.0%**	**13.7%**	**14.9%**	**3.7%**	**19.3%**	**29.2%**	**8.6%**	**12.0%**	**12.8%**
	SW neg impact	5.6%	5.3%	3.7%	8.9%	9.6%	0.0%	13.4%	29.2%	5.6%	5.6%	6.2%
	Strong neg impact	6.1%	5.9%	9.3%	4.8%	5.3%	3.7%	5.8%	0.0%	3.0%	6.5%	6.5%
	No impact	9.5%	10.1%	2.5%	12.4%	3.9%	16.3%	0.0%	0.0%	5.5%	10.1%	8.9%
	Don't know	19.5%	22.1%	12.7%	7.3%	11.1%	0.0%	41.5%	0.0%	12.2%	20.3%	32.5%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Infrastructure Investment: Streamline the decision process for infrastructure improvements and additions	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	26.9%	25.3%	33.2%	33.3%	33.1%	39.8%	36.8%	0.0%	31.2%	26.2%	37.1%
	SW pos impact	27.9%	26.4%	24.3%	39.9%	40.8%	48.9%	33.6%	42.7%	31.8%	27.7%	8.5%
	Positive	**54.8%**	**51.6%**	**57.6%**	**73.3%**	**74.0%**	**88.6%**	**70.4%**	**42.7%**	**63.0%**	**53.8%**	**45.6%**
	Negative	**13.1%**	**13.3%**	**16.8%**	**6.7%**	**11.1%**	**7.5%**	**10.5%**	**57.3%**	**14.9%**	**12.7%**	**19.3%**
	SW neg impact	7.0%	7.2%	6.9%	4.4%	9.6%	3.8%	0.0%	28.1%	8.0%	7.0%	0.0%
	Strong neg impact	6.1%	6.1%	9.9%	2.3%	1.5%	3.7%	10.5%	29.2%	6.9%	5.8%	19.3%
	No impact	8.9%	10.1%	4.4%	5.7%	0.0%	3.8%	0.0%	0.0%	7.1%	9.2%	8.9%
	Don't know	23.2%	25.0%	21.2%	14.3%	15.0%	0.0%	19.0%	0.0%	15.1%	24.3%	26.2%
Infrastructure Investment: Implement a dedicated funding source for infrastructure	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	11.7%	10.3%	21.4%	12.1%	14.2%	20.3%	10.5%	0.0%	11.3%	11.9%	0.0%
	SW pos impact	21.7%	20.5%	16.4%	31.0%	36.3%	51.0%	18.1%	28.1%	30.6%	20.4%	23.9%
	Positive	**33.3%**	**30.8%**	**37.8%**	**43.1%**	**50.5%**	**71.2%**	**28.6%**	**28.1%**	**41.9%**	**32.3%**	**23.9%**
	Negative	**32.3%**	**33.9%**	**29.9%**	**21.4%**	**29.3%**	**17.4%**	**37.1%**	**71.9%**	**32.9%**	**32.3%**	**30.2%**
	SW neg impact	16.7%	17.5%	15.1%	9.2%	19.8%	13.7%	23.1%	71.9%	14.9%	17.2%	6.2%
	Strong neg impact	15.6%	16.4%	14.8%	12.2%	9.5%	3.7%	14.1%	0.0%	18.0%	15.1%	23.9%
	No impact	12.3%	12.5%	10.3%	14.5%	6.7%	7.7%	5.8%	0.0%	9.1%	12.7%	8.6%
	Don't know	22.1%	22.8%	22.0%	21.0%	13.6%	3.7%	28.4%	0.0%	16.1%	22.7%	37.3%
Infrastructure Investment: Expand provisions for public-private partnerships for the construction and operation of new infrastructure facilities	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	20.6%	19.0%	22.8%	29.0%	27.5%	41.7%	19.3%	28.1%	24.8%	20.1%	17.4%
	SW pos impact	36.0%	35.7%	33.3%	38.6%	50.2%	34.1%	55.8%	42.7%	40.5%	35.6%	24.2%
	Positive	**56.7%**	**54.7%**	**56.0%**	**67.6%**	**77.7%**	**75.8%**	**75.1%**	**70.8%**	**65.4%**	**55.7%**	**41.6%**
	Negative	**8.8%**	**9.3%**	**7.5%**	**7.1%**	**9.8%**	**3.6%**	**11.4%**	**0.0%**	**8.8%**	**8.9%**	**7.1%**
	SW neg impact	5.1%	5.6%	3.8%	2.8%	4.4%	3.6%	0.0%	0.0%	5.8%	5.1%	0.0%
	Strong neg impact	3.7%	3.6%	3.7%	4.3%	5.3%	0.0%	11.4%	0.0%	3.0%	3.7%	7.1%
	No impact	11.7%	12.3%	8.4%	11.0%	0.0%	14.8%	8.8%	29.2%	12.0%	11.7%	6.2%
	Don't know	22.8%	23.7%	28.1%	14.2%	12.5%	5.8%	4.7%	0.0%	13.9%	23.7%	45.0%
Infrastructure Investment: Revise the current proposed Water Bond to require more of the funds be spent on capital improvements	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	24.8%	23.6%	31.1%	28.4%	17.3%	42.3%	13.4%	28.1%	24.7%	24.7%	32.8%
	SW pos impact	34.8%	34.5%	35.2%	32.1%	44.3%	50.2%	63.8%	42.7%	36.2%	34.9%	18.0%
	Positive	**59.6%**	**58.1%**	**66.3%**	**60.5%**	**61.6%**	**92.5%**	**77.2%**	**70.8%**	**60.9%**	**59.6%**	**50.8%**
	Negative	**6.9%**	**7.4%**	**3.7%**	**6.3%**	**8.3%**	**3.6%**	**5.8%**	**0.0%**	**13.4%**	**6.0%**	**6.5%**
	SW neg impact	3.3%	3.4%	1.5%	5.2%	2.9%	3.6%	0.0%	0.0%	5.9%	3.0%	0.0%
	Strong neg impact	3.6%	4.0%	2.2%	1.2%	5.3%	0.0%	5.8%	0.0%	7.5%	3.0%	6.5%
	No impact	12.0%	12.2%	10.2%	12.3%	15.0%	3.8%	0.0%	29.2%	10.8%	12.2%	10.2%
	Don't know	21.5%	22.3%	19.8%	20.8%	15.2%	0.0%	16.9%	0.0%	14.9%	22.2%	32.5%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Infrastructure Investment: Complete the proposed High Speed Rail project	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	18.2%	18.1%	21.7%	11.2%	17.9%	43.8%	5.5%	28.1%	16.5%	18.2%	33.1%
	SW pos impact	19.7%	20.0%	18.6%	18.0%	20.0%	26.2%	41.6%	0.0%	20.8%	19.6%	17.6%
	Positive	**37.9%**	**38.1%**	**40.3%**	**29.2%**	**37.9%**	**69.9%**	**47.1%**	**28.1%**	**37.3%**	**37.8%**	**50.8%**
	Negative	**38.9%**	**36.1%**	**48.2%**	**57.1%**	**40.5%**	**23.3%**	**23.7%**	**43.9%**	**41.3%**	**38.8%**	**23.3%**
	SW neg impact	6.6%	5.8%	7.7%	9.2%	11.4%	19.6%	10.2%	29.2%	11.4%	6.0%	6.2%
	Strong neg impact	32.2%	30.2%	40.5%	47.9%	29.1%	3.7%	13.4%	14.6%	29.8%	32.8%	17.0%
	No impact	10.6%	11.8%	2.2%	8.0%	21.6%	6.8%	0.0%	0.0%	13.7%	10.1%	17.5%
	Don't know	12.6%	14.1%	9.4%	5.8%	0.0%	0.0%	29.2%	28.1%	7.8%	13.3%	8.5%
Education: Evaluation of teacher effectiveness should be linked to student achievement outcomes	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	32.8%	30.5%	42.7%	43.0%	37.4%	42.7%	10.2%	0.0%	42.9%	31.5%	27.8%
	SW pos impact	30.8%	30.0%	21.6%	43.6%	43.1%	43.8%	54.4%	42.7%	29.1%	31.3%	18.0%
	Positive	**63.7%**	**60.5%**	**64.3%**	**86.6%**	**80.5%**	**86.6%**	**64.7%**	**42.7%**	**72.0%**	**62.8%**	**45.8%**
	Negative	**15.4%**	**16.6%**	**15.0%**	**4.9%**	**12.5%**	**5.8%**	**23.9%**	**57.3%**	**16.1%**	**15.1%**	**28.2%**
	SW neg impact	7.6%	8.0%	9.3%	1.8%	4.4%	5.8%	8.8%	28.1%	8.1%	7.5%	6.5%
	Strong neg impact	7.9%	8.6%	5.7%	3.1%	8.1%	0.0%	15.2%	29.2%	7.9%	7.6%	21.7%
	No impact	13.3%	14.6%	11.9%	4.8%	7.0%	7.7%	5.5%	0.0%	8.1%	14.1%	8.9%
	Don't know	7.6%	8.2%	8.7%	3.6%	0.0%	0.0%	5.8%	0.0%	3.9%	8.0%	17.0%
Education: Institute transparency and disclosure requirements for schools	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	32.7%	31.5%	40.3%	37.1%	26.6%	38.4%	24.8%	0.0%	38.1%	32.2%	17.0%
	SW pos impact	36.4%	37.0%	31.3%	34.1%	41.7%	43.1%	30.4%	56.1%	31.8%	37.3%	24.2%
	Positive	**69.1%**	**68.5%**	**71.6%**	**71.2%**	**68.4%**	**81.5%**	**55.3%**	**56.1%**	**69.9%**	**69.4%**	**41.2%**
	Negative	**5.2%**	**4.6%**	**8.7%**	**5.3%**	**8.3%**	**10.8%**	**16.1%**	**0.0%**	**10.5%**	**4.3%**	**13.7%**
	SW neg impact	3.3%	2.8%	7.5%	3.6%	6.8%	0.0%	10.3%	0.0%	8.2%	2.6%	7.1%
	Strong neg impact	1.8%	1.8%	1.2%	1.7%	1.5%	10.8%	5.8%	0.0%	2.2%	1.7%	6.5%
	No impact	16.9%	17.7%	13.3%	12.6%	23.4%	3.8%	14.3%	43.9%	12.5%	17.3%	28.1%
	Don't know	8.9%	9.3%	6.4%	11.0%	0.0%	3.8%	14.3%	0.0%	7.1%	9.0%	17.0%
Education: Institute a new STEM (science, technology, engineering, and math) academy program in all middle schools and high schools	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	42.3%	41.9%	46.8%	41.8%	46.3%	34.7%	35.1%	28.1%	50.6%	41.3%	31.0%
	SW pos impact	33.7%	34.0%	27.6%	36.6%	28.7%	43.6%	44.5%	71.9%	31.0%	34.1%	32.6%
	Positive	**76.1%**	**75.9%**	**74.4%**	**78.4%**	**75.0%**	**78.3%**	**79.6%**	**100.0%**	**81.6%**	**75.5%**	**63.5%**
	Negative	**4.1%**	**3.6%**	**4.7%**	**3.5%**	**16.7%**	**12.1%**	**5.8%**	**0.0%**	**6.8%**	**3.4%**	**19.4%**
	SW neg impact	2.0%	1.5%	3.3%	2.1%	12.4%	7.1%	0.0%	0.0%	2.8%	1.9%	4.0%
	Strong neg impact	2.0%	2.1%	1.4%	1.3%	4.3%	5.0%	5.8%	0.0%	4.0%	1.5%	15.5%
	No impact	10.7%	11.1%	11.6%	9.7%	4.2%	3.8%	0.0%	0.0%	6.6%	11.5%	0.0%
	Don't know	9.1%	9.4%	9.3%	8.4%	4.2%	5.8%	14.6%	0.0%	5.0%	9.6%	17.0%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Education: Bypass the Legislature and state budget process, and send education funds directly to K-12 schools and community colleges	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Strong pos impact	36.0%	36.0%	37.5%	29.4%	45.0%	60.5%	18.5%	0.0%	43.1%	35.1%	26.3%
	SW pos impact	29.8%	29.0%	32.7%	34.4%	26.1%	18.3%	45.0%	70.8%	25.7%	30.5%	17.6%
	Positive	**65.7%**	**65.0%**	**70.2%**	**63.8%**	**71.2%**	**78.8%**	**63.5%**	**70.8%**	**68.9%**	**65.6%**	**43.9%**
	Negative	**8.6%**	**8.0%**	**11.3%**	**9.2%**	**12.1%**	**10.1%**	**5.8%**	**29.2%**	**12.3%**	**7.9%**	**21.7%**
	SW neg impact	4.7%	3.9%	8.1%	6.6%	6.8%	5.0%	0.0%	29.2%	5.5%	4.5%	6.2%
	Strong neg impact	4.0%	4.1%	3.2%	2.7%	5.3%	5.0%	5.8%	0.0%	6.8%	3.4%	15.5%
	No impact	7.9%	8.2%	6.3%	8.1%	4.2%	7.5%	11.7%	0.0%	6.4%	8.3%	0.0%
	Don't know	17.8%	18.7%	12.3%	18.9%	12.5%	3.7%	19.0%	0.0%	12.4%	18.2%	34.4%
Which would have the most positive impact on your business?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Class action reform	11.0%	9.9%	10.2%	17.9%	13.3%	42.9%	5.6%	0.0%	17.1%	10.2%	9.1%
	AB 32 reform	12.7%	11.6%	18.9%	16.2%	4.3%	22.3%	33.9%	14.6%	13.5%	12.8%	0.0%
	Overtime law reform	19.7%	16.0%	28.1%	38.8%	47.7%	8.9%	18.8%	56.1%	20.2%	19.8%	8.6%
	CEQA regulation reform	8.8%	8.7%	7.8%	7.9%	13.9%	14.8%	5.8%	29.2%	7.3%	9.0%	6.2%
	Something else	47.8%	53.8%	35.0%	19.2%	20.8%	11.2%	35.9%	0.0%	41.8%	48.2%	76.1%
Company hosts a presence: LA county	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	69.0%	70.0%	63.2%	71.0%	64.7%	46.9%	51.5%	43.9%	52.8%	71.2%	69.5%
	Selected	31.0%	30.0%	36.8%	29.0%	35.3%	53.1%	48.5%	56.1%	47.2%	28.8%	30.5%
Company hosts a presence: Inland Empire	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	88.7%	89.7%	86.9%	85.1%	87.7%	76.5%	60.0%	42.7%	83.5%	89.6%	78.4%
	Selected	11.3%	10.3%	13.1%	14.9%	12.3%	23.5%	40.0%	57.3%	16.5%	10.4%	21.6%
Company hosts a presence: SD county	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	88.7%	89.5%	85.9%	89.0%	72.9%	83.6%	74.6%	100.0%	78.9%	90.2%	83.1%
	Selected	11.3%	10.5%	14.1%	11.0%	27.1%	16.4%	25.4%	0.0%	21.1%	9.8%	16.9%
Company hosts a presence: Central Valley	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	85.9%	87.3%	85.7%	75.3%	84.6%	75.2%	59.1%	100.0%	78.4%	87.0%	84.9%
	Selected	14.1%	12.7%	14.3%	24.7%	15.4%	24.8%	40.9%	0.0%	21.6%	13.0%	15.1%
Company hosts a presence: Central Coast	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	92.9%	93.0%	95.9%	87.5%	93.0%	93.6%	76.3%	100.0%	90.5%	93.2%	91.1%
	Selected	7.1%	7.0%	4.1%	12.5%	7.0%	6.4%	23.7%	0.0%	9.5%	6.8%	8.9%
Company hosts a presence: Bay Area	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	75.9%	75.8%	75.2%	75.9%	77.5%	79.4%	74.0%	100.0%	70.4%	76.7%	76.1%
	Selected	24.1%	24.2%	24.8%	24.1%	22.5%	20.6%	26.0%	0.0%	29.6%	23.3%	23.9%
Company hosts a presence: North CA	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	86.9%	87.8%	81.9%	85.7%	80.4%	92.5%	71.0%	85.4%	82.9%	87.3%	100.0%
	Selected	13.1%	12.2%	18.1%	14.3%	19.6%	7.5%	29.0%	14.6%	17.1%	12.7%	0.0%
Company hosts a presence: Orange County	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Not selected	88.0%	90.0%	81.0%	81.7%	74.7%	79.6%	62.9%	100.0%	82.3%	88.7%	91.5%
	Selected	12.0%	10.0%	19.0%	18.3%	25.3%	20.4%	37.1%	0.0%	17.7%	11.3%	8.5%

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			Employees in CA							Company in other states?		
		Total	1-9	10-19	20-99	100-499	500-999	1000 +	Don't know	Yes	No	Don't know
Are you a minority-owned business?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Yes	34.9%	37.0%	26.0%	28.7%	26.9%	39.8%	0.0%	0.0%	33.5%	34.6%	69.3%
	No	65.1%	63.0%	74.0%	71.3%	73.1%	60.2%	100.0%	100.0%	66.5%	65.4%	30.7%
Green Goods & Services industry?	Sample Size	1142	900	107	94	23	13	2	3	138	988	16
	Yes	9.7%	8.1%	13.7%	9.7%	17.3%	80.1%	4.7%	0.0%	19.4%	8.1%	26.0%
	No	90.3%	91.9%	86.3%	90.3%	82.7%	19.9%	95.3%	100.0%	80.6%	91.9%	74.0%
Would you like to receive a copy of the survey results?	Sample Size	491	330	71	71	13	1	1	3	70	416	4
	Yes	78.1%	76.9%	85.4%	79.9%	59.1%	100.0%	78.8%	71.9%	74.3%	78.8%	74.1%
	No	21.9%	23.1%	14.6%	20.1%	40.9%	0.0%	21.2%	28.1%	25.7%	21.2%	25.9%

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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
CA headed in the:	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Right direction	32.1%	32.6%	30.9%	32.5%	28.5%	32.7%	27.2%	34.1%	19.6%	32.1%	30.8%	27.7%	45.8%
	Wrong track	67.9%	67.4%	69.1%	67.5%	71.5%	67.3%	72.8%	65.9%	80.4%	67.9%	69.2%	72.3%	54.2%
Election impact on job creation	Sample Size	1128	777	351	1000	128	1000	128	970	158	1048	81	856	273
	Strongly likely neg	35.2%	35.6%	34.2%	33.8%	45.5%	35.0%	36.4%	32.6%	50.9%	34.8%	39.5%	39.3%	22.2%
	SW likely neg	15.8%	15.6%	16.2%	15.7%	16.5%	15.7%	16.1%	15.3%	18.8%	15.3%	22.1%	16.4%	13.6%
	Negative	**50.9%**	**51.2%**	**50.4%**	**49.5%**	**62.0%**	**50.7%**	**52.4%**	**47.9%**	**69.7%**	**50.1%**	**61.6%**	**55.7%**	**35.8%**
	Positive	**22.7%**	**22.5%**	**23.2%**	**23.3%**	**18.2%**	**22.8%**	**21.7%**	**23.6%**	**17.5%**	**22.6%**	**24.0%**	**20.2%**	**30.7%**
	SW likely pos	14.1%	13.5%	15.5%	14.3%	13.1%	14.3%	12.7%	14.5%	11.8%	14.1%	14.5%	13.0%	17.6%
	Strongly likely pos	8.6%	9.0%	7.7%	9.0%	5.2%	8.5%	9.0%	9.0%	5.7%	8.5%	9.5%	7.1%	13.1%
	No impact	26.4%	26.3%	26.5%	27.2%	19.7%	26.4%	25.9%	28.6%	12.8%	27.3%	14.4%	24.1%	33.5%
How would you rate California's economy compared to the rest of the country?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Much better	3.8%	2.9%	5.8%	3.9%	3.3%	3.9%	3.4%	4.2%	1.2%	3.6%	6.0%	3.3%	5.5%
	SW better	14.4%	14.9%	13.5%	14.9%	10.4%	14.4%	14.3%	15.2%	9.8%	14.4%	15.1%	11.7%	23.0%
	Better	**18.3%**	**17.8%**	**19.3%**	**18.8%**	**13.7%**	**18.3%**	**17.8%**	**19.4%**	**11.0%**	**18.0%**	**21.1%**	**15.0%**	**28.5%**
	Neither better/worse	19.6%	19.7%	19.6%	20.2%	15.0%	20.8%	10.9%	20.6%	14.0%	20.0%	15.6%	18.2%	24.3%
	Worse	**62.1%**	**62.5%**	**61.1%**	**60.9%**	**71.3%**	**60.9%**	**71.3%**	**60.0%**	**75.0%**	**62.0%**	**63.3%**	**66.8%**	**47.3%**
	SW worse	33.9%	32.3%	37.5%	35.0%	25.4%	32.6%	44.3%	33.6%	36.0%	34.0%	33.0%	37.0%	24.2%
	Much worse	28.2%	30.2%	23.7%	25.9%	45.9%	28.3%	27.0%	26.4%	38.9%	28.0%	30.3%	29.8%	23.1%
Do you see CA's economy getting:	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Much better	5.0%	4.8%	5.5%	4.9%	5.6%	5.1%	4.3%	5.5%	1.8%	4.9%	5.4%	4.1%	7.8%
	Little better	31.0%	30.7%	31.7%	32.3%	21.2%	31.8%	25.0%	32.2%	24.0%	31.4%	25.5%	27.9%	40.7%
	Better	**36.0%**	**35.5%**	**37.2%**	**37.2%**	**26.8%**	**36.8%**	**29.3%**	**37.7%**	**25.7%**	**36.4%**	**30.9%**	**32.0%**	**48.5%**
	Stay the same	21.5%	20.1%	24.7%	21.9%	18.6%	21.6%	21.1%	22.1%	17.8%	21.6%	20.5%	21.4%	21.8%
	Worse	**42.5%**	**44.5%**	**38.1%**	**41.0%**	**54.6%**	**41.6%**	**49.6%**	**40.2%**	**56.5%**	**42.0%**	**48.6%**	**46.6%**	**29.7%**
	Little worse	20.8%	20.6%	21.4%	20.4%	24.2%	20.0%	27.1%	20.2%	25.0%	20.5%	25.7%	22.7%	15.0%
	Much worse	21.7%	23.9%	16.7%	20.5%	30.4%	21.5%	22.5%	20.1%	31.4%	21.6%	22.9%	23.8%	14.8%
Do you think it is easier to do business in California than in other states?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Much easier	2.3%	1.9%	3.2%	2.2%	3.1%	2.3%	2.3%	2.5%	1.4%	2.3%	2.2%	2.1%	3.2%
	SW easier	8.0%	8.1%	7.7%	8.5%	4.0%	8.0%	7.8%	8.6%	4.3%	8.0%	7.3%	6.3%	13.2%
	Easier	**10.3%**	**10.0%**	**11.0%**	**10.7%**	**7.1%**	**10.4%**	**10.0%**	**11.1%**	**5.6%**	**10.4%**	**9.5%**	**8.4%**	**16.4%**
	About the same	13.2%	13.4%	12.6%	13.5%	10.2%	13.1%	13.4%	13.4%	11.7%	13.6%	7.1%	12.7%	14.6%
	Harder	**69.3%**	**69.4%**	**69.1%**	**68.0%**	**79.0%**	**69.3%**	**69.0%**	**67.4%**	**80.8%**	**68.5%**	**79.7%**	**72.3%**	**59.8%**
	SW harder	21.8%	21.7%	22.0%	21.7%	22.7%	22.7%	14.8%	22.3%	18.9%	21.6%	25.1%	21.2%	23.6%
	Much harder	47.4%	47.6%	47.0%	46.3%	56.3%	46.6%	54.2%	45.1%	61.9%	46.9%	54.6%	51.0%	36.2%
	Don't know	7.3%	7.2%	7.4%	7.7%	3.7%	7.2%	7.6%	8.1%	1.8%	7.5%	3.7%	6.6%	9.2%

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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Which of the following most closely describes your industry sector:	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Agriculture	0.7%	0.9%	0.2%	0.7%	0.3%	0.7%	0.4%	0.5%	1.7%	0.7%	0.5%	0.8%	0.2%
	Mining	0.2%	0.3%	0.0%	0.2%	0.4%	0.2%	0.0%	0.2%	0.0%	0.1%	1.5%	0.3%	0.0%
	Construction	9.3%	10.3%	7.3%	8.3%	17.3%	8.9%	12.9%	8.2%	16.1%	9.0%	14.1%	8.9%	10.9%
	Manufacturing	4.3%	3.9%	5.2%	4.0%	7.1%	4.1%	6.2%	3.8%	7.5%	4.5%	1.9%	4.4%	4.1%
	Wholesale trade	7.2%	6.5%	8.7%	7.6%	3.9%	7.3%	6.3%	6.9%	9.1%	7.6%	2.5%	6.9%	8.0%
	Retail trade	10.3%	9.4%	12.2%	10.6%	8.2%	10.5%	9.1%	10.5%	9.3%	10.6%	5.9%	11.1%	7.9%
	Trans. and utilities	2.9%	3.4%	1.6%	2.7%	4.3%	2.5%	5.9%	3.0%	2.0%	2.7%	5.4%	2.5%	3.9%
	Information	1.9%	2.1%	1.3%	1.9%	1.5%	1.8%	2.0%	2.0%	1.3%	2.0%	0.0%	1.9%	1.7%
	Broadcasting/Motion pics.	0.9%	0.5%	1.7%	1.0%	0.0%	0.9%	0.6%	0.8%	1.0%	0.8%	1.1%	1.0%	0.3%
	Financial/Insurance	3.8%	3.5%	4.4%	4.0%	2.3%	3.5%	6.2%	3.5%	5.6%	3.5%	8.0%	4.1%	2.8%
	Real estate	5.2%	4.7%	6.3%	5.0%	6.5%	5.5%	3.2%	5.6%	2.9%	5.4%	3.1%	5.2%	5.1%
	Prof/Business service	22.7%	23.5%	20.7%	22.7%	22.7%	22.7%	22.6%	22.8%	21.8%	22.2%	28.4%	22.2%	24.2%
	Heath services	5.9%	4.6%	8.8%	5.9%	5.5%	6.3%	3.0%	6.3%	3.4%	5.6%	9.6%	6.8%	3.0%
	Leisure/Hospitality service	5.3%	5.6%	4.6%	5.7%	2.2%	5.5%	3.4%	5.9%	1.4%	5.3%	5.5%	4.9%	6.7%
	Other services	13.7%	14.7%	11.6%	13.8%	12.8%	14.1%	10.6%	14.2%	10.5%	14.2%	7.5%	13.2%	15.3%
	Other	5.8%	6.0%	5.3%	5.9%	5.1%	5.6%	7.7%	5.7%	6.4%	5.9%	5.0%	5.8%	5.9%
How many employees does your company currently have in California?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	1-9	78.8%	80.0%	76.2%	79.7%	71.7%	79.5%	73.4%	80.0%	71.4%	78.9%	76.7%	78.7%	79.1%
	10-19	9.4%	8.6%	11.2%	9.2%	10.9%	9.1%	11.8%	9.4%	9.5%	9.7%	5.4%	9.3%	9.7%
	20-99	8.2%	8.5%	7.7%	7.9%	10.9%	8.3%	8.0%	7.2%	14.5%	7.8%	14.5%	8.2%	8.2%
	100-499	2.0%	1.9%	2.3%	2.0%	2.2%	1.6%	4.8%	2.0%	2.2%	2.0%	1.9%	2.0%	1.9%
	500-999	1.1%	0.8%	1.9%	1.0%	2.4%	1.1%	1.7%	1.0%	2.0%	1.1%	1.0%	1.2%	1.0%
	1000 or more	0.1%	0.1%	0.2%	0.1%	0.5%	0.1%	0.3%	0.1%	0.4%	0.1%	0.5%	0.1%	0.2%
	Don't know	0.3%	0.2%	0.5%	0.1%	1.5%	0.3%	0.0%	0.3%	0.0%	0.3%	0.0%	0.4%	0.0%
Does your company have a physical presence in other states?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Yes	12.1%	9.2%	18.4%	11.4%	17.7%	10.7%	22.5%	11.0%	18.6%	11.8%	16.0%	11.2%	14.8%
	No	86.5%	89.3%	80.3%	87.4%	79.7%	87.9%	75.4%	87.6%	79.9%	86.9%	82.2%	87.4%	83.8%
	Don't know	1.4%	1.4%	1.4%	1.2%	2.7%	1.3%	2.1%	1.4%	1.5%	1.4%	1.7%	1.4%	1.4%

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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Presence outside of CA: Agriculture	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	98.5%	97.2%	100.0%	98.2%	100.0%	99.3%	95.3%	98.7%	97.6%	98.3%	100.0%	97.9%	100.0%
	Selected	1.5%	2.8%	0.0%	1.8%	0.0%	0.7%	4.7%	1.3%	2.4%	1.7%	0.0%	2.1%	0.0%
Presence outside of CA: Mining	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	98.2%	100.0%	96.1%	97.8%	100.0%	97.7%	100.0%	97.7%	100.0%	98.0%	100.0%	97.4%	100.0%
	Selected	1.8%	0.0%	3.9%	2.2%	0.0%	2.3%	0.0%	2.3%	0.0%	2.0%	0.0%	2.6%	0.0%
Presence outside of CA: Construction	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	93.0%	94.8%	90.9%	93.6%	89.6%	93.9%	89.6%	91.6%	97.8%	93.1%	92.0%	91.1%	97.3%
	Selected	7.0%	5.2%	9.1%	6.4%	10.4%	6.1%	10.4%	8.4%	2.2%	6.9%	8.0%	8.9%	2.7%
Presence outside of CA: Manufacturing	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	83.2%	83.5%	82.9%	82.2%	88.4%	84.0%	80.3%	82.8%	84.6%	84.7%	69.3%	82.6%	84.6%
	Selected	16.8%	16.5%	17.1%	17.8%	11.6%	16.0%	19.7%	17.2%	15.4%	15.3%	30.7%	17.4%	15.4%
Presence outside of CA: Wholesale trade	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	82.7%	93.9%	70.2%	80.2%	95.6%	83.0%	81.7%	84.7%	75.6%	81.3%	96.2%	78.3%	93.4%
	Selected	17.3%	6.1%	29.8%	19.8%	4.4%	17.0%	18.3%	15.3%	24.4%	18.7%	3.8%	21.7%	6.6%
Presence outside of CA: Retail trade	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	93.6%	92.7%	94.6%	93.1%	96.2%	91.9%	100.0%	92.9%	96.3%	93.0%	100.0%	93.2%	94.5%
	Selected	6.4%	7.3%	5.4%	6.9%	3.8%	8.1%	0.0%	7.1%	3.7%	7.0%	0.0%	6.8%	5.5%
Presence outside of CA: Transportation/Utilities	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	95.7%	99.8%	91.0%	96.2%	92.8%	94.5%	100.0%	94.5%	100.0%	95.2%	100.0%	93.8%	100.0%
	Selected	4.3%	0.2%	9.0%	3.8%	7.2%	5.5%	0.0%	5.5%	0.0%	4.8%	0.0%	6.2%	0.0%
Presence outside of CA: Information	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	97.2%	95.8%	98.8%	96.7%	99.6%	97.8%	95.1%	96.5%	99.7%	97.0%	99.4%	97.9%	95.7%
	Selected	2.8%	4.2%	1.2%	3.3%	0.4%	2.2%	4.9%	3.5%	0.3%	3.0%	0.6%	2.1%	4.3%
Presence outside of CA: Broadcasting/Motion Pics and Sound Recording	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	98.6%	100.0%	97.1%	98.3%	100.0%	98.2%	100.0%	98.2%	100.0%	98.5%	100.0%	98.0%	100.0%
	Selected	1.4%	0.0%	2.9%	1.7%	0.0%	1.8%	0.0%	1.8%	0.0%	1.5%	0.0%	2.0%	0.0%

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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Presence outside of CA: Financial/Insurance	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	92.6%	93.0%	92.1%	95.2%	79.3%	96.0%	79.8%	94.7%	84.9%	93.5%	83.4%	93.0%	91.7%
	Selected	7.4%	7.0%	7.9%	4.8%	20.7%	4.0%	20.2%	5.3%	15.1%	6.5%	16.6%	7.0%	8.3%
Presence outside of CA: Real Estate	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	89.5%	91.4%	87.4%	91.3%	80.3%	87.5%	97.0%	86.6%	99.7%	88.4%	99.4%	88.2%	92.5%
	Selected	10.5%	8.6%	12.6%	8.7%	19.7%	12.5%	3.0%	13.4%	0.3%	11.6%	0.6%	11.8%	7.5%
Presence outside of CA: Prof/Business services	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	77.5%	69.9%	86.0%	77.5%	77.6%	81.5%	62.4%	79.5%	70.1%	79.8%	55.8%	78.4%	75.3%
	Selected	22.5%	30.1%	14.0%	22.5%	22.4%	18.5%	37.6%	20.5%	29.9%	20.2%	44.2%	21.6%	24.7%
Presence outside of CA: Health services	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	95.5%	98.8%	91.8%	94.6%	100.0%	95.1%	97.0%	94.3%	100.0%	95.0%	100.0%	93.6%	100.0%
	Selected	4.5%	1.2%	8.2%	5.4%	0.0%	4.9%	3.0%	5.7%	0.0%	5.0%	0.0%	6.4%	0.0%
Presence outside of CA: Leisure/Hospitality services	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	95.6%	94.7%	96.6%	94.7%	100.0%	94.4%	100.0%	95.3%	96.8%	95.9%	92.8%	96.6%	93.2%
	Selected	4.4%	5.3%	3.4%	5.3%	0.0%	5.6%	0.0%	4.7%	3.2%	4.1%	7.2%	3.4%	6.8%
Presence outside of CA: Other services	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	85.2%	83.1%	87.5%	83.8%	92.3%	83.8%	90.4%	86.1%	81.9%	83.7%	99.4%	93.2%	65.9%
	Selected	14.8%	16.9%	12.5%	16.2%	7.7%	16.2%	9.6%	13.9%	18.1%	16.3%	0.6%	6.8%	34.1%
Presence outside of CA: Other	Sample Size	138	73	65	115	23	109	29	108	30	125	13	97	41
	Not selected	92.4%	88.7%	96.6%	94.0%	84.7%	91.5%	95.9%	92.4%	92.6%	92.7%	90.2%	89.6%	99.3%
	Selected	7.6%	11.3%	3.4%	6.0%	15.3%	8.5%	4.1%	7.6%	7.4%	7.3%	9.8%	10.4%	0.7%
What would you say is the biggest challenge to doing business in California?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Labor regulations	5.0%	4.6%	5.8%	4.8%	6.8%	4.8%	6.7%	5.2%	4.0%	4.9%	6.0%	5.0%	5.0%
	Envrio. regulations	8.8%	10.3%	5.4%	8.4%	11.9%	8.4%	11.7%	7.3%	17.6%	7.8%	21.6%	9.5%	6.6%
	Other gov. regulations	12.7%	12.5%	13.1%	12.1%	17.2%	12.4%	15.0%	12.8%	11.9%	12.7%	12.6%	12.7%	12.5%
	Energy costs	3.0%	3.2%	2.7%	2.9%	3.6%	2.4%	7.5%	2.9%	3.6%	3.2%	1.1%	3.3%	2.2%
	Infrastructure quality	1.4%	1.4%	1.2%	1.3%	1.7%	1.2%	2.6%	1.6%	0.1%	1.4%	1.4%	1.3%	1.4%
	Employee/labor costs	8.2%	7.3%	10.3%	8.8%	3.2%	8.6%	5.2%	8.3%	7.9%	8.0%	11.1%	8.1%	8.7%
	Taxes	25.5%	25.5%	25.5%	25.0%	29.0%	25.5%	25.3%	25.9%	22.8%	25.8%	21.3%	27.6%	18.6%
	Bus/Property costs	10.0%	8.5%	13.2%	10.2%	7.9%	10.5%	5.9%	10.9%	4.2%	10.3%	6.2%	9.0%	13.0%
	Gov finances/spending	9.9%	10.0%	9.6%	9.7%	11.0%	9.6%	12.1%	9.6%	11.7%	9.9%	9.4%	10.7%	7.4%
	Quality of edu.	4.8%	5.6%	3.0%	5.2%	1.4%	5.2%	1.4%	4.7%	5.6%	4.8%	4.1%	4.2%	6.8%
	Civil litigation	2.1%	2.4%	1.4%	2.2%	0.8%	2.1%	2.0%	2.1%	2.0%	2.1%	1.7%	1.8%	2.9%
	None/Other	8.8%	8.8%	8.9%	9.2%	5.5%	9.3%	4.6%	8.8%	8.5%	9.2%	3.4%	6.9%	14.8%

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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
[Labor regulations] What specifically would you say is the biggest challenge?	Sample Size	57	36	21	48	9	48	9	51	6	52	5	43	14
	Too many state regs	39.7%	39.9%	39.2%	35.9%	60.1%	38.8%	44.6%	37.4%	56.9%	41.7%	18.3%	38.7%	42.6%
	Too many local regs	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Not enough flex in laws	26.6%	28.9%	22.5%	30.1%	7.2%	28.2%	17.4%	27.3%	20.7%	27.4%	17.3%	26.7%	26.4%
	High cost compliance	26.0%	26.2%	25.8%	27.7%	17.1%	23.9%	38.0%	28.1%	10.1%	24.5%	42.9%	26.3%	25.3%
	Overtime/meal rest	2.1%	0.0%	5.8%	2.5%	0.0%	2.5%	0.0%	2.4%	0.0%	2.3%	0.0%	2.8%	0.0%
	Other	5.6%	5.1%	6.6%	3.8%	15.6%	6.6%	0.0%	4.8%	12.3%	4.2%	21.5%	5.6%	5.8%
[Environmental regulations/permits] What specifically would you say is the biggest challenge?	Sample Size	100	81	19	85	15	85	15	72	28	83	18	82	18
	CEQA	9.2%	9.3%	9.0%	8.8%	11.9%	9.8%	5.9%	9.8%	7.8%	11.2%	0.0%	5.8%	24.5%
	AB32 compliance	31.2%	25.6%	55.2%	28.8%	44.5%	31.6%	29.4%	28.2%	38.9%	32.8%	23.9%	33.1%	23.1%
	Green Chemistry regs	2.1%	2.6%	0.0%	2.5%	0.0%	2.4%	0.0%	2.9%	0.0%	2.5%	0.0%	1.3%	5.7%
	Changing rules	18.8%	20.6%	11.4%	21.6%	3.6%	18.4%	21.3%	16.3%	25.3%	15.4%	34.7%	22.2%	3.9%
	Oversight agencies	14.5%	16.5%	5.9%	12.5%	25.3%	15.8%	6.9%	16.5%	9.4%	13.3%	20.0%	13.4%	19.5%
	State exceed fed.	21.9%	22.8%	18.4%	23.2%	14.7%	19.4%	36.4%	23.2%	18.6%	23.1%	16.6%	23.3%	15.8%
	None/Other	2.2%	2.7%	0.0%	2.6%	0.0%	2.6%	0.0%	3.1%	0.0%	1.6%	4.8%	1.0%	7.4%
[Energy costs] What specifically would you say is the biggest challenge?	Sample Size	34	25	9	30	5	25	10	29	6	33	1	28	6
	High electric costs	31.2%	34.2%	23.2%	32.0%	25.9%	31.1%	31.6%	29.0%	41.8%	29.6%	91.2%	23.8%	65.7%
	High gas/diesel costs	64.2%	59.4%	76.8%	62.6%	74.1%	62.6%	68.4%	65.4%	58.2%	65.7%	8.8%	70.7%	34.3%
	High natural gas costs	1.6%	2.2%	0.0%	1.8%	0.0%	2.2%	0.0%	1.9%	0.0%	1.6%	0.0%	1.9%	0.0%
	High cost - other energy	3.0%	4.2%	0.0%	3.5%	0.0%	4.2%	0.0%	3.6%	0.0%	3.1%	0.0%	3.7%	0.0%
	None/Other	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
[Employee/Labor costs] What specifically would you say is the biggest challenge?	Sample Size	94	57	37	90	4	87	7	81	13	85	9	70	24
	Health care/insurance cost	35.7%	32.6%	40.7%	34.6%	59.6%	35.6%	37.5%	33.8%	47.9%	36.2%	30.9%	38.1%	28.9%
	Hiring/Maintain work force	17.8%	23.9%	8.4%	18.6%	0.0%	16.4%	36.0%	19.3%	8.2%	16.9%	26.6%	18.0%	17.4%
	High labor costs	26.6%	26.4%	27.0%	27.3%	13.1%	28.0%	9.6%	25.3%	34.9%	28.5%	9.8%	25.1%	31.2%
	High cost of housing	10.1%	10.6%	9.4%	10.6%	0.0%	10.9%	0.0%	11.7%	0.0%	9.0%	20.2%	10.5%	9.1%
	Overtime rules	2.4%	3.9%	0.0%	2.5%	0.0%	2.6%	0.0%	2.8%	0.0%	2.6%	0.0%	0.2%	8.7%
	None/Other	7.3%	2.7%	14.6%	6.4%	27.4%	6.6%	17.0%	7.0%	9.0%	6.7%	12.6%	8.2%	4.8%
[Taxes] What specifically would you say is the biggest challenge?	Sample Size	291	201	90	254	37	258	33	254	37	274	17	240	51
	High state taxes	41.9%	39.4%	47.4%	41.7%	43.2%	41.0%	48.7%	43.0%	34.2%	42.0%	40.7%	43.7%	33.6%
	High local taxes	4.3%	3.3%	6.5%	4.9%	0.0%	4.8%	0.0%	4.5%	3.0%	4.1%	7.9%	3.9%	6.0%
	High state fees	7.5%	9.1%	4.0%	7.0%	10.7%	8.0%	3.2%	6.4%	15.1%	8.0%	0.0%	7.1%	9.2%
	High local fees	0.7%	1.1%	0.0%	0.8%	0.0%	0.8%	0.0%	0.4%	3.0%	0.4%	6.0%	0.9%	0.0%
	High personal income taxes	17.4%	16.5%	19.4%	18.6%	8.7%	18.6%	7.7%	18.1%	12.2%	17.9%	8.8%	15.0%	28.3%
	Manuf/Equipt. sales tax	1.1%	1.5%	0.0%	1.2%	0.0%	0.6%	5.0%	0.6%	3.9%	1.1%	0.0%	0.7%	2.8%
	Threat of new taxes	24.2%	25.5%	21.2%	23.2%	30.8%	23.3%	31.2%	24.1%	24.9%	23.4%	36.7%	25.5%	18.0%
	None/Other	3.0%	3.7%	1.5%	2.5%	6.6%	2.9%	4.2%	2.9%	3.7%	3.2%	0.0%	3.2%	2.1%
[Business/propery costs] What specifically would you say is the biggest challenge?	Sample Size	114	67	47	104	10	106	8	107	7	109	5	78	36
	Access to capital/loans	54.0%	54.0%	53.9%	56.2%	31.1%	54.6%	46.0%	55.8%	25.1%	51.9%	100.0%	51.9%	58.5%
	Other	46.0%	46.0%	46.1%	43.8%	68.9%	45.4%	54.0%	44.2%	74.9%	48.1%	0.0%	48.1%	41.5%

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		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
[Government finances/spending] What specifically would you say is the biggest challenge?	Sample Size	113	79	34	99	14	97	16	94	19	105	8	92	20
	State budget deficit	35.1%	34.6%	36.2%	36.4%	25.8%	33.5%	44.6%	39.5%	12.7%	33.7%	54.1%	30.5%	55.8%
	Long term state debt	60.6%	61.0%	59.8%	59.7%	66.9%	61.5%	55.4%	55.3%	87.3%	61.7%	45.9%	65.4%	39.0%
	None/Other	4.3%	4.5%	4.0%	3.9%	7.3%	5.0%	0.0%	5.2%	0.0%	4.6%	0.0%	4.1%	5.2%
[Quality of education system] What specifically would you say is the biggest challenge?	Sample Size	55	44	11	53	2	53	2	46	9	51	3	36	19
	Poor quality k-12	41.6%	36.5%	63.2%	41.6%	43.5%	39.6%	100.0%	49.8%	0.0%	40.8%	54.5%	38.1%	48.4%
	Poor quality higher edu	8.5%	10.5%	0.0%	8.8%	0.0%	8.8%	0.0%	7.9%	11.7%	6.1%	45.5%	7.2%	11.1%
	Access to higher edu	28.4%	31.0%	17.5%	27.5%	56.5%	29.4%	0.0%	23.8%	52.3%	30.3%	0.0%	27.9%	29.4%
	Resistance to reforms	4.6%	5.7%	0.0%	4.7%	0.0%	4.7%	0.0%	5.5%	0.0%	4.9%	0.0%	7.0%	0.0%
	Inadequate vocational	11.0%	9.0%	19.3%	11.4%	0.0%	11.4%	0.0%	10.8%	12.2%	11.7%	0.0%	13.9%	5.5%
	None/Other	5.8%	7.2%	0.0%	6.0%	0.0%	6.0%	0.0%	2.3%	23.9%	6.2%	0.0%	5.9%	5.6%
[Civil litigation] What specifically would you say is the biggest challenge?	Sample Size	24	19	5	23	1	21	3	21	3	22	1	16	8
	High cost	21.3%	21.5%	20.5%	22.2%	0.0%	23.9%	0.0%	17.7%	44.4%	16.3%	100.0%	16.5%	30.7%
	High risk	38.9%	46.0%	13.0%	40.6%	0.0%	36.4%	58.5%	40.9%	26.3%	41.4%	0.0%	35.8%	44.8%
	Litigation for labor law	4.0%	5.0%	0.0%	4.1%	0.0%	4.5%	0.0%	0.0%	29.3%	4.2%	0.0%	6.0%	0.0%
	Class action	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Frivolous suits	31.6%	22.1%	66.5%	33.0%	0.0%	30.4%	41.5%	36.6%	0.0%	33.7%	0.0%	35.3%	24.5%
	Private attorney gen.	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	ADA lawsuit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	None/Other	4.2%	5.4%	0.0%	0.0%	100.0%	4.7%	0.0%	4.9%	0.0%	4.5%	0.0%	6.4%	0.0%
And what would you say is the SECOND biggest challenge to doing business in California?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Labor regulations	7.7%	7.5%	8.2%	7.3%	11.0%	7.8%	7.1%	7.3%	10.2%	7.6%	9.3%	8.1%	6.4%
	Envrio. regulations	6.2%	7.4%	3.3%	5.9%	7.9%	5.8%	9.2%	5.7%	8.9%	5.7%	11.4%	5.7%	7.7%
	Other gov. regulations	13.7%	13.3%	14.7%	13.5%	15.6%	13.2%	18.0%	13.6%	14.5%	14.0%	10.2%	14.8%	10.5%
	Energy costs	6.5%	6.9%	5.5%	6.7%	5.0%	6.7%	4.7%	6.6%	6.0%	6.6%	4.8%	6.4%	6.6%
	Infrastructure quality	3.6%	3.7%	3.2%	3.8%	1.5%	3.8%	1.5%	3.7%	2.6%	3.6%	3.2%	2.4%	7.2%
	Employee/labor costs	10.2%	9.3%	12.1%	9.4%	15.9%	9.8%	13.2%	9.6%	13.4%	9.8%	14.5%	10.6%	8.8%
	Taxes	17.4%	17.3%	17.6%	17.5%	16.7%	17.7%	15.1%	17.9%	14.4%	17.6%	15.3%	17.6%	16.8%
	Bus/Property costs	11.2%	11.0%	11.8%	11.9%	6.2%	11.4%	9.8%	12.0%	6.6%	11.8%	4.2%	10.5%	13.6%
	Gov finances/spending	11.3%	11.5%	11.0%	11.6%	9.3%	11.5%	10.1%	11.1%	12.5%	11.0%	15.6%	12.4%	7.9%
	Quality of edu.	4.3%	4.6%	3.7%	4.4%	4.0%	4.4%	3.9%	4.5%	3.0%	4.3%	4.3%	3.9%	5.6%
	Civil litigation	3.6%	3.2%	4.4%	3.5%	4.4%	3.6%	3.6%	3.1%	6.2%	3.5%	4.0%	4.2%	1.6%
	None/Other	4.4%	4.3%	4.6%	4.6%	2.5%	4.5%	3.9%	4.9%	1.5%	4.5%	3.2%	3.5%	7.2%
[Labor regulations] What specifically would you say is the second biggest challenge?	Sample Size	88	59	29	74	14	79	9	71	16	80	8	70	18
	Too many state regs	24.4%	25.2%	22.8%	27.1%	10.3%	24.1%	27.4%	21.2%	38.5%	25.4%	13.8%	27.7%	11.3%
	Too many local regs	3.5%	3.3%	3.9%	4.2%	0.0%	3.9%	0.0%	3.0%	5.4%	2.7%	11.8%	1.6%	10.9%
	Not enough flex in laws	23.4%	22.8%	24.7%	23.9%	20.8%	23.6%	22.1%	24.7%	18.0%	21.7%	41.7%	24.2%	20.3%
	High cost compliance	33.6%	35.2%	30.5%	33.8%	32.8%	32.5%	43.3%	37.8%	15.2%	33.7%	32.7%	27.6%	57.6%
	Overtime/meal rest	11.7%	11.1%	12.8%	9.0%	25.3%	12.2%	7.2%	11.1%	14.1%	12.8%	0.0%	14.6%	0.0%
	Other	3.4%	2.4%	5.3%	1.9%	10.8%	3.8%	0.0%	2.2%	8.7%	3.7%	0.0%	4.2%	0.0%

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
[Environmental regulations/permits] What specifically would you say is the second biggest challenge?	Sample Size	70	59	12	60	10	58	12	56	14	61	9	49	21
	CEQA	2.7%	1.5%	9.0%	3.2%	0.0%	3.3%	0.0%	3.3%	0.4%	1.4%	11.2%	3.9%	0.0%
	AB32 compliance	19.3%	20.5%	13.2%	19.3%	19.0%	23.2%	0.0%	14.7%	37.3%	19.9%	15.3%	21.0%	15.4%
	Green Chemistry regs	6.1%	7.3%	0.0%	4.8%	14.0%	7.3%	0.0%	7.7%	0.0%	5.3%	11.1%	7.1%	3.8%
	Changing rules	12.9%	9.0%	32.9%	13.4%	10.3%	13.7%	9.2%	12.8%	13.6%	11.8%	20.6%	18.5%	0.0%
	Oversight agencies	14.2%	14.2%	14.0%	12.4%	24.7%	14.6%	12.1%	17.7%	0.0%	16.3%	0.0%	8.0%	28.4%
	State exceed fed.	34.4%	35.0%	30.9%	36.6%	21.4%	29.6%	58.0%	33.2%	39.1%	35.5%	27.1%	29.4%	46.0%
	None/Other	10.4%	12.5%	0.0%	10.4%	10.7%	8.3%	20.7%	10.6%	9.6%	9.8%	14.7%	12.1%	6.5%
[Energy costs] What specifically would you say is the second biggest challenge?	Sample Size	74	55	19	68	6	68	6	64	10	70	4	56	18
	High electric costs	48.1%	40.9%	68.2%	46.3%	66.7%	47.8%	51.0%	50.1%	34.7%	45.1%	100.0%	56.5%	22.1%
	High gas/diesel costs	43.9%	50.4%	25.7%	44.9%	33.3%	43.5%	49.0%	42.3%	54.6%	46.4%	0.0%	39.5%	57.5%
	High natural gas costs	2.1%	2.8%	0.0%	2.3%	0.0%	2.3%	0.0%	2.4%	0.0%	2.2%	0.0%	0.0%	8.5%
	High cost - other energy	2.9%	1.9%	5.6%	3.1%	0.0%	3.1%	0.0%	1.7%	10.7%	3.0%	0.0%	3.8%	0.0%
	None/Other	3.1%	4.0%	0.5%	3.4%	0.0%	3.3%	0.0%	3.5%	0.0%	3.2%	0.0%	0.2%	12.0%
[Employee/Labor costs] What specifically would you say is the second biggest challenge?	Sample Size	116	73	43	95	20	99	17	94	22	104	12	92	24
	Health care/insurance cost	32.5%	32.6%	32.4%	30.6%	41.7%	31.9%	36.0%	34.0%	26.0%	32.0%	37.2%	34.8%	24.1%
	Hiring/Maintain work force	11.2%	12.6%	8.8%	11.5%	9.9%	10.8%	13.1%	10.3%	15.2%	11.5%	8.3%	10.6%	13.4%
	High labor costs	38.5%	40.1%	35.7%	38.5%	38.3%	36.3%	50.9%	33.8%	58.9%	37.7%	45.7%	39.5%	34.7%
	High cost of housing	5.0%	4.0%	6.7%	6.1%	0.0%	5.9%	0.0%	6.2%	0.0%	5.6%	0.0%	4.0%	8.7%
	Overtime rules	2.9%	3.5%	1.8%	3.5%	0.0%	3.4%	0.0%	3.5%	0.0%	3.2%	0.0%	0.9%	10.4%
	None/Other	9.9%	7.1%	14.7%	9.9%	10.2%	11.6%	0.0%	12.2%	0.0%	10.0%	8.8%	10.3%	8.6%
[Taxes] What specifically would you say is the second biggest challenge?	Sample Size	199	137	62	177	22	179	19	176	23	186	12	153	46
	High state taxes	33.3%	32.8%	34.2%	34.1%	26.6%	34.9%	18.5%	33.6%	30.5%	32.2%	49.2%	36.3%	23.2%
	High local taxes	8.3%	8.1%	8.6%	8.3%	8.1%	8.3%	7.9%	8.6%	6.2%	8.9%	0.0%	7.2%	11.9%
	High state fees	8.1%	9.6%	4.7%	7.5%	12.9%	7.9%	9.3%	8.1%	7.8%	8.1%	8.3%	5.3%	17.3%
	High local fees	3.0%	2.6%	3.8%	3.3%	0.0%	2.6%	6.0%	2.8%	4.5%	2.5%	9.4%	2.2%	5.4%
	High personal income taxes	13.1%	13.2%	13.0%	12.1%	21.4%	11.6%	27.1%	13.1%	13.5%	13.4%	10.0%	11.8%	17.5%
	Manuf/Equipt. sales tax	3.9%	4.7%	2.3%	4.0%	3.8%	3.4%	9.0%	4.5%	0.0%	4.2%	0.0%	5.1%	0.0%
	Threat of new taxes	26.4%	25.7%	27.8%	26.3%	27.2%	27.2%	18.2%	25.5%	33.0%	26.6%	23.0%	28.6%	19.1%
	None/Other	3.9%	3.2%	5.5%	4.4%	0.0%	3.9%	4.1%	3.9%	4.5%	4.2%	0.0%	3.5%	5.5%
[Bus/propery costs] What would you say is the second biggest challenge?	Sample Size	128	86	42	120	8	116	13	118	11	125	3	91	37
	Access to capital/loans	40.3%	40.3%	40.4%	40.7%	34.1%	37.8%	62.9%	40.4%	39.7%	39.9%	55.6%	36.2%	50.3%
	Other	59.7%	59.7%	59.6%	59.3%	65.9%	62.2%	37.1%	59.6%	60.3%	60.1%	44.4%	63.8%	49.7%
[Gov. finances/spending] What specifically would you say is the second biggest challenge?	Sample Size	129	90	39	117	12	116	13	109	20	117	13	108	22
	State budget deficit	30.0%	27.9%	34.9%	29.3%	36.9%	28.7%	42.3%	31.5%	22.1%	29.5%	34.7%	31.5%	22.7%
	Long term state debt	68.6%	70.1%	65.1%	69.2%	63.1%	69.8%	57.7%	67.6%	74.2%	69.0%	65.3%	67.8%	72.5%
	None/Other	1.4%	2.0%	0.0%	1.5%	0.0%	1.5%	0.0%	1.0%	3.7%	1.5%	0.0%	0.7%	4.8%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
[Quality of education system] What specifically would you say is the second biggest challenge?	Sample Size	49	36	13	44	5	44	5	45	5	46	4	34	15
	Poor quality k-12	32.1%	27.9%	43.5%	33.7%	18.5%	33.3%	22.0%	32.4%	30.1%	29.4%	68.1%	31.3%	34.0%
	Poor quality higher edu	6.0%	5.7%	6.6%	3.6%	26.1%	6.6%	0.0%	6.6%	0.0%	6.4%	0.0%	4.0%	10.3%
	Access to higher edu	33.7%	27.8%	49.9%	33.6%	34.3%	34.8%	23.6%	32.0%	49.3%	36.1%	2.3%	34.2%	32.6%
	Resistance to reforms	21.7%	29.6%	0.0%	24.2%	0.0%	18.0%	54.5%	21.8%	20.5%	21.1%	29.6%	21.0%	23.1%
	Inadequate vocational	4.4%	6.0%	0.0%	2.5%	21.0%	4.9%	0.0%	4.9%	0.0%	4.8%	0.0%	6.4%	0.0%
	None/Other	2.1%	2.9%	0.0%	2.4%	0.0%	2.4%	0.0%	2.3%	0.0%	2.3%	0.0%	3.1%	0.0%
[Civil litigation] What specifically would you say is the second biggest challenge?	Sample Size	41	25	15	35	6	36	5	31	10	38	3	36	4
	High cost	22.6%	4.3%	52.5%	18.3%	49.8%	25.5%	0.0%	26.4%	10.9%	24.6%	0.0%	25.4%	0.0%
	High risk	24.6%	31.1%	14.0%	26.7%	11.3%	26.0%	13.7%	22.6%	30.9%	26.7%	0.0%	24.7%	23.8%
	Litigation for labor law	4.4%	2.5%	7.4%	1.8%	20.3%	0.0%	38.5%	2.1%	11.5%	1.7%	35.3%	1.8%	26.0%
	Class action	3.8%	6.1%	0.0%	4.4%	0.0%	1.4%	22.6%	5.0%	0.0%	4.1%	0.0%	4.3%	0.0%
	Frivolous suits	34.2%	45.3%	16.2%	39.7%	0.0%	35.4%	25.2%	35.5%	30.3%	31.6%	64.7%	32.3%	50.3%
	Private attorney gen.	2.6%	4.1%	0.0%	0.0%	18.6%	2.9%	0.0%	3.4%	0.0%	2.8%	0.0%	2.9%	0.0%
	ADA lawsuit	7.8%	6.5%	9.9%	9.0%	0.0%	8.8%	0.0%	5.0%	16.4%	8.5%	0.0%	8.7%	0.0%
	None/Other	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Advantage of doing business in CA	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Climate/weather	36.6%	38.1%	33.0%	35.6%	44.1%	36.0%	40.9%	36.1%	39.1%	35.7%	47.9%	39.3%	27.9%
	Quality of life	19.7%	20.4%	18.2%	20.5%	13.8%	20.5%	13.8%	20.3%	16.0%	19.4%	23.9%	18.3%	24.3%
	CA is a leader	5.3%	4.6%	7.0%	5.5%	4.5%	5.4%	4.8%	5.1%	6.8%	5.4%	4.6%	5.2%	5.7%
	Culture of innovation	7.3%	7.9%	5.8%	7.7%	3.7%	7.3%	6.9%	7.4%	6.1%	7.4%	5.0%	5.0%	14.3%
	CA market	10.0%	8.2%	13.8%	9.7%	12.2%	9.6%	13.0%	9.6%	12.2%	10.2%	7.4%	11.0%	6.7%
	Asian Pacific market	1.0%	0.9%	1.0%	0.9%	1.1%	1.0%	0.7%	1.1%	0.0%	1.0%	0.0%	1.0%	0.9%
	Ethnic diversity	6.2%	6.1%	6.4%	6.1%	6.7%	6.2%	5.6%	6.4%	4.7%	6.4%	3.1%	5.7%	7.6%
	Qualified and skilled workers	3.4%	4.1%	2.0%	3.8%	0.9%	3.6%	2.3%	3.5%	2.8%	3.4%	3.7%	2.8%	5.4%
	Transportation	1.1%	0.7%	1.9%	1.0%	1.5%	1.2%	0.5%	1.0%	1.9%	1.1%	0.6%	1.3%	0.4%
	State gov support	1.1%	0.9%	1.5%	1.1%	0.9%	1.1%	0.9%	1.1%	0.9%	1.2%	0.0%	1.0%	1.3%
	Local gov support	1.1%	1.1%	1.1%	1.2%	0.0%	0.9%	2.8%	1.0%	1.7%	1.2%	0.4%	1.0%	1.4%
	Higher edu resources	0.9%	1.1%	0.6%	0.9%	0.8%	0.9%	0.9%	1.1%	0.0%	1.0%	0.0%	0.7%	1.6%
	None/ something else	6.4%	5.9%	7.5%	5.9%	9.8%	6.3%	7.0%	6.1%	7.8%	6.6%	3.2%	7.6%	2.5%

CBRT CA Business Leaders Study Crosstabs
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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
2nd biggest advantage of doing business in CA?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Climate/weather	21.1%	19.9%	23.7%	20.8%	23.2%	21.2%	19.5%	21.3%	19.6%	21.4%	16.8%	21.5%	19.5%
	Quality of life	21.1%	22.9%	17.2%	21.6%	17.3%	20.5%	26.0%	21.7%	17.8%	20.8%	25.1%	21.7%	19.3%
	CA is a leader	7.6%	7.4%	8.2%	7.4%	10.0%	7.3%	10.0%	7.4%	9.0%	7.3%	12.0%	7.1%	9.4%
	Culture of innovation	7.4%	7.3%	7.5%	7.5%	6.5%	7.7%	4.8%	7.9%	4.0%	7.8%	2.0%	7.5%	7.0%
	CA market	11.0%	11.0%	10.9%	10.5%	14.9%	11.3%	8.4%	10.7%	12.6%	11.1%	9.8%	11.1%	10.5%
	Asian Pacific market	1.7%	1.8%	1.6%	1.6%	2.6%	1.5%	3.5%	1.5%	3.1%	1.7%	2.0%	1.6%	2.1%
	Ethnic diversity	8.1%	7.4%	9.5%	8.5%	4.7%	8.5%	4.5%	8.7%	4.4%	8.5%	2.5%	6.8%	12.1%
	Qualified and skilled workers	4.3%	5.1%	2.7%	4.8%	0.6%	4.2%	5.0%	4.2%	5.0%	3.8%	11.1%	4.1%	5.0%
	Transportation	3.9%	3.6%	4.7%	4.0%	3.4%	3.9%	4.5%	3.4%	7.4%	3.8%	5.2%	3.8%	4.2%
	State gov support	1.2%	1.1%	1.4%	1.1%	1.7%	1.3%	0.0%	1.1%	1.5%	1.3%	0.0%	1.2%	1.1%
	Local gov support	1.4%	1.3%	1.6%	1.4%	0.8%	1.4%	1.5%	1.2%	2.2%	1.5%	0.0%	1.7%	0.4%
	Higher edu resources	2.8%	3.3%	1.7%	3.0%	1.1%	2.6%	3.8%	2.6%	3.6%	2.7%	4.0%	2.5%	3.6%
	None/ something else	8.4%	8.0%	9.3%	7.8%	13.2%	8.4%	8.5%	8.2%	9.8%	8.3%	9.5%	9.2%	6.0%
What is the outlook for your company over the next year?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Get much better	10.4%	9.0%	13.5%	10.4%	10.9%	9.8%	15.1%	11.2%	5.5%	10.5%	9.4%	10.3%	10.6%
	Get a little better	30.4%	32.4%	25.9%	31.4%	22.2%	30.4%	29.8%	30.4%	29.8%	29.8%	37.5%	28.2%	37.3%
	Better	**40.8%**	**41.4%**	**39.4%**	**41.8%**	**33.1%**	**40.2%**	**44.9%**	**41.7%**	**35.4%**	**40.3%**	**46.9%**	**38.5%**	**47.9%**
	About the same	32.2%	31.6%	33.7%	32.8%	28.0%	33.1%	25.4%	32.9%	28.2%	32.8%	24.0%	33.2%	29.2%
	Worse	**22.5%**	**22.5%**	**22.5%**	**21.2%**	**32.5%**	**22.1%**	**25.5%**	**21.1%**	**30.8%**	**22.3%**	**24.5%**	**24.3%**	**16.9%**
	Get a little worse	14.0%	14.6%	12.7%	13.4%	18.8%	13.8%	15.9%	12.8%	21.6%	13.6%	19.3%	14.1%	13.8%
	Get much worse	8.5%	7.9%	9.8%	7.8%	13.7%	8.3%	9.6%	8.4%	9.2%	8.7%	5.2%	10.2%	3.1%
	Don't know	4.5%	4.5%	4.4%	4.3%	6.5%	4.6%	4.1%	4.3%	5.6%	4.5%	4.6%	4.1%	5.9%
Has your company added or reduced jobs (in CA): Added employees	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	86.9%	86.4%	87.9%	87.1%	85.7%	87.6%	81.8%	87.0%	86.4%	86.9%	87.4%	87.6%	84.8%
	Selected	13.1%	13.6%	12.1%	12.9%	14.3%	12.4%	18.2%	13.0%	13.6%	13.1%	12.6%	12.4%	15.2%
Has your company added or reduced jobs (in CA): Added non-employee	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	93.8%	94.1%	93.1%	93.6%	94.8%	93.7%	93.8%	94.0%	92.5%	94.1%	89.4%	94.0%	92.8%
	Selected	6.2%	5.9%	6.9%	6.4%	5.2%	6.3%	6.2%	6.0%	7.5%	5.9%	10.6%	6.0%	7.2%
Has your company added or reduced jobs (in CA): No change	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	40.8%	40.5%	41.3%	39.7%	48.9%	39.1%	54.1%	39.5%	48.6%	40.2%	48.7%	41.2%	39.4%
	Selected	59.2%	59.5%	58.7%	60.3%	51.1%	60.9%	45.9%	60.5%	51.4%	59.8%	51.3%	58.8%	60.6%
Has your company added or reduced jobs (in CA): Reduced employees	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	80.0%	80.9%	78.1%	81.3%	69.8%	81.3%	69.7%	80.9%	74.3%	80.5%	72.9%	78.3%	85.5%
	Selected	20.0%	19.1%	21.9%	18.7%	30.2%	18.7%	30.3%	19.1%	25.7%	19.5%	27.1%	21.7%	14.5%
Has your company added or reduced jobs (in CA): Reduced non-employee	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	94.4%	94.1%	95.2%	94.7%	92.3%	94.3%	95.9%	94.8%	92.5%	94.3%	96.8%	94.7%	93.6%
	Selected	5.6%	5.9%	4.8%	5.3%	7.7%	5.7%	4.1%	5.2%	7.5%	5.7%	3.2%	5.3%	6.4%
Has your company added or reduced jobs (in CA): Don't know	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	98.5%	98.4%	98.5%	98.3%	99.4%	98.5%	98.1%	98.5%	98.2%	98.3%	100.0%	98.6%	98.2%
	Selected	1.5%	1.6%	1.5%	1.7%	0.6%	1.5%	1.9%	1.5%	1.8%	1.7%	0.0%	1.4%	1.8%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Has your company increased or reduced investment in CA?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Greatly increased	3.6%	3.3%	4.2%	3.8%	1.9%	3.5%	4.1%	3.8%	2.5%	3.4%	5.9%	3.5%	4.1%
	Slightly increased	18.2%	17.5%	19.8%	18.1%	18.5%	16.9%	28.2%	18.4%	16.8%	18.0%	21.1%	17.3%	21.0%
	Increased	**21.8%**	**20.8%**	**24.0%**	**22.0%**	**20.4%**	**20.5%**	**32.3%**	**22.2%**	**19.3%**	**21.4%**	**27.0%**	**20.7%**	**25.1%**
	No change	48.3%	49.0%	46.6%	49.0%	42.4%	50.2%	32.7%	50.1%	36.9%	49.1%	37.3%	47.3%	51.2%
	Reduced	**27.8%**	**27.9%**	**27.5%**	**26.8%**	**35.3%**	**27.1%**	**33.1%**	**25.7%**	**40.9%**	**27.3%**	**33.8%**	**29.8%**	**21.6%**
	Slightly reduced	15.0%	15.5%	13.9%	15.2%	13.3%	14.5%	18.6%	14.0%	20.8%	15.0%	14.9%	16.0%	11.8%
	Greatly reduced	12.8%	12.4%	13.6%	11.6%	22.0%	12.6%	14.5%	11.6%	20.1%	12.3%	18.9%	13.8%	9.8%
	Don't know	2.2%	2.3%	1.8%	2.2%	1.9%	2.2%	1.9%	2.0%	2.9%	2.2%	1.9%	2.2%	2.1%
Has your company added or reduced jobs (out CA): Added employees	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	93.6%	94.3%	92.0%	93.6%	94.2%	94.6%	86.3%	93.5%	94.7%	93.7%	92.2%	95.1%	89.1%
	Selected	6.4%	5.7%	8.0%	6.4%	5.8%	5.4%	13.7%	6.5%	5.3%	6.3%	7.8%	4.9%	10.9%
Has your company added or reduced jobs (out CA): Added non-employee	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	96.2%	96.5%	95.6%	96.0%	97.7%	96.4%	94.6%	96.0%	97.7%	96.3%	94.7%	96.5%	95.5%
	Selected	3.8%	3.5%	4.4%	4.0%	2.3%	3.6%	5.4%	4.0%	2.3%	3.7%	5.3%	3.5%	4.5%
Has your company added or reduced jobs (out CA): No change	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	63.2%	62.8%	64.0%	63.2%	63.3%	62.5%	68.8%	62.6%	67.2%	62.6%	71.3%	64.2%	60.2%
	Selected	36.8%	37.2%	36.0%	36.8%	36.7%	37.5%	31.2%	37.4%	32.8%	37.4%	28.7%	35.8%	39.8%
Has your company added or reduced jobs (out CA): Reduced employees	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	95.8%	96.8%	93.7%	95.6%	97.8%	95.9%	95.2%	96.0%	94.8%	95.9%	94.4%	95.4%	97.1%
	Selected	4.2%	3.2%	6.3%	4.4%	2.2%	4.1%	4.8%	4.0%	5.2%	4.1%	5.6%	4.6%	2.9%
Has your company added or reduced jobs (out CA): Reduced non-employee	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	98.2%	98.6%	97.4%	98.2%	97.9%	98.5%	96.1%	98.3%	97.8%	98.2%	97.5%	98.4%	97.7%
	Selected	1.8%	1.4%	2.6%	1.8%	2.1%	1.5%	3.9%	1.7%	2.2%	1.8%	2.5%	1.6%	2.3%
Has your company added or reduced jobs (out CA): Don't know	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	99.3%	99.2%	99.7%	99.3%	100.0%	99.3%	100.0%	99.5%	98.2%	99.4%	98.1%	99.2%	100.0%
	Selected	0.7%	0.8%	0.3%	0.7%	0.0%	0.7%	0.0%	0.5%	1.8%	0.6%	1.9%	0.8%	0.0%
Has your company added or reduced jobs (out CA): No operations outside CA	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	47.6%	45.4%	52.6%	47.9%	45.2%	47.0%	52.3%	47.5%	48.1%	47.5%	49.2%	46.1%	52.5%
	Selected	52.4%	54.6%	47.4%	52.1%	54.8%	53.0%	47.7%	52.5%	51.9%	52.5%	50.8%	53.9%	47.5%
Has your company increased or reduced investment outside CA?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Greatly increased	2.7%	1.7%	4.8%	2.3%	5.3%	2.4%	4.5%	2.8%	1.8%	2.5%	4.8%	2.6%	3.0%
	Slightly increased	8.0%	6.2%	12.1%	8.5%	4.4%	6.8%	17.9%	8.4%	6.1%	8.2%	6.1%	8.4%	6.8%
	Increased	**10.7%**	**7.9%**	**16.9%**	**10.9%**	**9.6%**	**9.2%**	**22.4%**	**11.2%**	**8.0%**	**10.7%**	**10.9%**	**11.0%**	**9.8%**
	No change	27.6%	25.7%	32.0%	27.8%	26.4%	28.5%	21.3%	28.3%	23.6%	27.6%	28.7%	27.7%	27.6%
	Reduced	**6.6%**	**6.9%**	**5.9%**	**6.2%**	**10.1%**	**6.8%**	**4.9%**	**6.2%**	**9.2%**	**6.7%**	**5.4%**	**6.5%**	**6.9%**
	Slightly reduced	3.7%	4.2%	2.6%	3.6%	4.5%	3.9%	1.7%	3.2%	6.7%	3.9%	1.3%	3.6%	4.0%
	Greatly reduced	2.9%	2.8%	3.3%	2.6%	5.6%	2.9%	3.2%	3.0%	2.5%	2.8%	4.1%	2.9%	2.9%
	Don't know	1.4%	1.1%	2.0%	1.3%	1.7%	1.2%	2.6%	0.9%	4.2%	1.1%	4.8%	1.5%	0.9%
	None outside CA	53.7%	58.4%	43.2%	53.9%	52.2%	54.3%	48.7%	53.4%	55.0%	53.9%	50.3%	53.3%	54.8%

CBRT CA Business Leaders Study Crosstabs
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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Plan to add or reduce jobs outside CA in 2013: Add employees	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	92.4%	92.4%	92.5%	92.5%	91.4%	93.4%	84.8%	92.9%	89.4%	92.6%	89.9%	93.1%	90.3%
	Selected	7.6%	7.6%	7.5%	7.5%	8.6%	6.6%	15.2%	7.1%	10.6%	7.4%	10.1%	6.9%	9.7%
Plan to add or reduce jobs outside CA in 2013: Add non-employee	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	92.4%	93.2%	90.7%	92.4%	92.3%	92.5%	91.3%	92.6%	90.9%	92.7%	87.9%	92.5%	91.9%
	Selected	7.6%	6.8%	9.3%	7.6%	7.7%	7.5%	8.7%	7.4%	9.1%	7.3%	12.1%	7.5%	8.1%
Plan to add or reduce jobs outside CA in 2013: No change	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	71.5%	74.5%	64.6%	71.5%	71.3%	71.3%	72.9%	70.4%	78.1%	71.1%	75.8%	72.7%	67.4%
	Selected	28.5%	25.5%	35.4%	28.5%	28.7%	28.7%	27.1%	29.6%	21.9%	28.9%	24.2%	27.3%	32.6%
Plan to add or reduce jobs outside CA in 2013: Reduce employees	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	98.3%	98.5%	97.9%	98.4%	97.1%	98.4%	97.4%	98.3%	98.2%	98.2%	99.8%	98.0%	99.1%
	Selected	1.7%	1.5%	2.1%	1.6%	2.9%	1.6%	2.6%	1.7%	1.8%	1.8%	0.2%	2.0%	0.9%
Plan to add or reduce jobs outside CA in 2013: Reduce non-employee	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	99.5%	99.7%	98.9%	99.4%	100.0%	99.4%	100.0%	99.4%	100.0%	99.6%	97.4%	99.3%	100.0%
	Selected	0.5%	0.3%	1.1%	0.6%	0.0%	0.6%	0.0%	0.6%	0.0%	0.4%	2.6%	0.7%	0.0%
Plan to add or reduce jobs outside CA in 2013: Don't know	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	94.5%	94.5%	94.5%	95.0%	90.4%	94.3%	96.1%	94.9%	91.7%	94.8%	89.7%	93.8%	96.8%
	Selected	5.5%	5.5%	5.5%	5.0%	9.6%	5.7%	3.9%	5.1%	8.3%	5.2%	10.3%	6.2%	3.2%
Plan to add or reduce jobs outside CA in 2013: No operations outside CA	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	46.8%	43.3%	54.8%	45.7%	55.7%	45.7%	55.2%	46.5%	48.8%	46.5%	51.2%	46.8%	46.8%
	Selected	53.2%	56.7%	45.2%	54.3%	44.3%	54.3%	44.8%	53.5%	51.2%	53.5%	48.8%	53.2%	53.2%
Plan to increase or decrease investment outside CA in 2013?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Greatly increase	4.8%	4.5%	5.5%	4.8%	4.6%	4.7%	5.8%	4.7%	5.5%	4.6%	7.2%	4.9%	4.7%
	Slightly increase	11.9%	10.0%	15.9%	11.7%	13.3%	10.1%	25.8%	11.5%	13.9%	11.6%	15.4%	11.4%	13.3%
	Increase	**16.7%**	**14.5%**	**21.4%**	**16.5%**	**17.9%**	**14.8%**	**31.7%**	**16.2%**	**19.4%**	**16.2%**	**22.6%**	**16.3%**	**18.0%**
	No change	23.5%	22.0%	26.9%	23.3%	25.8%	24.6%	15.1%	24.3%	19.0%	23.7%	21.9%	22.5%	26.9%
	Decrease	**3.9%**	**3.3%**	**5.3%**	**3.8%**	**4.5%**	**3.8%**	**4.8%**	**4.1%**	**2.9%**	**3.9%**	**4.3%**	**4.6%**	**1.8%**
	Slightly decrease	2.4%	2.1%	3.1%	2.5%	1.6%	2.4%	2.6%	2.5%	2.0%	2.4%	3.0%	2.9%	1.1%
	Greatly decrease	1.5%	1.2%	2.2%	1.3%	2.9%	1.4%	2.2%	1.6%	0.9%	1.5%	1.3%	1.7%	0.7%
	Don't know	4.0%	4.2%	3.6%	3.7%	6.8%	4.0%	4.0%	3.4%	7.6%	4.1%	2.4%	4.9%	1.2%
	None outside CA	51.9%	55.9%	42.8%	52.7%	44.9%	52.8%	44.4%	52.0%	51.1%	52.1%	48.8%	51.8%	52.1%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Plan to add or reduce jobs in CA in 2013: Add employees	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	86.0%	84.9%	88.4%	86.3%	84.0%	86.1%	85.1%	86.1%	85.6%	86.5%	79.5%	87.3%	82.0%
	Selected	14.0%	15.1%	11.6%	13.7%	16.0%	13.9%	14.9%	13.9%	14.4%	13.5%	20.5%	12.7%	18.0%
Plan to add or reduce jobs in CA in 2013: Add non-employee	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	89.9%	90.7%	88.1%	89.4%	93.1%	89.9%	89.9%	89.5%	92.3%	90.3%	84.7%	90.4%	88.2%
	Selected	10.1%	9.3%	11.9%	10.6%	6.9%	10.1%	10.1%	10.5%	7.7%	9.7%	15.3%	9.6%	11.8%
Plan to add or reduce jobs in CA in 2013: No change	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	44.8%	44.9%	44.8%	43.6%	54.3%	43.7%	53.9%	42.6%	58.4%	43.5%	62.6%	46.0%	41.2%
	Selected	55.2%	55.1%	55.2%	56.4%	45.7%	56.3%	46.1%	57.4%	41.6%	56.5%	37.4%	54.0%	58.8%
Plan to add or reduce jobs in CA in 2013: Reduce employees	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	87.6%	87.8%	87.3%	88.7%	79.7%	88.4%	81.9%	89.1%	78.7%	88.0%	83.2%	85.8%	93.3%
	Selected	12.4%	12.2%	12.7%	11.3%	20.3%	11.6%	18.1%	10.9%	21.3%	12.0%	16.8%	14.2%	6.7%
Plan to add or reduce jobs in CA in 2013: Reduce non-employee	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	96.8%	97.3%	95.7%	97.3%	93.4%	97.0%	95.7%	96.6%	98.0%	97.0%	95.1%	96.6%	97.6%
	Selected	3.2%	2.7%	4.3%	2.7%	6.6%	3.0%	4.3%	3.4%	2.0%	3.0%	4.9%	3.4%	2.4%
Plan to add or reduce jobs in CA in 2013: Don't know	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	89.4%	89.2%	89.9%	89.5%	88.5%	89.3%	90.0%	90.3%	83.9%	89.7%	85.5%	88.8%	91.4%
	Selected	10.6%	10.8%	10.1%	10.5%	11.5%	10.7%	10.0%	9.7%	16.1%	10.3%	14.5%	11.2%	8.6%
Plan to increase or decrease investment in CA in 2013?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Greatly increase	3.3%	2.3%	5.7%	3.6%	1.6%	3.3%	4.0%	3.6%	1.6%	3.3%	3.4%	3.1%	4.3%
	Slightly increase	24.1%	24.9%	22.4%	23.6%	28.4%	23.4%	29.9%	23.6%	27.5%	23.3%	35.1%	23.3%	26.7%
	Increase	**27.5%**	**27.2%**	**28.1%**	**27.2%**	**30.0%**	**26.7%**	**33.9%**	**27.2%**	**29.0%**	**26.6%**	**38.5%**	**26.4%**	**31.0%**
	No change	45.1%	45.4%	44.4%	46.5%	33.7%	46.8%	31.2%	47.6%	29.7%	46.4%	27.7%	44.3%	47.5%
	Decrease	**19.5%**	**19.5%**	**19.6%**	**18.6%**	**26.7%**	**19.0%**	**23.4%**	**17.3%**	**33.1%**	**19.0%**	**26.2%**	**21.4%**	**13.7%**
	Slightly decrease	12.3%	12.3%	12.3%	12.0%	14.9%	11.8%	15.8%	10.4%	23.8%	11.9%	16.8%	13.1%	9.9%
	Greatly decrease	7.2%	7.2%	7.3%	6.6%	11.7%	7.2%	7.6%	6.9%	9.3%	7.0%	9.4%	8.3%	3.8%
	Don't know	7.9%	7.9%	7.9%	7.7%	9.6%	7.5%	11.4%	7.9%	8.2%	8.0%	7.5%	7.9%	7.9%
Plan to reduce jobs or investment in CA because of: Permitting challenges	Sample Size	57	34	23	49	9	50	8	50	8	52	5	52	5
	Not selected	84.1%	83.9%	84.4%	85.2%	78.0%	82.3%	95.6%	83.9%	85.5%	86.7%	54.6%	83.2%	93.6%
	Selected	15.9%	16.1%	15.6%	14.8%	22.0%	17.7%	4.4%	16.1%	14.5%	13.3%	45.4%	16.8%	6.4%
Plan to reduce jobs or investment in CA because of: Regulatory climate	Sample Size	57	34	23	49	9	50	8	50	8	52	5	52	5
	Not selected	70.9%	73.4%	67.2%	69.6%	78.0%	68.2%	88.5%	70.9%	70.8%	72.3%	54.6%	71.7%	62.9%
	Selected	29.1%	26.6%	32.8%	30.4%	22.0%	31.8%	11.5%	29.1%	29.2%	27.7%	45.4%	28.3%	37.1%
Plan to reduce jobs or investment in CA because of: High cost of business	Sample Size	57	34	23	49	9	50	8	50	8	52	5	52	5
	Not selected	35.1%	42.0%	25.0%	36.8%	25.4%	30.7%	63.3%	32.8%	50.1%	35.0%	36.0%	32.6%	59.8%
	Selected	64.9%	58.0%	75.0%	63.2%	74.6%	69.3%	36.7%	67.2%	49.9%	65.0%	64.0%	67.4%	40.2%
Plan to reduce jobs or investment in CA because of: Uncertainty regarding state	Sample Size	57	34	23	49	9	50	8	50	8	52	5	52	5
	Not selected	57.6%	54.4%	62.1%	57.1%	60.1%	54.0%	80.6%	60.5%	38.4%	60.7%	21.8%	55.6%	76.5%
	Selected	42.4%	45.6%	37.9%	42.9%	39.9%	46.0%	19.4%	39.5%	61.6%	39.3%	78.2%	44.4%	23.5%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Plan to reduce jobs or investment in CA because of: Something else	Sample Size	57	34	23	49	9	50	8	50	8	52	5	52	5
	Not selected	88.4%	85.1%	93.2%	90.6%	75.7%	92.3%	63.2%	86.9%	98.0%	87.7%	96.8%	91.2%	60.2%
	Selected	11.6%	14.9%	6.8%	9.4%	24.3%	7.7%	36.8%	13.1%	2.0%	12.3%	3.2%	8.8%	39.8%
Is your company planning to move reduced CA jobs to another state/country?	Sample Size	23	14	9	19	4	20	3	20	3	21	2	21	2
	Yes, other states	10.9%	13.7%	6.3%	12.6%	2.6%	12.8%	0.0%	12.5%	0.0%	7.1%	45.5%	12.2%	0.0%
	Yes, other countries	11.6%	0.0%	30.9%	13.9%	0.0%	13.6%	0.0%	13.3%	0.0%	12.9%	0.0%	13.0%	0.0%
	Yes, both	14.3%	22.9%	0.0%	11.4%	28.7%	10.9%	33.8%	16.3%	0.0%	15.8%	0.0%	10.9%	43.3%
	No	63.2%	63.4%	62.8%	62.1%	68.7%	62.7%	66.2%	57.9%	100.0%	64.1%	54.5%	63.9%	56.7%
Do you think of state government as helpful for growing your business?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Very helpful	2.3%	1.7%	3.6%	2.4%	1.6%	2.4%	1.9%	2.4%	1.9%	2.3%	2.3%	2.2%	2.6%
	SW helpful	9.5%	11.0%	6.2%	9.9%	6.8%	9.1%	12.9%	10.4%	4.3%	9.9%	4.0%	7.5%	15.9%
	Helpful	**11.8%**	**12.7%**	**9.8%**	**12.3%**	**8.4%**	**11.4%**	**14.8%**	**12.7%**	**6.2%**	**12.2%**	**6.3%**	**9.7%**	**18.5%**
	Neither	23.5%	22.1%	26.6%	23.7%	22.0%	24.1%	18.8%	25.2%	13.4%	23.7%	21.1%	22.5%	26.7%
	Obstacle	**61.3%**	**62.0%**	**59.9%**	**60.6%**	**66.7%**	**61.1%**	**63.5%**	**58.8%**	**76.9%**	**60.5%**	**71.9%**	**63.9%**	**53.1%**
	A limited obstacle	20.7%	19.8%	22.9%	21.6%	13.8%	20.5%	22.5%	21.2%	17.9%	20.7%	20.8%	20.4%	21.8%
	A significant obstacle	40.6%	42.2%	37.0%	39.0%	53.0%	40.5%	41.0%	37.6%	59.0%	39.8%	51.2%	43.5%	31.3%
	Don't know	3.3%	3.2%	3.7%	3.4%	2.8%	3.4%	2.9%	3.3%	3.5%	3.5%	0.6%	3.9%	1.7%
Do you think of local government as helpful for growing your business?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Very helpful	3.0%	2.3%	4.3%	2.8%	4.5%	2.6%	5.4%	3.2%	1.7%	2.9%	3.8%	3.2%	2.3%
	SW helpful	14.4%	15.7%	11.4%	15.1%	8.7%	14.4%	14.6%	13.5%	20.2%	14.2%	16.5%	13.9%	16.1%
	Helpful	**17.4%**	**18.1%**	**15.7%**	**17.9%**	**13.2%**	**17.0%**	**20.0%**	**16.6%**	**21.9%**	**17.1%**	**20.3%**	**17.0%**	**18.4%**
	Neither	30.5%	30.2%	31.1%	30.4%	30.8%	30.4%	31.2%	31.6%	23.6%	31.3%	20.2%	29.4%	34.0%
	Obstacle	**48.7%**	**47.8%**	**50.5%**	**48.1%**	**52.6%**	**49.1%**	**45.2%**	**48.6%**	**49.2%**	**48.3%**	**53.9%**	**49.9%**	**44.7%**
	A limited obstacle	24.9%	25.2%	24.3%	25.6%	19.9%	25.1%	24.0%	24.9%	24.8%	24.8%	26.3%	25.0%	24.7%
	A significant obstacle	23.7%	22.6%	26.2%	22.6%	32.8%	24.0%	21.2%	23.6%	24.4%	23.4%	27.6%	24.9%	20.0%
	Don't know	3.5%	3.9%	2.7%	3.5%	3.4%	3.5%	3.7%	3.2%	5.4%	3.3%	5.6%	3.7%	2.9%
Do you believe state gov responded appropriately to the econ. crisis?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Yes	12.5%	11.5%	14.8%	13.2%	6.9%	12.5%	12.7%	13.2%	8.5%	12.5%	12.3%	11.7%	15.1%
	No	72.0%	73.4%	68.8%	71.0%	79.9%	72.5%	68.0%	71.0%	78.1%	72.0%	72.7%	73.0%	69.1%
	Don't know	15.5%	15.1%	16.3%	15.8%	13.2%	15.0%	19.3%	15.8%	13.4%	15.5%	14.9%	15.4%	15.8%
Do you expect the "Affordable Care Act," commonly called "Obamacare," to have a positive or a negative impact on your business in the next year (2013)?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Very pos	7.2%	7.2%	7.2%	7.2%	6.9%	7.2%	7.1%	7.5%	5.2%	7.2%	7.3%	6.3%	10.0%
	SW pos	12.3%	11.7%	13.8%	12.8%	8.4%	12.6%	10.6%	12.6%	11.0%	12.2%	14.3%	11.4%	15.3%
	Positive	**19.6%**	**18.9%**	**20.9%**	**20.1%**	**15.3%**	**19.8%**	**17.6%**	**20.1%**	**16.3%**	**19.4%**	**21.6%**	**17.7%**	**25.4%**
	Negative	**47.2%**	**48.1%**	**45.4%**	**46.9%**	**50.0%**	**46.9%**	**49.8%**	**44.7%**	**62.8%**	**46.9%**	**51.4%**	**51.3%**	**34.4%**
	SW neg	15.0%	14.8%	15.4%	15.4%	11.8%	14.9%	15.5%	14.8%	16.1%	15.3%	10.9%	15.4%	13.7%
	Ver neg	32.3%	33.3%	30.0%	31.5%	38.3%	32.0%	34.3%	29.9%	46.8%	31.6%	40.5%	35.9%	20.8%
	No impact	22.7%	21.7%	24.8%	23.0%	20.3%	22.8%	21.5%	24.0%	14.5%	23.4%	13.5%	21.6%	26.1%
	Don't know	10.5%	11.3%	8.9%	10.0%	14.3%	10.4%	11.1%	11.2%	6.4%	10.3%	13.4%	9.4%	14.0%

CBRT CA Business Leaders Study Crosstabs
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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Do you believe that California's first-in-the-nation environmental regulations will result in higher job growth or lower job growth?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Much higher	3.9%	3.7%	4.2%	3.8%	4.0%	4.2%	0.9%	4.3%	1.0%	3.8%	4.5%	3.7%	4.5%
	SW higher	20.2%	19.9%	20.7%	21.1%	12.9%	20.3%	19.2%	21.5%	12.0%	20.2%	19.5%	17.7%	28.0%
	Higher	**24.0%**	**23.6%**	**24.9%**	**24.9%**	**17.0%**	**24.5%**	**20.1%**	**25.9%**	**12.9%**	**24.0%**	**24.0%**	**21.3%**	**32.5%**
	No impact	13.3%	12.7%	14.7%	13.1%	14.7%	13.5%	12.0%	13.4%	12.7%	13.9%	5.1%	12.5%	15.9%
	Lower	**47.0%**	**48.4%**	**43.9%**	**46.3%**	**52.2%**	**46.0%**	**54.6%**	**44.8%**	**60.5%**	**46.1%**	**58.1%**	**51.1%**	**34.1%**
	SW lower	17.7%	17.3%	18.4%	18.3%	12.8%	17.0%	23.0%	17.0%	21.4%	17.8%	16.3%	19.0%	13.4%
	Much lower	29.3%	31.0%	25.5%	28.0%	39.3%	29.0%	31.7%	27.7%	39.1%	28.4%	41.9%	32.0%	20.7%
	Don't know	15.7%	15.3%	16.5%	15.6%	16.1%	16.0%	13.3%	16.0%	13.8%	15.9%	12.8%	15.1%	17.5%
Has your business suffered because of the state's permitting process?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Yes	32.9%	32.1%	34.8%	31.0%	48.4%	31.4%	44.9%	32.1%	37.9%	32.6%	38.0%	33.8%	30.3%
	No	48.6%	49.7%	46.3%	50.8%	32.1%	50.0%	37.7%	50.2%	39.4%	49.1%	43.0%	46.6%	55.1%
	Don't know	18.4%	18.2%	18.9%	18.3%	19.5%	18.5%	17.5%	17.7%	22.7%	18.4%	18.9%	19.6%	14.5%
Litigation reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	21.5%	23.2%	17.9%	21.6%	20.8%	21.3%	23.6%	19.9%	31.6%	20.8%	30.9%	23.0%	16.9%
	SW pos impact	30.7%	30.2%	31.8%	30.7%	31.1%	29.8%	38.0%	31.2%	27.9%	30.9%	28.6%	29.2%	35.4%
	Positive	**52.2%**	**53.4%**	**49.7%**	**52.3%**	**51.9%**	**51.1%**	**61.6%**	**51.1%**	**59.5%**	**51.7%**	**59.5%**	**52.2%**	**52.3%**
	Negative	**9.2%**	**9.2%**	**9.3%**	**9.2%**	**9.5%**	**9.6%**	**6.4%**	**9.2%**	**9.6%**	**9.1%**	**11.1%**	**9.1%**	**9.7%**
	SW neg impact	6.3%	6.3%	6.3%	6.9%	1.6%	6.8%	2.6%	6.3%	6.5%	6.1%	8.7%	5.9%	7.7%
	Strong neg impact	2.9%	2.9%	3.0%	2.3%	7.9%	2.8%	3.8%	2.9%	3.1%	3.0%	2.4%	3.2%	2.0%
	No impact	17.1%	16.0%	19.5%	17.3%	15.2%	17.3%	15.5%	17.3%	16.0%	17.3%	13.9%	18.1%	14.0%
	Don't know	21.4%	21.4%	21.5%	21.2%	23.4%	22.0%	16.5%	22.5%	14.9%	21.9%	15.4%	20.6%	24.0%
Labor law reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	21.6%	22.7%	19.0%	21.0%	26.0%	20.8%	27.8%	20.4%	28.4%	20.8%	31.5%	22.6%	18.2%
	SW pos impact	26.3%	26.4%	26.1%	26.7%	23.1%	26.1%	27.8%	25.3%	32.4%	26.4%	25.1%	26.1%	26.8%
	Positive	**47.9%**	**49.1%**	**45.1%**	**47.7%**	**49.1%**	**46.9%**	**55.6%**	**45.7%**	**60.8%**	**47.2%**	**56.6%**	**48.8%**	**45.0%**
	Negative	**13.7%**	**13.8%**	**13.4%**	**13.6%**	**14.3%**	**13.6%**	**14.3%**	**14.2%**	**10.7%**	**13.9%**	**10.2%**	**13.1%**	**15.4%**
	SW neg impact	7.6%	7.3%	8.1%	7.7%	6.7%	7.5%	7.9%	8.2%	3.9%	7.5%	7.8%	7.5%	7.7%
	Strong neg impact	6.1%	6.5%	5.3%	5.9%	7.6%	6.1%	6.4%	6.0%	6.8%	6.4%	2.3%	5.6%	7.7%
	No impact	17.4%	15.5%	21.7%	18.1%	11.8%	17.3%	18.1%	17.6%	16.1%	17.3%	18.4%	18.5%	13.9%
	Don't know	21.1%	21.6%	19.8%	20.6%	24.9%	22.2%	12.0%	22.5%	12.3%	21.5%	14.8%	19.6%	25.7%
Tax reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	29.8%	30.7%	28.0%	29.4%	33.4%	28.8%	37.7%	28.4%	38.8%	28.9%	42.6%	31.7%	23.9%
	SW pos impact	23.2%	22.7%	24.3%	23.7%	19.6%	23.5%	21.2%	24.3%	16.6%	22.9%	27.4%	21.3%	29.1%
	Positive	**53.0%**	**53.4%**	**52.3%**	**53.1%**	**52.9%**	**52.3%**	**58.9%**	**52.6%**	**55.5%**	**51.7%**	**70.0%**	**53.0%**	**53.0%**
	Negative	**18.2%**	**16.9%**	**21.1%**	**18.5%**	**15.2%**	**18.5%**	**15.7%**	**18.3%**	**17.6%**	**18.4%**	**14.7%**	**19.1%**	**15.4%**
	SW neg impact	10.0%	9.1%	12.0%	10.6%	5.6%	10.5%	5.6%	10.5%	6.7%	9.9%	11.2%	10.7%	7.8%
	Strong neg impact	8.2%	7.8%	9.0%	8.0%	9.6%	7.9%	10.1%	7.7%	10.9%	8.5%	3.5%	8.4%	7.6%
	No impact	11.7%	12.0%	11.1%	11.7%	12.4%	11.5%	13.4%	11.2%	15.3%	12.5%	1.7%	11.3%	13.2%
	Don't know	17.0%	17.7%	15.5%	16.7%	19.5%	17.7%	12.0%	17.9%	11.6%	17.3%	13.6%	16.6%	18.4%

CBRT CA Business Leaders Study Crosstabs
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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Government spending reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	31.1%	32.0%	29.2%	30.6%	34.8%	30.0%	40.1%	30.3%	35.8%	29.8%	48.3%	33.0%	25.2%
	SW pos impact	21.6%	20.8%	23.5%	21.9%	19.2%	21.7%	21.1%	21.3%	23.9%	21.2%	27.0%	20.8%	24.1%
	Positive	**52.7%**	**52.8%**	**52.7%**	**52.6%**	**54.0%**	**51.7%**	**61.2%**	**51.6%**	**59.7%**	**51.0%**	**75.3%**	**53.8%**	**49.3%**
	Negative	**16.5%**	**15.6%**	**18.5%**	**16.3%**	**17.6%**	**16.5%**	**15.8%**	**16.5%**	**16.2%**	**16.9%**	**11.0%**	**17.4%**	**13.6%**
	SW neg impact	7.7%	6.6%	10.1%	8.0%	4.7%	7.7%	7.8%	8.4%	3.2%	7.7%	7.9%	7.6%	7.9%
	Strong neg impact	8.8%	9.0%	8.4%	8.3%	12.9%	8.9%	8.1%	8.1%	13.1%	9.2%	3.1%	9.8%	5.7%
	No impact	13.8%	13.8%	13.7%	14.0%	12.2%	13.9%	13.1%	13.5%	15.4%	14.6%	3.1%	12.4%	18.2%
	Don't know	17.0%	17.9%	15.1%	17.1%	16.2%	17.9%	9.8%	18.4%	8.7%	17.5%	10.6%	16.4%	18.8%
Regulatory reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	26.7%	28.0%	24.0%	26.4%	29.5%	25.2%	38.5%	25.0%	37.5%	25.3%	45.4%	28.4%	21.6%
	SW pos impact	20.5%	20.7%	20.0%	20.0%	24.2%	20.9%	17.2%	20.4%	21.1%	20.7%	18.2%	20.1%	21.6%
	Positive	**47.2%**	**48.7%**	**43.9%**	**46.4%**	**53.8%**	**46.1%**	**55.7%**	**45.3%**	**58.7%**	**46.0%**	**63.6%**	**48.5%**	**43.1%**
	Negative	**14.8%**	**14.2%**	**16.1%**	**15.2%**	**11.9%**	**15.2%**	**12.0%**	**14.9%**	**14.4%**	**15.1%**	**10.2%**	**14.7%**	**15.1%**
	SW neg impact	8.4%	8.2%	8.9%	8.9%	4.5%	8.7%	6.5%	8.6%	7.2%	8.5%	8.2%	7.9%	10.1%
	Strong neg impact	6.4%	6.0%	7.2%	6.2%	7.4%	6.5%	5.4%	6.2%	7.2%	6.7%	2.1%	6.8%	5.0%
	No impact	15.1%	14.0%	17.6%	15.7%	10.7%	15.1%	15.7%	15.4%	13.7%	15.5%	10.2%	14.9%	15.9%
	Don't know	22.9%	23.1%	22.3%	22.7%	23.7%	23.6%	16.7%	24.4%	13.2%	23.4%	15.9%	21.9%	25.9%
Permitting reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	25.2%	25.7%	24.0%	24.7%	29.3%	24.7%	29.0%	23.6%	34.9%	24.0%	40.7%	26.5%	21.0%
	SW pos impact	24.6%	24.1%	25.9%	24.6%	24.8%	24.6%	25.0%	24.0%	28.4%	24.5%	25.7%	24.9%	23.8%
	Positive	**49.8%**	**49.8%**	**49.9%**	**49.3%**	**54.1%**	**49.3%**	**54.0%**	**47.6%**	**63.3%**	**48.6%**	**66.4%**	**51.4%**	**44.8%**
	Negative	**12.5%**	**11.9%**	**13.7%**	**12.5%**	**12.5%**	**12.3%**	**13.8%**	**12.7%**	**11.3%**	**13.1%**	**4.2%**	**12.2%**	**13.3%**
	SW neg impact	7.6%	7.2%	8.3%	7.9%	5.3%	7.6%	7.4%	7.5%	7.9%	7.9%	3.6%	7.4%	8.1%
	Strong neg impact	4.9%	4.7%	5.4%	4.6%	7.1%	4.7%	6.4%	5.2%	3.4%	5.2%	0.7%	4.8%	5.2%
	No impact	15.8%	15.6%	16.2%	16.3%	11.2%	16.0%	14.2%	16.2%	13.2%	16.0%	12.8%	15.6%	16.4%
	Don't know	21.9%	22.7%	20.3%	21.9%	22.1%	22.4%	18.0%	23.5%	12.2%	22.3%	16.6%	20.8%	25.5%
Energy costs reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	21.4%	22.9%	18.0%	21.1%	23.7%	20.7%	26.8%	20.1%	29.2%	21.0%	26.1%	22.4%	18.3%
	SW pos impact	27.7%	27.5%	27.9%	28.3%	22.7%	27.8%	26.3%	27.5%	28.8%	27.2%	33.4%	26.9%	30.2%
	Positive	**49.0%**	**50.4%**	**46.0%**	**49.3%**	**46.4%**	**48.5%**	**53.0%**	**47.5%**	**58.0%**	**48.2%**	**59.6%**	**49.2%**	**48.4%**
	Negative	**15.0%**	**13.9%**	**17.3%**	**14.5%**	**18.7%**	**15.2%**	**13.4%**	**15.8%**	**9.9%**	**15.7%**	**5.6%**	**14.8%**	**15.6%**
	SW neg impact	8.6%	8.1%	9.7%	8.5%	9.8%	8.9%	6.6%	9.2%	4.8%	9.1%	1.7%	8.0%	10.4%
	Strong neg impact	6.4%	5.8%	7.6%	6.0%	9.0%	6.3%	6.8%	6.6%	5.1%	6.6%	3.9%	6.7%	5.2%
	No impact	15.3%	13.8%	18.5%	15.3%	15.0%	15.1%	16.3%	15.3%	14.9%	15.3%	14.9%	15.6%	14.2%
	Don't know	20.7%	21.8%	18.2%	20.8%	19.9%	21.2%	17.2%	21.3%	17.2%	20.8%	20.0%	20.4%	21.8%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Infrastructure investment reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	21.0%	22.1%	18.4%	21.5%	16.9%	20.4%	25.6%	20.8%	21.8%	20.5%	26.5%	21.4%	19.6%
	SW pos impact	27.8%	28.2%	26.8%	27.4%	31.0%	28.0%	25.9%	26.8%	33.5%	27.0%	37.7%	27.7%	28.0%
	Positive	**48.7%**	**50.3%**	**45.2%**	**48.8%**	**47.9%**	**48.4%**	**51.5%**	**47.7%**	**55.3%**	**47.6%**	**64.1%**	**49.1%**	**47.7%**
	Negative	**9.8%**	**8.5%**	**12.8%**	**9.7%**	**10.8%**	**9.9%**	**9.1%**	**9.7%**	**10.5%**	**10.1%**	**5.8%**	**9.4%**	**11.0%**
	SW neg impact	5.7%	4.6%	7.9%	5.9%	3.9%	6.0%	3.3%	5.8%	4.8%	5.7%	5.1%	5.2%	7.1%
	Strong neg impact	4.1%	3.8%	4.8%	3.8%	6.9%	3.9%	5.8%	3.9%	5.7%	4.4%	0.7%	4.2%	3.9%
	No impact	17.4%	17.0%	18.2%	17.9%	13.6%	17.1%	19.7%	17.3%	17.8%	17.9%	11.4%	17.6%	16.7%
	Don't know	24.1%	24.2%	23.8%	23.6%	27.6%	24.6%	19.7%	25.3%	16.4%	24.5%	18.7%	23.9%	24.6%
Education reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	25.4%	27.9%	19.8%	25.5%	24.2%	25.2%	26.6%	26.0%	21.7%	24.7%	34.6%	25.0%	26.5%
	SW pos impact	24.7%	23.8%	26.9%	25.2%	21.1%	24.4%	27.5%	22.5%	38.2%	24.4%	29.4%	23.6%	28.3%
	Positive	**50.1%**	**51.7%**	**46.7%**	**50.8%**	**45.3%**	**49.6%**	**54.1%**	**48.5%**	**59.9%**	**49.1%**	**64.0%**	**48.7%**	**54.8%**
	Negative	**11.0%**	**10.0%**	**13.1%**	**11.3%**	**8.3%**	**10.7%**	**12.6%**	**10.8%**	**12.1%**	**11.0%**	**9.8%**	**11.8%**	**8.1%**
	SW neg impact	5.5%	4.9%	6.8%	5.9%	2.3%	5.5%	4.9%	5.5%	5.4%	5.5%	4.7%	5.5%	5.2%
	Strong neg impact	5.5%	5.1%	6.3%	5.4%	5.9%	5.2%	7.7%	5.3%	6.7%	5.5%	5.1%	6.3%	3.0%
	No impact	21.2%	19.7%	24.6%	20.6%	25.7%	20.7%	25.0%	21.6%	18.8%	21.7%	14.3%	21.9%	18.8%
	Don't know	17.7%	18.7%	15.6%	17.3%	20.8%	18.9%	8.3%	19.1%	9.2%	18.2%	11.9%	17.5%	18.2%
Litigation: Class action lawsuit reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	16.0%	17.4%	13.1%	16.0%	16.7%	14.5%	28.3%	13.9%	29.3%	16.0%	16.8%	17.8%	10.5%
	SW pos impact	30.1%	29.9%	30.4%	29.7%	32.8%	29.8%	32.4%	30.0%	30.7%	29.0%	43.5%	29.0%	33.5%
	Positive	**46.1%**	**47.3%**	**43.4%**	**45.7%**	**49.5%**	**44.2%**	**60.7%**	**43.8%**	**60.0%**	**45.0%**	**60.3%**	**46.8%**	**44.0%**
	Negative	**10.4%**	**9.9%**	**11.4%**	**11.1%**	**4.6%**	**10.7%**	**7.5%**	**10.7%**	**8.4%**	**10.2%**	**12.3%**	**9.5%**	**13.0%**
	SW neg impact	6.4%	5.4%	8.5%	7.0%	1.9%	6.5%	5.1%	7.0%	2.4%	6.4%	6.0%	5.5%	9.2%
	Strong neg impact	4.0%	4.5%	2.9%	4.1%	2.6%	4.2%	2.4%	3.6%	6.0%	3.8%	6.4%	4.0%	3.8%
	No impact	18.7%	18.9%	18.2%	18.6%	19.7%	19.5%	12.8%	19.1%	16.4%	19.0%	15.6%	19.0%	17.8%
	Don't know	24.8%	23.9%	26.9%	24.6%	26.3%	25.6%	18.9%	26.4%	15.1%	25.8%	11.8%	24.7%	25.3%
Litigation: Frivolous lawsuit reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	39.2%	40.5%	36.4%	38.9%	42.0%	38.2%	47.3%	36.5%	55.9%	38.1%	53.8%	40.7%	34.4%
	SW pos impact	32.0%	30.3%	35.9%	32.0%	31.9%	32.7%	26.9%	34.0%	19.8%	32.3%	28.0%	31.9%	32.5%
	Positive	**71.2%**	**70.7%**	**72.4%**	**70.9%**	**73.9%**	**70.8%**	**74.3%**	**70.5%**	**75.8%**	**70.4%**	**81.8%**	**72.6%**	**66.9%**
	Negative	**7.1%**	**6.9%**	**7.4%**	**7.2%**	**5.8%**	**7.1%**	**7.1%**	**7.2%**	**6.1%**	**7.3%**	**3.7%**	**7.0%**	**7.4%**
	SW neg impact	4.3%	4.2%	4.5%	4.5%	2.4%	4.0%	6.4%	4.7%	1.8%	4.5%	1.8%	3.9%	5.6%
	Strong neg impact	2.8%	2.7%	2.9%	2.7%	3.4%	3.0%	0.7%	2.5%	4.2%	2.8%	1.9%	3.1%	1.8%
	No impact	12.6%	12.8%	12.4%	12.6%	13.0%	12.8%	11.1%	12.5%	13.6%	12.8%	10.7%	11.9%	15.1%
	Don't know	9.1%	9.6%	7.9%	9.3%	7.4%	9.3%	7.5%	9.8%	4.6%	9.5%	3.9%	8.6%	10.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Litigation: Bounty hunter reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	17.8%	19.8%	13.4%	18.4%	13.1%	17.3%	22.3%	16.2%	27.6%	17.2%	26.2%	18.1%	16.9%
	SW pos impact	23.6%	23.0%	24.8%	23.1%	27.4%	23.0%	28.3%	24.3%	19.3%	23.3%	27.4%	23.0%	25.4%
	Positive	**41.4%**	**42.8%**	**38.2%**	**41.5%**	**40.6%**	**40.2%**	**50.6%**	**40.5%**	**46.9%**	**40.4%**	**53.6%**	**41.1%**	**42.3%**
	Negative	**8.9%**	**7.7%**	**11.6%**	**8.8%**	**9.2%**	**8.6%**	**11.1%**	**9.1%**	**7.4%**	**9.2%**	**4.3%**	**8.9%**	**9.0%**
	SW neg impact	4.8%	4.5%	5.4%	4.9%	3.7%	4.6%	6.0%	5.1%	2.7%	5.0%	1.8%	4.6%	5.3%
	Strong neg impact	4.1%	3.2%	6.2%	3.9%	5.6%	4.0%	5.0%	4.0%	4.7%	4.2%	2.6%	4.3%	3.7%
	No impact	16.0%	16.8%	14.3%	15.9%	17.1%	16.8%	10.3%	15.1%	21.8%	16.5%	10.2%	16.2%	15.5%
	Don't know	33.7%	32.7%	35.9%	33.8%	33.1%	34.4%	28.0%	35.3%	23.9%	33.8%	31.8%	33.8%	33.2%
Litigation: Product liability reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	17.8%	17.4%	18.7%	17.8%	17.8%	17.2%	22.2%	16.4%	26.0%	17.4%	22.8%	19.2%	13.2%
	SW pos impact	29.2%	28.8%	30.2%	28.8%	32.7%	28.7%	33.9%	29.7%	26.6%	28.9%	34.4%	30.2%	26.3%
	Positive	**47.0%**	**46.2%**	**48.8%**	**46.6%**	**50.5%**	**45.9%**	**56.1%**	**46.1%**	**52.5%**	**46.2%**	**57.2%**	**49.4%**	**39.5%**
	Negative	**8.8%**	**9.3%**	**7.6%**	**9.1%**	**6.3%**	**9.2%**	**5.9%**	**9.2%**	**6.6%**	**8.9%**	**6.9%**	**8.1%**	**11.0%**
	SW neg impact	4.9%	5.3%	4.2%	5.5%	0.9%	5.0%	4.2%	5.0%	4.5%	5.0%	4.6%	4.2%	7.3%
	Strong neg impact	3.9%	4.0%	3.4%	3.6%	5.4%	4.1%	1.7%	4.2%	2.0%	4.0%	2.3%	3.9%	3.7%
	No impact	14.4%	13.7%	15.9%	14.8%	10.6%	14.4%	14.2%	14.3%	14.8%	14.5%	12.9%	14.1%	15.1%
	Don't know	29.8%	30.8%	27.6%	29.5%	32.6%	30.6%	23.8%	30.4%	26.1%	30.3%	22.9%	28.4%	34.4%
Litigation: Institute a "loser pays" requirement for civil lawsuits	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	26.8%	27.8%	24.4%	26.9%	26.2%	25.3%	38.7%	25.3%	36.0%	26.8%	26.9%	28.1%	22.8%
	SW pos impact	25.3%	25.5%	24.7%	25.5%	23.6%	24.9%	27.7%	25.4%	24.5%	24.7%	32.8%	25.5%	24.5%
	Positive	**52.0%**	**53.4%**	**49.1%**	**52.3%**	**49.8%**	**50.2%**	**66.5%**	**50.7%**	**60.6%**	**51.5%**	**59.7%**	**53.6%**	**47.3%**
	Negative	**13.7%**	**13.6%**	**13.8%**	**13.6%**	**14.3%**	**14.0%**	**11.3%**	**14.3%**	**9.5%**	**14.2%**	**7.1%**	**12.5%**	**17.3%**
	SW neg impact	7.9%	8.4%	6.5%	8.2%	4.9%	8.0%	6.3%	8.5%	4.1%	8.2%	3.4%	7.3%	9.5%
	Strong neg impact	5.8%	5.1%	7.3%	5.3%	9.5%	5.9%	5.0%	5.9%	5.3%	6.0%	3.7%	5.2%	7.9%
	No impact	13.9%	13.3%	15.4%	13.8%	14.7%	14.9%	6.3%	14.0%	13.3%	13.7%	16.5%	13.9%	13.9%
	Don't know	20.4%	19.8%	21.6%	20.3%	21.2%	20.9%	15.9%	21.0%	16.7%	20.7%	16.6%	20.0%	21.4%
Labor Laws: Overtime reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	24.4%	26.1%	20.8%	23.2%	34.1%	24.3%	25.7%	22.1%	38.4%	23.9%	30.6%	25.4%	21.2%
	SW pos impact	34.2%	35.9%	30.5%	35.4%	25.2%	34.6%	31.2%	33.7%	37.5%	33.6%	42.7%	33.0%	38.0%
	Positive	**58.6%**	**61.9%**	**51.3%**	**58.5%**	**59.3%**	**58.8%**	**56.9%**	**55.8%**	**75.9%**	**57.5%**	**73.3%**	**58.4%**	**59.2%**
	Negative	**14.5%**	**13.3%**	**17.3%**	**14.1%**	**18.0%**	**14.6%**	**14.2%**	**15.5%**	**8.9%**	**15.0%**	**8.8%**	**14.1%**	**15.8%**
	SW neg impact	8.3%	7.8%	9.4%	8.2%	9.4%	8.0%	10.6%	8.9%	5.0%	8.5%	6.2%	7.8%	10.0%
	Strong neg impact	6.2%	5.4%	7.9%	5.9%	8.6%	6.5%	3.6%	6.6%	3.9%	6.5%	2.6%	6.4%	5.7%
	No impact	16.0%	14.2%	19.8%	16.5%	11.8%	15.7%	17.9%	17.0%	9.6%	16.2%	12.2%	16.2%	15.0%
	Don't know	10.9%	10.6%	11.6%	10.9%	10.9%	10.9%	10.9%	11.7%	5.6%	11.3%	5.7%	11.2%	10.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Labor Laws: Meal and rest period reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	15.2%	15.7%	14.1%	15.2%	15.2%	14.9%	17.7%	14.0%	22.3%	14.7%	21.1%	16.6%	10.9%
	SW pos impact	29.5%	31.4%	25.2%	29.1%	32.2%	29.2%	31.8%	28.9%	33.0%	29.2%	33.2%	28.4%	32.8%
	Positive	**44.7%**	**47.1%**	**39.3%**	**44.3%**	**47.4%**	**44.1%**	**49.6%**	**43.0%**	**55.2%**	**43.9%**	**54.4%**	**45.0%**	**43.7%**
	Negative	**12.8%**	**11.8%**	**15.2%**	**12.8%**	**13.2%**	**13.2%**	**10.4%**	**13.8%**	**6.9%**	**13.2%**	**8.2%**	**13.0%**	**12.5%**
	SW neg impact	8.0%	7.5%	9.1%	8.1%	7.6%	8.0%	7.7%	8.7%	3.4%	8.1%	7.1%	7.8%	8.7%
	Strong neg impact	4.8%	4.3%	6.1%	4.7%	5.6%	5.1%	2.7%	5.1%	3.5%	5.1%	1.1%	5.2%	3.8%
	No impact	23.8%	22.7%	26.3%	24.6%	17.7%	24.2%	21.3%	23.2%	27.8%	23.5%	28.3%	24.0%	23.3%
	Don't know	18.6%	18.4%	19.2%	18.3%	21.7%	18.6%	18.8%	20.0%	10.1%	19.4%	9.1%	18.1%	20.5%
Labor Laws: Conform state labor law to federal labor law	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	14.7%	16.4%	11.1%	13.9%	21.2%	13.8%	22.3%	13.4%	23.1%	14.4%	18.5%	15.2%	13.3%
	SW pos impact	27.5%	27.9%	26.8%	27.4%	28.4%	27.3%	29.3%	27.1%	30.5%	27.6%	27.0%	27.3%	28.3%
	Positive	**42.3%**	**44.3%**	**37.8%**	**41.3%**	**49.6%**	**41.1%**	**51.6%**	**40.4%**	**53.6%**	**42.0%**	**45.5%**	**42.5%**	**41.6%**
	Negative	**11.6%**	**11.1%**	**12.9%**	**11.5%**	**12.6%**	**12.0%**	**9.0%**	**12.0%**	**9.4%**	**11.7%**	**11.3%**	**11.5%**	**12.2%**
	SW neg impact	6.6%	6.4%	7.1%	6.5%	7.5%	6.7%	5.8%	7.0%	4.0%	6.6%	7.0%	6.2%	8.1%
	Strong neg impact	5.0%	4.7%	5.8%	5.0%	5.1%	5.3%	3.2%	5.0%	5.4%	5.1%	4.4%	5.3%	4.1%
	No impact	18.2%	17.0%	21.0%	18.7%	15.0%	18.3%	18.0%	18.8%	14.5%	18.4%	16.6%	18.2%	18.4%
	Don't know	27.9%	27.7%	28.2%	28.5%	22.7%	28.7%	21.4%	28.7%	22.5%	28.0%	26.5%	27.9%	27.8%
Taxes: Reduce tax rates	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	44.3%	45.1%	42.4%	43.7%	49.2%	43.2%	52.6%	42.9%	52.7%	43.8%	51.1%	45.6%	40.2%
	SW pos impact	29.5%	29.0%	30.6%	29.8%	27.2%	29.5%	29.3%	30.1%	26.1%	29.5%	29.6%	29.9%	28.3%
	Positive	**73.8%**	**74.1%**	**73.0%**	**73.5%**	**76.4%**	**72.8%**	**81.9%**	**73.0%**	**78.8%**	**73.3%**	**80.6%**	**75.5%**	**68.5%**
	Negative	**11.7%**	**11.1%**	**13.1%**	**11.8%**	**11.1%**	**12.3%**	**7.3%**	**12.4%**	**7.8%**	**11.7%**	**11.8%**	**11.0%**	**14.1%**
	SW neg impact	7.1%	6.2%	9.0%	7.1%	7.0%	7.3%	5.9%	7.7%	3.4%	7.1%	7.6%	6.7%	8.2%
	Strong neg impact	4.6%	4.8%	4.1%	4.7%	4.1%	5.0%	1.4%	4.7%	4.4%	4.6%	4.2%	4.2%	5.9%
	No impact	7.5%	7.4%	7.8%	7.6%	7.0%	7.6%	6.6%	7.0%	11.0%	7.9%	3.1%	6.8%	9.7%
	Don't know	7.0%	7.3%	6.1%	7.1%	5.4%	7.3%	4.2%	7.7%	2.4%	7.1%	4.4%	6.7%	7.6%
Taxes: Lower state sales tax rate while broadening the base to include more services	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	26.8%	27.1%	26.2%	26.5%	29.2%	25.7%	35.6%	26.6%	28.3%	27.0%	24.1%	27.6%	24.2%
	SW pos impact	33.5%	34.1%	32.1%	33.7%	32.0%	34.0%	29.3%	32.8%	37.5%	33.3%	35.5%	33.0%	35.1%
	Positive	**60.3%**	**61.2%**	**58.4%**	**60.2%**	**61.2%**	**59.7%**	**64.9%**	**59.4%**	**65.8%**	**60.3%**	**59.6%**	**60.6%**	**59.3%**
	Negative	**18.0%**	**18.3%**	**17.5%**	**18.1%**	**17.5%**	**18.7%**	**12.6%**	**18.2%**	**16.9%**	**17.4%**	**26.7%**	**17.2%**	**20.7%**
	SW neg impact	10.3%	11.1%	8.3%	10.0%	11.9%	11.0%	4.6%	10.6%	8.1%	9.5%	20.5%	10.1%	10.7%
	Strong neg impact	7.8%	7.1%	9.2%	8.0%	5.6%	7.7%	8.0%	7.6%	8.8%	7.9%	6.2%	7.1%	10.0%
	No impact	10.9%	9.4%	14.1%	10.9%	10.9%	10.5%	13.8%	11.2%	9.3%	11.3%	5.3%	11.5%	9.1%
	Don't know	10.8%	11.1%	10.0%	10.8%	10.4%	11.0%	8.7%	11.2%	8.1%	11.0%	8.5%	10.7%	11.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Taxes: Conform California tax law to federal law for simplification	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	18.6%	19.6%	16.5%	18.5%	19.6%	17.2%	29.9%	17.6%	24.9%	18.5%	20.4%	19.6%	15.6%
	SW pos impact	34.2%	34.7%	32.9%	33.8%	37.3%	33.5%	39.3%	34.2%	33.7%	34.3%	32.2%	33.6%	35.9%
	Positive	**52.8%**	**54.3%**	**49.5%**	**52.3%**	**56.9%**	**50.7%**	**69.2%**	**51.8%**	**58.6%**	**52.8%**	**52.6%**	**53.2%**	**51.5%**
	Negative	**9.7%**	**8.9%**	**11.4%**	**9.6%**	**10.6%**	**10.3%**	**5.3%**	**9.8%**	**9.3%**	**9.4%**	**13.1%**	**10.2%**	**8.1%**
	SW neg impact	5.4%	5.5%	5.3%	5.3%	6.4%	6.0%	1.1%	5.6%	4.0%	5.5%	4.8%	5.3%	5.7%
	Strong neg impact	4.3%	3.4%	6.2%	4.3%	4.2%	4.3%	4.2%	4.1%	5.3%	4.0%	8.3%	4.9%	2.4%
	No impact	13.6%	13.9%	13.0%	13.9%	11.8%	14.2%	9.2%	13.5%	14.6%	13.4%	17.0%	11.9%	18.9%
	Don't know	23.9%	22.9%	26.1%	24.3%	20.7%	24.8%	16.3%	24.9%	17.4%	24.4%	17.4%	24.6%	21.5%
Taxes: Eliminate manufacturing equipment sales tax	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	26.9%	27.9%	24.8%	26.7%	28.6%	25.8%	35.6%	25.3%	36.9%	26.1%	37.1%	27.3%	25.6%
	SW pos impact	30.4%	31.0%	29.0%	30.3%	30.7%	30.7%	28.2%	30.8%	27.9%	30.6%	27.2%	29.9%	32.0%
	Positive	**57.3%**	**58.9%**	**53.8%**	**57.0%**	**59.3%**	**56.5%**	**63.8%**	**56.1%**	**64.8%**	**56.8%**	**64.3%**	**57.2%**	**57.6%**
	Negative	**11.1%**	**9.7%**	**14.3%**	**10.7%**	**14.5%**	**11.2%**	**10.4%**	**11.8%**	**7.1%**	**11.2%**	**10.4%**	**11.5%**	**10.0%**
	SW neg impact	6.6%	5.1%	10.0%	6.4%	8.1%	6.4%	8.3%	7.4%	1.9%	6.6%	7.2%	6.8%	6.2%
	Strong neg impact	4.5%	4.6%	4.3%	4.2%	6.4%	4.8%	2.2%	4.4%	5.3%	4.6%	3.2%	4.7%	3.8%
	No impact	11.1%	10.6%	12.2%	11.5%	7.7%	11.3%	9.3%	11.2%	10.1%	11.3%	8.0%	11.0%	11.3%
	Don't know	20.5%	20.9%	19.8%	20.8%	18.6%	21.0%	16.5%	20.9%	17.9%	20.8%	17.3%	20.3%	21.1%
Taxes: Expand and make permanent Research and Development tax credit	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	24.0%	24.8%	22.3%	23.8%	25.5%	22.6%	35.3%	23.4%	27.8%	23.3%	32.7%	23.5%	25.7%
	SW pos impact	36.1%	35.8%	36.8%	36.2%	35.3%	36.3%	34.9%	36.6%	33.1%	36.0%	37.4%	36.5%	34.9%
	Positive	**60.1%**	**60.6%**	**59.1%**	**60.0%**	**60.8%**	**58.8%**	**70.2%**	**60.0%**	**60.9%**	**59.4%**	**70.1%**	**60.0%**	**60.6%**
	Negative	**6.3%**	**5.8%**	**7.4%**	**6.4%**	**6.1%**	**6.5%**	**5.2%**	**6.5%**	**5.2%**	**6.4%**	**5.8%**	**6.6%**	**5.6%**
	SW neg impact	4.3%	3.9%	5.1%	4.2%	4.8%	4.2%	5.2%	4.5%	2.9%	4.4%	2.9%	4.1%	4.8%
	Strong neg impact	2.1%	2.0%	2.3%	2.2%	1.3%	2.3%	0.0%	2.0%	2.3%	2.0%	3.0%	2.4%	0.8%
	No impact	13.4%	12.7%	15.0%	13.5%	12.6%	14.0%	9.4%	13.6%	12.2%	13.7%	10.5%	13.2%	14.2%
	Don't know	20.1%	20.8%	18.5%	20.0%	20.5%	20.7%	15.2%	19.8%	21.8%	20.6%	13.6%	20.3%	19.6%
Taxes: Expand available jobs tax credits	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	18.5%	17.5%	20.6%	18.8%	16.4%	17.6%	25.7%	17.3%	25.9%	18.3%	21.1%	19.2%	16.2%
	SW pos impact	36.1%	37.7%	32.3%	35.3%	42.4%	36.0%	36.2%	35.7%	38.5%	36.0%	36.8%	35.8%	36.8%
	Positive	**54.6%**	**55.3%**	**53.0%**	**54.0%**	**58.8%**	**53.6%**	**61.9%**	**53.0%**	**64.3%**	**54.3%**	**57.9%**	**55.0%**	**53.0%**
	Negative	**6.5%**	**5.4%**	**8.8%**	**6.2%**	**8.6%**	**6.6%**	**5.0%**	**6.5%**	**6.1%**	**6.7%**	**3.2%**	**6.7%**	**5.7%**
	SW neg impact	3.9%	3.2%	5.4%	3.9%	3.6%	4.0%	3.0%	3.9%	3.9%	4.0%	1.9%	4.0%	3.5%
	Strong neg impact	2.6%	2.2%	3.4%	2.3%	5.1%	2.7%	2.0%	2.6%	2.2%	2.7%	1.3%	2.7%	2.2%
	No impact	16.1%	15.3%	17.7%	16.1%	15.5%	16.2%	14.9%	16.2%	15.4%	16.0%	16.4%	16.5%	14.8%
	Don't know	22.9%	24.0%	20.5%	23.7%	17.1%	23.5%	18.2%	24.4%	14.1%	22.9%	22.6%	21.8%	26.5%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Government Spending: Institute a spending cap	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	41.2%	44.3%	34.2%	40.5%	46.2%	39.4%	55.1%	39.9%	48.8%	40.4%	51.4%	43.0%	35.3%
	SW pos impact	25.5%	24.4%	27.8%	25.4%	25.6%	25.7%	23.3%	25.8%	23.1%	25.5%	24.8%	26.1%	23.6%
	Positive	**66.7%**	**68.7%**	**62.0%**	**66.0%**	**71.9%**	**65.2%**	**78.4%**	**65.8%**	**71.9%**	**65.9%**	**76.2%**	**69.1%**	**58.9%**
	Negative	**12.9%**	**12.6%**	**13.7%**	**13.0%**	**12.3%**	**13.2%**	**10.8%**	**12.6%**	**14.6%**	**12.9%**	**13.2%**	**11.8%**	**16.5%**
	SW neg impact	6.9%	6.2%	8.7%	6.9%	7.6%	7.0%	6.2%	6.7%	8.5%	6.8%	8.6%	6.2%	9.2%
	Strong neg impact	6.0%	6.4%	5.1%	6.1%	4.7%	6.1%	4.6%	5.9%	6.1%	6.1%	4.6%	5.6%	7.2%
	No impact	8.2%	6.9%	11.0%	8.3%	7.5%	8.6%	5.1%	8.6%	5.9%	8.3%	6.1%	7.8%	9.4%
	Don't know	12.3%	11.8%	13.3%	12.8%	8.3%	13.1%	5.7%	13.0%	7.6%	12.9%	4.4%	11.3%	15.2%
Government Spending: Institute a state rainy day fund requirement	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	34.6%	35.8%	31.8%	34.1%	37.9%	33.6%	41.8%	33.5%	41.1%	33.8%	44.4%	35.2%	32.7%
	SW pos impact	34.2%	35.2%	31.9%	34.8%	29.3%	34.3%	33.1%	34.1%	34.8%	34.3%	33.5%	32.9%	38.1%
	Positive	**68.8%**	**71.0%**	**63.7%**	**69.0%**	**67.1%**	**68.0%**	**75.0%**	**67.6%**	**75.9%**	**68.1%**	**77.9%**	**68.1%**	**70.8%**
	Negative	**6.9%**	**6.3%**	**8.2%**	**6.9%**	**6.6%**	**7.0%**	**6.1%**	**7.1%**	**6.0%**	**7.2%**	**3.2%**	**7.1%**	**6.4%**
	SW neg impact	4.3%	3.7%	5.7%	4.6%	2.0%	4.2%	5.4%	4.6%	2.7%	4.6%	1.4%	4.2%	4.7%
	Strong neg impact	2.6%	2.6%	2.5%	2.3%	4.6%	2.8%	0.7%	2.5%	3.2%	2.6%	1.9%	2.8%	1.7%
	No impact	11.1%	9.7%	14.3%	10.8%	13.7%	11.7%	6.2%	11.4%	9.2%	10.9%	13.6%	11.4%	10.2%
	Don't know	13.2%	13.0%	13.7%	13.3%	12.5%	13.3%	12.7%	13.9%	8.9%	13.8%	5.3%	13.4%	12.6%
Government Spending: Institute a pay-as-you-go requirement	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	38.3%	40.8%	32.8%	37.7%	43.7%	37.0%	48.6%	36.6%	49.1%	38.2%	39.8%	40.2%	32.6%
	SW pos impact	31.0%	30.1%	33.0%	31.5%	26.9%	31.2%	29.4%	32.0%	25.2%	30.6%	36.3%	30.5%	32.8%
	Positive	**69.4%**	**71.0%**	**65.8%**	**69.2%**	**70.6%**	**68.3%**	**78.0%**	**68.6%**	**74.3%**	**68.8%**	**76.1%**	**70.6%**	**65.3%**
	Negative	**10.2%**	**10.8%**	**8.8%**	**10.3%**	**9.4%**	**10.4%**	**8.5%**	**10.2%**	**10.1%**	**10.0%**	**12.8%**	**9.0%**	**13.9%**
	SW neg impact	6.1%	6.6%	4.9%	6.3%	4.0%	6.1%	5.9%	6.1%	6.1%	6.2%	4.9%	5.0%	9.5%
	Strong neg impact	4.1%	4.2%	3.9%	4.0%	5.4%	4.3%	2.6%	4.1%	4.1%	3.8%	7.9%	4.0%	4.4%
	No impact	8.2%	7.2%	10.4%	8.3%	7.3%	8.5%	5.3%	8.3%	7.1%	8.3%	6.5%	8.3%	7.9%
	Don't know	12.3%	11.0%	15.0%	12.2%	12.6%	12.8%	8.2%	12.9%	8.5%	12.8%	4.6%	12.0%	12.9%
Government Spending: Pension reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	40.0%	42.0%	35.5%	39.3%	45.8%	38.0%	55.4%	38.8%	47.2%	40.0%	40.2%	42.0%	33.7%
	SW pos impact	28.0%	28.0%	27.9%	28.3%	25.9%	28.7%	22.2%	27.6%	30.1%	27.6%	33.5%	27.3%	30.3%
	Positive	**68.0%**	**70.1%**	**63.3%**	**67.5%**	**71.7%**	**66.8%**	**77.6%**	**66.5%**	**77.4%**	**67.5%**	**73.7%**	**69.3%**	**63.9%**
	Negative	**10.1%**	**9.4%**	**11.5%**	**10.2%**	**8.9%**	**10.4%**	**7.4%**	**10.5%**	**7.3%**	**10.0%**	**11.0%**	**9.5%**	**11.9%**
	SW neg impact	4.3%	4.0%	5.0%	4.5%	3.1%	4.4%	3.5%	4.7%	2.3%	4.5%	2.4%	3.3%	7.5%
	Strong neg impact	5.7%	5.4%	6.5%	5.7%	5.8%	6.0%	3.9%	5.9%	5.0%	5.5%	8.6%	6.2%	4.4%
	No impact	8.0%	7.4%	9.2%	8.6%	3.4%	8.1%	6.9%	8.4%	5.4%	8.1%	6.8%	7.6%	9.1%
	Don't know	14.0%	13.1%	15.9%	13.7%	16.0%	14.7%	8.1%	14.7%	9.9%	14.4%	8.6%	13.6%	15.1%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Regulation: Modernize CEQA, California's environmental impact review process	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	25.0%	26.5%	21.5%	24.5%	28.5%	22.6%	43.9%	23.2%	35.9%	24.4%	32.2%	25.8%	22.2%
	SW pos impact	27.1%	27.8%	25.8%	27.1%	27.5%	27.3%	25.6%	27.6%	24.5%	27.0%	29.5%	26.6%	28.9%
	Positive	**52.1%**	**54.3%**	**47.3%**	**51.6%**	**55.9%**	**49.9%**	**69.4%**	**50.8%**	**60.4%**	**51.4%**	**61.7%**	**52.4%**	**51.2%**
	Negative	**7.0%**	**6.6%**	**7.9%**	**6.9%**	**8.1%**	**7.5%**	**3.3%**	**6.8%**	**8.0%**	**7.2%**	**3.7%**	**7.4%**	**5.8%**
	SW neg impact	4.3%	3.9%	5.2%	4.3%	3.8%	4.5%	2.3%	4.2%	4.6%	4.6%	0.0%	4.5%	3.5%
	Strong neg impact	2.7%	2.7%	2.7%	2.5%	4.2%	2.9%	1.1%	2.6%	3.3%	2.6%	3.7%	2.9%	2.3%
	No impact	13.5%	12.4%	15.8%	13.4%	14.0%	13.8%	10.6%	13.9%	10.8%	12.8%	22.4%	13.7%	12.6%
	Don't know	27.4%	26.7%	29.0%	28.1%	21.9%	28.8%	16.6%	28.5%	20.8%	28.6%	12.2%	26.4%	30.5%
Regulation: Simplify or repeal California's pending Green Chemistry regulations	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	25.0%	26.9%	20.9%	24.5%	29.4%	23.4%	38.1%	23.0%	37.5%	24.6%	30.7%	27.4%	17.6%
	SW pos impact	18.5%	17.1%	21.5%	18.4%	19.1%	18.1%	21.4%	17.9%	22.2%	18.5%	18.0%	19.4%	15.8%
	Positive	**43.5%**	**44.0%**	**42.4%**	**42.9%**	**48.5%**	**41.5%**	**59.4%**	**40.9%**	**59.7%**	**43.1%**	**48.8%**	**46.7%**	**33.4%**
	Negative	**15.5%**	**15.6%**	**15.4%**	**15.5%**	**15.7%**	**16.2%**	**10.4%**	**15.9%**	**13.5%**	**15.4%**	**17.5%**	**14.3%**	**19.3%**
	SW neg impact	7.1%	7.3%	6.9%	7.3%	6.1%	7.4%	5.3%	7.1%	7.5%	7.1%	7.6%	6.3%	9.7%
	Strong neg impact	8.4%	8.3%	8.5%	8.2%	9.6%	8.8%	5.0%	8.8%	6.0%	8.3%	9.9%	8.0%	9.6%
	No impact	12.0%	11.3%	13.4%	12.2%	10.4%	12.1%	10.8%	12.6%	8.4%	11.9%	12.4%	12.3%	10.9%
	Don't know	29.0%	29.1%	28.8%	29.4%	25.4%	30.2%	19.4%	30.7%	18.4%	29.6%	21.4%	26.6%	36.4%
Regulation: Require the Legislature to enact regulatory reforms that would reduce total regulatory compliance costs	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	26.4%	26.0%	27.3%	25.9%	30.4%	24.6%	40.6%	25.1%	34.2%	26.1%	30.9%	28.6%	19.6%
	SW pos impact	28.3%	28.7%	27.5%	28.4%	28.2%	28.7%	25.8%	28.2%	29.1%	28.1%	31.0%	28.0%	29.5%
	Positive	**54.8%**	**54.7%**	**54.8%**	**54.3%**	**58.5%**	**53.3%**	**66.4%**	**53.4%**	**63.2%**	**54.2%**	**61.9%**	**56.6%**	**49.0%**
	Negative	**9.6%**	**9.7%**	**9.4%**	**9.4%**	**10.8%**	**9.8%**	**7.8%**	**9.6%**	**9.5%**	**9.4%**	**12.4%**	**8.4%**	**13.3%**
	SW neg impact	5.1%	5.2%	4.9%	5.1%	5.4%	5.3%	3.2%	5.3%	4.1%	5.4%	1.1%	3.9%	9.0%
	Strong neg impact	4.5%	4.5%	4.5%	4.4%	5.4%	4.5%	4.6%	4.3%	5.4%	4.0%	11.4%	4.6%	4.2%
	No impact	10.2%	9.8%	11.0%	10.7%	6.3%	10.4%	8.5%	10.4%	9.1%	10.1%	11.0%	10.2%	10.1%
	Don't know	25.5%	25.7%	24.9%	25.6%	24.3%	26.5%	17.3%	26.7%	18.1%	26.3%	14.7%	24.8%	27.6%
Regulation: Require the Legislature to complete a sunset review of all existing California regulations that go beyond the federal requirements	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	36.8%	37.2%	35.7%	36.1%	42.3%	35.1%	50.0%	34.8%	48.9%	36.1%	45.7%	40.1%	26.2%
	SW pos impact	28.9%	29.1%	28.4%	28.8%	29.0%	29.1%	26.8%	29.1%	27.6%	28.8%	29.2%	28.2%	30.8%
	Positive	**65.6%**	**66.3%**	**64.1%**	**64.9%**	**71.3%**	**64.2%**	**76.7%**	**63.8%**	**76.6%**	**64.9%**	**74.9%**	**68.4%**	**57.0%**
	Negative	**8.5%**	**8.8%**	**8.0%**	**8.9%**	**5.2%**	**8.8%**	**5.9%**	**8.6%**	**8.0%**	**8.5%**	**8.3%**	**7.0%**	**13.3%**
	SW neg impact	4.5%	4.2%	5.1%	4.8%	1.6%	4.6%	3.6%	4.4%	4.7%	4.6%	2.7%	3.7%	6.9%
	Strong neg impact	4.0%	4.6%	2.8%	4.1%	3.5%	4.3%	2.2%	4.1%	3.4%	3.9%	5.6%	3.3%	6.4%
	No impact	7.2%	7.0%	7.7%	7.3%	6.2%	7.3%	6.0%	7.4%	6.2%	7.0%	9.2%	7.3%	6.9%
	Don't know	18.7%	17.9%	20.3%	18.9%	17.4%	19.6%	11.3%	20.2%	9.2%	19.5%	7.6%	17.4%	22.8%

CBRT CA Business Leaders Study Crosstabs
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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Regulation: For all new regulations, require the Legislature to reduce the compliance costs of any existing regulations so that the net impact is zero	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	34.6%	35.1%	33.3%	34.5%	35.3%	32.4%	51.7%	32.6%	46.3%	34.1%	41.2%	37.6%	25.0%
	SW pos impact	26.9%	26.3%	28.4%	26.9%	27.2%	27.8%	20.3%	27.4%	23.6%	27.1%	24.3%	26.7%	27.4%
	Positive	**61.5%**	**61.4%**	**61.7%**	**61.3%**	**62.6%**	**60.1%**	**72.0%**	**60.1%**	**70.0%**	**61.2%**	**65.5%**	**64.3%**	**52.4%**
	Negative	**9.8%**	**10.2%**	**8.9%**	**9.7%**	**10.8%**	**10.1%**	**7.6%**	**9.8%**	**9.7%**	**9.6%**	**12.7%**	**8.7%**	**13.1%**
	SW neg impact	4.9%	5.2%	4.5%	4.9%	5.0%	5.0%	4.6%	4.9%	5.2%	5.0%	3.6%	4.2%	7.2%
	Strong neg impact	4.9%	5.0%	4.4%	4.7%	5.9%	5.1%	2.9%	4.9%	4.5%	4.5%	9.2%	4.5%	5.9%
	No impact	9.3%	8.5%	10.9%	9.3%	9.3%	9.4%	8.5%	9.6%	7.4%	9.1%	11.7%	9.5%	8.6%
	Don't know	19.5%	19.9%	18.5%	19.7%	17.2%	20.4%	12.0%	20.5%	13.0%	20.2%	10.0%	17.4%	25.9%
Energy Costs: Reduce compliance costs for AB 32 climate change regulations	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	27.9%	28.9%	25.6%	27.1%	34.0%	25.8%	44.3%	25.2%	44.1%	27.1%	38.3%	30.9%	18.3%
	SW pos impact	26.7%	26.8%	26.6%	26.8%	25.7%	26.9%	24.8%	26.9%	25.5%	26.8%	24.9%	26.6%	27.0%
	Positive	**54.6%**	**55.7%**	**52.2%**	**53.9%**	**59.7%**	**52.7%**	**69.1%**	**52.1%**	**69.6%**	**53.9%**	**63.2%**	**57.5%**	**45.3%**
	Negative	**12.8%**	**12.8%**	**12.7%**	**13.2%**	**9.6%**	**13.5%**	**7.0%**	**13.4%**	**9.1%**	**12.7%**	**14.2%**	**11.7%**	**16.2%**
	SW neg impact	6.2%	6.4%	5.9%	6.5%	3.9%	6.6%	3.1%	6.6%	3.7%	6.4%	4.6%	5.5%	8.5%
	Strong neg impact	6.5%	6.4%	6.8%	6.7%	5.6%	6.9%	3.9%	6.7%	5.3%	6.3%	9.6%	6.2%	7.7%
	No impact	10.5%	9.7%	12.2%	11.0%	6.5%	10.4%	11.1%	10.9%	7.7%	10.8%	6.2%	10.4%	10.5%
	Don't know	22.2%	21.8%	22.9%	21.9%	24.2%	23.4%	12.7%	23.6%	13.6%	22.6%	16.3%	20.3%	28.0%
Energy Costs: Include an economic requirement in California's renewable energy standards	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	31.5%	31.3%	31.9%	30.6%	38.5%	29.6%	46.4%	30.3%	38.7%	31.1%	36.9%	32.3%	29.0%
	SW pos impact	31.9%	33.1%	29.3%	32.3%	28.7%	32.7%	25.4%	31.8%	32.6%	31.6%	35.8%	31.6%	32.8%
	Positive	**63.4%**	**64.4%**	**61.2%**	**62.9%**	**67.2%**	**62.3%**	**71.9%**	**62.1%**	**71.3%**	**62.7%**	**72.7%**	**63.9%**	**61.8%**
	Negative	**11.4%**	**11.7%**	**10.6%**	**11.5%**	**10.5%**	**11.5%**	**10.7%**	**11.4%**	**11.3%**	**11.6%**	**9.0%**	**10.9%**	**12.8%**
	SW neg impact	6.7%	6.8%	6.4%	7.2%	3.1%	6.5%	8.4%	6.9%	5.2%	6.9%	3.7%	5.9%	9.1%
	Strong neg impact	4.7%	4.9%	4.1%	4.3%	7.4%	5.0%	2.3%	4.5%	6.1%	4.6%	5.4%	5.0%	3.7%
	No impact	9.3%	7.6%	13.3%	9.9%	5.1%	9.8%	5.4%	9.7%	7.2%	9.4%	8.7%	9.6%	8.5%
	Don't know	15.9%	16.3%	14.9%	15.7%	17.1%	16.4%	12.0%	16.8%	10.2%	16.4%	9.6%	15.6%	16.9%
Infrastructure Investment: Implement prevailing wage reform	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	28.4%	30.2%	24.5%	27.5%	35.0%	26.3%	44.7%	26.4%	40.7%	28.6%	25.5%	30.3%	22.5%
	SW pos impact	31.0%	30.4%	32.2%	31.1%	29.9%	31.5%	27.0%	30.9%	31.1%	30.6%	36.2%	30.6%	32.0%
	Positive	**59.4%**	**60.5%**	**56.7%**	**58.7%**	**64.8%**	**57.8%**	**71.7%**	**57.3%**	**71.8%**	**59.2%**	**61.7%**	**60.9%**	**54.5%**
	Negative	**11.6%**	**11.2%**	**12.6%**	**11.8%**	**10.4%**	**11.8%**	**10.0%**	**12.1%**	**8.5%**	**11.5%**	**14.0%**	**10.9%**	**13.9%**
	SW neg impact	5.6%	5.3%	6.2%	5.9%	3.2%	5.6%	5.3%	6.0%	2.9%	5.6%	5.9%	4.6%	8.6%
	Strong neg impact	6.1%	5.9%	6.4%	5.9%	7.2%	6.2%	4.7%	6.1%	5.7%	5.9%	8.1%	6.3%	5.4%
	No impact	9.5%	8.3%	12.2%	10.2%	4.4%	10.0%	5.8%	9.7%	8.2%	9.1%	14.5%	9.8%	8.5%
	Don't know	19.5%	19.9%	18.5%	19.4%	20.5%	20.4%	12.5%	20.8%	11.5%	20.3%	9.8%	18.4%	23.0%

CBRT CA Business Leaders Study Crosstabs
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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Infrastructure Investment: Streamline the decision process for infrastructure improvements and additions	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	26.9%	29.2%	21.9%	26.0%	34.3%	24.7%	44.5%	25.0%	39.1%	26.5%	32.4%	27.7%	24.6%
	SW pos impact	27.9%	26.6%	30.7%	28.2%	25.6%	28.3%	24.7%	27.3%	31.7%	27.6%	31.1%	28.6%	25.7%
	Positive	**54.8%**	**55.8%**	**52.5%**	**54.2%**	**60.0%**	**53.0%**	**69.3%**	**52.2%**	**70.7%**	**54.2%**	**63.5%**	**56.3%**	**50.3%**
	Negative	**13.1%**	**13.0%**	**13.3%**	**13.0%**	**13.6%**	**13.2%**	**12.3%**	**13.6%**	**10.0%**	**12.9%**	**15.9%**	**12.6%**	**14.4%**
	SW neg impact	7.0%	7.3%	6.3%	6.7%	8.9%	6.7%	9.0%	7.6%	3.5%	7.1%	5.7%	6.9%	7.3%
	Strong neg impact	6.1%	5.7%	6.9%	6.3%	4.7%	6.4%	3.3%	6.0%	6.6%	5.8%	10.1%	5.8%	7.1%
	No impact	8.9%	7.7%	11.6%	9.3%	5.7%	9.7%	3.1%	9.5%	5.2%	8.7%	12.3%	9.5%	7.2%
	Don't know	23.2%	23.5%	22.6%	23.5%	20.7%	24.2%	15.4%	24.7%	14.1%	24.3%	8.4%	21.6%	28.1%
Infrastructure Investment: Implement a dedicated funding source for infrastructure	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	11.7%	12.8%	9.1%	12.0%	9.4%	11.6%	12.5%	11.3%	13.9%	11.4%	14.5%	11.3%	12.8%
	SW pos impact	21.7%	22.1%	20.6%	21.8%	20.4%	21.4%	23.6%	21.2%	24.3%	21.1%	29.5%	20.1%	26.6%
	Positive	**33.3%**	**35.0%**	**29.7%**	**33.8%**	**29.8%**	**33.0%**	**36.0%**	**32.5%**	**38.2%**	**32.5%**	**44.0%**	**31.4%**	**39.4%**
	Negative	**32.3%**	**30.9%**	**35.6%**	**31.8%**	**36.5%**	**32.9%**	**27.5%**	**32.6%**	**30.7%**	**32.0%**	**36.5%**	**34.6%**	**25.3%**
	SW neg impact	16.7%	16.4%	17.6%	16.5%	18.5%	16.9%	15.6%	17.7%	10.7%	16.6%	18.7%	17.3%	14.9%
	Strong neg impact	15.6%	14.5%	18.0%	15.3%	18.0%	16.1%	11.9%	14.9%	20.0%	15.4%	17.8%	17.2%	10.4%
	No impact	12.3%	11.4%	14.2%	12.3%	11.7%	11.7%	16.8%	12.7%	9.3%	12.8%	4.6%	12.7%	11.0%
	Don't know	22.1%	22.8%	20.5%	22.1%	22.0%	22.4%	19.6%	22.1%	21.7%	22.6%	14.9%	21.4%	24.3%
Infrastructure Investment: Expand provisions for public-private partnerships for the construction and operation of new infrastructure facilities	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	20.6%	21.2%	19.3%	20.1%	24.6%	19.7%	27.4%	19.1%	29.9%	19.9%	30.0%	20.8%	20.0%
	SW pos impact	36.0%	37.7%	32.3%	36.2%	34.8%	35.1%	43.1%	37.0%	30.1%	36.2%	33.5%	35.6%	37.4%
	Positive	**56.7%**	**59.0%**	**51.5%**	**56.3%**	**59.5%**	**54.9%**	**70.5%**	**56.1%**	**60.0%**	**56.1%**	**63.5%**	**56.4%**	**57.4%**
	Negative	**8.8%**	**8.4%**	**9.9%**	**9.0%**	**7.6%**	**9.2%**	**6.0%**	**8.4%**	**11.3%**	**9.1%**	**5.2%**	**9.4%**	**7.0%**
	SW neg impact	5.1%	4.3%	7.1%	5.3%	3.9%	5.3%	4.0%	5.3%	4.2%	5.3%	3.3%	5.4%	4.4%
	Strong neg impact	3.7%	4.1%	2.8%	3.7%	3.7%	3.9%	2.1%	3.1%	7.1%	3.8%	1.9%	4.0%	2.6%
	No impact	11.7%	9.0%	17.6%	12.1%	8.6%	12.5%	5.2%	12.0%	10.0%	11.6%	13.3%	12.1%	10.4%
	Don't know	22.8%	23.7%	20.9%	22.6%	24.3%	23.4%	18.3%	23.5%	18.7%	23.2%	17.9%	22.1%	25.2%
Infrastructure Investment: Revise the current proposed Water Bond to require more of the funds be spent on capital improvements	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	24.8%	25.4%	23.4%	24.9%	23.6%	23.6%	34.2%	23.3%	33.8%	23.9%	36.3%	24.5%	25.6%
	SW pos impact	34.8%	35.5%	33.4%	35.1%	32.8%	35.0%	33.2%	35.4%	31.2%	35.3%	29.0%	33.5%	39.1%
	Positive	**59.6%**	**60.9%**	**56.8%**	**60.0%**	**56.5%**	**58.6%**	**67.4%**	**58.7%**	**65.0%**	**59.1%**	**65.3%**	**58.0%**	**64.6%**
	Negative	**6.9%**	**5.6%**	**9.8%**	**7.1%**	**5.4%**	**7.2%**	**5.0%**	**7.0%**	**6.4%**	**7.1%**	**5.2%**	**7.8%**	**4.3%**
	SW neg impact	3.3%	3.0%	4.0%	3.5%	2.1%	3.2%	3.9%	3.5%	2.3%	3.4%	2.6%	3.3%	3.3%
	Strong neg impact	3.6%	2.6%	5.7%	3.6%	3.3%	3.9%	1.1%	3.5%	4.1%	3.7%	2.6%	4.4%	1.0%
	No impact	12.0%	11.0%	14.3%	11.3%	17.6%	12.2%	10.3%	12.4%	9.6%	12.1%	11.0%	13.1%	8.8%
	Don't know	21.5%	22.5%	19.1%	21.6%	20.5%	22.0%	17.3%	21.9%	19.0%	21.7%	18.5%	21.2%	22.3%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Infrastructure Investment: Complete the proposed High Speed Rail project	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	18.2%	18.3%	17.9%	18.8%	13.4%	18.4%	16.2%	19.2%	12.2%	17.7%	24.8%	16.7%	22.9%
	SW pos impact	19.7%	18.9%	21.5%	20.3%	15.6%	19.3%	23.5%	20.0%	18.3%	20.2%	14.2%	17.6%	26.5%
	Positive	**37.9%**	**37.2%**	**39.5%**	**39.1%**	**29.1%**	**37.7%**	**39.7%**	**39.2%**	**30.4%**	**37.9%**	**39.0%**	**34.3%**	**49.5%**
	Negative	**38.9%**	**40.0%**	**36.3%**	**37.3%**	**51.1%**	**38.6%**	**40.9%**	**37.5%**	**47.0%**	**38.9%**	**38.7%**	**41.8%**	**29.5%**
	SW neg impact	6.6%	6.0%	8.1%	6.3%	9.6%	6.8%	5.0%	6.8%	5.7%	6.8%	4.1%	6.6%	6.7%
	Strong neg impact	32.2%	34.0%	28.3%	31.1%	41.6%	31.8%	35.9%	30.8%	41.3%	32.1%	34.5%	35.2%	22.8%
	No impact	10.6%	10.1%	11.9%	10.8%	9.4%	11.1%	6.9%	10.4%	12.2%	10.6%	10.6%	10.8%	10.1%
	Don't know	12.6%	12.7%	12.3%	12.8%	10.4%	12.6%	12.6%	12.9%	10.4%	12.6%	11.7%	13.1%	10.8%
Education: Evaluation of teacher effectiveness should be linked to student achievement outcomes	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	32.8%	33.5%	31.4%	31.6%	42.6%	30.7%	49.5%	32.0%	38.2%	32.9%	32.7%	35.2%	25.4%
	SW pos impact	30.8%	29.7%	33.3%	31.5%	25.5%	31.9%	22.6%	31.4%	27.5%	30.9%	30.3%	29.4%	35.5%
	Positive	**63.7%**	**63.3%**	**64.6%**	**63.1%**	**68.1%**	**62.6%**	**72.1%**	**63.4%**	**65.7%**	**63.7%**	**63.0%**	**64.6%**	**60.9%**
	Negative	**15.4%**	**15.0%**	**16.4%**	**16.0%**	**10.6%**	**15.8%**	**12.8%**	**16.0%**	**11.8%**	**15.8%**	**10.6%**	**14.1%**	**19.7%**
	SW neg impact	7.6%	7.4%	7.8%	7.9%	4.9%	7.7%	6.2%	7.8%	6.4%	7.9%	3.2%	6.5%	11.0%
	Strong neg impact	7.9%	7.5%	8.6%	8.1%	5.7%	8.0%	6.6%	8.3%	5.4%	7.9%	7.4%	7.6%	8.7%
	No impact	13.3%	14.0%	11.8%	13.2%	13.9%	13.6%	10.5%	13.0%	14.7%	12.7%	20.3%	13.5%	12.4%
	Don't know	7.6%	7.8%	7.2%	7.6%	7.4%	8.0%	4.6%	7.6%	7.8%	7.7%	6.1%	7.8%	7.0%
Education: Institute transparency and disclosure requirements for schools	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	32.7%	33.3%	31.3%	31.5%	41.7%	30.8%	47.5%	31.8%	38.2%	32.6%	33.9%	33.7%	29.5%
	SW pos impact	36.4%	36.6%	36.1%	37.2%	30.2%	37.8%	25.7%	36.7%	34.9%	35.9%	43.5%	35.6%	38.8%
	Positive	**69.1%**	**69.9%**	**67.4%**	**68.7%**	**72.0%**	**68.6%**	**73.2%**	**68.4%**	**73.2%**	**68.5%**	**77.4%**	**69.3%**	**68.4%**
	Negative	**5.2%**	**4.2%**	**7.3%**	**4.9%**	**7.3%**	**5.1%**	**5.7%**	**5.4%**	**3.5%**	**5.2%**	**5.0%**	**5.4%**	**4.3%**
	SW neg impact	3.3%	2.5%	5.1%	3.1%	5.5%	3.2%	4.0%	3.7%	0.8%	3.4%	2.5%	3.2%	3.7%
	Strong neg impact	1.8%	1.7%	2.2%	1.8%	1.8%	1.8%	1.7%	1.7%	2.7%	1.8%	2.5%	2.2%	0.5%
	No impact	16.9%	17.6%	15.2%	17.5%	12.0%	17.1%	15.1%	16.7%	17.6%	17.2%	12.8%	15.3%	21.8%
	Don't know	8.9%	8.3%	10.1%	8.9%	8.8%	9.2%	6.0%	9.4%	5.8%	9.2%	4.8%	9.9%	5.6%
Education: Institute a new STEM (science, technology, engineering, and math) academy program in all middle schools and high schools	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	42.3%	42.8%	41.3%	41.9%	45.3%	41.2%	51.4%	42.3%	42.5%	42.1%	45.1%	41.3%	45.6%
	SW pos impact	33.7%	34.9%	31.2%	34.5%	27.9%	34.5%	27.9%	33.5%	35.2%	33.9%	31.7%	34.2%	32.2%
	Positive	**76.1%**	**77.7%**	**72.5%**	**76.4%**	**73.1%**	**75.7%**	**79.3%**	**75.8%**	**77.6%**	**76.0%**	**76.9%**	**75.5%**	**77.9%**
	Negative	**4.1%**	**2.9%**	**6.7%**	**4.1%**	**3.6%**	**3.9%**	**5.1%**	**4.3%**	**2.6%**	**4.1%**	**3.4%**	**3.9%**	**4.6%**
	SW neg impact	2.0%	1.0%	4.3%	1.8%	3.5%	1.9%	3.1%	2.1%	1.6%	2.0%	2.1%	1.9%	2.6%
	Strong neg impact	2.0%	1.9%	2.4%	2.3%	0.1%	2.0%	2.0%	2.2%	1.0%	2.1%	1.3%	2.0%	2.0%
	No impact	10.7%	10.1%	12.0%	10.6%	11.9%	10.8%	9.9%	10.7%	11.1%	10.6%	11.7%	11.0%	9.7%
	Don't know	9.1%	9.3%	8.7%	8.9%	11.4%	9.6%	5.7%	9.2%	8.7%	9.2%	8.0%	9.6%	7.8%

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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Education: Bypass the Legislature and state budget process, and send education funds directly to K-12 schools and community colleges	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Strong pos impact	36.0%	35.7%	36.6%	35.3%	41.5%	35.0%	43.4%	35.5%	38.7%	35.6%	40.6%	35.9%	36.1%
	SW pos impact	29.8%	29.9%	29.4%	30.2%	26.3%	29.9%	28.8%	30.4%	25.8%	29.9%	28.3%	30.0%	29.1%
	Positive	**65.7%**	**65.6%**	**66.0%**	**65.4%**	**67.8%**	**64.9%**	**72.2%**	**65.9%**	**64.5%**	**65.5%**	**69.0%**	**65.9%**	**65.2%**
	Negative	**8.6%**	**7.5%**	**11.0%**	**8.7%**	**8.3%**	**9.0%**	**5.9%**	**8.3%**	**10.6%**	**8.8%**	**6.6%**	**9.4%**	**6.0%**
	SW neg impact	4.7%	4.6%	4.8%	4.7%	4.6%	4.6%	4.7%	4.7%	4.3%	4.9%	1.7%	4.8%	4.3%
	Strong neg impact	4.0%	3.0%	6.2%	4.0%	3.7%	4.3%	1.2%	3.6%	6.3%	3.9%	5.0%	4.7%	1.7%
	No impact	7.9%	8.5%	6.6%	7.9%	8.3%	8.3%	4.9%	7.3%	11.5%	8.1%	5.4%	7.6%	8.8%
	Don't know	17.8%	18.4%	16.4%	18.0%	15.6%	17.9%	17.0%	18.5%	13.4%	17.7%	19.0%	17.0%	20.0%
Which would have the most positive impact on your business?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Class action reform	11.0%	9.2%	15.0%	11.7%	5.3%	10.5%	15.1%	11.5%	7.8%	10.7%	14.2%	12.1%	7.4%
	AB 32 reform	12.7%	14.0%	9.9%	12.4%	15.5%	12.4%	15.1%	11.6%	19.3%	12.3%	18.1%	13.5%	10.3%
	Overtime law reform	19.7%	20.6%	17.7%	19.7%	19.9%	19.8%	19.3%	19.8%	19.4%	19.5%	22.6%	19.4%	20.9%
	CEQA regulation reform	8.8%	9.3%	7.6%	8.3%	12.5%	8.6%	9.8%	8.3%	11.5%	8.9%	6.9%	7.9%	11.4%
	Something else	47.8%	47.0%	49.8%	48.0%	46.8%	48.7%	40.7%	48.8%	42.1%	48.6%	38.2%	47.2%	50.0%
Company hosts a presence: LA county	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	69.0%	100.0%	0.0%	69.1%	68.2%	68.3%	74.1%	65.8%	88.5%	68.0%	82.3%	61.7%	92.0%
	Selected	31.0%	0.0%	100.0%	30.9%	31.8%	31.7%	25.9%	34.2%	11.5%	32.0%	17.7%	38.3%	8.0%
Company hosts a presence: Inland Empire	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	88.7%	88.8%	88.4%	100.0%	0.0%	89.8%	79.7%	88.0%	92.7%	89.0%	84.5%	86.5%	95.5%
	Selected	11.3%	11.2%	11.6%	0.0%	100.0%	10.2%	20.3%	12.0%	7.3%	11.0%	15.5%	13.5%	4.5%
Company hosts a presence: SD county	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	88.7%	87.9%	90.6%	89.9%	79.7%	100.0%	0.0%	88.2%	91.6%	89.0%	84.7%	86.8%	94.7%
	Selected	11.3%	12.1%	9.4%	10.1%	20.3%	0.0%	100.0%	11.8%	8.4%	11.0%	15.3%	13.2%	5.3%
Company hosts a presence: Central Valley	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	85.9%	82.0%	94.8%	85.3%	90.9%	85.5%	89.6%	100.0%	0.0%	87.0%	72.7%	85.0%	89.0%
	Selected	14.1%	18.0%	5.2%	14.7%	9.1%	14.5%	10.4%	0.0%	100.0%	13.0%	27.3%	15.0%	11.0%
Company hosts a presence: Central Coast	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	92.9%	91.5%	95.9%	93.2%	90.2%	93.2%	90.3%	94.0%	86.1%	100.0%	0.0%	92.3%	94.5%
	Selected	7.1%	8.5%	4.1%	6.8%	9.8%	6.8%	9.7%	6.0%	13.9%	0.0%	100.0%	7.7%	5.5%
Company hosts a presence: Bay Area	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	75.9%	67.9%	93.8%	74.0%	90.5%	74.3%	88.6%	75.1%	81.1%	75.5%	81.4%	100.0%	0.0%
	Selected	24.1%	32.1%	6.2%	26.0%	9.5%	25.7%	11.4%	24.9%	18.9%	24.5%	18.6%	0.0%	100.0%
Company hosts a presence: North CA	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	86.9%	82.4%	97.1%	86.3%	92.1%	86.4%	91.3%	87.1%	85.9%	87.5%	80.0%	86.4%	88.8%
	Selected	13.1%	17.6%	2.9%	13.7%	7.9%	13.6%	8.7%	12.9%	14.1%	12.5%	20.0%	13.6%	11.2%
Company hosts a presence: Orange County	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Not selected	88.0%	88.4%	87.1%	89.9%	73.5%	89.7%	74.4%	87.5%	91.1%	88.2%	85.9%	85.8%	95.1%
	Selected	12.0%	11.6%	12.9%	10.1%	26.5%	10.3%	25.6%	12.5%	8.9%	11.8%	14.1%	14.2%	4.9%

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			LA County		Inland Empire		SD County		Central Valley		Central Coast		Bay Area	
		Total	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected	Not selected	Selected
Are you a minority-owned business?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Yes	34.9%	32.0%	41.5%	34.8%	36.1%	34.3%	40.1%	36.0%	28.6%	35.2%	31.1%	34.4%	36.8%
	No	65.1%	68.0%	58.5%	65.2%	63.9%	65.7%	59.9%	64.0%	71.4%	64.8%	68.9%	65.6%	63.2%
Green Goods & Services industry?	Sample Size	1142	788	354	1013	129	1013	129	982	161	1061	82	867	275
	Yes	9.7%	8.7%	11.9%	9.2%	13.4%	9.3%	13.0%	9.1%	13.1%	9.5%	11.8%	9.6%	10.0%
	No	90.3%	91.3%	88.1%	90.8%	86.6%	90.7%	87.0%	90.9%	86.9%	90.5%	88.2%	90.4%	90.0%
Would you like to receive a copy of the survey results?	Sample Size	491	367	124	426	64	432	58	380	111	446	45	383	108
	Yes	78.1%	79.3%	74.5%	77.4%	82.7%	78.4%	76.2%	76.4%	83.9%	77.7%	82.0%	77.0%	81.9%
	No	21.9%	20.7%	25.5%	22.6%	17.3%	21.6%	23.8%	23.6%	16.1%	22.3%	18.0%	23.0%	18.1%

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			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
CA headed in the:	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Right direction	32.1%	32.8%	26.9%	33.3%	22.7%	36.4%	29.7%	46.7%	30.5%	78.7%	68.1%	14.7%	65.7%
	Wrong track	67.9%	67.2%	73.1%	66.7%	77.3%	63.6%	70.3%	53.3%	69.5%	21.3%	31.9%	85.3%	34.3%
Election impact on job creation	Sample Size	1128	980	148	993	135	399	729	111	1017	118	149	778	83
	Strongly likely neg	35.2%	33.2%	48.1%	34.2%	42.4%	30.7%	37.6%	34.9%	35.2%	12.0%	4.1%	47.5%	8.7%
	SW likely neg	15.8%	16.8%	8.7%	15.6%	16.8%	14.2%	16.6%	11.9%	16.2%	6.0%	10.6%	19.2%	6.5%
	Negative	**50.9%**	**50.0%**	**56.8%**	**49.8%**	**59.2%**	**44.9%**	**54.2%**	**46.8%**	**51.4%**	**18.1%**	**14.7%**	**66.7%**	**15.2%**
	Positive	**22.7%**	**22.5%**	**23.9%**	**23.2%**	**18.8%**	**24.1%**	**21.9%**	**41.0%**	**20.7%**	**54.1%**	**39.2%**	**13.4%**	**35.4%**
	SW likely pos	14.1%	13.9%	15.7%	14.6%	11.1%	15.8%	13.2%	24.4%	13.0%	30.7%	20.0%	9.8%	21.1%
	Strongly likely pos	8.6%	8.6%	8.2%	8.7%	7.7%	8.3%	8.7%	16.6%	7.7%	23.4%	19.2%	3.7%	14.4%
	No impact	26.4%	27.4%	19.3%	27.0%	22.0%	31.0%	23.8%	12.3%	27.9%	27.8%	46.1%	19.9%	49.4%
How would you rate California's economy compared to the rest of the country?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Much better	3.8%	4.1%	2.1%	3.9%	3.3%	5.2%	3.1%	12.1%	2.9%	22.9%	2.9%	0.8%	6.7%
	SW better	14.4%	14.5%	14.3%	14.3%	15.1%	17.3%	12.9%	18.2%	14.0%	32.1%	27.5%	8.5%	21.9%
	Better	**18.3%**	**18.5%**	**16.4%**	**18.2%**	**18.4%**	**22.5%**	**16.0%**	**30.3%**	**17.0%**	**55.0%**	**30.4%**	**9.4%**	**28.6%**
	Neither better/worse	19.6%	19.7%	19.1%	20.4%	14.4%	17.3%	20.9%	23.7%	19.2%	27.5%	39.5%	12.8%	37.9%
	Worse	**62.1%**	**61.7%**	**64.6%**	**61.4%**	**67.1%**	**60.2%**	**63.1%**	**46.0%**	**63.8%**	**17.4%**	**30.0%**	**77.8%**	**33.5%**
	SW worse	33.9%	34.8%	28.0%	33.2%	38.8%	36.4%	32.6%	24.7%	34.9%	15.9%	26.2%	38.8%	26.8%
	Much worse	28.2%	26.9%	36.6%	28.2%	28.3%	23.8%	30.5%	21.3%	28.9%	1.6%	3.8%	39.0%	6.8%
Do you see CA's economy getting:	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Much better	5.0%	5.5%	1.5%	4.9%	5.4%	7.0%	3.9%	17.3%	3.7%	23.9%	12.9%	0.4%	7.6%
	Little better	31.0%	31.4%	28.4%	32.2%	22.2%	32.9%	30.0%	38.3%	30.2%	53.5%	46.9%	21.9%	57.1%
	Better	**36.0%**	**36.9%**	**30.0%**	**37.1%**	**27.6%**	**39.9%**	**33.9%**	**55.6%**	**33.9%**	**77.4%**	**59.8%**	**22.3%**	**64.7%**
	Stay the same	21.5%	22.2%	17.2%	20.8%	26.5%	21.6%	21.5%	18.3%	21.9%	16.3%	30.6%	20.7%	19.9%
	Worse	**42.5%**	**40.9%**	**52.9%**	**42.0%**	**45.9%**	**38.5%**	**44.7%**	**26.1%**	**44.3%**	**6.3%**	**9.5%**	**57.0%**	**15.4%**
	Little worse	20.8%	20.9%	20.7%	20.7%	22.1%	21.2%	20.7%	13.2%	21.7%	2.4%	7.3%	26.9%	14.1%
	Much worse	21.7%	20.1%	32.2%	21.4%	23.8%	17.3%	24.0%	13.0%	22.6%	3.9%	2.3%	30.1%	1.2%
Do you think it is easier to do business in California than in other states?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Much easier	2.3%	2.7%	0.0%	2.3%	2.8%	4.3%	1.3%	5.9%	1.9%	22.5%	0.0%	0.0%	0.0%
	SW easier	8.0%	8.7%	3.5%	7.8%	9.5%	9.9%	6.9%	18.1%	6.9%	77.5%	0.0%	0.0%	0.0%
	Easier	**10.3%**	**11.3%**	**3.5%**	**10.1%**	**12.2%**	**14.2%**	**8.2%**	**24.0%**	**8.8%**	**100.0%**	**0.0%**	**0.0%**	**0.0%**
	About the same	13.2%	13.8%	9.0%	14.0%	6.9%	14.2%	12.6%	15.5%	12.9%	0.0%	100.0%	0.0%	0.0%
	Harder	**69.3%**	**67.9%**	**78.1%**	**68.0%**	**78.4%**	**64.1%**	**72.1%**	**53.8%**	**70.9%**	**0.0%**	**0.0%**	**100.0%**	**0.0%**
	SW harder	21.8%	22.1%	20.0%	22.6%	16.1%	21.3%	22.1%	19.4%	22.1%	0.0%	0.0%	31.5%	0.0%
	Much harder	47.4%	45.8%	58.1%	45.4%	62.3%	42.7%	50.0%	34.4%	48.8%	0.0%	0.0%	68.5%	0.0%
	Don't know	7.3%	6.9%	9.4%	7.9%	2.4%	7.5%	7.1%	6.7%	7.3%	0.0%	0.0%	0.0%	100.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Which of the following most closely describes your industry sector:	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Agriculture	0.7%	0.4%	2.4%	0.8%	0.0%	0.7%	0.6%	2.3%	0.5%	0.6%	0.4%	0.7%	0.7%
	Mining	0.2%	0.2%	0.4%	0.2%	0.0%	0.2%	0.2%	0.6%	0.2%	0.0%	0.0%	0.3%	0.0%
	Construction	9.3%	8.9%	12.2%	8.5%	15.8%	8.7%	9.7%	14.5%	8.8%	7.5%	5.4%	10.7%	6.3%
	Manufacturing	4.3%	4.5%	2.9%	4.3%	4.7%	4.8%	4.1%	14.1%	3.3%	9.2%	1.4%	4.5%	1.1%
	Wholesale trade	7.2%	7.5%	5.3%	7.7%	3.8%	5.6%	8.1%	5.9%	7.3%	8.7%	9.0%	7.4%	0.0%
	Retail trade	10.3%	10.8%	6.8%	11.0%	5.3%	11.3%	9.8%	7.2%	10.6%	9.4%	12.0%	10.5%	6.7%
	Trans. and utilities	2.9%	2.3%	6.4%	2.7%	3.9%	4.7%	1.9%	8.1%	2.3%	5.4%	1.1%	3.1%	0.0%
	Information	1.9%	1.8%	2.5%	1.9%	1.6%	1.9%	1.9%	3.8%	1.7%	1.5%	2.4%	1.8%	1.9%
	Broadcasting/Motion pics.	0.9%	0.8%	1.0%	1.0%	0.0%	0.6%	1.0%	0.3%	0.9%	2.6%	0.6%	0.6%	1.3%
	Financial/Insurance	3.8%	3.9%	3.0%	3.5%	5.7%	2.8%	4.3%	2.4%	3.9%	2.5%	2.2%	4.2%	4.6%
	Real estate	5.2%	5.6%	2.6%	5.1%	6.1%	6.2%	4.7%	0.8%	5.7%	6.4%	6.4%	5.1%	2.4%
	Prof/Business service	22.7%	22.3%	25.1%	22.2%	26.0%	21.7%	23.2%	20.0%	22.9%	14.1%	23.2%	23.1%	29.8%
	Heath services	5.9%	6.1%	4.2%	5.9%	5.5%	4.5%	6.6%	3.3%	6.2%	3.9%	5.1%	5.9%	9.8%
	Leisure/Hospitality service	5.3%	4.9%	8.1%	5.7%	2.4%	5.7%	5.1%	3.2%	5.5%	8.6%	9.6%	3.5%	10.0%
	Other services	13.7%	13.5%	14.9%	13.5%	15.3%	16.8%	12.1%	8.8%	14.2%	14.1%	14.7%	12.9%	19.3%
	Other	5.8%	6.3%	2.3%	6.1%	3.8%	3.7%	6.9%	4.6%	5.9%	5.6%	6.5%	5.7%	6.2%
How many employees does your company currently have in California?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	1-9	78.8%	79.6%	73.6%	80.5%	66.0%	83.4%	76.3%	65.5%	80.2%	77.3%	82.4%	77.8%	84.2%
	10-19	9.4%	8.9%	13.0%	8.6%	14.9%	7.0%	10.7%	13.2%	9.0%	2.7%	13.2%	10.0%	6.7%
	20-99	8.2%	8.1%	9.0%	7.7%	12.5%	6.8%	9.0%	8.3%	8.2%	8.3%	1.9%	9.5%	7.1%
	100-499	2.0%	1.8%	3.0%	1.7%	4.2%	1.5%	2.2%	3.6%	1.8%	3.3%	2.4%	1.8%	0.8%
	500-999	1.1%	1.2%	0.7%	1.0%	1.9%	1.3%	1.1%	9.4%	0.3%	8.3%	0.0%	0.4%	0.0%
	1000 or more	0.1%	0.1%	0.3%	0.1%	0.5%	0.0%	0.2%	0.1%	0.2%	0.1%	0.1%	0.2%	0.1%
	Don't know	0.3%	0.3%	0.3%	0.3%	0.0%	0.0%	0.5%	0.0%	0.3%	0.0%	0.0%	0.3%	1.2%
Does your company have a physical presence in other states?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Yes	12.1%	11.5%	15.9%	11.3%	17.8%	11.6%	12.3%	24.2%	10.8%	17.8%	6.3%	13.3%	3.0%
	No	86.5%	86.9%	84.1%	87.3%	81.2%	85.7%	87.0%	72.1%	88.1%	78.6%	92.0%	85.7%	95.3%
	Don't know	1.4%	1.6%	0.0%	1.5%	1.0%	2.8%	0.7%	3.7%	1.1%	3.6%	1.6%	1.0%	1.6%

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		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Presence outside of CA: Agriculture	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	98.5%	98.2%	100.0%	98.2%	100.0%	95.5%	100.0%	94.9%	99.4%	96.6%	85.7%	100.0%	100.0%
	Selected	1.5%	1.8%	0.0%	1.8%	0.0%	4.5%	0.0%	5.1%	0.6%	3.4%	14.3%	0.0%	0.0%
Presence outside of CA: Mining	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	98.2%	97.8%	100.0%	97.8%	100.0%	100.0%	97.3%	100.0%	97.7%	100.0%	100.0%	97.6%	100.0%
	Selected	1.8%	2.2%	0.0%	2.2%	0.0%	0.0%	2.7%	0.0%	2.3%	0.0%	0.0%	2.4%	0.0%
Presence outside of CA: Construction	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	93.0%	94.3%	86.4%	93.9%	88.5%	91.0%	93.9%	92.7%	93.0%	85.4%	100.0%	93.6%	100.0%
	Selected	7.0%	5.7%	13.6%	6.1%	11.5%	9.0%	6.1%	7.3%	7.0%	14.6%	0.0%	6.4%	0.0%
Presence outside of CA: Manufacturing	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	83.2%	84.6%	76.6%	82.4%	87.0%	91.3%	79.1%	68.3%	86.8%	64.5%	100.0%	85.0%	100.0%
	Selected	16.8%	15.4%	23.4%	17.6%	13.0%	8.7%	20.9%	31.7%	13.2%	35.5%	0.0%	15.0%	0.0%
Presence outside of CA: Wholesale trade	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	82.7%	79.9%	96.6%	81.9%	86.6%	78.6%	84.9%	65.0%	87.0%	71.0%	100.0%	83.1%	100.0%
	Selected	17.3%	20.1%	3.4%	18.1%	13.4%	21.4%	15.1%	35.0%	13.0%	29.0%	0.0%	16.9%	0.0%
Presence outside of CA: Retail trade	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	93.6%	94.0%	92.0%	92.2%	100.0%	91.7%	94.6%	97.6%	92.7%	90.1%	81.5%	96.3%	56.9%
	Selected	6.4%	6.0%	8.0%	7.8%	0.0%	8.3%	5.4%	2.4%	7.3%	9.9%	18.5%	3.7%	43.1%
Presence outside of CA: Transportation/Utilities	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	95.7%	96.2%	93.1%	94.9%	99.4%	96.7%	95.2%	97.6%	95.2%	92.7%	100.0%	95.8%	100.0%
	Selected	4.3%	3.8%	6.9%	5.1%	0.6%	3.3%	4.8%	2.4%	4.8%	7.3%	0.0%	4.2%	0.0%
Presence outside of CA: Information	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	97.2%	96.7%	99.7%	96.7%	99.7%	92.6%	99.5%	94.6%	97.8%	99.6%	85.7%	97.7%	100.0%
	Selected	2.8%	3.3%	0.3%	3.3%	0.3%	7.4%	0.5%	5.4%	2.2%	0.4%	14.3%	2.3%	0.0%
Presence outside of CA: Broadcasting/Motion Pics and Sound Recording	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	98.6%	98.3%	100.0%	98.3%	100.0%	95.9%	100.0%	95.5%	99.4%	93.5%	94.3%	100.0%	100.0%
	Selected	1.4%	1.7%	0.0%	1.7%	0.0%	4.1%	0.0%	4.5%	0.6%	6.5%	5.7%	0.0%	0.0%

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		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Presence outside of CA: Financial/Insurance	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	92.6%	94.1%	85.2%	93.7%	87.4%	97.5%	90.1%	93.6%	92.3%	96.0%	100.0%	91.1%	96.8%
	Selected	7.4%	5.9%	14.8%	6.3%	12.6%	2.5%	9.9%	6.4%	7.7%	4.0%	0.0%	8.9%	3.2%
Presence outside of CA: Real Estate	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	89.5%	89.1%	91.5%	88.6%	93.7%	86.2%	91.1%	94.3%	88.3%	88.7%	98.9%	88.5%	100.0%
	Selected	10.5%	10.9%	8.5%	11.4%	6.3%	13.8%	8.9%	5.7%	11.7%	11.3%	1.1%	11.5%	0.0%
Presence outside of CA: Prof/Business services	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	77.5%	81.3%	59.2%	79.9%	66.2%	76.8%	77.8%	79.4%	77.0%	95.3%	71.6%	73.9%	100.0%
	Selected	22.5%	18.7%	40.8%	20.1%	33.8%	23.2%	22.2%	20.6%	23.0%	4.7%	28.4%	26.1%	0.0%
Presence outside of CA: Health services	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	95.5%	94.6%	100.0%	94.5%	100.0%	93.7%	96.4%	95.6%	95.5%	100.0%	90.8%	94.9%	100.0%
	Selected	4.5%	5.4%	0.0%	5.5%	0.0%	6.3%	3.6%	4.4%	4.5%	0.0%	9.2%	5.1%	0.0%
Presence outside of CA: Leisure/Hospitality services	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	95.6%	94.8%	99.4%	94.6%	100.0%	100.0%	93.4%	100.0%	94.5%	100.0%	83.8%	95.7%	100.0%
	Selected	4.4%	5.2%	0.6%	5.4%	0.0%	0.0%	6.6%	0.0%	5.5%	0.0%	16.2%	4.3%	0.0%
Presence outside of CA: Other services	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	85.2%	84.8%	86.9%	82.6%	97.1%	92.6%	81.4%	92.0%	83.5%	89.5%	80.8%	84.3%	100.0%
	Selected	14.8%	15.2%	13.1%	17.4%	2.9%	7.4%	18.6%	8.0%	16.5%	10.5%	19.2%	15.7%	0.0%
Presence outside of CA: Other	Sample Size	138	114	24	113	24	46	92	27	111	21	9	105	3
	Not selected	92.4%	91.9%	95.3%	93.2%	88.7%	97.1%	90.1%	96.1%	91.6%	95.1%	89.1%	93.3%	46.3%
	Selected	7.6%	8.1%	4.7%	6.8%	11.3%	2.9%	9.9%	3.9%	8.4%	4.9%	10.9%	6.7%	53.7%
What would you say is the biggest challenge to doing business in California?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Labor regulations	5.0%	5.3%	3.3%	4.4%	9.5%	5.1%	5.0%	6.7%	4.8%	6.1%	1.8%	6.0%	0.0%
	Envrio. regulations	8.8%	8.6%	9.7%	8.4%	11.6%	5.7%	10.4%	10.8%	8.6%	2.5%	0.7%	11.8%	3.3%
	Other gov. regulations	12.7%	11.9%	17.5%	12.3%	15.0%	10.1%	14.0%	10.4%	12.9%	5.1%	4.0%	16.0%	6.9%
	Energy costs	3.0%	3.3%	1.4%	3.3%	0.8%	4.7%	2.1%	5.1%	2.8%	7.5%	7.5%	1.6%	1.9%
	Infrastructure quality	1.4%	1.4%	0.8%	1.5%	0.1%	0.4%	1.9%	1.9%	1.3%	2.4%	2.4%	0.9%	2.7%
	Employee/labor costs	8.2%	8.1%	8.9%	8.8%	4.0%	11.0%	6.7%	9.5%	8.1%	6.8%	1.6%	9.6%	9.4%
	Taxes	25.5%	26.1%	21.3%	24.9%	29.7%	24.7%	25.9%	18.8%	26.2%	22.5%	20.9%	27.4%	20.2%
	Bus/Property costs	10.0%	10.6%	5.6%	10.2%	8.5%	13.2%	8.3%	12.7%	9.7%	15.5%	14.4%	8.2%	11.3%
	Gov finances/spending	9.9%	9.6%	11.4%	9.1%	15.5%	9.8%	9.9%	9.1%	10.0%	4.6%	9.9%	11.1%	5.5%
	Quality of edu.	4.8%	4.2%	9.0%	5.1%	2.9%	3.2%	5.6%	3.5%	4.9%	8.9%	10.4%	2.6%	10.1%
	Civil litigation	2.1%	1.6%	5.0%	2.4%	0.0%	1.0%	2.7%	1.4%	2.1%	3.0%	3.5%	1.8%	1.1%
	None/Other	8.8%	9.2%	6.1%	9.7%	2.4%	11.1%	7.6%	10.1%	8.7%	15.1%	23.0%	3.2%	27.7%

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			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
[Labor regulations] What specifically would you say is the biggest challenge?	Sample Size	57	52	5	44	13	20	37	7	50	7	3	47	-
	Too many state regs	39.7%	41.7%	18.0%	42.0%	31.9%	42.8%	37.9%	30.2%	41.1%	52.4%	50.3%	37.1%	-
	Too many local regs	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-
	Not enough flex in laws	26.6%	27.1%	21.1%	25.5%	30.4%	16.7%	32.0%	0.0%	30.6%	14.5%	0.0%	29.9%	-
	High cost compliance	26.0%	22.7%	60.8%	25.7%	27.2%	27.9%	25.0%	24.5%	26.3%	23.9%	0.0%	27.8%	-
	Overtime/meal rest	2.1%	2.3%	0.0%	2.7%	0.0%	5.9%	0.0%	16.1%	0.0%	9.2%	20.2%	0.0%	-
	Other	5.6%	6.2%	0.0%	4.2%	10.5%	6.8%	5.0%	29.1%	2.1%	0.0%	29.5%	5.1%	-
[Environmental regulations/permits] What specifically would you say is the biggest challenge?	Sample Size	100	86	14	84	16	23	78	12	88	3	1	93	3
	CEQA	9.2%	10.7%	0.7%	7.1%	20.6%	10.1%	9.0%	18.5%	8.0%	17.0%	0.0%	9.4%	0.0%
	AB32 compliance	31.2%	28.1%	50.0%	31.4%	30.6%	18.9%	34.8%	31.5%	31.2%	0.0%	0.0%	33.5%	0.0%
	Green Chemistry regs	2.1%	1.2%	7.2%	2.5%	0.0%	0.0%	2.7%	0.0%	2.4%	0.0%	0.0%	2.2%	0.0%
	Changing rules	18.8%	22.0%	0.0%	20.0%	12.5%	26.6%	16.5%	9.7%	20.1%	0.0%	100.0%	18.4%	19.6%
	Oversight agencies	14.5%	14.7%	12.9%	15.7%	7.9%	21.8%	12.4%	9.1%	15.2%	0.0%	0.0%	15.5%	0.0%
	State exceed fed.	21.9%	20.7%	29.3%	20.7%	28.4%	16.6%	23.5%	24.1%	21.6%	54.2%	0.0%	19.4%	80.4%
	None/Other	2.2%	2.6%	0.0%	2.6%	0.0%	6.0%	1.1%	7.1%	1.5%	28.8%	0.0%	1.5%	0.0%
[Energy costs] What specifically would you say is the biggest challenge?	Sample Size	34	32	2	33	1	19	15	6	29	9	11	13	2
	High electric costs	31.2%	33.2%	0.0%	32.2%	0.0%	23.4%	40.8%	30.9%	31.3%	53.9%	28.7%	21.2%	0.0%
	High gas/diesel costs	64.2%	63.6%	73.5%	66.1%	7.2%	76.6%	49.0%	59.4%	65.1%	46.1%	66.5%	70.6%	100.0%
	High natural gas costs	1.6%	0.0%	26.5%	1.6%	0.0%	0.0%	3.5%	9.7%	0.0%	0.0%	4.8%	0.0%	0.0%
	High cost - other energy	3.0%	3.2%	0.0%	0.0%	92.8%	0.0%	6.7%	0.0%	3.6%	0.0%	0.0%	8.2%	0.0%
	None/Other	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
[Employee/Labor costs] What specifically would you say is the biggest challenge?	Sample Size	94	81	13	88	5	44	50	11	83	8	2	76	8
	Health care/insurance cost	35.7%	39.8%	10.9%	37.9%	0.0%	26.2%	44.1%	0.0%	40.2%	35.6%	0.0%	37.1%	33.7%
	Hiring/Maintain work force	17.8%	14.9%	35.3%	16.6%	38.3%	26.7%	10.0%	26.6%	16.7%	17.8%	56.7%	14.0%	43.3%
	High labor costs	26.6%	26.2%	29.5%	26.3%	31.7%	33.8%	20.4%	33.9%	25.7%	26.7%	43.3%	28.9%	0.0%
	High cost of housing	10.1%	9.9%	11.6%	10.2%	9.1%	4.6%	15.0%	4.7%	10.8%	19.8%	0.0%	9.6%	8.1%
	Overtime rules	2.4%	2.6%	1.1%	2.5%	0.0%	0.0%	4.5%	9.9%	1.4%	0.0%	0.0%	3.0%	0.0%
	None/Other	7.3%	6.6%	11.6%	6.5%	20.9%	8.8%	6.0%	24.9%	5.1%	0.0%	0.0%	7.5%	14.9%
[Taxes] What specifically would you say is the biggest challenge?	Sample Size	291	259	32	250	41	99	192	21	270	26	31	216	17
	High state taxes	41.9%	42.0%	41.1%	41.2%	46.0%	43.3%	41.2%	33.1%	42.6%	42.8%	45.4%	42.5%	26.3%
	High local taxes	4.3%	4.8%	0.0%	4.6%	2.7%	6.9%	3.0%	10.7%	3.8%	0.0%	2.8%	5.0%	5.2%
	High state fees	7.5%	7.6%	6.5%	7.9%	4.7%	4.0%	9.3%	19.6%	6.6%	12.8%	11.3%	6.4%	6.5%
	High local fees	0.7%	0.8%	0.0%	0.8%	0.0%	0.0%	1.1%	0.0%	0.8%	0.0%	3.5%	0.5%	0.0%
	High personal income taxes	17.4%	17.8%	13.4%	16.9%	19.9%	18.0%	17.0%	18.3%	17.3%	35.0%	10.1%	15.6%	26.0%
	Manuf/Equipt. sales tax	1.1%	1.2%	0.0%	1.2%	0.0%	3.1%	0.0%	0.0%	1.1%	0.0%	0.0%	0.7%	9.8%
	Threat of new taxes	24.2%	22.3%	39.0%	24.2%	24.0%	18.1%	27.3%	18.3%	24.6%	4.2%	22.5%	26.7%	26.1%
	None/Other	3.0%	3.4%	0.0%	3.1%	2.7%	6.6%	1.1%	0.0%	3.2%	5.1%	4.4%	2.8%	0.0%
[Business/propery costs] What specifically would you say is the biggest challenge?	Sample Size	114	106	8	102	12	53	61	14	100	18	22	65	9
	Access to capital/loans	54.0%	53.2%	63.8%	54.2%	51.8%	63.7%	45.7%	74.2%	51.2%	74.9%	51.0%	46.2%	74.3%
	Other	46.0%	46.8%	36.2%	45.8%	48.2%	36.3%	54.3%	25.8%	48.8%	25.1%	49.0%	53.8%	25.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
[Government finances/spending] What specifically would you say is the biggest challenge?	Sample Size	113	96	17	91	21	39	74	10	103	5	15	88	5
	State budget deficit	35.1%	37.0%	24.0%	35.7%	32.3%	40.9%	31.9%	53.3%	33.3%	57.7%	71.1%	28.2%	22.8%
	Long term state debt	60.6%	57.9%	76.0%	60.5%	61.0%	52.0%	65.2%	32.6%	63.4%	16.2%	28.9%	67.9%	77.2%
	None/Other	4.3%	5.1%	0.0%	3.8%	6.7%	7.1%	2.8%	14.2%	3.4%	26.1%	0.0%	3.9%	0.0%
[Quality of education system] What specifically would you say is the biggest challenge?	Sample Size	55	41	13	51	4	13	42	4	51	10	16	20	8
	Poor quality k-12	41.6%	43.7%	35.2%	42.7%	27.9%	42.5%	41.4%	28.1%	42.7%	33.9%	37.8%	41.5%	58.7%
	Poor quality higher edu	8.5%	11.3%	0.0%	9.2%	0.0%	0.0%	11.1%	27.0%	7.1%	0.0%	9.9%	5.1%	24.9%
	Access to higher edu	28.4%	26.6%	34.1%	25.6%	65.7%	29.1%	28.2%	0.0%	30.6%	37.5%	35.2%	23.6%	16.4%
	Resistance to reforms	4.6%	0.0%	18.6%	4.9%	0.0%	0.0%	6.0%	0.0%	4.9%	0.0%	0.0%	12.3%	0.0%
	Inadequate vocational	11.0%	10.7%	12.1%	11.4%	6.4%	28.3%	5.7%	45.0%	8.4%	18.5%	10.5%	12.1%	0.0%
	None/Other	5.8%	7.7%	0.0%	6.3%	0.0%	0.0%	7.6%	0.0%	6.3%	10.0%	6.7%	5.3%	0.0%
[Civil litigation] What specifically would you say is the biggest challenge?	Sample Size	24	16	7	24	-	4	20	2	22	4	5	14	1
	High cost	21.3%	12.9%	39.7%	21.3%	-	36.1%	18.3%	31.4%	20.6%	57.0%	10.4%	17.6%	0.0%
	High risk	38.9%	40.9%	34.4%	38.9%	-	63.9%	33.9%	0.0%	41.7%	43.0%	68.8%	29.1%	0.0%
	Litigation for labor law	4.0%	5.8%	0.0%	4.0%	-	0.0%	4.7%	0.0%	4.2%	0.0%	0.0%	6.7%	0.0%
	Class action	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Frivolous suits	31.6%	34.3%	25.9%	31.6%	-	0.0%	38.0%	68.6%	29.0%	0.0%	20.8%	39.4%	100.0%
	Private attorney gen.	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	ADA lawsuit	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	None/Other	4.2%	6.1%	0.0%	4.2%	-	0.0%	5.1%	0.0%	4.5%	0.0%	0.0%	7.1%	0.0%
And what would you say is the SECOND biggest challenge to doing business in California?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Labor regulations	7.7%	7.3%	10.5%	7.8%	6.9%	9.2%	6.9%	4.7%	8.0%	5.1%	4.2%	8.8%	6.8%
	Envrio. regulations	6.2%	5.4%	11.1%	6.4%	4.5%	4.3%	7.2%	4.5%	6.3%	2.1%	2.0%	8.0%	2.0%
	Other gov. regulations	13.7%	13.5%	15.2%	13.1%	18.1%	11.5%	14.9%	14.2%	13.7%	8.2%	12.8%	15.4%	7.3%
	Energy costs	6.5%	6.4%	7.1%	6.9%	3.4%	4.7%	7.4%	6.2%	6.5%	10.8%	13.7%	4.1%	10.4%
	Infrastructure quality	3.6%	3.3%	5.2%	3.7%	2.3%	2.9%	3.9%	5.2%	3.4%	1.9%	10.1%	2.4%	5.4%
	Employee/labor costs	10.2%	10.3%	9.0%	10.0%	10.9%	8.5%	11.0%	9.0%	10.3%	10.4%	7.8%	10.6%	9.3%
	Taxes	17.4%	17.2%	18.6%	17.0%	20.7%	20.6%	15.7%	13.3%	17.9%	12.6%	10.6%	19.4%	17.1%
	Bus/Property costs	11.2%	11.9%	6.8%	11.0%	12.8%	13.4%	10.1%	16.5%	10.7%	17.2%	13.4%	9.4%	16.1%
	Gov finances/spending	11.3%	11.5%	10.1%	11.8%	8.0%	12.1%	10.9%	7.5%	11.7%	9.6%	7.7%	12.7%	7.1%
	Quality of edu.	4.3%	4.4%	3.6%	4.7%	1.5%	4.5%	4.2%	6.7%	4.1%	7.5%	9.2%	2.8%	5.6%
	Civil litigation	3.6%	3.9%	1.3%	3.1%	6.7%	3.4%	3.6%	7.3%	3.2%	8.1%	3.2%	3.1%	1.9%
	None/Other	4.4%	4.8%	1.6%	4.4%	4.1%	4.9%	4.2%	4.8%	4.4%	6.5%	5.3%	3.2%	10.9%
[Labor regulations] What specifically would you say is the second biggest challenge?	Sample Size	88	72	16	78	9	37	51	5	83	6	6	70	6
	Too many state regs	24.4%	20.0%	44.9%	22.8%	37.5%	16.9%	29.8%	16.3%	24.9%	0.0%	0.0%	30.7%	0.0%
	Too many local regs	3.5%	3.0%	5.7%	3.9%	0.0%	3.1%	3.8%	0.0%	3.7%	0.0%	0.0%	4.4%	0.0%
	Not enough flex in laws	23.4%	25.5%	13.7%	22.5%	31.1%	23.5%	23.4%	22.5%	23.5%	23.0%	0.0%	24.8%	32.9%
	High cost compliance	33.6%	33.2%	35.7%	35.9%	15.2%	41.2%	28.2%	27.6%	34.0%	66.1%	60.2%	25.8%	67.1%
	Overtime/meal rest	11.7%	14.2%	0.0%	13.1%	0.0%	11.4%	11.8%	33.6%	10.3%	11.0%	17.2%	12.2%	0.0%
	Other	3.4%	4.1%	0.0%	1.8%	16.2%	3.9%	3.0%	0.0%	3.6%	0.0%	22.6%	2.2%	0.0%

CBRT CA Business Leaders Study Crosstabs
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			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
[Environmental regulations/permits] What specifically would you say is the second biggest challenge?	Sample Size	70	54	17	64	6	17	53	5	65	3	3	63	2
	CEQA	2.7%	3.6%	0.0%	1.7%	13.3%	0.0%	3.6%	0.0%	2.9%	0.0%	0.0%	3.1%	0.0%
	AB32 compliance	19.3%	17.1%	26.4%	21.1%	0.0%	14.9%	20.7%	10.1%	20.0%	19.9%	0.0%	20.7%	0.0%
	Green Chemistry regs	6.1%	6.5%	4.8%	5.1%	16.7%	8.4%	5.4%	0.0%	6.6%	0.0%	0.0%	6.8%	0.0%
	Changing rules	12.9%	16.9%	0.0%	12.1%	22.0%	11.9%	13.3%	31.1%	11.6%	26.1%	0.0%	13.4%	0.0%
	Oversight agencies	14.2%	15.5%	9.9%	15.5%	0.0%	13.5%	14.3%	20.2%	13.7%	0.0%	28.7%	14.4%	0.0%
	State exceed fed.	34.4%	29.3%	50.6%	34.7%	31.1%	27.2%	36.6%	38.6%	34.0%	0.0%	35.6%	33.9%	100.0%
	None/Other	10.4%	11.1%	8.3%	9.8%	16.8%	24.1%	6.1%	0.0%	11.2%	54.0%	35.6%	7.7%	0.0%
[Energy costs] What specifically would you say is the second biggest challenge?	Sample Size	74	63	11	69	5	19	55	7	67	13	21	32	9
	High electric costs	48.1%	49.7%	38.5%	47.9%	49.8%	78.0%	37.8%	62.1%	46.6%	39.3%	59.1%	53.1%	15.8%
	High gas/diesel costs	43.9%	41.0%	61.5%	43.5%	50.2%	22.0%	51.5%	37.9%	44.5%	51.4%	30.6%	42.1%	71.6%
	High natural gas costs	2.1%	2.4%	0.0%	2.2%	0.0%	0.0%	2.8%	0.0%	2.3%	0.0%	0.0%	4.8%	0.0%
	High cost - other energy	2.9%	3.4%	0.0%	3.1%	0.0%	0.0%	3.9%	0.0%	3.2%	0.0%	5.0%	0.0%	12.6%
	None/Other	3.1%	3.6%	0.0%	3.3%	0.0%	0.0%	4.1%	0.0%	3.4%	9.3%	5.3%	0.0%	0.0%
[Employee/Labor costs] What specifically would you say is the second biggest challenge?	Sample Size	116	103	13	101	15	34	82	10	106	12	12	84	8
	Health care/insurance cost	32.5%	32.6%	32.2%	28.9%	57.1%	31.5%	33.0%	20.1%	33.7%	56.1%	18.7%	32.7%	13.6%
	Hiring/Maintain work force	11.2%	11.7%	7.3%	11.0%	12.1%	8.0%	12.5%	26.2%	9.8%	4.1%	4.6%	11.0%	34.8%
	High labor costs	38.5%	36.4%	54.3%	39.6%	30.8%	34.7%	40.0%	43.4%	38.0%	31.4%	49.1%	40.6%	10.4%
	High cost of housing	5.0%	4.9%	6.2%	5.8%	0.0%	5.9%	4.6%	10.3%	4.5%	0.0%	8.8%	4.4%	14.2%
	Overtime rules	2.9%	3.2%	0.0%	3.3%	0.0%	7.5%	1.0%	0.0%	3.1%	0.0%	9.9%	2.6%	0.0%
	None/Other	9.9%	11.2%	0.0%	11.4%	0.0%	12.4%	8.9%	0.0%	10.9%	8.4%	8.8%	8.7%	27.1%
[Taxes] What specifically would you say is the second biggest challenge?	Sample Size	199	171	28	170	28	82	116	15	184	15	16	154	14
	High state taxes	33.3%	33.3%	32.8%	34.8%	24.1%	33.1%	33.4%	52.8%	31.7%	34.4%	39.5%	31.6%	42.6%
	High local taxes	8.3%	9.6%	0.0%	8.6%	6.8%	9.0%	7.8%	13.1%	7.9%	22.6%	9.7%	7.2%	3.8%
	High state fees	8.1%	9.1%	2.0%	8.8%	3.8%	3.9%	11.0%	3.7%	8.4%	10.8%	8.8%	8.5%	0.0%
	High local fees	3.0%	3.4%	0.0%	2.8%	4.1%	1.3%	4.1%	0.0%	3.2%	0.0%	8.0%	3.0%	0.0%
	High personal income taxes	13.1%	14.0%	8.0%	11.1%	25.6%	21.6%	7.2%	0.5%	14.2%	11.4%	24.5%	12.0%	14.2%
	Manuf/Equipt. sales tax	3.9%	3.1%	9.0%	3.8%	4.7%	2.8%	4.8%	15.0%	3.1%	9.0%	0.0%	4.2%	0.0%
	Threat of new taxes	26.4%	22.8%	48.3%	25.6%	30.8%	24.7%	27.5%	14.9%	27.3%	11.8%	0.0%	31.2%	19.1%
	None/Other	3.9%	4.6%	0.0%	4.6%	0.0%	3.5%	4.3%	0.0%	4.3%	0.0%	9.6%	2.2%	20.3%
[Bus/propery costs] What would you say is the second biggest challenge?	Sample Size	128	118	10	111	18	53	75	18	110	20	20	74	13
	Access to capital/loans	40.3%	42.2%	18.2%	42.6%	25.9%	50.0%	33.4%	52.4%	38.3%	27.0%	57.2%	38.9%	42.5%
	Other	59.7%	57.8%	81.8%	57.4%	74.1%	50.0%	66.6%	47.6%	61.7%	73.0%	42.8%	61.1%	57.5%
[Gov. finances/spending] What specifically would you say is the second biggest challenge?	Sample Size	129	114	15	118	11	48	81	8	121	11	12	101	6
	State budget deficit	30.0%	30.4%	27.0%	31.5%	13.9%	35.9%	26.5%	34.9%	29.7%	64.8%	30.3%	24.6%	56.0%
	Long term state debt	68.6%	68.0%	73.0%	67.0%	86.1%	64.1%	71.3%	43.6%	70.3%	28.6%	69.7%	74.4%	44.0%
	None/Other	1.4%	1.6%	0.0%	1.5%	0.0%	0.0%	2.2%	21.5%	0.0%	6.6%	0.0%	1.0%	0.0%

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			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
[Quality of education system] What specifically would you say is the second biggest challenge?	Sample Size	49	44	5	47	2	18	31	7	42	9	14	22	5
	Poor quality k-12	32.1%	36.0%	0.0%	33.5%	0.0%	30.4%	33.1%	0.0%	37.9%	31.0%	30.8%	40.2%	0.0%
	Poor quality higher edu	6.0%	6.7%	0.0%	6.2%	0.0%	16.3%	0.0%	11.7%	4.9%	0.0%	5.2%	10.1%	0.0%
	Access to higher edu	33.7%	35.2%	21.1%	32.8%	56.4%	33.6%	33.8%	47.3%	31.3%	44.8%	41.9%	21.8%	44.8%
	Resistance to reforms	21.7%	19.6%	38.9%	20.7%	43.6%	19.7%	22.8%	41.0%	18.2%	11.8%	22.2%	22.9%	32.8%
	Inadequate vocational	4.4%	2.5%	20.4%	4.6%	0.0%	0.0%	7.0%	0.0%	5.2%	12.4%	0.0%	4.9%	0.0%
	None/Other	2.1%	0.0%	19.6%	2.2%	0.0%	0.0%	3.3%	0.0%	2.5%	0.0%	0.0%	0.0%	22.4%
[Civil litigation] What specifically would you say is the second biggest challenge?	Sample Size	41	39	2	32	9	14	27	8	33	10	5	25	2
	High cost	22.6%	23.7%	0.0%	29.2%	0.0%	44.4%	11.6%	57.2%	14.0%	48.6%	0.0%	18.4%	0.0%
	High risk	24.6%	25.8%	0.0%	13.1%	64.0%	10.4%	31.8%	12.9%	27.5%	32.1%	0.0%	28.0%	0.0%
	Litigation for labor law	4.4%	4.6%	0.0%	0.0%	19.4%	8.3%	2.4%	0.0%	5.5%	0.0%	0.0%	7.2%	0.0%
	Class action	3.8%	4.0%	0.0%	3.3%	5.4%	0.0%	5.7%	6.1%	3.2%	5.2%	21.9%	0.0%	0.0%
	Frivolous suits	34.2%	31.0%	100.0%	41.0%	11.2%	36.8%	32.9%	10.9%	40.1%	14.2%	44.7%	42.1%	0.0%
	Private attorney gen.	2.6%	2.7%	0.0%	3.3%	0.0%	0.0%	3.9%	12.9%	0.0%	0.0%	21.9%	0.0%	0.0%
	ADA lawsuit	7.8%	8.2%	0.0%	10.1%	0.0%	0.0%	11.7%	0.0%	9.7%	0.0%	11.4%	4.4%	100.0%
	None/Other	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Advantage of doing business in CA	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Climate/weather	36.6%	36.8%	34.9%	35.6%	43.4%	32.0%	39.0%	24.1%	37.9%	23.2%	19.3%	43.6%	19.2%
	Quality of life	19.7%	18.9%	24.9%	20.0%	17.3%	17.1%	21.1%	14.6%	20.3%	14.2%	31.8%	16.9%	32.7%
	CA is a leader	5.3%	6.0%	0.7%	5.8%	2.1%	7.2%	4.4%	11.1%	4.7%	10.8%	10.4%	3.6%	5.3%
	Culture of innovation	7.3%	7.4%	6.6%	7.7%	3.7%	7.2%	7.3%	6.9%	7.3%	12.5%	12.0%	5.4%	9.2%
	CA market	10.0%	10.0%	9.9%	9.7%	12.0%	9.7%	10.1%	11.2%	9.8%	7.0%	7.6%	10.8%	10.6%
	Asian Pacific market	1.0%	1.0%	1.0%	0.8%	1.8%	1.5%	0.7%	0.0%	1.1%	0.9%	1.8%	0.9%	0.0%
	Ethnic diversity	6.2%	6.4%	4.7%	6.4%	4.6%	11.0%	3.5%	8.2%	5.9%	14.0%	9.0%	4.5%	6.1%
	Qualified and skilled workers	3.4%	3.8%	0.7%	3.0%	6.7%	2.9%	3.7%	7.6%	3.0%	4.4%	0.7%	3.9%	2.5%
	Transportation	1.1%	1.1%	1.1%	1.0%	1.8%	0.7%	1.3%	0.9%	1.1%	0.8%	2.6%	1.0%	0.0%
	State gov support	1.1%	1.1%	0.9%	0.9%	2.3%	1.6%	0.8%	4.3%	0.8%	4.6%	0.4%	0.8%	0.0%
	Local gov support	1.1%	1.0%	1.8%	1.0%	1.8%	1.9%	0.7%	5.1%	0.7%	3.7%	1.3%	0.5%	2.9%
	Higher edu resources	0.9%	0.9%	1.3%	1.1%	0.0%	1.4%	0.7%	0.0%	1.0%	2.8%	0.7%	0.7%	1.4%
	None/ something else	6.4%	5.6%	11.4%	6.9%	2.4%	5.7%	6.7%	5.9%	6.4%	1.2%	2.4%	7.5%	10.3%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
2nd biggest advantage of doing business in CA?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Climate/weather	21.1%	21.3%	19.1%	20.9%	22.0%	17.9%	22.7%	13.8%	21.8%	12.6%	20.0%	21.7%	28.7%
	Quality of life	21.1%	20.5%	25.0%	20.5%	25.7%	20.7%	21.3%	17.3%	21.5%	18.9%	17.7%	22.0%	21.8%
	CA is a leader	7.6%	7.8%	6.4%	7.8%	6.5%	6.0%	8.5%	9.7%	7.4%	11.6%	10.7%	6.4%	7.8%
	Culture of innovation	7.4%	7.4%	7.4%	7.3%	7.8%	8.1%	7.0%	8.0%	7.3%	11.4%	9.6%	6.3%	7.4%
	CA market	11.0%	11.1%	10.5%	10.9%	11.6%	10.5%	11.3%	13.7%	10.7%	11.7%	9.6%	11.5%	8.0%
	Asian Pacific market	1.7%	1.9%	0.8%	1.9%	0.9%	2.8%	1.2%	4.7%	1.4%	3.7%	2.2%	1.4%	1.4%
	Ethnic diversity	8.1%	8.1%	7.8%	8.7%	3.7%	11.8%	6.1%	9.7%	7.9%	13.5%	11.8%	6.3%	10.5%
	Qualified and skilled workers	4.3%	4.1%	5.6%	4.7%	1.3%	4.1%	4.4%	2.9%	4.5%	1.8%	5.6%	4.3%	6.2%
	Transportation	3.9%	3.8%	4.7%	4.0%	3.6%	5.0%	3.3%	6.8%	3.6%	3.4%	1.1%	5.0%	0.0%
	State gov support	1.2%	1.3%	0.7%	1.1%	1.8%	0.8%	1.4%	0.5%	1.3%	4.1%	0.6%	0.7%	2.4%
	Local gov support	1.4%	1.4%	0.9%	1.4%	1.3%	1.6%	1.3%	0.9%	1.4%	0.5%	2.7%	1.4%	0.0%
	Higher edu resources	2.8%	2.8%	2.5%	2.4%	5.9%	3.2%	2.5%	4.2%	2.6%	6.1%	2.0%	2.4%	3.1%
	None/ something else	8.4%	8.4%	8.5%	8.5%	7.8%	7.6%	8.9%	7.9%	8.5%	0.7%	6.5%	10.5%	2.6%
What is the outlook for your company over the next year?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Get much better	10.4%	11.1%	6.0%	10.6%	9.2%	14.4%	8.3%	23.4%	9.0%	27.9%	16.1%	6.4%	13.8%
	Get a little better	30.4%	31.0%	26.2%	31.6%	21.1%	30.6%	30.2%	29.1%	30.5%	41.9%	44.2%	25.3%	36.9%
	Better	**40.8%**	**42.1%**	**32.2%**	**42.2%**	**30.3%**	**45.0%**	**38.5%**	**52.5%**	**39.5%**	**69.8%**	**60.4%**	**31.7%**	**50.7%**
	About the same	32.2%	31.2%	38.7%	32.4%	30.7%	30.8%	33.0%	26.2%	32.9%	20.8%	35.9%	32.6%	37.8%
	Worse	**22.5%**	**22.2%**	**24.5%**	**20.8%**	**34.6%**	**19.3%**	**24.2%**	**17.1%**	**23.1%**	**8.5%**	**3.0%**	**30.2%**	**4.4%**
	Get a little worse	14.0%	13.9%	14.9%	12.9%	22.0%	11.4%	15.4%	9.4%	14.5%	7.6%	3.0%	18.3%	2.6%
	Get much worse	8.5%	8.3%	9.6%	7.9%	12.7%	7.9%	8.8%	7.7%	8.6%	0.9%	0.0%	11.9%	1.8%
	Don't know	4.5%	4.5%	4.7%	4.5%	4.3%	5.0%	4.3%	4.2%	4.5%	0.9%	0.7%	5.5%	7.1%
Has your company added or reduced jobs (in CA): Added employees	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	86.9%	87.2%	85.1%	87.0%	86.2%	84.0%	88.5%	74.2%	88.3%	75.8%	94.3%	87.7%	81.6%
	Selected	13.1%	12.8%	14.9%	13.0%	13.8%	16.0%	11.5%	25.8%	11.7%	24.2%	5.7%	12.3%	18.4%
Has your company added or reduced jobs (in CA): Added non-employee	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	93.8%	94.6%	88.4%	93.6%	94.6%	92.4%	94.5%	87.3%	94.5%	87.4%	92.3%	94.8%	95.4%
	Selected	6.2%	5.4%	11.6%	6.4%	5.4%	7.6%	5.5%	12.7%	5.5%	12.6%	7.7%	5.2%	4.6%
Has your company added or reduced jobs (in CA): No change	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	40.8%	39.2%	51.3%	40.1%	45.8%	43.2%	39.5%	66.4%	38.0%	41.9%	20.7%	45.1%	34.6%
	Selected	59.2%	60.8%	48.7%	59.9%	54.2%	56.8%	60.5%	33.6%	62.0%	58.1%	79.3%	54.9%	65.4%
Has your company added or reduced jobs (in CA): Reduced employees	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	80.0%	80.8%	74.5%	81.0%	72.6%	80.4%	79.8%	68.6%	81.2%	94.0%	95.6%	73.8%	91.0%
	Selected	20.0%	19.2%	25.5%	19.0%	27.4%	19.6%	20.2%	31.4%	18.8%	6.0%	4.4%	26.2%	9.0%
Has your company added or reduced jobs (in CA): Reduced non-employee	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	94.4%	94.3%	95.7%	94.8%	91.5%	95.0%	94.2%	96.4%	94.2%	96.1%	98.8%	93.2%	96.5%
	Selected	5.6%	5.7%	4.3%	5.2%	8.5%	5.0%	5.8%	3.6%	5.8%	3.9%	1.2%	6.8%	3.5%
Has your company added or reduced jobs (in CA): Don't know	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	98.5%	98.4%	99.1%	98.2%	100.0%	98.1%	98.7%	98.6%	98.4%	98.8%	96.8%	99.0%	96.0%
	Selected	1.5%	1.6%	0.9%	1.8%	0.0%	1.9%	1.3%	1.4%	1.6%	1.2%	3.2%	1.0%	4.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Has your company increased or reduced investment in CA?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Greatly increased	3.6%	3.6%	3.4%	3.8%	2.5%	4.5%	3.1%	7.5%	3.2%	11.3%	4.8%	2.3%	2.5%
	Slightly increased	18.2%	17.7%	21.5%	18.5%	16.2%	17.3%	18.6%	33.2%	16.6%	31.0%	22.6%	15.4%	18.1%
	Increased	**21.8%**	**21.3%**	**24.9%**	**22.2%**	**18.7%**	**21.8%**	**21.8%**	**40.7%**	**19.8%**	**42.3%**	**27.4%**	**17.8%**	**20.7%**
	No change	48.3%	48.7%	45.3%	47.9%	51.0%	45.1%	50.0%	33.1%	49.9%	48.7%	64.4%	43.7%	61.8%
	Reduced	**27.8%**	**27.6%**	**29.1%**	**27.5%**	**30.0%**	**31.8%**	**25.7%**	**25.4%**	**28.0%**	**9.0%**	**6.8%**	**36.6%**	**8.9%**
	Slightly reduced	15.0%	15.3%	13.1%	14.8%	16.3%	18.3%	13.2%	14.3%	15.1%	3.3%	5.0%	19.6%	5.2%
	Greatly reduced	12.8%	12.3%	16.0%	12.7%	13.7%	13.4%	12.5%	11.1%	13.0%	5.7%	1.7%	16.9%	3.7%
	Don't know	2.2%	2.4%	0.7%	2.4%	0.3%	1.4%	2.6%	0.8%	2.3%	0.0%	1.4%	2.0%	8.6%
Has your company added or reduced jobs (out CA): Added employees	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	93.6%	93.4%	95.1%	94.2%	89.5%	92.3%	94.3%	85.1%	94.5%	83.0%	95.9%	94.1%	99.9%
	Selected	6.4%	6.6%	4.9%	5.8%	10.5%	7.7%	5.7%	14.9%	5.5%	17.0%	4.1%	5.9%	0.1%
Has your company added or reduced jobs (out CA): Added non-employee	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	96.2%	96.1%	96.7%	95.9%	98.8%	96.5%	96.0%	94.7%	96.4%	94.6%	98.6%	95.8%	98.3%
	Selected	3.8%	3.9%	3.3%	4.1%	1.2%	3.5%	4.0%	5.3%	3.6%	5.4%	1.4%	4.2%	1.7%
Has your company added or reduced jobs (out CA): No change	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	63.2%	62.6%	67.4%	62.7%	67.3%	60.4%	64.7%	68.8%	62.6%	56.4%	50.1%	66.7%	63.2%
	Selected	36.8%	37.4%	32.6%	37.3%	32.7%	39.6%	35.3%	31.2%	37.4%	43.6%	49.9%	33.3%	36.8%
Has your company added or reduced jobs (out CA): Reduced employees	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	95.8%	95.7%	96.4%	95.8%	96.0%	92.9%	97.4%	92.8%	96.2%	96.2%	98.5%	95.3%	95.1%
	Selected	4.2%	4.3%	3.6%	4.2%	4.0%	7.1%	2.6%	7.2%	3.8%	3.8%	1.5%	4.7%	4.9%
Has your company added or reduced jobs (out CA): Reduced non-employee	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	98.2%	98.3%	97.7%	98.4%	96.9%	96.6%	99.1%	96.5%	98.4%	100.0%	98.2%	97.9%	98.3%
	Selected	1.8%	1.7%	2.3%	1.6%	3.1%	3.4%	0.9%	3.5%	1.6%	0.0%	1.8%	2.1%	1.7%
Has your company added or reduced jobs (out CA): Don't know	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	99.3%	99.5%	98.2%	99.3%	99.9%	100.0%	99.0%	98.0%	99.5%	99.0%	100.0%	99.4%	98.1%
	Selected	0.7%	0.5%	1.8%	0.7%	0.1%	0.0%	1.0%	2.0%	0.5%	1.0%	0.0%	0.6%	1.9%
Has your company added or reduced jobs (out CA): No operations outside CA	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	47.6%	48.6%	41.1%	47.7%	46.9%	54.8%	43.8%	59.5%	46.4%	63.0%	52.2%	45.3%	39.9%
	Selected	52.4%	51.4%	58.9%	52.3%	53.1%	45.2%	56.2%	40.5%	53.6%	37.0%	47.8%	54.7%	60.1%
Has your company increased or reduced investment outside CA?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Greatly increased	2.7%	2.8%	1.6%	2.4%	5.1%	3.7%	2.1%	8.6%	2.0%	9.5%	1.6%	2.1%	0.1%
	Slightly increased	8.0%	8.4%	5.9%	8.4%	5.7%	9.3%	7.4%	18.4%	6.9%	18.1%	7.6%	7.0%	4.7%
	Increased	**10.7%**	**11.2%**	**7.6%**	**10.7%**	**10.7%**	**12.9%**	**9.5%**	**27.1%**	**9.0%**	**27.6%**	**9.2%**	**9.1%**	**4.8%**
	No change	27.6%	28.4%	23.0%	27.9%	25.9%	31.9%	25.3%	20.8%	28.4%	29.0%	37.0%	25.5%	29.3%
	Reduced	**6.6%**	**6.2%**	**9.3%**	**6.6%**	**6.8%**	**6.9%**	**6.5%**	**8.5%**	**6.4%**	**3.2%**	**2.4%**	**8.3%**	**2.9%**
	Slightly reduced	3.7%	3.6%	4.2%	3.8%	2.6%	2.8%	4.1%	5.3%	3.5%	1.7%	0.9%	4.8%	1.1%
	Greatly reduced	2.9%	2.6%	5.1%	2.8%	4.1%	4.1%	2.3%	3.2%	2.9%	1.6%	1.5%	3.5%	1.8%
	Don't know	1.4%	1.2%	2.3%	1.3%	1.7%	0.6%	1.7%	2.7%	1.2%	0.0%	0.9%	1.5%	2.6%
	None outside CA	53.7%	53.0%	57.9%	53.5%	55.0%	47.6%	56.9%	41.0%	55.0%	40.2%	50.4%	55.6%	60.3%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Plan to add or reduce jobs outside CA in 2013: Add employees	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	92.4%	92.5%	91.7%	92.7%	90.6%	91.4%	93.0%	83.3%	93.4%	89.3%	91.1%	92.3%	99.9%
	Selected	7.6%	7.5%	8.3%	7.3%	9.4%	8.6%	7.0%	16.7%	6.6%	10.7%	8.9%	7.7%	0.1%
Plan to add or reduce jobs outside CA in 2013: Add non-employee	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	92.4%	92.9%	88.6%	92.2%	93.9%	92.1%	92.5%	88.8%	92.8%	92.9%	96.4%	91.0%	97.5%
	Selected	7.6%	7.1%	11.4%	7.8%	6.1%	7.9%	7.5%	11.2%	7.2%	7.1%	3.6%	9.0%	2.5%
Plan to add or reduce jobs outside CA in 2013: No change	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	71.5%	70.3%	79.1%	70.9%	75.5%	69.2%	72.7%	70.5%	71.6%	58.8%	62.0%	75.0%	72.3%
	Selected	28.5%	29.7%	20.9%	29.1%	24.5%	30.8%	27.3%	29.5%	28.4%	41.2%	38.0%	25.0%	27.7%
Plan to add or reduce jobs outside CA in 2013: Reduce employees	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	98.3%	98.1%	99.6%	98.2%	99.0%	97.0%	99.0%	98.6%	98.2%	98.6%	99.3%	98.0%	98.6%
	Selected	1.7%	1.9%	0.4%	1.8%	1.0%	3.0%	1.0%	1.4%	1.8%	1.4%	0.7%	2.0%	1.4%
Plan to add or reduce jobs outside CA in 2013: Reduce non-employee	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	99.5%	99.4%	100.0%	99.4%	100.0%	99.3%	99.6%	98.9%	99.5%	100.0%	100.0%	99.2%	100.0%
	Selected	0.5%	0.6%	0.0%	0.6%	0.0%	0.7%	0.4%	1.1%	0.5%	0.0%	0.0%	0.8%	0.0%
Plan to add or reduce jobs outside CA in 2013: Don't know	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	94.5%	94.9%	91.5%	94.7%	92.6%	93.4%	95.0%	91.1%	94.8%	96.7%	97.2%	93.6%	94.7%
	Selected	5.5%	5.1%	8.5%	5.3%	7.4%	6.6%	5.0%	8.9%	5.2%	3.3%	2.8%	6.4%	5.3%
Plan to add or reduce jobs outside CA in 2013: No operations outside CA	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	46.8%	47.1%	44.9%	47.0%	45.9%	52.5%	43.8%	62.9%	45.1%	59.1%	50.5%	46.0%	30.2%
	Selected	53.2%	52.9%	55.1%	53.0%	54.1%	47.5%	56.2%	37.1%	54.9%	40.9%	49.5%	54.0%	69.8%
Plan to increase or decrease investment outside CA in 2013?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Greatly increase	4.8%	4.6%	6.0%	5.0%	3.7%	4.6%	4.9%	11.4%	4.1%	11.9%	2.1%	4.8%	0.1%
	Slightly increase	11.9%	11.9%	11.7%	11.7%	13.0%	15.2%	10.1%	21.5%	10.8%	14.5%	14.1%	12.0%	2.6%
	Increase	**16.7%**	**16.5%**	**17.7%**	**16.7%**	**16.7%**	**19.8%**	**15.0%**	**32.9%**	**14.9%**	**26.4%**	**16.1%**	**16.8%**	**2.7%**
	No change	23.5%	24.2%	19.2%	23.3%	25.0%	26.1%	22.2%	22.0%	23.7%	30.0%	32.8%	20.8%	23.7%
	Decrease	**3.9%**	**4.1%**	**2.8%**	**4.1%**	**2.6%**	**5.1%**	**3.3%**	**2.6%**	**4.1%**	**2.9%**	**2.8%**	**4.6%**	**0.7%**
	Slightly decrease	2.4%	2.4%	2.8%	2.6%	1.4%	2.8%	2.2%	2.6%	2.4%	2.0%	2.2%	2.7%	0.7%
	Greatly decrease	1.5%	1.7%	0.0%	1.5%	1.3%	2.3%	1.0%	0.0%	1.6%	0.9%	0.6%	1.9%	0.0%
	Don't know	4.0%	3.7%	6.0%	3.9%	5.0%	3.9%	4.1%	9.2%	3.5%	2.8%	1.4%	4.5%	6.3%
	None outside CA	51.9%	51.5%	54.4%	52.0%	50.7%	45.2%	55.4%	33.3%	53.8%	37.9%	46.9%	53.3%	66.6%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Plan to add or reduce jobs in CA in 2013: Add employees	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	86.0%	86.6%	82.4%	86.2%	84.3%	83.9%	87.1%	72.4%	87.5%	73.3%	84.1%	88.3%	86.1%
	Selected	14.0%	13.4%	17.6%	13.8%	15.7%	16.1%	12.9%	27.6%	12.5%	26.7%	15.9%	11.7%	13.9%
Plan to add or reduce jobs in CA in 2013: Add non-employee	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	89.9%	90.2%	87.5%	89.8%	90.3%	84.2%	92.9%	85.7%	90.3%	82.0%	90.8%	90.5%	93.4%
	Selected	10.1%	9.8%	12.5%	10.2%	9.7%	15.8%	7.1%	14.3%	9.7%	18.0%	9.2%	9.5%	6.6%
Plan to add or reduce jobs in CA in 2013: No change	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	44.8%	44.4%	47.6%	44.6%	46.6%	46.2%	44.1%	61.9%	43.0%	45.6%	34.5%	47.9%	33.2%
	Selected	55.2%	55.6%	52.4%	55.4%	53.4%	53.8%	55.9%	38.1%	57.0%	54.4%	65.5%	52.1%	66.8%
Plan to add or reduce jobs in CA in 2013: Reduce employees	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	87.6%	87.9%	86.2%	88.2%	83.6%	90.4%	86.2%	86.1%	87.8%	97.5%	98.3%	83.2%	96.9%
	Selected	12.4%	12.1%	13.8%	11.8%	16.4%	9.6%	13.8%	13.9%	12.2%	2.5%	1.7%	16.8%	3.1%
Plan to add or reduce jobs in CA in 2013: Reduce non-employee	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	96.8%	96.8%	96.7%	96.9%	96.4%	97.5%	96.5%	98.4%	96.6%	99.4%	100.0%	95.5%	100.0%
	Selected	3.2%	3.2%	3.3%	3.1%	3.6%	2.5%	3.5%	1.6%	3.4%	0.6%	0.0%	4.5%	0.0%
Plan to add or reduce jobs in CA in 2013: Don't know	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	89.4%	88.9%	92.9%	89.2%	90.8%	89.6%	89.3%	88.2%	89.6%	96.8%	89.7%	88.5%	87.5%
	Selected	10.6%	11.1%	7.1%	10.8%	9.2%	10.4%	10.7%	11.8%	10.4%	3.2%	10.3%	11.5%	12.5%
Plan to increase or decrease investment in CA in 2013?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Greatly increase	3.3%	3.4%	2.9%	3.1%	4.8%	5.4%	2.3%	12.2%	2.4%	16.1%	5.0%	1.4%	1.2%
	Slightly increase	24.1%	24.2%	23.9%	24.3%	23.1%	25.1%	23.6%	34.5%	23.0%	43.6%	37.4%	18.3%	28.6%
	Increase	**27.5%**	**27.6%**	**26.8%**	**27.4%**	**27.9%**	**30.5%**	**25.9%**	**46.8%**	**25.4%**	**59.7%**	**42.4%**	**19.6%**	**29.8%**
	No change	45.1%	45.3%	43.7%	44.9%	46.5%	43.2%	46.1%	27.3%	47.0%	36.7%	52.0%	43.9%	56.1%
	Decrease	**19.5%**	**19.3%**	**21.1%**	**19.4%**	**20.3%**	**16.8%**	**21.0%**	**19.4%**	**19.5%**	**1.7%**	**2.4%**	**27.1%**	**3.9%**
	Slightly decrease	12.3%	12.4%	11.6%	12.0%	14.2%	10.4%	13.3%	16.0%	11.9%	0.7%	1.0%	17.2%	2.0%
	Greatly decrease	7.2%	6.9%	9.5%	7.4%	6.1%	6.4%	7.7%	3.4%	7.6%	0.9%	1.4%	9.8%	1.8%
	Don't know	7.9%	7.9%	8.4%	8.3%	5.3%	9.5%	7.1%	6.5%	8.1%	1.9%	3.2%	9.5%	10.2%
Plan to reduce jobs or investment in CA because of: Permitting challenges	Sample Size	57	53	4	53	4	27	30	5	52	4	5	47	2
	Not selected	84.1%	82.9%	100.0%	83.5%	91.8%	87.8%	80.7%	70.0%	85.5%	100.0%	100.0%	80.5%	100.0%
	Selected	15.9%	17.1%	0.0%	16.5%	8.2%	12.2%	19.3%	30.0%	14.5%	0.0%	0.0%	19.5%	0.0%
Plan to reduce jobs or investment in CA because of: Regulatory climate	Sample Size	57	53	4	53	4	27	30	5	52	4	5	47	2
	Not selected	70.9%	70.2%	79.4%	70.2%	79.2%	79.4%	63.1%	76.1%	70.4%	84.0%	88.6%	66.9%	100.0%
	Selected	29.1%	29.8%	20.6%	29.8%	20.8%	20.6%	36.9%	23.9%	29.6%	16.0%	11.4%	33.1%	0.0%
Plan to reduce jobs or investment in CA because of: High cost of business	Sample Size	57	53	4	53	4	27	30	5	52	4	5	47	2
	Not selected	35.1%	37.8%	0.0%	32.3%	71.0%	32.3%	37.6%	41.4%	34.5%	78.7%	11.4%	31.3%	100.0%
	Selected	64.9%	62.2%	100.0%	67.7%	29.0%	67.7%	62.4%	58.6%	65.5%	21.3%	88.6%	68.7%	0.0%
Plan to reduce jobs or investment in CA because of: Uncertainty regarding state	Sample Size	57	53	4	53	4	27	30	5	52	4	5	47	2
	Not selected	57.6%	56.8%	66.9%	56.5%	71.6%	55.5%	59.4%	93.3%	54.1%	62.5%	100.0%	53.7%	32.3%
	Selected	42.4%	43.2%	33.1%	43.5%	28.4%	44.5%	40.6%	6.7%	45.9%	37.5%	0.0%	46.3%	67.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Plan to reduce jobs or investment in CA because of: Something else	Sample Size	57	53	4	53	4	27	30	5	52	4	5	47	2
	Not selected	88.4%	87.5%	100.0%	91.4%	49.2%	93.0%	84.2%	82.5%	89.0%	74.7%	100.0%	89.2%	67.7%
	Selected	11.6%	12.5%	0.0%	8.6%	50.8%	7.0%	15.8%	17.5%	11.0%	25.3%	0.0%	10.8%	32.3%
Is your company planning to move reduced CA jobs to another state/country?	Sample Size	23	22	1	22	1	12	11	3	20	2	1	19	1
	Yes, other states	10.9%	11.2%	0.0%	7.8%	63.1%	4.5%	18.0%	20.1%	9.7%	0.0%	49.9%	10.3%	0.0%
	Yes, other countries	11.6%	11.9%	0.0%	12.3%	0.0%	22.2%	0.0%	24.2%	9.9%	38.7%	0.0%	10.6%	0.0%
	Yes, both	14.3%	14.6%	0.0%	15.1%	0.0%	9.5%	19.5%	0.0%	16.2%	0.0%	0.0%	11.2%	100.0%
	No	63.2%	62.3%	100.0%	64.8%	36.9%	63.8%	62.5%	55.7%	64.2%	61.3%	50.1%	67.9%	0.0%
Do you think of state government as helpful for growing your business?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Very helpful	2.3%	2.5%	1.3%	2.5%	1.2%	3.1%	1.9%	11.4%	1.3%	11.1%	3.5%	0.3%	7.2%
	SW helpful	9.5%	10.2%	4.8%	9.7%	8.5%	11.8%	8.3%	19.3%	8.5%	30.5%	17.8%	4.9%	9.3%
	Helpful	**11.8%**	**12.7%**	**6.1%**	**12.1%**	**9.6%**	**14.8%**	**10.2%**	**30.7%**	**9.8%**	**41.5%**	**21.3%**	**5.1%**	**16.5%**
	Neither	23.5%	24.0%	20.5%	25.2%	11.0%	30.0%	20.0%	21.7%	23.7%	38.0%	51.7%	13.6%	46.3%
	Obstacle	**61.3%**	**60.2%**	**68.9%**	**59.4%**	**75.3%**	**52.6%**	**66.0%**	**45.0%**	**63.1%**	**17.8%**	**24.1%**	**78.9%**	**22.9%**
	A limited obstacle	20.7%	20.6%	21.6%	20.6%	21.6%	18.9%	21.7%	18.6%	21.0%	8.8%	20.5%	23.3%	13.3%
	A significant obstacle	40.6%	39.6%	47.3%	38.8%	53.7%	33.7%	44.3%	26.4%	42.1%	9.0%	3.5%	55.6%	9.7%
	Don't know	3.3%	3.2%	4.4%	3.2%	4.0%	2.6%	3.8%	2.7%	3.4%	2.7%	3.0%	2.3%	14.3%
Do you think of local government as helpful for growing your business?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Very helpful	3.0%	3.1%	1.9%	3.0%	2.8%	3.5%	2.6%	8.9%	2.3%	11.4%	5.0%	0.9%	6.4%
	SW helpful	14.4%	13.9%	17.7%	14.0%	17.1%	14.0%	14.6%	23.0%	13.5%	31.9%	11.4%	12.8%	10.7%
	Helpful	**17.4%**	**17.0%**	**19.6%**	**17.0%**	**19.9%**	**17.5%**	**17.3%**	**31.9%**	**15.8%**	**43.3%**	**16.4%**	**13.7%**	**17.1%**
	Neither	30.5%	31.3%	24.9%	31.5%	22.7%	37.4%	26.8%	25.1%	31.1%	36.9%	56.3%	21.9%	56.4%
	Obstacle	**48.7%**	**48.3%**	**51.0%**	**48.1%**	**52.5%**	**41.9%**	**52.3%**	**40.8%**	**49.5%**	**17.4%**	**23.3%**	**61.9%**	**12.6%**
	A limited obstacle	24.9%	25.2%	23.2%	24.1%	31.2%	20.7%	27.2%	23.7%	25.1%	9.5%	20.4%	29.4%	11.9%
	A significant obstacle	23.7%	23.1%	27.8%	24.0%	21.4%	21.2%	25.1%	17.1%	24.4%	7.9%	2.9%	32.5%	0.7%
	Don't know	3.5%	3.4%	4.4%	3.3%	4.9%	3.2%	3.7%	2.2%	3.6%	2.3%	4.0%	2.5%	14.0%
Do you believe state gov responded appropriately to the econ. crisis?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Yes	12.5%	13.2%	7.7%	12.6%	11.7%	13.3%	12.1%	23.4%	11.3%	35.6%	27.2%	5.5%	19.9%
	No	72.0%	71.4%	76.1%	71.2%	78.3%	68.6%	73.9%	63.5%	72.9%	40.5%	48.7%	83.0%	54.5%
	Don't know	15.5%	15.4%	16.2%	16.2%	10.0%	18.1%	14.1%	13.1%	15.7%	23.9%	24.2%	11.5%	25.6%
Do you expect the "Affordable Care Act," commonly called "Obamacare," to have a positive or a negative impact on your business in the next year (2013)?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Very pos	7.2%	7.5%	5.4%	7.6%	4.2%	8.7%	6.4%	19.4%	5.9%	24.0%	14.1%	2.8%	12.9%
	SW pos	12.3%	12.6%	10.7%	13.0%	7.8%	12.8%	12.1%	20.6%	11.5%	27.5%	22.1%	7.8%	16.7%
	Positive	**19.6%**	**20.1%**	**16.0%**	**20.6%**	**12.0%**	**21.5%**	**18.5%**	**40.0%**	**17.4%**	**51.5%**	**36.2%**	**10.6%**	**29.6%**
	Negative	**47.2%**	**45.6%**	**57.9%**	**45.0%**	**63.4%**	**41.2%**	**50.5%**	**37.5%**	**48.3%**	**16.7%**	**14.9%**	**61.2%**	**15.8%**
	SW neg	15.0%	15.2%	13.6%	14.0%	22.0%	14.3%	15.3%	6.4%	15.9%	12.3%	8.3%	17.3%	8.7%
	Ver neg	32.3%	30.5%	44.3%	31.0%	41.4%	26.9%	35.2%	31.2%	32.4%	4.4%	6.6%	44.0%	7.0%
	No impact	22.7%	24.1%	13.2%	23.9%	13.9%	24.3%	21.8%	14.5%	23.6%	25.3%	37.6%	18.3%	33.5%
	Don't know	10.5%	10.2%	12.8%	10.5%	10.7%	13.0%	9.2%	8.0%	10.8%	6.5%	11.3%	9.9%	21.1%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Do you believe that California's first-in-the-nation environmental regulations will result in higher job growth or lower job growth?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Much higher	3.9%	3.8%	4.5%	4.1%	2.1%	4.5%	3.5%	9.7%	3.2%	17.8%	9.5%	0.5%	5.9%
	SW higher	20.2%	21.0%	14.7%	21.0%	14.2%	19.5%	20.5%	32.7%	18.8%	45.2%	31.3%	12.9%	34.2%
	Higher	**24.0%**	**24.8%**	**19.2%**	**25.1%**	**16.3%**	**24.1%**	**24.0%**	**42.5%**	**22.1%**	**63.0%**	**40.8%**	**13.4%**	**40.2%**
	No impact	13.3%	13.8%	9.7%	13.6%	10.9%	15.9%	11.9%	11.8%	13.5%	13.7%	30.0%	10.8%	6.4%
	Lower	**47.0%**	**46.0%**	**53.3%**	**45.3%**	**59.0%**	**39.2%**	**51.2%**	**31.4%**	**48.6%**	**9.9%**	**10.4%**	**62.8%**	**14.6%**
	SW lower	17.7%	18.4%	12.8%	17.2%	20.7%	18.2%	17.4%	8.6%	18.6%	6.0%	10.4%	21.7%	9.0%
	Much lower	29.3%	27.6%	40.5%	28.1%	38.3%	21.0%	33.8%	22.8%	30.0%	3.9%	0.0%	41.2%	5.6%
	Don't know	15.7%	15.4%	17.8%	15.9%	13.9%	20.9%	12.9%	14.3%	15.8%	13.4%	18.7%	13.0%	38.8%
Has your business suffered because of the state's permitting process?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Yes	32.9%	32.3%	37.3%	31.3%	44.8%	28.6%	35.3%	56.5%	30.4%	26.8%	14.8%	39.8%	9.5%
	No	48.6%	49.5%	42.8%	50.5%	34.9%	52.1%	46.8%	30.9%	50.5%	63.7%	70.0%	40.4%	67.5%
	Don't know	18.4%	18.2%	19.9%	18.2%	20.3%	19.3%	18.0%	12.6%	19.0%	9.5%	15.2%	19.9%	23.0%
Litigation reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	21.5%	20.8%	26.5%	21.6%	21.4%	17.1%	23.9%	29.0%	20.7%	10.7%	8.6%	26.7%	10.9%
	SW pos impact	30.7%	31.9%	22.9%	29.7%	37.9%	32.2%	29.9%	35.2%	30.2%	45.2%	30.9%	29.1%	25.4%
	Positive	**52.2%**	**52.7%**	**49.4%**	**51.3%**	**59.3%**	**49.3%**	**53.8%**	**64.2%**	**51.0%**	**55.9%**	**39.5%**	**55.8%**	**36.3%**
	Negative	**9.2%**	**9.2%**	**9.8%**	**9.3%**	**9.0%**	**11.5%**	**8.0%**	**12.6%**	**8.9%**	**11.2%**	**10.3%**	**8.8%**	**8.8%**
	SW neg impact	6.3%	6.5%	5.0%	6.7%	3.2%	7.4%	5.7%	6.7%	6.3%	9.4%	8.3%	5.3%	7.9%
	Strong neg impact	2.9%	2.7%	4.8%	2.5%	5.8%	4.2%	2.3%	5.9%	2.6%	1.8%	2.0%	3.5%	1.0%
	No impact	17.1%	17.3%	15.7%	17.1%	17.2%	17.9%	16.7%	11.0%	17.7%	20.9%	25.9%	15.7%	9.2%
	Don't know	21.4%	20.9%	25.1%	22.4%	14.5%	21.3%	21.5%	12.2%	22.4%	11.9%	24.3%	19.8%	45.7%
Labor law reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	21.6%	20.8%	26.5%	20.4%	29.7%	17.0%	24.0%	24.6%	21.2%	12.1%	6.5%	27.1%	9.4%
	SW pos impact	26.3%	27.3%	19.8%	26.8%	22.9%	26.9%	26.0%	27.5%	26.2%	32.8%	24.4%	26.1%	22.2%
	Positive	**47.9%**	**48.1%**	**46.3%**	**47.2%**	**52.6%**	**44.0%**	**50.0%**	**52.2%**	**47.4%**	**44.9%**	**30.9%**	**53.2%**	**31.6%**
	Negative	**13.7%**	**13.9%**	**12.3%**	**13.6%**	**14.3%**	**16.7%**	**12.1%**	**18.6%**	**13.2%**	**20.6%**	**15.4%**	**12.9%**	**8.3%**
	SW neg impact	7.6%	7.9%	5.3%	7.9%	5.2%	7.5%	7.6%	10.9%	7.2%	7.3%	8.7%	7.4%	7.0%
	Strong neg impact	6.1%	6.0%	7.0%	5.7%	9.1%	9.2%	4.5%	7.7%	6.0%	13.3%	6.7%	5.5%	1.3%
	No impact	17.4%	17.7%	15.6%	17.2%	19.1%	18.8%	16.7%	9.8%	18.2%	21.5%	26.2%	15.9%	9.7%
	Don't know	21.1%	20.3%	25.8%	22.0%	14.0%	20.6%	21.3%	19.5%	21.2%	13.0%	27.5%	17.9%	50.5%
Tax reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	29.8%	29.4%	32.8%	29.3%	34.1%	25.4%	32.2%	34.3%	29.4%	19.6%	7.3%	37.2%	14.6%
	SW pos impact	23.2%	24.5%	14.4%	23.3%	22.4%	23.4%	23.1%	20.7%	23.5%	36.1%	31.9%	19.6%	23.2%
	Positive	**53.0%**	**53.9%**	**47.2%**	**52.6%**	**56.5%**	**48.8%**	**55.3%**	**55.0%**	**52.8%**	**55.8%**	**39.2%**	**56.9%**	**37.8%**
	Negative	**18.2%**	**18.3%**	**17.6%**	**17.7%**	**21.5%**	**21.1%**	**16.6%**	**21.0%**	**17.9%**	**19.2%**	**17.7%**	**18.9%**	**10.2%**
	SW neg impact	10.0%	10.0%	10.3%	10.4%	6.8%	11.9%	9.0%	11.4%	9.8%	11.3%	11.5%	9.6%	8.9%
	Strong neg impact	8.2%	8.3%	7.3%	7.3%	14.7%	9.2%	7.6%	9.6%	8.0%	7.9%	6.2%	9.3%	1.3%
	No impact	11.7%	12.0%	9.9%	11.8%	11.2%	12.6%	11.3%	9.9%	11.9%	13.4%	25.4%	9.4%	7.3%
	Don't know	17.0%	15.8%	25.4%	17.9%	10.8%	17.5%	16.8%	14.1%	17.4%	11.6%	17.7%	14.8%	44.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Government spending reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	31.1%	30.6%	34.2%	29.3%	44.3%	26.5%	33.6%	33.1%	30.9%	20.0%	8.4%	38.6%	16.3%
	SW pos impact	21.6%	22.9%	13.2%	22.4%	16.1%	21.0%	22.0%	19.4%	21.9%	26.9%	31.9%	19.0%	20.5%
	Positive	**52.7%**	**53.5%**	**47.4%**	**51.7%**	**60.4%**	**47.5%**	**55.6%**	**52.5%**	**52.8%**	**46.9%**	**40.3%**	**57.6%**	**36.8%**
	Negative	**16.5%**	**17.0%**	**13.0%**	**16.5%**	**16.5%**	**18.5%**	**15.4%**	**17.4%**	**16.4%**	**21.5%**	**19.9%**	**14.8%**	**18.9%**
	SW neg impact	7.7%	7.8%	7.1%	8.1%	4.8%	6.8%	8.1%	9.5%	7.5%	15.8%	11.0%	5.3%	12.4%
	Strong neg impact	8.8%	9.2%	5.9%	8.4%	11.6%	11.7%	7.2%	7.8%	8.9%	5.7%	8.8%	9.5%	6.5%
	No impact	13.8%	14.0%	12.7%	14.1%	11.8%	17.3%	11.9%	13.7%	13.8%	14.3%	19.0%	12.9%	11.9%
	Don't know	17.0%	15.5%	27.0%	17.8%	11.3%	16.7%	17.2%	16.4%	17.1%	17.3%	20.8%	14.6%	32.4%
Regulatory reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	26.7%	26.5%	28.2%	25.0%	39.3%	22.1%	29.2%	26.8%	26.7%	11.5%	4.7%	34.7%	12.6%
	SW pos impact	20.5%	21.4%	14.6%	21.4%	13.7%	18.8%	21.4%	24.8%	20.0%	29.5%	30.6%	17.6%	16.4%
	Positive	**47.2%**	**47.9%**	**42.8%**	**46.4%**	**53.0%**	**40.9%**	**50.6%**	**51.5%**	**46.8%**	**41.0%**	**35.3%**	**52.3%**	**29.1%**
	Negative	**14.8%**	**14.9%**	**14.1%**	**14.6%**	**16.1%**	**16.9%**	**13.7%**	**14.8%**	**14.8%**	**21.6%**	**12.6%**	**14.6%**	**11.2%**
	SW neg impact	8.4%	8.3%	9.6%	8.2%	10.2%	9.8%	7.7%	7.4%	8.5%	12.1%	8.4%	8.1%	6.3%
	Strong neg impact	6.4%	6.6%	4.5%	6.4%	5.9%	7.1%	6.0%	7.5%	6.2%	9.5%	4.2%	6.5%	4.9%
	No impact	15.1%	15.7%	11.4%	14.9%	16.5%	18.0%	13.6%	13.7%	15.3%	15.6%	25.8%	13.4%	11.8%
	Don't know	22.9%	21.5%	31.7%	24.0%	14.4%	24.2%	22.1%	19.9%	23.2%	21.7%	26.3%	19.7%	47.9%
Permitting reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	25.2%	24.7%	28.6%	23.7%	36.5%	21.0%	27.5%	33.1%	24.4%	16.2%	4.4%	31.9%	11.9%
	SW pos impact	24.6%	26.2%	14.4%	24.9%	22.7%	25.2%	24.3%	23.0%	24.8%	32.4%	28.9%	23.6%	16.0%
	Positive	**49.8%**	**50.9%**	**43.0%**	**48.6%**	**59.2%**	**46.2%**	**51.8%**	**56.1%**	**49.2%**	**48.6%**	**33.2%**	**55.5%**	**27.9%**
	Negative	**12.5%**	**12.8%**	**10.6%**	**12.8%**	**10.5%**	**14.3%**	**11.5%**	**11.7%**	**12.6%**	**20.0%**	**13.6%**	**11.4%**	**10.1%**
	SW neg impact	7.6%	8.3%	2.5%	7.8%	5.9%	7.0%	7.9%	7.6%	7.6%	13.4%	12.3%	5.7%	8.8%
	Strong neg impact	4.9%	4.4%	8.1%	5.0%	4.6%	7.3%	3.7%	4.0%	5.0%	6.6%	1.3%	5.7%	1.2%
	No impact	15.8%	15.8%	15.7%	15.7%	15.9%	19.0%	14.0%	13.0%	16.1%	13.6%	23.7%	14.7%	14.2%
	Don't know	21.9%	20.6%	30.7%	22.9%	14.4%	20.5%	22.7%	19.3%	22.2%	17.7%	29.4%	18.4%	47.8%
Energy costs reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	21.4%	21.2%	22.7%	20.6%	27.1%	19.2%	22.5%	23.2%	21.2%	14.8%	6.4%	25.6%	17.2%
	SW pos impact	27.7%	28.3%	23.4%	28.2%	23.3%	24.1%	29.6%	29.1%	27.5%	38.6%	39.9%	24.2%	22.8%
	Positive	**49.0%**	**49.5%**	**46.1%**	**48.8%**	**50.4%**	**43.3%**	**52.1%**	**52.3%**	**48.7%**	**53.4%**	**46.3%**	**49.8%**	**40.0%**
	Negative	**15.0%**	**15.5%**	**11.8%**	**14.5%**	**18.3%**	**17.4%**	**13.7%**	**19.1%**	**14.5%**	**20.0%**	**11.1%**	**15.6%**	**9.3%**
	SW neg impact	8.6%	9.5%	2.9%	8.5%	9.5%	10.2%	7.7%	12.1%	8.2%	15.6%	6.0%	8.3%	6.2%
	Strong neg impact	6.4%	6.0%	8.9%	6.0%	8.8%	7.2%	5.9%	7.0%	6.3%	4.4%	5.1%	7.3%	3.1%
	No impact	15.3%	15.4%	14.2%	15.2%	15.8%	17.2%	14.2%	12.8%	15.5%	15.5%	17.6%	15.4%	9.8%
	Don't know	20.7%	19.6%	27.9%	21.4%	15.6%	22.1%	20.0%	15.8%	21.2%	11.0%	25.0%	19.2%	40.9%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Infrastructure investment reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	21.0%	20.7%	22.5%	21.1%	20.1%	17.4%	22.9%	21.6%	20.9%	21.5%	17.8%	22.0%	16.2%
	SW pos impact	27.8%	28.3%	24.2%	27.1%	32.7%	23.9%	29.8%	26.3%	27.9%	28.2%	26.4%	28.3%	25.0%
	Positive	**48.7%**	**49.1%**	**46.7%**	**48.2%**	**52.8%**	**41.4%**	**52.7%**	**48.0%**	**48.8%**	**49.8%**	**44.2%**	**50.2%**	**41.3%**
	Negative	**9.8%**	**10.3%**	**6.5%**	**9.2%**	**14.0%**	**12.2%**	**8.5%**	**14.4%**	**9.3%**	**14.3%**	**10.3%**	**9.2%**	**7.8%**
	SW neg impact	5.7%	6.1%	2.7%	5.4%	7.7%	7.3%	4.8%	6.5%	5.6%	8.5%	8.7%	4.7%	5.0%
	Strong neg impact	4.1%	4.2%	3.8%	3.9%	6.2%	4.8%	3.8%	7.9%	3.7%	5.8%	1.7%	4.5%	2.9%
	No impact	17.4%	17.8%	15.0%	17.6%	15.6%	21.7%	15.1%	13.1%	17.8%	15.1%	21.6%	17.8%	8.9%
	Don't know	24.1%	22.9%	31.9%	25.0%	17.6%	24.8%	23.7%	24.6%	24.0%	20.8%	23.9%	22.7%	42.0%
Education reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	25.4%	24.7%	29.9%	25.4%	25.6%	22.6%	26.9%	22.8%	25.7%	34.1%	22.7%	25.0%	21.6%
	SW pos impact	24.7%	26.1%	16.0%	24.7%	24.8%	22.1%	26.2%	26.1%	24.6%	30.3%	23.8%	23.7%	28.4%
	Positive	**50.1%**	**50.8%**	**45.9%**	**50.1%**	**50.4%**	**44.6%**	**53.1%**	**48.9%**	**50.3%**	**64.4%**	**46.4%**	**48.7%**	**50.1%**
	Negative	**11.0%**	**11.3%**	**8.9%**	**10.7%**	**12.5%**	**14.6%**	**9.0%**	**14.7%**	**10.6%**	**10.8%**	**11.5%**	**11.4%**	**5.5%**
	SW neg impact	5.5%	5.5%	4.9%	5.7%	3.4%	6.9%	4.7%	5.9%	5.4%	6.7%	7.1%	5.0%	4.7%
	Strong neg impact	5.5%	5.7%	4.0%	5.0%	9.1%	7.6%	4.3%	8.8%	5.1%	4.1%	4.4%	6.4%	0.8%
	No impact	21.2%	21.4%	20.0%	20.6%	25.7%	24.1%	19.7%	20.0%	21.3%	14.2%	22.0%	23.1%	11.2%
	Don't know	17.7%	16.6%	25.2%	18.6%	11.4%	16.7%	18.2%	16.5%	17.8%	10.6%	20.1%	16.7%	33.3%
Litigation: Class action lawsuit reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	16.0%	15.8%	17.6%	15.6%	19.4%	13.5%	17.4%	17.0%	15.9%	8.6%	11.4%	18.9%	7.9%
	SW pos impact	30.1%	30.7%	26.1%	29.8%	32.0%	25.7%	32.4%	37.5%	29.3%	36.9%	25.4%	30.1%	28.7%
	Positive	**46.1%**	**46.5%**	**43.7%**	**45.4%**	**51.5%**	**39.2%**	**49.8%**	**54.4%**	**45.2%**	**45.4%**	**36.8%**	**49.0%**	**36.7%**
	Negative	**10.4%**	**10.7%**	**8.3%**	**10.8%**	**7.5%**	**14.1%**	**8.4%**	**12.4%**	**10.1%**	**17.7%**	**15.7%**	**8.8%**	**5.4%**
	SW neg impact	6.4%	6.8%	3.8%	6.6%	4.5%	8.7%	5.1%	9.4%	6.1%	11.9%	8.8%	5.5%	2.6%
	Strong neg impact	4.0%	3.9%	4.5%	4.1%	3.0%	5.4%	3.2%	3.0%	4.1%	5.8%	6.8%	3.3%	2.8%
	No impact	18.7%	18.5%	20.5%	19.0%	17.0%	21.7%	17.1%	16.9%	18.9%	13.8%	28.2%	18.6%	9.2%
	Don't know	24.8%	24.4%	27.4%	24.9%	24.0%	25.0%	24.7%	16.2%	25.7%	23.0%	19.3%	23.6%	48.7%
Litigation: Frivolous lawsuit reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	39.2%	38.5%	43.8%	38.8%	42.5%	34.0%	42.0%	41.9%	38.9%	29.8%	20.8%	45.4%	27.3%
	SW pos impact	32.0%	31.9%	32.7%	32.2%	30.4%	34.2%	30.8%	31.0%	32.1%	30.9%	33.0%	32.1%	30.7%
	Positive	**71.2%**	**70.4%**	**76.5%**	**71.0%**	**72.9%**	**68.2%**	**72.8%**	**72.8%**	**71.0%**	**60.7%**	**53.8%**	**77.5%**	**58.0%**
	Negative	**7.1%**	**7.3%**	**5.4%**	**6.9%**	**8.4%**	**6.5%**	**7.4%**	**10.0%**	**6.8%**	**15.4%**	**11.6%**	**5.0%**	**6.8%**
	SW neg impact	4.3%	4.4%	3.4%	4.4%	3.4%	3.5%	4.7%	6.8%	4.0%	11.2%	7.8%	2.6%	4.0%
	Strong neg impact	2.8%	2.9%	2.0%	2.5%	5.0%	3.0%	2.7%	3.2%	2.7%	4.1%	3.8%	2.4%	2.8%
	No impact	12.6%	13.2%	8.7%	12.6%	12.6%	15.7%	11.0%	13.5%	12.6%	12.9%	23.3%	10.8%	10.6%
	Don't know	9.1%	9.0%	9.5%	9.5%	6.1%	9.6%	8.8%	3.7%	9.6%	11.0%	11.3%	6.7%	24.6%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Litigation: Bounty hunter reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	17.8%	16.8%	24.6%	17.6%	19.4%	13.4%	20.2%	21.5%	17.4%	9.6%	7.3%	22.5%	4.4%
	SW pos impact	23.6%	24.7%	16.3%	23.6%	23.5%	25.1%	22.7%	26.9%	23.2%	36.4%	20.9%	22.5%	19.8%
	Positive	**41.4%**	**41.5%**	**40.9%**	**41.2%**	**42.9%**	**38.5%**	**42.9%**	**48.4%**	**40.6%**	**46.0%**	**28.2%**	**45.0%**	**24.2%**
	Negative	**8.9%**	**9.6%**	**4.0%**	**8.6%**	**11.2%**	**11.0%**	**7.8%**	**16.2%**	**8.1%**	**13.9%**	**13.5%**	**7.6%**	**5.6%**
	SW neg impact	4.8%	5.1%	2.7%	4.9%	4.0%	4.8%	4.7%	7.1%	4.5%	9.8%	7.7%	3.7%	2.8%
	Strong neg impact	4.1%	4.6%	1.3%	3.7%	7.2%	6.2%	3.0%	9.1%	3.6%	4.0%	5.9%	3.9%	2.8%
	No impact	16.0%	15.9%	16.9%	16.6%	12.0%	16.9%	15.6%	18.8%	15.7%	15.9%	25.6%	14.8%	10.8%
	Don't know	33.7%	33.0%	38.2%	33.7%	33.9%	33.6%	33.7%	16.5%	35.5%	24.3%	32.6%	32.6%	59.3%
Litigation: Product liability reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	17.8%	18.1%	15.4%	17.7%	18.5%	15.5%	19.0%	28.3%	16.6%	20.4%	8.5%	20.6%	3.8%
	SW pos impact	29.2%	28.8%	31.9%	28.4%	35.5%	26.4%	30.8%	30.5%	29.1%	21.0%	24.1%	32.5%	19.9%
	Positive	**47.0%**	**47.0%**	**47.4%**	**46.1%**	**54.0%**	**41.9%**	**49.8%**	**58.9%**	**45.7%**	**41.4%**	**32.6%**	**53.0%**	**23.6%**
	Negative	**8.8%**	**9.0%**	**7.2%**	**8.8%**	**8.9%**	**7.7%**	**9.4%**	**12.2%**	**8.4%**	**17.3%**	**15.7%**	**6.7%**	**4.1%**
	SW neg impact	4.9%	5.1%	4.2%	4.9%	5.3%	4.4%	5.3%	7.3%	4.7%	11.9%	7.5%	3.7%	2.6%
	Strong neg impact	3.9%	4.0%	2.9%	3.9%	3.6%	3.4%	4.1%	4.9%	3.7%	5.4%	8.2%	3.0%	1.5%
	No impact	14.4%	15.4%	7.6%	14.2%	15.4%	18.9%	11.9%	10.6%	14.8%	19.3%	24.5%	12.1%	10.4%
	Don't know	29.8%	28.6%	37.9%	30.9%	21.8%	31.5%	28.9%	18.3%	31.1%	22.0%	27.1%	28.1%	61.8%
Litigation: Institute a "loser pays" requirement for civil lawsuits	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	26.8%	26.5%	28.7%	26.6%	28.4%	19.6%	30.7%	28.2%	26.6%	20.3%	15.4%	31.7%	10.2%
	SW pos impact	25.3%	25.4%	24.4%	25.5%	23.7%	25.7%	25.0%	23.1%	25.5%	20.0%	23.7%	27.0%	18.6%
	Positive	**52.0%**	**51.9%**	**53.1%**	**52.0%**	**52.1%**	**45.3%**	**55.7%**	**51.3%**	**52.1%**	**40.2%**	**39.2%**	**58.7%**	**28.8%**
	Negative	**13.7%**	**13.9%**	**12.2%**	**13.6%**	**13.7%**	**17.7%**	**11.5%**	**23.8%**	**12.6%**	**24.8%**	**22.5%**	**10.4%**	**12.6%**
	SW neg impact	7.9%	7.6%	9.5%	7.9%	7.2%	9.9%	6.7%	12.8%	7.3%	10.2%	16.7%	5.7%	8.8%
	Strong neg impact	5.8%	6.3%	2.7%	5.7%	6.5%	7.8%	4.7%	11.1%	5.2%	14.5%	5.8%	4.7%	3.8%
	No impact	13.9%	13.8%	14.6%	14.0%	13.0%	16.9%	12.3%	12.2%	14.1%	16.1%	17.8%	12.9%	13.6%
	Don't know	20.4%	20.4%	20.1%	20.3%	21.1%	20.1%	20.5%	12.6%	21.2%	18.9%	20.5%	18.0%	45.0%
Labor Laws: Overtime reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	24.4%	23.6%	30.0%	24.2%	26.0%	20.0%	26.8%	27.7%	24.1%	17.8%	11.1%	28.5%	18.8%
	SW pos impact	34.2%	33.7%	37.7%	34.2%	34.6%	31.1%	35.9%	40.6%	33.5%	35.9%	26.1%	36.8%	21.4%
	Positive	**58.6%**	**57.3%**	**67.7%**	**58.4%**	**60.6%**	**51.1%**	**62.7%**	**68.3%**	**57.6%**	**53.7%**	**37.3%**	**65.3%**	**40.2%**
	Negative	**14.5%**	**14.4%**	**15.6%**	**15.6%**	**7.0%**	**18.8%**	**12.2%**	**15.6%**	**14.4%**	**19.3%**	**25.6%**	**12.0%**	**11.7%**
	SW neg impact	8.3%	8.5%	7.2%	8.7%	5.3%	9.7%	7.6%	10.4%	8.1%	16.6%	13.5%	6.5%	4.3%
	Strong neg impact	6.2%	5.9%	8.4%	6.8%	1.6%	9.1%	4.7%	5.2%	6.3%	2.6%	12.0%	5.5%	7.4%
	No impact	16.0%	17.1%	8.3%	15.3%	20.7%	18.1%	14.8%	10.5%	16.5%	18.1%	25.0%	14.3%	12.6%
	Don't know	10.9%	11.3%	8.4%	10.8%	11.8%	12.0%	10.3%	5.6%	11.5%	8.9%	12.1%	8.4%	35.5%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Labor Laws: Meal and rest period reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	15.2%	15.0%	16.7%	15.4%	13.9%	15.5%	15.1%	18.6%	14.8%	12.1%	8.5%	17.2%	12.5%
	SW pos impact	29.5%	29.6%	28.9%	29.1%	32.6%	26.7%	31.0%	36.0%	28.8%	32.0%	21.4%	31.4%	21.9%
	Positive	**44.7%**	**44.5%**	**45.6%**	**44.4%**	**46.5%**	**42.2%**	**46.0%**	**54.7%**	**43.6%**	**44.2%**	**29.9%**	**48.6%**	**34.4%**
	Negative	**12.8%**	**12.0%**	**18.3%**	**13.2%**	**10.4%**	**13.5%**	**12.5%**	**14.0%**	**12.7%**	**19.2%**	**15.6%**	**11.8%**	**8.8%**
	SW neg impact	8.0%	7.6%	10.9%	8.1%	7.6%	8.0%	8.0%	9.5%	7.8%	14.9%	6.5%	7.6%	4.3%
	Strong neg impact	4.8%	4.5%	7.4%	5.1%	2.8%	5.5%	4.5%	4.4%	4.9%	4.4%	9.0%	4.1%	4.5%
	No impact	23.8%	24.4%	19.8%	23.6%	25.9%	25.4%	23.0%	21.0%	24.1%	24.9%	32.2%	22.8%	17.0%
	Don't know	18.6%	19.0%	16.3%	18.8%	17.3%	18.9%	18.5%	10.4%	19.5%	11.7%	22.3%	16.8%	39.8%
Labor Laws: Conform state labor law to federal labor law	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	14.7%	14.5%	16.1%	14.4%	17.1%	10.2%	17.1%	21.3%	14.0%	11.0%	8.2%	17.1%	9.6%
	SW pos impact	27.5%	28.0%	24.3%	27.6%	27.2%	25.0%	28.9%	26.1%	27.7%	27.8%	19.5%	30.8%	11.0%
	Positive	**42.3%**	**42.5%**	**40.4%**	**42.0%**	**44.2%**	**35.3%**	**46.0%**	**47.4%**	**41.7%**	**38.9%**	**27.7%**	**47.8%**	**20.5%**
	Negative	**11.6%**	**11.8%**	**10.7%**	**11.7%**	**11.4%**	**14.6%**	**10.1%**	**23.2%**	**10.4%**	**25.3%**	**14.7%**	**9.7%**	**4.9%**
	SW neg impact	6.6%	7.1%	3.5%	6.4%	8.2%	7.6%	6.1%	12.3%	6.0%	12.5%	9.0%	5.7%	2.3%
	Strong neg impact	5.0%	4.7%	7.2%	5.3%	3.2%	7.0%	3.9%	10.9%	4.4%	12.8%	5.7%	4.0%	2.6%
	No impact	18.2%	18.5%	16.6%	18.1%	19.4%	18.3%	18.2%	12.6%	18.8%	21.5%	26.5%	16.7%	13.5%
	Don't know	27.9%	27.2%	32.3%	28.2%	25.0%	31.8%	25.7%	16.7%	29.0%	14.4%	31.1%	25.8%	61.1%
Taxes: Reduce tax rates	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	44.3%	44.3%	43.9%	43.0%	54.1%	41.4%	45.8%	41.3%	44.6%	29.0%	20.9%	52.5%	29.6%
	SW pos impact	29.5%	29.8%	27.5%	30.0%	25.7%	33.1%	27.6%	32.8%	29.2%	34.2%	33.5%	28.8%	21.8%
	Positive	**73.8%**	**74.2%**	**71.4%**	**73.0%**	**79.8%**	**74.5%**	**73.4%**	**74.1%**	**73.8%**	**63.3%**	**54.5%**	**81.4%**	**51.3%**
	Negative	**11.7%**	**11.3%**	**14.5%**	**12.5%**	**5.7%**	**12.4%**	**11.3%**	**18.6%**	**11.0%**	**23.5%**	**22.9%**	**7.2%**	**17.6%**
	SW neg impact	7.1%	6.8%	9.0%	7.6%	3.2%	7.8%	6.7%	13.0%	6.5%	15.2%	12.7%	4.6%	8.9%
	Strong neg impact	4.6%	4.5%	5.5%	4.9%	2.6%	4.6%	4.6%	5.6%	4.5%	8.4%	10.1%	2.6%	8.7%
	No impact	7.5%	8.0%	4.4%	7.7%	6.4%	5.5%	8.6%	4.6%	7.9%	9.6%	13.4%	6.1%	7.6%
	Don't know	7.0%	6.5%	9.7%	6.8%	8.1%	7.6%	6.6%	2.8%	7.4%	3.6%	9.2%	5.3%	23.5%
Taxes: Lower state sales tax rate while broadening the base to include more services	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	26.8%	27.1%	24.9%	26.5%	29.2%	28.6%	25.8%	32.3%	26.2%	24.5%	15.0%	30.1%	19.7%
	SW pos impact	33.5%	33.7%	31.8%	34.2%	28.4%	33.4%	33.5%	35.0%	33.3%	39.3%	35.5%	32.7%	29.3%
	Positive	**60.3%**	**60.8%**	**56.7%**	**60.7%**	**57.6%**	**62.0%**	**59.4%**	**67.3%**	**59.5%**	**63.8%**	**50.5%**	**62.8%**	**49.1%**
	Negative	**18.0%**	**17.6%**	**20.8%**	**17.8%**	**19.7%**	**15.2%**	**19.5%**	**18.2%**	**18.0%**	**17.9%**	**23.5%**	**17.8%**	**10.9%**
	SW neg impact	10.3%	9.7%	13.8%	10.1%	11.2%	9.3%	10.8%	12.1%	10.1%	8.6%	12.2%	10.3%	9.1%
	Strong neg impact	7.8%	7.9%	7.0%	7.7%	8.5%	5.9%	8.8%	6.1%	8.0%	9.2%	11.4%	7.5%	1.8%
	No impact	10.9%	11.1%	9.4%	10.4%	14.6%	12.3%	10.1%	10.5%	10.9%	12.5%	14.6%	10.0%	10.2%
	Don't know	10.8%	10.4%	13.1%	11.1%	8.2%	10.4%	11.0%	4.0%	11.5%	5.8%	11.4%	9.4%	29.8%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Taxes: Conform California tax law to federal law for simplification	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	18.6%	18.4%	20.5%	18.3%	21.1%	16.1%	20.0%	24.3%	18.0%	21.1%	13.0%	20.7%	5.3%
	SW pos impact	34.2%	35.2%	27.6%	34.2%	33.9%	30.8%	36.0%	27.0%	34.9%	34.3%	29.7%	35.7%	27.1%
	Positive	**52.8%**	**53.5%**	**48.1%**	**52.5%**	**55.0%**	**46.8%**	**56.0%**	**51.2%**	**53.0%**	**55.4%**	**42.7%**	**56.5%**	**32.4%**
	Negative	**9.7%**	**9.4%**	**11.4%**	**9.9%**	**8.4%**	**10.9%**	**9.0%**	**15.9%**	**9.0%**	**16.6%**	**11.8%**	**8.7%**	**5.4%**
	SW neg impact	5.4%	5.0%	8.0%	5.8%	2.5%	4.7%	5.8%	8.4%	5.1%	6.7%	6.1%	5.2%	4.8%
	Strong neg impact	4.3%	4.4%	3.5%	4.1%	5.9%	6.2%	3.3%	7.6%	3.9%	9.9%	5.6%	3.6%	0.7%
	No impact	13.6%	13.8%	12.3%	14.3%	8.9%	15.1%	12.8%	12.6%	13.7%	12.7%	23.1%	12.5%	8.8%
	Don't know	23.9%	23.2%	28.2%	23.4%	27.7%	27.2%	22.1%	20.3%	24.3%	15.3%	22.4%	22.3%	53.3%
Taxes: Eliminate manufacturing equipment sales tax	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	26.9%	26.8%	27.7%	27.2%	25.0%	25.0%	28.0%	35.6%	26.0%	15.7%	10.2%	32.8%	16.6%
	SW pos impact	30.4%	31.6%	22.5%	30.4%	30.1%	30.4%	30.4%	27.1%	30.7%	32.2%	27.6%	32.2%	15.6%
	Positive	**57.3%**	**58.4%**	**50.2%**	**57.6%**	**55.1%**	**55.3%**	**58.3%**	**62.7%**	**56.7%**	**48.0%**	**37.8%**	**65.0%**	**32.2%**
	Negative	**11.1%**	**11.1%**	**11.5%**	**11.3%**	**9.7%**	**13.1%**	**10.1%**	**19.2%**	**10.3%**	**18.8%**	**18.8%**	**8.5%**	**11.7%**
	SW neg impact	6.6%	6.2%	9.2%	6.4%	8.7%	6.5%	6.7%	10.8%	6.2%	10.7%	11.6%	5.0%	7.5%
	Strong neg impact	4.5%	4.8%	2.2%	5.0%	1.0%	6.6%	3.4%	8.4%	4.1%	8.0%	7.3%	3.5%	4.2%
	No impact	11.1%	10.4%	15.7%	10.5%	15.1%	12.5%	10.3%	6.7%	11.5%	13.9%	20.3%	9.0%	10.3%
	Don't know	20.5%	20.2%	22.7%	20.6%	20.1%	19.1%	21.3%	11.5%	21.5%	19.4%	23.1%	17.5%	45.9%
Taxes: Expand and make permanent Research and Development tax credit	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	24.0%	24.0%	24.2%	24.5%	20.6%	23.9%	24.0%	28.5%	23.5%	29.3%	19.9%	25.2%	12.8%
	SW pos impact	36.1%	37.5%	27.3%	35.8%	38.5%	31.6%	38.6%	33.5%	36.4%	29.6%	39.7%	37.1%	30.1%
	Positive	**60.1%**	**61.4%**	**51.5%**	**60.3%**	**59.1%**	**55.5%**	**62.6%**	**62.0%**	**59.9%**	**58.9%**	**59.6%**	**62.2%**	**42.9%**
	Negative	**6.3%**	**6.2%**	**7.4%**	**6.6%**	**4.0%**	**7.8%**	**5.6%**	**11.4%**	**5.8%**	**8.3%**	**7.2%**	**6.3%**	**1.9%**
	SW neg impact	4.3%	4.3%	3.8%	4.3%	4.0%	5.2%	3.8%	6.7%	4.0%	6.1%	4.9%	4.1%	1.9%
	Strong neg impact	2.1%	1.8%	3.6%	2.3%	0.0%	2.6%	1.8%	4.7%	1.8%	2.3%	2.3%	2.2%	0.0%
	No impact	13.4%	12.8%	18.0%	13.0%	16.9%	15.6%	12.3%	14.4%	13.3%	15.7%	20.0%	12.5%	7.6%
	Don't know	20.1%	19.7%	23.1%	20.1%	20.0%	21.1%	19.5%	12.2%	20.9%	17.1%	13.2%	19.0%	47.7%
Taxes: Expand available jobs tax credits	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	18.5%	18.9%	15.6%	18.4%	19.0%	18.1%	18.7%	30.3%	17.2%	20.9%	17.3%	19.4%	8.8%
	SW pos impact	36.1%	37.2%	28.8%	35.8%	37.8%	30.9%	38.8%	34.1%	36.3%	37.0%	38.9%	36.0%	30.0%
	Positive	**54.6%**	**56.1%**	**44.5%**	**54.2%**	**56.8%**	**49.1%**	**57.5%**	**64.4%**	**53.5%**	**57.8%**	**56.1%**	**55.4%**	**38.9%**
	Negative	**6.5%**	**6.8%**	**4.1%**	**6.5%**	**6.0%**	**8.5%**	**5.3%**	**11.1%**	**6.0%**	**8.2%**	**10.4%**	**5.8%**	**3.2%**
	SW neg impact	3.9%	4.3%	0.7%	4.0%	2.8%	4.6%	3.5%	7.4%	3.5%	4.9%	6.9%	3.3%	2.5%
	Strong neg impact	2.6%	2.5%	3.4%	2.5%	3.2%	3.9%	1.9%	3.7%	2.5%	3.3%	3.5%	2.5%	0.7%
	No impact	16.1%	15.5%	19.8%	16.1%	15.5%	17.4%	15.4%	11.9%	16.5%	17.9%	16.6%	16.2%	11.2%
	Don't know	22.9%	21.6%	31.5%	23.1%	21.6%	25.0%	21.8%	12.5%	24.0%	16.0%	16.9%	22.6%	46.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Government Spending: Institute a spending cap	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	41.2%	41.1%	42.0%	40.2%	48.7%	39.0%	42.4%	45.3%	40.7%	25.5%	21.5%	48.6%	28.0%
	SW pos impact	25.5%	25.0%	28.4%	25.0%	28.8%	26.4%	25.0%	24.1%	25.6%	28.0%	20.6%	26.4%	21.9%
	Positive	**66.7%**	**66.1%**	**70.5%**	**65.2%**	**77.5%**	**65.4%**	**67.3%**	**69.5%**	**66.4%**	**53.5%**	**42.1%**	**75.0%**	**49.9%**
	Negative	**12.9%**	**12.7%**	**14.6%**	**13.3%**	**9.7%**	**13.5%**	**12.6%**	**15.7%**	**12.6%**	**25.7%**	**28.5%**	**8.0%**	**13.0%**
	SW neg impact	6.9%	6.6%	9.5%	7.3%	4.5%	6.8%	7.0%	10.8%	6.5%	13.1%	13.0%	4.9%	6.9%
	Strong neg impact	6.0%	6.1%	5.1%	6.1%	5.2%	6.6%	5.6%	4.9%	6.1%	12.7%	15.5%	3.1%	6.2%
	No impact	8.2%	8.9%	3.5%	8.4%	6.6%	10.1%	7.1%	12.1%	7.8%	7.5%	15.1%	6.7%	11.0%
	Don't know	12.3%	12.4%	11.4%	13.1%	6.2%	11.1%	12.9%	2.7%	13.3%	13.2%	14.2%	10.3%	26.1%
Government Spending: Institute a state rainy day fund requirement	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	34.6%	33.6%	41.0%	34.4%	35.8%	28.3%	37.9%	43.1%	33.6%	27.7%	24.9%	38.2%	26.7%
	SW pos impact	34.2%	34.9%	29.8%	33.9%	36.1%	29.3%	36.9%	28.8%	34.8%	35.5%	36.6%	33.7%	32.4%
	Positive	**68.8%**	**68.5%**	**70.7%**	**68.3%**	**71.9%**	**57.6%**	**74.8%**	**71.8%**	**68.4%**	**63.1%**	**61.5%**	**72.0%**	**59.1%**
	Negative	**6.9%**	**6.8%**	**7.9%**	**6.9%**	**6.7%**	**9.4%**	**5.6%**	**10.7%**	**6.5%**	**13.7%**	**8.1%**	**5.7%**	**6.9%**
	SW neg impact	4.3%	4.3%	4.9%	4.5%	3.5%	5.9%	3.5%	6.8%	4.1%	9.9%	5.0%	3.6%	2.7%
	Strong neg impact	2.6%	2.5%	2.9%	2.5%	3.2%	3.5%	2.0%	3.9%	2.4%	3.8%	3.1%	2.1%	4.2%
	No impact	11.1%	11.5%	8.4%	11.6%	7.8%	15.9%	8.5%	10.3%	11.2%	12.2%	19.3%	9.4%	10.6%
	Don't know	13.2%	13.3%	13.0%	13.2%	13.6%	17.1%	11.1%	7.2%	13.9%	10.9%	11.0%	12.9%	23.4%
Government Spending: Institute a pay-as-you-go requirement	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	38.3%	37.2%	45.9%	37.6%	43.8%	31.2%	42.2%	38.5%	38.3%	19.3%	19.3%	46.0%	27.3%
	SW pos impact	31.0%	31.7%	26.4%	30.7%	33.5%	34.9%	29.0%	29.7%	31.2%	39.0%	28.9%	30.2%	31.9%
	Positive	**69.4%**	**68.9%**	**72.3%**	**68.3%**	**77.4%**	**66.1%**	**71.1%**	**68.2%**	**69.5%**	**58.3%**	**48.2%**	**76.1%**	**59.1%**
	Negative	**10.2%**	**10.2%**	**10.2%**	**10.8%**	**6.2%**	**10.7%**	**9.9%**	**14.3%**	**9.8%**	**23.0%**	**24.0%**	**6.1%**	**6.3%**
	SW neg impact	6.1%	6.4%	3.8%	6.6%	2.3%	7.2%	5.5%	9.9%	5.7%	15.8%	12.3%	4.0%	1.2%
	Strong neg impact	4.1%	3.8%	6.4%	4.1%	4.0%	3.5%	4.4%	4.4%	4.1%	7.2%	11.6%	2.1%	5.0%
	No impact	8.2%	8.7%	4.8%	8.4%	6.8%	9.3%	7.6%	7.3%	8.3%	7.6%	13.8%	7.3%	7.3%
	Don't know	12.3%	12.2%	12.7%	12.6%	9.6%	13.9%	11.4%	10.2%	12.5%	11.1%	14.1%	10.5%	27.3%
Government Spending: Pension reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	40.0%	38.6%	49.1%	39.0%	47.3%	34.0%	43.2%	39.4%	40.1%	19.7%	15.3%	49.2%	25.4%
	SW pos impact	28.0%	29.0%	21.1%	28.2%	26.3%	27.9%	28.0%	35.3%	27.2%	34.6%	28.3%	26.8%	29.3%
	Positive	**68.0%**	**67.6%**	**70.3%**	**67.2%**	**73.5%**	**62.0%**	**71.2%**	**74.6%**	**67.3%**	**54.3%**	**43.6%**	**76.0%**	**54.7%**
	Negative	**10.1%**	**9.5%**	**13.5%**	**10.2%**	**8.8%**	**10.6%**	**9.8%**	**6.8%**	**10.4%**	**20.1%**	**25.7%**	**5.6%**	**10.4%**
	SW neg impact	4.3%	4.5%	3.5%	4.4%	3.9%	4.8%	4.1%	4.9%	4.3%	7.1%	11.2%	2.4%	5.9%
	Strong neg impact	5.7%	5.1%	9.9%	5.8%	4.9%	5.8%	5.7%	1.9%	6.1%	13.0%	14.5%	3.1%	4.4%
	No impact	8.0%	8.3%	5.7%	8.3%	5.5%	11.6%	6.0%	9.4%	7.8%	15.4%	13.2%	6.0%	7.2%
	Don't know	14.0%	14.5%	10.6%	14.2%	12.2%	15.9%	13.0%	9.1%	14.5%	10.3%	17.5%	12.4%	27.7%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Regulation: Modernize CEQA, California's environmental impact review process	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	25.0%	24.7%	27.0%	24.2%	30.9%	20.1%	27.6%	32.0%	24.2%	20.9%	9.7%	29.9%	11.7%
	SW pos impact	27.1%	27.3%	26.3%	27.0%	28.1%	26.6%	27.4%	32.4%	26.6%	35.0%	27.0%	26.5%	22.3%
	Positive	**52.1%**	**51.9%**	**53.3%**	**51.2%**	**59.0%**	**46.7%**	**55.0%**	**64.4%**	**50.8%**	**55.8%**	**36.7%**	**56.4%**	**34.0%**
	Negative	**7.0%**	**6.6%**	**9.6%**	**6.9%**	**7.8%**	**6.7%**	**7.1%**	**8.3%**	**6.8%**	**12.4%**	**12.3%**	**5.7%**	**2.3%**
	SW neg impact	4.3%	4.0%	6.2%	4.1%	5.9%	4.8%	4.0%	5.2%	4.2%	9.1%	7.6%	3.1%	2.3%
	Strong neg impact	2.7%	2.6%	3.4%	2.8%	1.9%	1.9%	3.1%	3.1%	2.7%	3.3%	4.7%	2.5%	0.0%
	No impact	13.5%	13.6%	12.7%	13.8%	11.2%	16.1%	12.1%	9.0%	13.9%	12.3%	22.4%	11.8%	14.8%
	Don't know	27.4%	27.9%	24.4%	28.2%	22.0%	30.5%	25.8%	18.2%	28.4%	19.4%	28.6%	26.1%	48.9%
Regulation: Simplify or repeal California's pending Green Chemistry regulations	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	25.0%	24.1%	31.0%	24.0%	32.4%	17.1%	29.3%	21.7%	25.4%	8.9%	5.7%	33.3%	4.0%
	SW pos impact	18.5%	19.1%	14.5%	18.0%	22.4%	19.4%	18.0%	26.9%	17.6%	25.1%	10.2%	20.2%	7.8%
	Positive	**43.5%**	**43.2%**	**45.4%**	**42.0%**	**54.8%**	**36.5%**	**47.3%**	**48.6%**	**43.0%**	**34.0%**	**15.8%**	**53.5%**	**11.8%**
	Negative	**15.5%**	**15.4%**	**16.1%**	**16.2%**	**10.4%**	**16.9%**	**14.8%**	**24.8%**	**14.5%**	**35.1%**	**31.4%**	**10.1%**	**11.2%**
	SW neg impact	7.1%	7.1%	7.7%	7.6%	4.1%	8.5%	6.4%	13.2%	6.5%	18.7%	9.2%	5.3%	5.0%
	Strong neg impact	8.4%	8.4%	8.4%	8.7%	6.3%	8.4%	8.4%	11.6%	8.0%	16.4%	22.2%	4.8%	6.2%
	No impact	12.0%	12.2%	10.2%	12.5%	7.8%	14.5%	10.6%	6.3%	12.6%	14.1%	17.3%	10.3%	15.4%
	Don't know	29.0%	29.1%	28.3%	29.2%	27.0%	32.1%	27.3%	20.3%	29.9%	16.8%	35.5%	26.1%	61.6%
Regulation: Require the Legislature to enact regulatory reforms that would reduce total regulatory compliance costs	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	26.4%	26.3%	27.3%	24.8%	38.3%	21.8%	28.9%	26.2%	26.4%	17.8%	8.2%	32.5%	13.6%
	SW pos impact	28.3%	29.0%	24.2%	28.9%	24.0%	25.5%	29.8%	26.6%	28.5%	25.2%	29.3%	29.8%	17.2%
	Positive	**54.8%**	**55.3%**	**51.4%**	**53.7%**	**62.3%**	**47.3%**	**58.8%**	**52.8%**	**55.0%**	**42.9%**	**37.5%**	**62.3%**	**30.8%**
	Negative	**9.6%**	**9.2%**	**12.4%**	**10.1%**	**6.2%**	**11.4%**	**8.6%**	**13.0%**	**9.2%**	**20.1%**	**19.8%**	**6.5%**	**6.1%**
	SW neg impact	5.1%	5.0%	5.5%	5.4%	3.2%	6.1%	4.6%	9.6%	4.6%	14.3%	5.6%	3.7%	4.4%
	Strong neg impact	4.5%	4.1%	6.9%	4.7%	3.0%	5.4%	4.0%	3.4%	4.6%	5.7%	14.2%	2.8%	1.6%
	No impact	10.2%	10.2%	10.2%	10.3%	9.1%	11.9%	9.3%	10.8%	10.1%	13.4%	13.4%	9.0%	11.0%
	Don't know	25.5%	25.4%	25.9%	25.9%	22.4%	29.4%	23.4%	23.4%	25.7%	23.6%	29.3%	22.2%	52.1%
Regulation: Require the Legislature to complete a sunset review of all existing California regulations that go beyond the federal requirements	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	36.8%	36.2%	40.3%	36.1%	41.9%	27.7%	41.7%	31.7%	37.3%	15.7%	18.6%	45.6%	15.3%
	SW pos impact	28.9%	29.1%	27.4%	29.1%	26.7%	31.4%	27.5%	30.3%	28.7%	31.0%	30.8%	28.6%	25.1%
	Positive	**65.6%**	**65.3%**	**67.7%**	**65.2%**	**68.6%**	**59.1%**	**69.1%**	**62.0%**	**66.0%**	**46.7%**	**49.4%**	**74.2%**	**40.4%**
	Negative	**8.5%**	**8.6%**	**7.8%**	**9.0%**	**5.1%**	**9.4%**	**8.0%**	**14.1%**	**7.9%**	**21.9%**	**17.4%**	**5.0%**	**7.2%**
	SW neg impact	4.5%	4.6%	3.8%	4.6%	3.5%	6.1%	3.6%	8.6%	4.0%	12.2%	8.4%	2.9%	1.9%
	Strong neg impact	4.0%	4.0%	4.0%	4.4%	1.6%	3.4%	4.4%	5.5%	3.9%	9.7%	9.0%	2.1%	5.3%
	No impact	7.2%	7.1%	7.7%	7.4%	6.0%	8.1%	6.7%	5.7%	7.4%	9.5%	10.5%	6.1%	8.5%
	Don't know	18.7%	19.0%	16.8%	18.5%	20.3%	23.5%	16.1%	18.3%	18.7%	21.9%	22.7%	14.8%	43.8%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Regulation: For all new regulations, require the Legislature to reduce the compliance costs of any existing regulations so that the net impact is zero	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	34.6%	33.8%	39.4%	33.8%	39.9%	27.5%	38.4%	34.7%	34.5%	22.2%	16.2%	42.5%	9.9%
	SW pos impact	26.9%	27.3%	23.9%	27.2%	24.5%	29.2%	25.7%	25.3%	27.1%	22.6%	27.5%	27.4%	27.3%
	Positive	**61.5%**	**61.2%**	**63.3%**	**61.1%**	**64.4%**	**56.7%**	**64.1%**	**60.1%**	**61.6%**	**44.8%**	**43.7%**	**69.9%**	**37.3%**
	Negative	**9.8%**	**9.4%**	**12.2%**	**10.1%**	**7.3%**	**9.3%**	**10.0%**	**14.3%**	**9.3%**	**21.8%**	**19.4%**	**6.5%**	**6.7%**
	SW neg impact	4.9%	4.9%	5.3%	5.2%	3.2%	4.5%	5.2%	8.4%	4.6%	10.4%	8.3%	3.8%	1.9%
	Strong neg impact	4.9%	4.6%	6.9%	5.0%	4.1%	4.9%	4.8%	6.0%	4.7%	11.4%	11.1%	2.7%	4.8%
	No impact	9.3%	9.6%	7.0%	9.3%	9.4%	11.9%	7.9%	9.3%	9.3%	13.9%	12.8%	7.7%	11.5%
	Don't know	19.5%	19.7%	17.5%	19.5%	18.9%	22.1%	18.0%	16.3%	19.8%	19.6%	24.1%	15.9%	44.6%
Energy Costs: Reduce compliance costs for AB 32 climate change regulations	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	27.9%	27.4%	31.2%	27.1%	33.5%	20.4%	31.9%	27.2%	28.0%	12.2%	5.6%	36.3%	10.0%
	SW pos impact	26.7%	27.3%	22.6%	26.0%	32.2%	30.2%	24.8%	28.3%	26.5%	34.5%	18.9%	27.8%	19.5%
	Positive	**54.6%**	**54.7%**	**53.8%**	**53.1%**	**65.7%**	**50.6%**	**56.7%**	**55.5%**	**54.5%**	**46.7%**	**24.5%**	**64.1%**	**29.4%**
	Negative	**12.8%**	**12.4%**	**15.3%**	**13.3%**	**8.7%**	**13.3%**	**12.5%**	**19.3%**	**12.1%**	**20.8%**	**28.3%**	**8.5%**	**14.6%**
	SW neg impact	6.2%	6.4%	5.4%	6.6%	3.9%	5.6%	6.6%	10.3%	5.8%	13.1%	14.2%	3.6%	7.3%
	Strong neg impact	6.5%	6.0%	9.8%	6.8%	4.8%	7.7%	5.9%	9.0%	6.3%	7.7%	14.1%	4.9%	7.3%
	No impact	10.5%	10.2%	12.5%	10.8%	8.1%	13.7%	8.7%	6.8%	10.9%	13.3%	19.4%	8.4%	9.9%
	Don't know	22.2%	22.7%	18.5%	22.8%	17.4%	22.3%	22.1%	18.4%	22.6%	19.3%	27.8%	19.0%	46.1%
Energy Costs: Include an economic requirement in California's renewable energy standards	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	31.5%	31.7%	30.3%	30.6%	38.1%	27.5%	33.6%	32.8%	31.3%	26.9%	23.2%	35.2%	17.7%
	SW pos impact	31.9%	31.9%	31.5%	31.7%	33.1%	32.0%	31.9%	27.3%	32.4%	37.3%	30.7%	31.6%	29.5%
	Positive	**63.4%**	**63.6%**	**61.8%**	**62.3%**	**71.2%**	**59.4%**	**65.5%**	**60.2%**	**63.7%**	**64.2%**	**53.9%**	**66.8%**	**47.2%**
	Negative	**11.4%**	**10.8%**	**15.5%**	**11.7%**	**9.1%**	**12.0%**	**11.0%**	**24.6%**	**10.0%**	**13.4%**	**14.9%**	**10.1%**	**14.4%**
	SW neg impact	6.7%	6.5%	8.1%	7.0%	4.6%	7.8%	6.1%	14.4%	5.9%	11.4%	7.7%	5.4%	10.4%
	Strong neg impact	4.7%	4.3%	7.4%	4.7%	4.5%	4.2%	4.9%	10.3%	4.1%	2.1%	7.2%	4.7%	4.0%
	No impact	9.3%	9.8%	6.0%	9.4%	8.7%	11.6%	8.1%	6.6%	9.6%	8.3%	12.1%	8.8%	11.1%
	Don't know	15.9%	15.8%	16.7%	16.6%	11.0%	17.0%	15.3%	8.6%	16.7%	14.0%	19.1%	14.4%	27.3%
Infrastructure Investment: Implement prevailing wage reform	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	28.4%	26.8%	39.0%	28.0%	30.8%	24.1%	30.7%	34.5%	27.7%	14.0%	13.4%	34.8%	14.8%
	SW pos impact	31.0%	31.3%	28.9%	30.1%	37.3%	30.7%	31.1%	32.8%	30.8%	36.6%	23.5%	33.1%	16.1%
	Positive	**59.4%**	**58.1%**	**67.9%**	**58.2%**	**68.2%**	**54.8%**	**61.8%**	**67.2%**	**58.5%**	**50.6%**	**36.9%**	**67.9%**	**30.9%**
	Negative	**11.6%**	**11.8%**	**10.8%**	**12.2%**	**7.7%**	**10.9%**	**12.0%**	**7.7%**	**12.1%**	**20.9%**	**24.8%**	**7.8%**	**11.4%**
	SW neg impact	5.6%	6.1%	2.3%	5.9%	3.1%	5.0%	5.9%	5.5%	5.6%	13.7%	10.6%	3.3%	6.3%
	Strong neg impact	6.1%	5.7%	8.4%	6.2%	4.6%	6.0%	6.1%	2.2%	6.5%	7.2%	14.2%	4.4%	5.1%
	No impact	9.5%	10.2%	5.1%	9.9%	6.5%	12.3%	8.0%	9.1%	9.6%	11.0%	15.5%	8.1%	9.6%
	Don't know	19.5%	20.0%	16.3%	19.8%	17.6%	22.0%	18.2%	16.0%	19.9%	17.5%	22.9%	16.2%	48.1%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Infrastructure Investment: Streamline the decision process for infrastructure improvements and additions	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	26.9%	26.3%	31.3%	26.4%	31.1%	21.3%	30.0%	30.2%	26.6%	14.7%	9.1%	34.0%	9.3%
	SW pos impact	27.9%	27.5%	30.7%	27.0%	34.3%	26.5%	28.6%	30.4%	27.6%	32.7%	21.4%	29.1%	21.8%
	Positive	**54.8%**	**53.7%**	**62.1%**	**53.4%**	**65.4%**	**47.8%**	**58.6%**	**60.5%**	**54.2%**	**47.4%**	**30.5%**	**63.0%**	**31.1%**
	Negative	**13.1%**	**12.8%**	**15.0%**	**13.9%**	**7.2%**	**12.9%**	**13.2%**	**21.6%**	**12.2%**	**21.9%**	**28.2%**	**9.1%**	**11.2%**
	SW neg impact	7.0%	6.9%	7.7%	7.4%	4.0%	7.6%	6.7%	9.8%	6.7%	11.6%	13.8%	5.3%	4.6%
	Strong neg impact	6.1%	5.9%	7.3%	6.5%	3.3%	5.3%	6.5%	11.8%	5.5%	10.3%	14.4%	3.8%	6.6%
	No impact	8.9%	9.6%	4.7%	9.0%	8.2%	11.1%	7.8%	5.6%	9.3%	9.2%	17.4%	7.3%	8.4%
	Don't know	23.2%	23.9%	18.3%	23.7%	19.2%	28.2%	20.5%	12.3%	24.3%	21.5%	23.9%	20.6%	49.2%
Infrastructure Investment: Implement a dedicated funding source for infrastructure	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	11.7%	11.4%	13.2%	11.9%	9.9%	9.6%	12.8%	17.9%	11.0%	14.6%	16.4%	11.1%	4.6%
	SW pos impact	21.7%	21.5%	22.5%	21.2%	25.3%	17.4%	24.0%	25.0%	21.3%	29.2%	20.7%	20.8%	20.9%
	Positive	**33.3%**	**33.0%**	**35.7%**	**33.1%**	**35.2%**	**27.0%**	**36.7%**	**42.9%**	**32.3%**	**43.9%**	**37.0%**	**31.9%**	**25.5%**
	Negative	**32.3%**	**32.0%**	**34.3%**	**31.7%**	**36.8%**	**35.8%**	**30.5%**	**32.5%**	**32.3%**	**20.4%**	**28.5%**	**36.1%**	**20.3%**
	SW neg impact	16.7%	16.9%	15.3%	15.7%	24.5%	20.0%	15.0%	17.7%	16.6%	10.6%	14.9%	18.2%	14.5%
	Strong neg impact	15.6%	15.1%	18.9%	16.1%	12.3%	15.8%	15.5%	14.8%	15.7%	9.8%	13.6%	17.9%	5.8%
	No impact	12.3%	13.2%	6.1%	12.3%	11.8%	15.6%	10.5%	9.0%	12.6%	17.8%	19.1%	9.8%	15.1%
	Don't know	22.1%	21.8%	24.0%	22.9%	16.2%	21.6%	22.3%	15.5%	22.8%	18.0%	15.3%	22.2%	39.1%
Infrastructure Investment: Expand provisions for public-private partnerships for the construction and operation of new infrastructure facilities	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	20.6%	20.1%	24.1%	19.9%	26.1%	14.6%	23.9%	26.9%	19.9%	21.7%	13.6%	22.7%	12.0%
	SW pos impact	36.0%	35.8%	37.6%	36.1%	35.8%	39.4%	34.3%	32.2%	36.5%	40.3%	34.4%	36.8%	25.6%
	Positive	**56.7%**	**55.9%**	**61.8%**	**55.9%**	**62.0%**	**53.9%**	**58.1%**	**59.1%**	**56.4%**	**62.1%**	**48.0%**	**59.5%**	**37.6%**
	Negative	**8.8%**	**8.8%**	**9.3%**	**8.9%**	**8.4%**	**8.5%**	**9.0%**	**10.7%**	**8.6%**	**9.4%**	**11.3%**	**8.7%**	**4.6%**
	SW neg impact	5.1%	5.0%	5.9%	5.0%	6.1%	5.3%	5.1%	6.7%	5.0%	5.7%	6.6%	5.1%	2.4%
	Strong neg impact	3.7%	3.7%	3.4%	3.9%	2.2%	3.2%	3.9%	4.1%	3.7%	3.7%	4.7%	3.6%	2.2%
	No impact	11.7%	12.6%	5.8%	12.1%	8.9%	13.7%	10.6%	8.7%	12.0%	11.0%	17.9%	10.8%	10.1%
	Don't know	22.8%	22.8%	23.2%	23.1%	20.8%	23.8%	22.3%	21.5%	23.0%	17.5%	22.9%	21.0%	47.8%
Infrastructure Investment: Revise the current proposed Water Bond to require more of the funds be spent on capital improvements	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	24.8%	24.3%	28.0%	25.4%	20.2%	26.5%	23.9%	36.3%	23.5%	29.7%	22.8%	25.1%	17.8%
	SW pos impact	34.8%	34.7%	35.4%	34.3%	38.6%	28.3%	38.3%	27.0%	35.7%	34.8%	30.5%	36.5%	26.7%
	Positive	**59.6%**	**59.0%**	**63.3%**	**59.7%**	**58.8%**	**54.7%**	**62.2%**	**63.3%**	**59.2%**	**64.5%**	**53.2%**	**61.6%**	**44.5%**
	Negative	**6.9%**	**7.4%**	**3.7%**	**6.5%**	**10.1%**	**8.3%**	**6.2%**	**10.5%**	**6.5%**	**12.9%**	**6.8%**	**6.2%**	**5.8%**
	SW neg impact	3.3%	3.6%	1.6%	3.1%	4.9%	2.8%	3.6%	3.8%	3.3%	5.7%	4.1%	2.6%	5.8%
	Strong neg impact	3.6%	3.8%	2.1%	3.4%	5.2%	5.4%	2.6%	6.8%	3.3%	7.2%	2.6%	3.6%	0.0%
	No impact	12.0%	11.9%	12.8%	12.1%	11.8%	14.7%	10.6%	13.3%	11.9%	10.9%	23.8%	10.1%	10.5%
	Don't know	21.5%	21.7%	20.1%	21.8%	19.3%	22.3%	21.0%	12.9%	22.4%	11.7%	16.2%	22.1%	39.2%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Infrastructure Investment: Complete the proposed High Speed Rail project	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	18.2%	17.8%	21.1%	18.8%	13.9%	21.6%	16.3%	25.5%	17.4%	29.7%	27.9%	13.7%	27.4%
	SW pos impact	19.7%	21.0%	11.7%	20.1%	17.5%	21.1%	19.0%	31.0%	18.5%	37.3%	29.7%	15.1%	21.2%
	Positive	**37.9%**	**38.7%**	**32.8%**	**38.8%**	**31.4%**	**42.7%**	**35.4%**	**56.5%**	**35.9%**	**66.9%**	**57.6%**	**28.8%**	**48.6%**
	Negative	**38.9%**	**38.5%**	**41.2%**	**37.4%**	**50.0%**	**31.1%**	**43.0%**	**28.1%**	**40.0%**	**19.4%**	**16.1%**	**49.0%**	**11.0%**
	SW neg impact	6.6%	6.5%	7.3%	6.2%	9.8%	5.0%	7.5%	6.5%	6.6%	8.6%	6.7%	6.5%	4.8%
	Strong neg impact	32.2%	32.0%	33.9%	31.2%	40.2%	26.1%	35.6%	21.6%	33.4%	10.8%	9.5%	42.5%	6.2%
	No impact	10.6%	10.5%	11.4%	10.9%	8.4%	10.0%	11.0%	6.0%	11.1%	4.3%	15.7%	10.3%	13.6%
	Don't know	12.6%	12.3%	14.6%	12.9%	10.3%	16.2%	10.6%	9.4%	12.9%	9.4%	10.6%	11.9%	26.8%
Education: Evaluation of teacher effectiveness should be linked to student achievement outcomes	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	32.8%	31.5%	42.1%	32.0%	39.3%	29.9%	34.4%	39.0%	32.2%	26.5%	16.8%	38.7%	14.6%
	SW pos impact	30.8%	31.7%	24.8%	30.4%	34.0%	29.5%	31.6%	30.4%	30.9%	32.7%	26.3%	32.3%	22.0%
	Positive	**63.7%**	**63.2%**	**66.9%**	**62.4%**	**73.3%**	**59.4%**	**66.0%**	**69.4%**	**63.1%**	**59.2%**	**43.1%**	**71.1%**	**36.6%**
	Negative	**15.4%**	**15.5%**	**15.1%**	**15.9%**	**11.8%**	**16.6%**	**14.8%**	**17.3%**	**15.2%**	**23.2%**	**28.3%**	**11.1%**	**22.6%**
	SW neg impact	7.6%	7.9%	5.6%	8.2%	2.6%	8.2%	7.2%	10.0%	7.3%	11.1%	15.1%	4.7%	16.2%
	Strong neg impact	7.9%	7.6%	9.5%	7.7%	9.1%	8.4%	7.6%	7.3%	7.9%	12.1%	13.2%	6.4%	6.4%
	No impact	13.3%	13.5%	12.0%	13.6%	10.7%	14.7%	12.5%	6.8%	14.0%	14.8%	22.0%	11.1%	16.4%
	Don't know	7.6%	7.8%	6.1%	8.1%	4.3%	9.3%	6.7%	6.6%	7.7%	2.7%	6.6%	6.8%	24.4%
Education: Institute transparency and disclosure requirements for schools	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	32.7%	31.2%	42.4%	32.3%	35.5%	30.2%	34.0%	38.1%	32.1%	29.6%	21.3%	36.5%	20.9%
	SW pos impact	36.4%	37.1%	31.9%	36.3%	37.6%	35.7%	36.8%	35.4%	36.5%	39.9%	32.7%	36.1%	41.1%
	Positive	**69.1%**	**68.3%**	**74.3%**	**68.6%**	**73.1%**	**66.0%**	**70.8%**	**73.5%**	**68.6%**	**69.5%**	**54.0%**	**72.6%**	**62.0%**
	Negative	**5.2%**	**5.5%**	**2.9%**	**4.8%**	**7.8%**	**6.2%**	**4.6%**	**8.1%**	**4.8%**	**10.2%**	**10.0%**	**3.9%**	**1.5%**
	SW neg impact	3.3%	3.4%	2.9%	3.3%	3.9%	4.0%	3.0%	5.3%	3.1%	6.5%	7.2%	2.3%	1.5%
	Strong neg impact	1.8%	2.1%	0.0%	1.5%	4.0%	2.1%	1.7%	2.8%	1.7%	3.7%	2.7%	1.6%	0.0%
	No impact	16.9%	17.3%	14.0%	17.4%	12.8%	18.5%	16.0%	14.7%	17.1%	17.2%	24.0%	15.7%	14.7%
	Don't know	8.9%	8.9%	8.8%	9.2%	6.3%	9.4%	8.6%	3.7%	9.4%	3.1%	12.1%	7.8%	21.8%
Education: Institute a new STEM (science, technology, engineering, and math) academy program in all middle schools and high schools	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	42.3%	40.7%	53.1%	42.8%	39.1%	42.3%	42.3%	49.6%	41.5%	48.8%	46.9%	41.3%	34.9%
	SW pos impact	33.7%	34.5%	29.0%	33.6%	34.6%	31.4%	35.0%	32.8%	33.8%	29.4%	28.7%	36.0%	28.0%
	Positive	**76.1%**	**75.2%**	**82.0%**	**76.4%**	**73.7%**	**73.7%**	**77.4%**	**82.4%**	**75.4%**	**78.2%**	**75.5%**	**77.2%**	**62.9%**
	Negative	**4.1%**	**4.3%**	**2.3%**	**3.6%**	**7.2%**	**4.5%**	**3.8%**	**8.6%**	**3.6%**	**8.5%**	**5.0%**	**3.7%**	**0.0%**
	SW neg impact	2.0%	2.0%	1.9%	1.6%	4.8%	1.6%	2.3%	5.4%	1.7%	4.9%	2.4%	1.7%	0.0%
	Strong neg impact	2.0%	2.3%	0.4%	2.0%	2.4%	2.9%	1.6%	3.2%	1.9%	3.7%	2.6%	1.9%	0.0%
	No impact	10.7%	10.8%	10.0%	10.4%	12.8%	11.8%	10.1%	3.1%	11.5%	8.8%	12.1%	10.7%	11.4%
	Don't know	9.1%	9.7%	5.7%	9.5%	6.3%	10.0%	8.7%	5.9%	9.5%	4.5%	7.4%	8.4%	25.8%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Education: Bypass the Legislature and state budget process, and send education funds directly to K-12 schools and community colleges	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Strong pos impact	36.0%	36.2%	34.5%	35.3%	41.0%	35.8%	36.1%	43.8%	35.1%	38.1%	26.9%	38.7%	23.2%
	SW pos impact	29.8%	29.4%	32.4%	29.4%	32.4%	27.0%	31.2%	20.9%	30.7%	28.5%	26.7%	30.7%	28.2%
	Positive	**65.7%**	**65.5%**	**66.9%**	**64.7%**	**73.4%**	**62.8%**	**67.3%**	**64.6%**	**65.8%**	**66.7%**	**53.6%**	**69.4%**	**51.4%**
	Negative	**8.6%**	**8.9%**	**6.4%**	**8.6%**	**9.0%**	**10.4%**	**7.7%**	**13.7%**	**8.1%**	**14.1%**	**15.9%**	**6.8%**	**4.8%**
	SW neg impact	4.7%	4.8%	3.5%	4.4%	6.6%	5.9%	4.0%	8.0%	4.3%	8.1%	10.0%	3.3%	3.0%
	Strong neg impact	4.0%	4.1%	2.9%	4.2%	2.4%	4.5%	3.7%	5.7%	3.8%	6.0%	5.9%	3.5%	1.8%
	No impact	7.9%	8.3%	5.2%	8.3%	5.1%	9.4%	7.1%	9.7%	7.7%	8.3%	11.7%	6.8%	10.8%
	Don't know	17.8%	17.2%	21.5%	18.5%	12.6%	17.4%	17.9%	12.0%	18.4%	11.0%	18.8%	17.0%	33.1%
Which would have the most positive impact on your business?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Class action reform	11.0%	10.9%	11.5%	10.9%	11.8%	10.6%	11.2%	17.9%	10.2%	18.5%	10.7%	10.3%	7.2%
	AB 32 reform	12.7%	12.7%	13.1%	12.1%	17.0%	10.0%	14.2%	20.2%	11.9%	9.2%	9.3%	14.0%	11.8%
	Overtime law reform	19.7%	19.2%	23.0%	19.9%	18.2%	20.2%	19.5%	19.1%	19.8%	19.0%	15.3%	21.1%	15.1%
	CEQA regulation reform	8.8%	8.9%	8.1%	8.9%	7.6%	5.1%	10.7%	13.6%	8.2%	5.5%	5.6%	10.5%	2.6%
	Something else	47.8%	48.4%	44.3%	48.2%	45.5%	54.1%	44.5%	29.2%	49.8%	47.9%	59.1%	44.1%	63.3%
Company hosts a presence: LA county	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	69.0%	65.4%	93.1%	69.3%	66.7%	63.1%	72.1%	61.8%	69.8%	67.1%	70.4%	69.1%	68.4%
	Selected	31.0%	34.6%	6.9%	30.7%	33.3%	36.9%	27.9%	38.2%	30.2%	32.9%	29.6%	30.9%	31.6%
Company hosts a presence: Inland Empire	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	88.7%	88.0%	93.2%	90.6%	75.0%	88.3%	88.9%	84.4%	89.2%	92.2%	91.3%	87.1%	94.2%
	Selected	11.3%	12.0%	6.8%	9.4%	25.0%	11.7%	11.1%	15.6%	10.8%	7.8%	8.7%	12.9%	5.8%
Company hosts a presence: SD county	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	88.7%	88.1%	92.5%	90.5%	76.0%	87.1%	89.6%	84.8%	89.1%	89.1%	88.5%	88.8%	88.2%
	Selected	11.3%	11.9%	7.5%	9.5%	24.0%	12.9%	10.4%	15.2%	10.9%	10.9%	11.5%	11.2%	11.8%
Company hosts a presence: Central Valley	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	85.9%	86.1%	84.9%	85.5%	89.6%	88.5%	84.6%	81.0%	86.5%	92.3%	87.5%	83.6%	96.5%
	Selected	14.1%	13.9%	15.1%	14.5%	10.4%	11.5%	15.4%	19.0%	13.5%	7.7%	12.5%	16.4%	3.5%
Company hosts a presence: Central Coast	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	92.9%	93.4%	89.1%	93.0%	91.6%	93.6%	92.4%	91.3%	93.0%	93.5%	96.1%	91.8%	96.4%
	Selected	7.1%	6.6%	10.9%	7.0%	8.4%	6.4%	7.6%	8.7%	7.0%	6.5%	3.9%	8.2%	3.6%
Company hosts a presence: Bay Area	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	75.9%	75.4%	79.3%	74.0%	90.1%	74.7%	76.6%	75.2%	76.0%	61.8%	73.3%	79.2%	69.3%
	Selected	24.1%	24.6%	20.7%	26.0%	9.9%	25.3%	23.4%	24.8%	24.0%	38.2%	26.7%	20.8%	30.7%
Company hosts a presence: North CA	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	86.9%	100.0%	0.0%	86.2%	92.4%	87.7%	86.5%	85.6%	87.1%	95.6%	91.0%	85.3%	83.1%
	Selected	13.1%	0.0%	100.0%	13.8%	7.6%	12.3%	13.5%	14.4%	12.9%	4.4%	9.0%	14.7%	16.9%
Company hosts a presence: Orange County	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Not selected	88.0%	87.3%	93.0%	100.0%	0.0%	89.1%	87.4%	82.2%	88.6%	85.8%	93.7%	86.4%	96.0%
	Selected	12.0%	12.7%	7.0%	0.0%	100.0%	10.9%	12.6%	17.8%	11.4%	14.2%	6.3%	13.6%	4.0%

CBRT CA Business Leaders Study Crosstabs
Fielding Dates: 11/06/2012 - 12/26/2012

			North CA		Orange County		Minority-owned business		Green Goods & Services industry		Easier to do business in CA than in other states?			
		Total	Not selected	Selected	Not selected	Selected	Yes	No	Yes	No	Easier	Same	Harder	Don't know
Are you a minority-owned business?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Yes	34.9%	35.2%	32.9%	35.4%	31.9%	100.0%	0.0%	51.8%	33.1%	48.2%	37.7%	32.3%	36.1%
	No	65.1%	64.8%	67.1%	64.6%	68.1%	0.0%	100.0%	48.2%	66.9%	51.8%	62.3%	67.7%	63.9%
Green Goods & Services industry?	Sample Size	1142	993	149	1005	137	399	743	111	1032	118	150	791	83
	Yes	9.7%	9.6%	10.7%	9.1%	14.4%	14.4%	7.2%	100.0%	0.0%	22.6%	11.4%	7.5%	8.9%
	No	90.3%	90.4%	89.3%	90.9%	85.6%	85.6%	92.8%	0.0%	100.0%	77.4%	88.6%	92.5%	91.1%
Would you like to receive a copy of the survey results?	Sample Size	491	375	116	424	66	131	360	55	436	21	31	409	30
	Yes	78.1%	75.9%	85.1%	77.8%	80.3%	78.8%	77.9%	76.9%	78.3%	79.2%	70.7%	79.8%	61.7%
	No	21.9%	24.1%	14.9%	22.2%	19.7%	21.2%	22.1%	23.1%	21.7%	20.8%	29.3%	20.2%	38.3%